

To: Board of Trustees and Attorney

A regular meeting of the Board of Trustees has been scheduled for May 3, 2021 at 7:00 p.m.

Proposed Agenda:

- 1. Call to Order
- 2. Reading and Approval of Minutes
- 3. Presentation of Check Register
- 4. Presidents Report
- 5. Attorneys Report
- 6. Sunflower EPC Report
- 7. KEC Report
- 8. General Managers Report
- 9. Old Business
 - a. Policy 524 Drug and Alcohol-Free Workplace
- 10. New Business
 - a. BSGM Audit Report
 - b. 2020 Capital Credit Allocations
 - c. NCSC Voting Delegate
 - d. Resolution of Appreciation for Larry Kraft
 - e. GM Evaluation
- 11. Safety Report
- 12. Executive Session if requested
- 13. Adjourn

Upcoming Events:

| KEC Board Meeting | May 5-6 | Wichita, KS |
|-----------------------|---------|-------------|
| Sunflower Board | May 19 | Holcomb, KS |
| Closed – Memorial Day | May 31 | |
| Nominating Committee | June 7 | |
| LSEC Board Meeting | June 7 | |

MINUTES OF THE REGULAR APRIL 2021 MEETING OF THE BOARD OF TRUSTEES OF THE LANE-SCOTT ELECTRIC COOPERATIVE, INC.

CALL TO ORDER

A regular meeting of the Board of Trustees of the Lane-Scott Electric Cooperative, Inc., was held on Monday, April 5, 2021, in the offices of the cooperative at 410 South High Street, Dighton, Kansas. President Richard Jennison called the meeting to order at 6:59 p.m. In addition to President Richard Jennison, the other trustees in attendance were: Rad Roehl, Harold Hoss, Randy Evans, Eric Doll, Richard Sorem, Chad Griffith, Paul Seib Jr. and Craig Ramsey. Also present Richard McLeon IV and Joseph Gasper, Attorney.

MINUTES OF PRIOR MEETING

President Jennison called for action on the minutes of the prior meeting held on March 1, 2021. *Hearing no corrections to the minutes, President Jennison declared the minutes stand approved as corrected.*

CASH DISBURSEMENTS

President Jennison called for questions regarding the check list for the month.

There were no questions regarding the checks.

PRESIDENT'S REPORT

President Jennison had no current items to report.

ATTORNEY'S REPORT

Attorney Gasper had no current items to report.

REPORT OF SUNFLOWER DELEGATE

A copy of the Sunflower report was included in the board packet and emailed to the trustees.

Paul Seib Jr., Lane-Scott's delegate to Sunflower, added to the written report:

➤ The Clifton unit is expected to be retired by 2031.

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| Secretary | President |

➤ Discussion of the retirement Holcomb is being discussed with different plans being put forward. The unit is 35 years old and is not yet depreciated but the unit is economical at this point.

KEC REPORT

Trustee Hoss reported that there was a KEC meeting on March 11 & 12. A copy of the report was included in the board packet.

Manager McLeon reported to the board that Lee Tafanelli has requested to attend the September board meeting and that visitors to the meeting are subject to the discretion of the board. The board discussed the request and there were no objections to allowing Lee Tafanelli to attend the September board meeting.

A question was raised regarding legislation to address the weather event costs. Manager McLeon reported there has been attempts in the legislature, but nothing has been done at this time. A sales tax option was raised but not much support was found for that option and an income tax credit is now being floated as an idea.

MANAGER'S REPORT

Manager McLeon commented on the following matters:

- The credit card statements were presented to the Trustees for review.
- February power cost was \$4,023,888.07 with the excess calculated as \$3,284,128.44. A 3.5 year note with CoBank at a rate of 1.55% in the amount of \$3,000,000 was secured. The remainder of the power cost of \$1,023,888 was paid out of cash. A PPP loan was filed for and approved for \$619,088 through the First National Bank of Dighton.
- The power cost recapture work began with NISC after the February board meeting. In discussions with NISC, they had worked with other cooperatives on a miscellaneous charge line item and were offering this option for free. This option allowed for billing out the excess to only those members who used electricity during February. It will also the member to pay off the excess early. We are using this option and the excess will be reflected on members power bill as "Feb 21 Winter Event". Members leaving the system will be charged the recapture on their final billing and new members will not be subject to the adder.
- ➤ The city of Dighton and several oil companies have paid off their bill. Members can pay off the balance at any time during the 42-month period if they wish.

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- ➤ The first bills with the extra charge were sent out and Ann Marie has put information up on the website. Robocalls will also advise members of the charge.
- ➤ NERC and FERC have filed inquiries into the storm and financial consequences.
- ➤ The 2020 end of year reports are contained in the board packet. The Form 7 is certified but not audited.
- > Smarthub participation is up 12.5%.
- ➤ 2020 saw revenue drop related to low C&I activity from COVID-19.
- LSEC had \$6 million cash on hand at the end of 2020.
- > Sales are flat and revenues are decreasing primarily due to the decrease in wholesale power cost.
- The audit was completed in three days on March 26.
- ➤ Phillips 66 had delayed the decision on their project until the end of May.
- ➤ The KnowBe4 training is available for Trustees at no cost for any Trustee interested.
- February posted a \$341,373 loss in Total Margins and a \$337,102 loss in Operating margins. This is due to Winter Storm Uri member conservation and higher costs. Kilowatt-hour sales were down 13.15% compared to February 2020 while the overall cost of power was up 18.36%. That dropped the Distribution margin by \$295,060.
- The audit found an overstatement on the amount of property taxes paid and an adjustment was made. After the adjustment, the OTIER for year-end met the debt covenant requirements.
- ➤ The year-to-date non-operating margins are a loss of \$23,984 with retail services having a loss of \$8,807 for February.
- ➤ There are three Generac generators on order and twelve estimates for new generators out.
- ➤ Work continues on Border State implementation. There are some issues with how NISC has inventory. Scott will be attending a class with NISC in August to learn more about the system.

RECEIPT OF MANAGER'S REPORT

The board received the Manager's report as indicated herein, and there were no follow-up questions.

SAFETY REPORT

A safety report was included in the board packet.

OLD BUSINESS

| | 3 | |
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| Secretary | | President |

The new policy 524 has not been received from outside counsel.

Attorney Gasper discussed written bylaw changes with the board as well as the resolution to submit the bylaw changes to the membership for approval.

A motion to adopt the following resolution approving the submission of the proposed bylaw changes to the membership for approval was made, duly seconded and carried.

WHEREAS, the Board of Trustees of Lane-Scott Electric Cooperative, Inc. has determined it advisable to amend the bylaws of the Cooperative, last amended on July 10, 2007;

BE IT RESOLVED, the Trustees of Lane-Scott Electric Cooperative, Inc. do hereby recommend the adoption of the attached bylaws and propose the same to the members of the cooperative for adoption at the next annual meeting of the members, pursuant to Kansas Statutes Annotated § 17-4608;

BE IT FURTHER RESOLVED the Secretary of the cooperative give notice of the amendment by attaching a copy of the proposed Bylaws to the notice of the annual meeting.

NEW BUSINESS

1. Strategic Plan Update

Manager McLeon presented a review and update on the status of the 2020 strategic plan. A detailed review of the completion was included in the board packet and a highlight of the report included the following:

- ➤ Goal 1. Demonstrate leadership in employee and public safety is 30% complete overall. The RESAP implementation is 90% complete, the EAP and ERP are complete, the DRP is 25% complete, new employee safety training and emergency drills have been implemented, the storm restoration guide for visiting crews has been completed and public safety training and demonstrations is 5% complete.
- ➤ Goal 2. Identify, Assess and Mitigate cybersecurity risks is 35% complete overall. Carrie has been working with NRECA and other coops through the mentor program and networking with other IT professionals.
- ➤ Goal 3. Complete and Evaluate the results of a Cost-of-Service Study (COSS) is 5% complete. The COSS is scheduled for later in the year and some preliminary work has begun in preparation.

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Strategic plan is 95% complete. Goal 3 is 90% complete with a discounted capital credit plan is under development. Goal 5 regarding succession planning is 80% complete. Changes to bylaws regarding succession planning and elections remain to be completed. The other goals in the 2019 plan are completed.

2. Nominating Committee

The following members were contacted and agreed to serve on the 2021 nominating committee: Jay Schmalzried, Dan Wehkamp, Doug Vieux, Lex Bush, Randy Scheuerman, John Beaton, Lane Copeland, Ben Cramer, Kenney Schlegel.

The board discussed compensation of the nominating committee which is \$100 plus mileage.

A motion to approve the 2021 nominating committee as presented in the board packet and to approve the rate of \$100 plus mileage at the IRS rate was made, duly seconded and carried.

3. Sunflower EPC Annual Meeting Delegate and Alternate

➤ Paul Seib, Jr. was named voting delegate and Manager McLeon was appointed alternate voting delegate at the annual meetings of Sunflower Electric Power Corporation and Sunflower Electric Holdings, Inc.

4. Estate Capital Credit Retirement

A motion to approve the retirement of estate capital credits in the amount of \$16,709.93 as presented to the board in the board packet was made, duly seconded, and carried.

5. General Manager Evaluation

General Manager Evaluation forms were given to each trustee. The forms are to be returned to President Jennison at least a week prior to the next board meeting.

ADJOURNMENT

A motion to adjourn the meeting was made, seconded and carried at 8:15 p.m., on Monday, April 5, 2021.

Revision: 10342

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Payroll/Labor Check Register 04/21/2021 4:21:07 pm

Pay Date: 03/01/2021 To 03/31/2021

| Empl Name | Pay Date | Dir Dep/Check | Gross Pay | Other Pay | Hours | Advances | Deductions/ Translater ER Taxes | xbl Benefits/ ER PTO | Taxes/ ER Benefits | Net Pay Type |
|-----------------------|------------|---------------|----------------------|------------------|-----------|----------------|---------------------------------|-------------------------|-----------------------|--|
| 5 KATHERINE E LEWIS | 03/14/2021 | 5450 | 5,072.81 | 0.00 | 88.00 | 0.00 | 568.86 386.57 | 41.46 0.00 | 1,531.29 2,359.89 | 2,972.66 985.00 DD 175.00 DD 1,812.66 DD |
| 17 DAVID L HOWARD | 03/14/2021 | 5451 | 4,583.34 | 0.00 | 88.00 | 0.00 | 591.35 365.95 | 224.88 0.00 | 1,471.89 2,045.29 | 2,520.10 DD |
| 21 CARRIE M BORELL | 03/14/2021 | 5452 | 2,550.24 | 0.00 | 88.00 | 0.00 | 335.11 204.95 | 11.88 | 444.91 1,998.14 | 1,770.22 DD |
| 22 REBECCA L CAMPBELL | 03/14/2021 | 5453 | 2,366.00 | 0.00 | 90.00 | 0.00 | 380.66 185.45 | 5.96 0.00 | 439.20 1,891.33 | 1,546.14 450.00 DD 1,096.14 DD |
| 26 RICHARD A MCLEON | 03/14/2021 | 5454 | 9,375.00 | 0.00 | 88.00 | 0.00 | 443.82 727.35 | 132.91 0.00 | 3,321.86 3,329.76 | 5,609.32 DD |
| 34 KALO M MANN | 03/14/2021 | 5455 | 3,692.16 | 0.00 | 96.00 | 0.00 | 552.35 285.91 | 98.03 0.00 | 843.68 1,860.72 | 2,296.13 DD |
| 35 NATHAN A BURNS | 03/14/2021 | 5456 | 3,173.28 | 0.00 | 88.00 | 0.00 | 349.79 257.23 | 18.95 0.00 | 835.48 1,596.41 | 1,988.01 DD |
| 50 KASEY R JENKINSON | 03/14/2021 | 5457 | 4,315.48 | 0.00 | 96.50 | 0.00 | 717.20 325.43 | 16.13 0.00 | 957.67 2,529.39 | 2,640.61 DD |
| 55 BENJAMIN L MANN | 03/14/2021 | 5458 | 4,884.84 | 0.00 | 105.00 | 0.00 | 649.81 373.03 | 15.88 0.00 | 1,201.68 1,873.51 | 3,033.35 DD |
| 74 DAL S HAWKINSON | 03/14/2021 | 5459 | 5,180.10 | 0.00 | 110.50 | 0.00 | 524.48 390.77 | 5.67 0.00 | 1,343.47 2,474.54 | 3,312.15 DD |
| 84 MICHAEL S POLLOCK | 03/14/2021 | 5460 | 3,692.16 | 0.00 | 96.00 | 0.00 | 706.84 280.39 | 6.29 0.00 | 649.25 2,338.55 | 2,336.07 100.00 DD 25.00 DD 25.00 DD 25.00 DD 2,161.07 DD |
| 85 CHAD A RUPP | 03/14/2021 | 5461 | 3,718.88 | 0.00 | 88.00 | 0.00 | 504.44 282.09 | 46.22 0.00 | 779.73 2,474.54 | 2,434.71 DD |
| 89 CHRIS R TERHUNE | 03/14/2021 | 5462 | 3,718.88 | 0.00 | 88.00 | 0.00 | 562.05 279.68 | 14.82 0.00 | 1,102.84 2,474.54 | 2,053.99 DD |
| 91 LARRY D KRAFT | 03/14/2021 | 5463 | 3,845.66 | 0.00 | 91.00 | 0.00 | 459.54 292.17 | 41.33 0.00 | 754.51 2,474.54 | 2,631.61 DD |
| 93 MYRON E SEIB | 03/14/2021 | 5464 | 4,508.06 | 0.00 | 102.00 | 0.00 | 643.43 340.98 | 26.89 0.00 | 876.88 2,474.54 | 2,987.75 DD |
| 99 KEVIN A BRADSTREET | 03/14/2021 | 5465 | 3,718.88 | 0.00 | 88.00 | 0.00 | 450.86 284.17 | 17.64 0.00 | 1,043.85 1,516.11 | 2,224.17 DD |
| 108 MARK R MCCULLOCH | 03/14/2021 | 5466 | 3,537.32 | 0.00 | 96.50 | 0.00 | 950.84 | 21.93 | 859.22 | 1,727.26 DD |
| 20042 | | /p: | ro/rpttemplate/acct/ | 2.49.1/pl/PL_EMP | _CHECK_RE | GISTER.xml.rpt | | | | rlc20042 |

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04/21/2021 4:21:07 pm Payroll/Labor Check Register

Pay Date: 03/01/2021 To 03/31/2021

| Empl Name | Pay Date | Dir Dep/Check | Gross Pay | Other Pay | Hours | Advances | Deductions/ TER Taxes | xbl Benefits/ ER PTO | Taxes/ ER Benefits | Net Pay Type |
|------------------------|------------|---------------|-----------|-----------|--------|----------|----------------------------|-------------------------|----------------------------------|---|
| 117 LEIGHTON J AYERS | 03/14/2021 | 5467 | 5,211.80 | 0.00 | 111.00 | 0.00 | 275.05 366.93 393.68 | 0.00 12.05 0.00 | 1,602.65 1,296.74 2,362.98 | 3,548.13 150.00 DD 3,398.13 DD |
| 129 STACEY L FOOS | 03/14/2021 | 5468 | 185.30 | 0.00 | 11.75 | 0.00 | 0.00 16.40 | 0.00 0.00 | 16.05 0.00 | 169.25 DD |
| 130 ANN MARIE JENNINGS | 03/14/2021 | 5469 | 2,163.22 | 0.00 | 89.00 | 0.00 | 265.01 167.56 | 8.07 0.00 | 411.09 1,546.98 | 1,487.12 DD |
| 131 DIANA KUHLMAN | 03/14/2021 | 5470 | 2,099.68 | 0.00 | 88.00 | 0.00 | 367.64 169.77 | 10.75 0.00 | 337.19 1,230.64 | 1,394.85 DD |
| 132 DELLON SHELTON | 03/14/2021 | 5471 | 2,352.24 | 0.00 | 88.00 | 0.00 | 142.14 192.18 | 1.55 0.00 | 603.86 953.25 | 1,606.24 DD |
| 134 SCOTT A BRIAND | 03/14/2021 | 5472 | 1,672.00 | 0.00 | 88.00 | 0.00 | 77.71 139.08 | 3.00 0.00 | 242.20 958.43 | 1,352.09 DD |
| 5 KATHERINE E LEWIS | 03/30/2021 | 5473 | 5,072.81 | 0.00 | 96.00 | 0.00 | 568.86 386.57 | 41.46 0.00 | 1,531.29 2,359.89 | 2,972.66 985.00 DD 175.00 DD 1,812.66 DD |
| 17 DAVID L HOWARD | 03/30/2021 | 5474 | 4,583.34 | 0.00 | 96.00 | 0.00 | 591.35 365.96 | 224.88 0.00 | 1,471.90 2,045.29 | 2,520.09 DD |
| 21 CARRIE M BORELL | 03/30/2021 | 5475 | 2,782.08 | 0.00 | 96.00 | 0.00 | 358.30 220.88 | 11.88 0.00 | 502.65 2,009.73 | 1,921.13 DD |
| 22 REBECCA L CAMPBELL | 03/30/2021 | 5476 | 2,496.00 | 0.00 | 96.00 | 0.00 | 403.54 196.18 | 5.96 0.00 | 472.16 1,901.73 | 1,620.30 450.00 DD 1,170.30 DD |
| 26 RICHARD A MCLEON | 03/30/2021 | 5477 | 9,375.00 | 0.00 | 96.00 | 0.00 | 443.82 727.36 | 132.91 0.00 | 3,321.87 3,329.76 | 5,609.31 DD |
| 34 KALO M MANN | 03/30/2021 | 5478 | 4,019.07 | 0.00 | 104.00 | 0.00 | 552.35 310.94 | 98.03 0.00 | 944.47 1,860.72 | 2,522.25 DD |
| 35 NATHAN A BURNS | 03/30/2021 | 5479 | 3,461.76 | 0.00 | 96.00 | 0.00 | 349.79 264.40 | 18.95 0.00 | 937.46 1,610.84 | 2,174.51 DD |
| 50 KASEY R JENKINSON | 03/30/2021 | 5480 | 4,596.90 | 0.00 | 102.00 | 0.00 | 755.72 346.95 | 16.13 0.00 | 1,051.32 2,546.90 | 2,789.86 DD |
| 55 BENJAMIN L MANN | 03/30/2021 | 5481 | 4,202.88 | 0.00 | 96.00 | 0.00 | 649.81 320.87 | 15.88 | 960.61 1,891.02 | 2,592.46 DD |
| 74 DAL S HAWKINSON | 03/30/2021 | 5482 | 4,056.96 | 0.00 | 96.00 | 0.00 | 565.05 304.85 | 5.67 0.00 | 926.72 2,491.45 | 2,565.19 DD |
| 84 MICHAEL S POLLOCK | 03/30/2021 | | 3,826.77 | 0.00 | 99.00 | 0.00 | 737.61 | 6.29 | 677.92 | 2,411.24 |

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04/21/2021 4:21:07 pm Payroll/Labor Check Register

Pay Date: 03/01/2021 To 03/31/2021

| Empl Name | Pay Date | Dir Dep/Check | Gross Pay | Other Pay | Hours | Advances | Deductions/ T ER Taxes | xbl Benefits/ ER PTO | Taxes/ ER Benefits | Net Pay Type |
|------------------------|------------|---------------|---------------|-----------|----------|----------|------------------------------|-------------------------|------------------------------|--|
| | | 5483 | | | | | 287.29 | 0.00 | 2,353.94 | 100.00 DD 25.00 DD 25.00 DD 25.00 DD 25.00 DD 2,236.24 DD |
| 85 CHAD A RUPP | 03/30/2021 | 5484 | 4,870.93 | 0.00 | 109.00 | 0.00 | 538.25 370.21 | 46.22 0.00 | 1,149.26 2,491.45 | 3,183.42 DD |
| 89 CHRIS R TERHUNE | 03/30/2021 | 5485 | 4,553.27 | 0.00 | 106.00 | 0.00 | 595.86 343.52 | 14.82 0.00 | 1,412.35 2,491.45 | 2,545.06 DD |
| 91 LARRY D KRAFT | 03/30/2021 | 5486 | 4,056.96 | 0.00 | 96.00 | 0.00 | 493.35 307.58 | 41.33 0.00 | 808.08 2,491.45 | 2,755.53 DD |
| 93 MYRON E SEIB | 03/30/2021 | 5487 | 4,724.04 | 0.00 | 106.50 | 0.00 | 694.15 357.50 | 26.89 0.00 | 928.02 2,491.45 | 3,101.87 DD |
| 99 KEVIN A BRADSTREET | 03/30/2021 | 5488 | 4,915.94 | 0.00 | 110.00 | 0.00 | 488.05 375.74 | 17.64 0.00 | 1,489.96 1,533.02 | 2,937.93 DD |
| 108 MARK R MCCULLOCH | 03/30/2021 | 5489 | 3,877.68 | 0.00 | 107.00 | 0.00 | 985.63 296.44 | 21.93 0.00 | 969.89 1,617.14 | 1,922.16 DD |
| 117 LEIGHTON J AYERS | 03/30/2021 | 5490 | 4,056.96 | 0.00 | 96.00 | 0.00 | 373.69 305.33 | 12.05 0.00 | 902.07 2,369.74 | 2,781.20 150.00 DD 2,631.20 DD |
| 129 STACEY L FOOS | 03/30/2021 | 5491 | 94.62 | 0.00 | 6.00 | 0.00 | 0.00 8.38 | 0.00 0.00 | 7.24 0.00 | 87.38 DD |
| 130 ANN MARIE JENNINGS | 03/30/2021 | 5492 | 2,320.32 | 0.00 | 96.00 | 0.00 | 274.68 180.53 | 8.07 0.00 | 450.93 1,556.65 | 1,594.71 DD |
| 131 DIANA KUHLMAN | 03/30/2021 | 5493 | 2,290.56 | 0.00 | 96.00 | 0.00 | 396.27 185.51 | 10.75 0.00 | 379.77 1,240.19 | 1,514.52 DD |
| 132 DELLON SHELTON | 03/30/2021 | 5494 | 2,880.01 | 0.00 | 106.00 | 0.00 | 152.83 232.58 | 1.55 0.00 | 790.41 963.94 | 1,936.77 DD |
| 134 SCOTT A BRIAND | 03/30/2021 | 5495 | 1,824.00 | 0.00 | 96.00 | 0.00 | 86.71 144.31 | 3.00 0.00 | 277.69 1,093.16 | 1,459.60 DD |
| 135 BLAKE MCVICKER | 03/30/2021 | 5496 | 2,100.00 | 0.00 | 56.00 | 0.00 | 147.00 186.14 | 3.18 0.00 | 435.93 105.00 | 1,517.07 DD |
| | | Grand Total: | \$ 176,656.19 | \$ 0.00 | 4,322.75 | \$ 0.00 | \$ 21,813.53 \$ 13,641.86 | \$ 1,567.76 \$ 0.00 | \$ 44,164.51 \$ 89,212.64 | \$ 110,678.15 |

04/13/2021 10:58:42 AM

Accounts Payable Check Register

Revision: 107771
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03/11/2021 To 04/09/2021

| Check / Tran Date | Pmt Type | Vendor | Vendor Name | Reference | Amount |
|----------------------|-------------|--------|----------------------------------|------------------------|-----------|
| 46810 03/11/2021 | СНК | 1 | WILLIAM SCROGGINS | Inactive Refund | 73.43 |
| 2361 03/12/2021 | WIRE | 124 | GOLDEN BELT TELEPHONE | Monthly Invoice | 188.78 |
| 2362 03/12/2021 | WIRE | 1160 | S&T TELEPHONE COOP ASSN. | Monthly Invoice | 746.91 |
| 46811 03/16/2021 | CHK | 1 | WILD WEST CATBACKERS | Donation | 100.00 |
| 46812 03/16/2021 | СНК | 20 | BASIN ELECTRIC POWER COOP | February Dispatch Fees | 2,128.66 |
| 46813 03/16/2021 | CHK | 25 | LANE-SCOTT ELECTRIC COOPERATIVE, | Payroll Transfer | 53,500.00 |
| 46814 03/16/2021 | CHK | 105 | CITY OF NESS CITY | Monthly Invoice | 25.09 |
| 46815 03/16/2021 | CHK | 220 | LANDIS+GYR TECHNOLOGY, INC | Monthly SaaS fee-March | 802.33 |
| 46816 03/16/2021 | CHK | 473 | SCOTT BRIAND | Clothing Allowance | 103.26 |
| 46817 03/16/2021 | CHK | 903 | NISC | Monthly Invoice | 183.20 |
| 46818 03/16/2021 | CHK | 9999 | NICCOLE BLEVINS | INACTIVE REFUND | 114.52 |
| 46819 03/16/2021 | CHK | 9999 | MIA MORGAN | INACTIVE REFUND | 150.64 |
| 46820 03/16/2021 | CHK | 9999 | NATHAN PENKA | INACTIVE REFUND | 66.19 |
| 46821 03/16/2021 | CHK | 309 | KANSAS BG LLC | Tote of Oil | 6,654.20 |
| 2363 03/18/2021 | WIRE | 274 | VERIZON WIRELESS | Monthly Invoice | 679.67 |
| 2364 03/18/2021 | WIRE | 1229 | SCHABEN SANITATION | Monthly Invoice | 491.43 |
| 2366 03/23/2021 | WIRE | 101 | ATMOS ENERGY | Monthly Invoice | 186.88 |
| 2367 03/25/2021 | WIRE | 263 | KS DEPT OF REVENUE - SALES TAX | Sales Tax | 18,010.52 |
| 2368 03/25/2021 | WIRE | 264 | KS DEPT OF REVENUE - USE TAX | Use Tax | 17.00 |
| 2369 03/25/2021 | WIRE | 1290 | WEX BANK | Monthly Invoice | 266.90 |
| 2365 03/26/2021 | WIRE | 1239 | CULLIGAN OF DODGE CITY | Monthly Invoice | 148.65 |
| 46822 03/26/2021 | CHK | 1 | DCF-LIEAP | Refund Lieap Payment | 413.50 |
| 46823 03/26/2021 | CHK | 14 | OFFICE SOLUTIONS, INC | Office Supplies-Toner | 417.87 |
| 46824 03/26/2021 | CHK | 40 | KANSAS ELECTRIC COOPERATIVES | Monthly Invoice | 2,528.78 |
| 46825 03/26/2021 | CHK | 59 | NRECA | NCS Distribution | 550.00 |
| 46826 03/26/2021 | CHK | 79 | POSTMASTER | Postage newsletter | 99.43 |

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Accounts Payable Check Register

03/11/2021 To 04/09/2021

| Check / Tran Date | Pmt Type | Vendor | Vendor Name | Reference | Amount |
|----------------------|-------------|--------|----------------------------------|-----------------------------------|----------|
| 46827 03/26/2021 | СНК | 105 | CITY OF NESS CITY | Franchise Fee | 5,245.85 |
| 46828 03/26/2021 | CHK | 107 | CINTAS CORPORATION #449 | Monthly Invoice | 245.59 |
| 46829 03/26/2021 | CHK | 135 | CITY OF BAZINE | Franchise Fee | 1,453.54 |
| 46830 03/26/2021 | CHK | 160 | SHULL OIL COMPANY | Monthly Fuel Invoice | 4,472.96 |
| 46831 03/26/2021 | CHK | 172 | TYNDALE COMPANY, INC. | Clothing Allowance-Jenkinson | 362.55 |
| 46832 03/26/2021 | CHK | 198 | OTIS ELEVATOR COMPANY | Maintenance of elevator | 142.89 |
| 46833 03/26/2021 | CHK | 207 | ELIZABETH C. HINEMAN TRUST | Radio Tower Land Lease | 750.00 |
| 46834 03/26/2021 | CHK | 253 | FARM CREDIT LEASING SERVICES COR | Truck Lease Payments | 9,548.69 |
| 46835 03/26/2021 | CHK | 361 | ANN M JENNINGS | Easter Egg Donation | 23.56 |
| 46836 03/26/2021 | CHK | 467 | DIGHTON CHIROPRACTIC | Dr Bennett appts | 200.00 |
| 46837 03/26/2021 | CHK | 472 | C.H. GUERSNEY & COMPANY | Contruction Work Plan | 215.00 |
| 46838 03/26/2021 | CHK | 803 | ALTEC INDUSTRIES, INC | safety signs | 23.50 |
| 46839 03/26/2021 | CHK | 1225 | CINTAS CORPORATION | Monthly Invoice | 286.39 |
| 46840 03/26/2021 | CHK | 1234 | JF BEAVER | Annual Mtg shirt-Scott | 70.11 |
| 46841 03/26/2021 | CHK | 1248 | COMPLIANCE ONE | Drug & Alochol Testing | 516.25 |
| 2370 03/30/2021 | WIRE | 1187 | MIDWEST ENERGY | Monthly Invoice | 1,363.50 |
| 2371 04/01/2021 | WIRE | 274 | VERIZON WIRELESS | Monthly Invoice | 314.24 |
| 46842 04/01/2021 | CHK | 1 | LANE COUNTY HISTORICAL SOCIETY | Donation | 25.00 |
| 46843 04/01/2021 | CHK | 2 | CASHIER ACCOUNT | Petty Cash | 183.04 |
| 46844 04/01/2021 | CHK | 107 | CINTAS CORPORATION #449 | Monthly Invoice-Ness City | 71.56 |
| 46845 04/01/2021 | CHK | 177 | MARK MCCULLOCH | Clothing Allownace-Mark McCulloch | 163.49 |
| 46846 04/01/2021 | CHK | 182 | G.E.M.S. INC | Monthly Invoice | 145.00 |
| 46847 04/01/2021 | CHK | 261 | LOCKE SUPPLY CO | Monthly Invoice | 147.44 |
| 46848 04/01/2021 | CHK | 376 | LUTZ AND COMPANY | Clothing Allowance-Dee & Dal | 124.86 |
| 46849 04/01/2021 | CHK | 803 | ALTEC INDUSTRIES, INC | Truck # 112 | 930.14 |
| 46850 04/01/2021 | CHK | 1243 | TRI-CENTRAL OFFICE SUP-HAYS | Supplies | 435.77 |

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Accounts Payable Check Register

03/11/2021 To 04/09/2021

| Check / Tran Date | Pmt Type | Vendor | Vendor Name | Reference | Amount |
|----------------------|-------------|--------|----------------------------------|--|-----------|
| 2374 04/06/2021 | WIRE | 468 | U.S. BANK | Monthly Invoice | 3,694.73 |
| 2378 04/06/2021 | WIRE | 62 | NRECA GROUP BENEFITS TRUST | NRECA Gr 1-April Group Insurance | 2,937.89 |
| 2379 04/06/2021 | WIRE | 180 | NRECA | NRECA Gr 1 Admin Fee-April Gr Ins Adm Fe | 229.32 |
| 2373 04/07/2021 | WIRE | 121 | FED-EX | Monthly Invoice | 17.95 |
| 2375 04/07/2021 | WIRE | 1267 | AFLAC | Monthly Invoice | 465.84 |
| 2377 04/07/2021 | WIRE | 1224 | NRECA RETIREMENT & SECURITY | NRECA RS-Group Insurance | 50,068.52 |
| 2376 04/08/2021 | WIRE | 69 | SECRETARY OF STATE | KSOS Annual Report Filing | 40.00 |
| 2372 04/09/2021 | WIRE | 168 | ONLINE INFORMATION SERVICES, INC | Monthly Invoice | 66.60 |
| 46851 04/09/2021 | CHK | 14 | OFFICE SOLUTIONS, INC | Monthly Invoice | 59.68 |
| 46852 04/09/2021 | CHK | 15 | ERIC DOLL | April Board Meeting | 389.20 |
| 46853 04/09/2021 | CHK | 30 | HAROLD HOSS | April Board Mtg and KEC Mtg | 1,289.68 |
| 46854 04/09/2021 | CHK | 32 | WESCO RECEIVABLES INC | Monthly Invoice | 9,955.56 |
| 46855 04/09/2021 | CHK | 34 | AMERICAN SAFETY UTILITY CORP | Work Gloves | 88.29 |
| 46856 04/09/2021 | CHK | 40 | KANSAS ELECTRIC COOPERATIVES | Monthly Invoice | 6,695.11 |
| 46857 04/09/2021 | CHK | 45 | BUMPER TO BUMPER OF DIGHTON | Monthly Invoice | 1,981.30 |
| 46858 04/09/2021 | CHK | 55 | NESS COUNTY NEWS | Advertising | 155.20 |
| 46859 04/09/2021 | CHK | 60 | PAUL SEIB JR | April Board Meeting | 386.96 |
| 46860 04/09/2021 | CHK | 63 | RICHARD JENNISON | April Board Meeting | 364.56 |
| 46861 04/09/2021 | CHK | 73 | STANION WHOLESALE ELEC CO INC | Monthly Invoice | 20,753.95 |
| 46862 04/09/2021 | CHK | 74 | WEBER REFRIGERATION & HEATING I | Monthly Invoice | 239.41 |
| 46863 04/09/2021 | CHK | 96 | STEPHENS LUMBER - DIGHTON | Monthly Invoice | 158.33 |
| 46864 04/09/2021 | CHK | 104 | HOME OIL CO | Monthly Fuel Invoice | 675.70 |
| 46865 04/09/2021 | CHK | 105 | CITY OF NESS CITY | March Postage and Pay Station | 617.15 |
| 46866 04/09/2021 | CHK | 117 | NESS CITY FARM & FEED | Monthly Invoice | 9.75 |
| 46867 04/09/2021 | CHK | 179 | RAD ROEHL | April Baord Meeting | 360.08 |
| 46868 04/09/2021 | CHK | 184 | JOHNSTONE SUPPLY | Monthly Invoice | 963.38 |

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Accounts Payable Check Register 04/13/2021 10:58:42 AM

03/11/2021 To 04/09/2021

| Check / Tran Date | Pmt Type | Vendor | Vendor Name | Reference | Amount |
|----------------------|-------------|--------|-----------------------------------|----------------------------------|-----------|
| 46869 04/09/2021 | СНК | 187 | S&W SUPPLY DIVISION | Monthly Invoice | 190.87 |
| 46870 04/09/2021 | CHK | 202 | CHAD GRIFFITH | April Board Meeting | 392.00 |
| 46871 04/09/2021 | CHK | 238 | ILLINOIS MUTUAL | Premiums | 153.20 |
| 46872 04/09/2021 | CHK | 248 | CENTRAL PUMP & SUPPLY | Monthly Invoice | 17.91 |
| 46873 04/09/2021 | CHK | 272 | LEWIS AUTOMOTIVE GROUP INC | Monthly Invoice | 526.79 |
| 46874 04/09/2021 | CHK | 294 | AIRGAS USA LLC | Nitrogen-Substation | 56.29 |
| 46875 04/09/2021 | CHK | 306 | BORDER STATES INDUSTRIES INC | Monthly Invoice | 2,387.89 |
| 46876 04/09/2021 | CHK | 346 | HYSPECO, INC. | Monthly Invoice | 244.31 |
| 46877 04/09/2021 | CHK | 366 | DIANA KUHLMAN | Lineman Appreciation Supplies | 100.81 |
| 46878 04/09/2021 | CHK | 376 | LUTZ AND COMPANY | Clothing Allowance-Chris Terhune | 137.05 |
| 46879 04/09/2021 | CHK | 380 | GRAINGER | Monthly Invoice | 110.81 |
| 46880 04/09/2021 | CHK | 387 | WESTERN FUEL & SUPPLY | Monthly Fuel Invoice | 55.25 |
| 46881 04/09/2021 | CHK | 427 | DIGHTON HERALD LLC | Advertising | 102.00 |
| 46882 04/09/2021 | CHK | 429 | IT1 CONSULTING LLC | Software | 272.85 |
| 46883 04/09/2021 | CHK | 439 | BOLINGER, SEGARS, GILBERT & MOSS, | 2020 Audit | 15,000.00 |
| 46884 04/09/2021 | CHK | 450 | RANDALL G EVANS | April Board Meeting | 350.56 |
| 46885 04/09/2021 | CHK | 454 | OCONNER COMPANY | Monthly Invoice | 37.81 |
| 46886 04/09/2021 | CHK | 506 | K&J FOODS | Supplies | 375.87 |
| 46887 04/09/2021 | CHK | 773 | BRETZ, INC. | Monthly Invoice | 108.00 |
| 46888 04/09/2021 | CHK | 1016 | KANSAS ONE-CALL SYSTEM INC | Locate Fee | 100.80 |
| 46889 04/09/2021 | CHK | 1169 | WASHER SPECIALTIES CO. | Monthly Invoice | 213.35 |
| 46890 04/09/2021 | CHK | 1172 | WESTERN SUPPLY COMPANY | Monthly Invoice | 1,857.01 |
| 46891 04/09/2021 | CHK | 1197 | GARDEN CITY WHOLESALE SUPPLY | Monthly Invoice | 3,394.88 |
| 46892 04/09/2021 | CHK | 1225 | CINTAS CORPORATION | Monthly Invoice-Ness City | 217.44 |
| 46893 04/09/2021 | CHK | 1230 | NORTHWESTERN PRINTERS, INC. | Supplies | 362.30 |
| 46894 04/09/2021 | CHK | 1244 | PROTECTIVE EQUIPMENT TESTING | Monthly Invoice | 811.01 |

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Check Register

03/11/2021 To 04/09/2021

Bank Account: 2 - FIRST STATE BANK

| Check / Tran Date | Pmt Type | Vendor | Vendor Name | Reference | Amount |
|----------------------|-------------|---------|----------------------------|---------------------------|----------|
| Tran Date | Type | v Chuoi | venuoi ivaine | Reference | Amount |
| 46895 04/09/2021 | CHK | 1251 | TECHLINE, LTD | Monthly Invoice | 1,293.74 |
| 46896 04/09/2021 | CHK | 1263 | RICHARD SOREM | April Board Meeting | 398.16 |
| 46897 04/09/2021 | CHK | 1285 | TIFCO INDUSTRIES | Monthly Invoice | 177.47 |
| 46898 04/09/2021 | CHK | 1299 | DEANNE SHULL | Cookies for Board Meeting | 72.00 |
| 46899 04/09/2021 | CHK | 1300 | CRAIG RAMSEY | April Board Meeting | 378.00 |
| 46900 04/09/2021 | CHK | 1303 | LANE COUNTY IMPLEMENT, INC | Monthly Invoice | 53.17 |

Total Payments for Bank Account - 2: (110)248,722.50 Total Voids for Bank Account - 2: (0) 0.00 Total for Bank Account - 2: (110)248,722.50

> 248,722.50 (110)**Grand Total for Payments: Grand Total for Voids:** (0)0.00**Grand Total:** 248,722.50 (110)



SUNFLOWER ELECTRIC POWER CORPORATION BOARD MEETING SUMMARY

SUNFLOWER ELECTRIC POWER CORPORATION BOARD MEETING - APRIL 21, 2021

2020 KPMG Audit

The KPMG audit staff presented results for the 2020 Sunflower audit and discussed a new audit tool that will enhance audit methodology for future audits.

The 2020 audit was completed remotely, which went smoothly. Future work will be done in person with flexibility around remote work.

KPMG highlighted the change in reporting entity due to the merger of Sunflower and Mid-Kansas, modifications in accounting presentations, and the accounting presentation of the Paycheck Protection Plan loan.

KPMG gave Sunflower the highest opinion the firm is allowed to give. Appreciation was expressed to Sunflower staff for their audit preparation work and assistance to KPMG, in particular the communication adaptions necessitated by COVID-19.

Board action: The Sunflower Board approved the 2020 Sunflower audit as presented by KPMG.

CFC Key Performance Indicators (KPI)

Jason Mowery, CFC regional vice president, presented Sunflower's KPI results based on the 2019 year-end data for Sunflower and Mid-Kansas. CFC's KPI is a strategic five-year benchmarking tool that allows for the comparison of Sunflower's annual financial and operational ratios against other G&Ts. The report showed that overall G&Ts experienced a 1.25% decline in energy sales. Although the 53 responding G&Ts averaged a 1.25% decline in energy sales in 2019, coverage ratios improved and median KPIs remained strong.

Sunflower's key financial and operating performance figures rank strong among our peer group. Today, lenders require solid financial ratios and liquidity at both the G&T and distribution levels. Environmental, Social and Governance ("ESG") factors have also become an important consideration in the investment community, as they allow a company to inform the lenders about positive impacts a business has on the environment, society, and its employees.

ICARE: Integrated Resource Plan/Future Supply Portfolio

The Board continued a review of modeling in support of an Integrated Resource Plan. The IRP is an economic analysis used to plan for future power supply based on known costs and incorporating various future scenarios. The review included a discussion of owned generating assets, as well as solar and battery storage. Next steps in the IRP include developing a schedule for completing additional resource planning work, further analysis of generating units, and coal optimization.

CURRENT ACTIVITIES

Kansas Electric Cooperative Health Insurance Trust

The Kansas Electric Cooperative Health Insurance Trust (KECHIT) membership held a special meeting during a recess of the Sunflower meeting to vote on Kansas Electric Power Cooperative (KEPCo) participation in KECHIT. KEPCo's eligibility is tied to membership in Sunflower and conditioned on the power supply agreement. Sunflower's power supply agreement with KEPCo expires in December 2021, after which time KEPCo is not eligible for KECHIT membership.

Sunflower's Annual Meeting

A change of location for the Sunflower annual meeting in May was discussed.

Board action: The Sunflower Board voted to move the annual meeting to Holcomb Station and to hold an in-person meeting.

PRESIDENT'S REPORT

Generation

Generation units are running well. Staff are engaged in opportunity maintenance at HLS as well as making upgrades on other generation assets.

Power Supply & Delivery

Enel has repowered a portion of the wind turbines in the Smoky I and Smoky II wind farms, requiring amendments to the Power Purchase Agreements (PPAs) that Sunflower executed with Enel. The amendments ensure that Sunflower is not allocated any more energy that it would otherwise be allocated had the repowering not been completed, ensure that Sunflower is not exposed to any form of cost exposure associated with the Production Tax Credits triggered by the repowering, describe modified operating procedures to allow the wind farms to transfer to Dispatchable Variable Energy Resource status, and release previous claims. The negotiations on amendments were completed in early April and executed on April 15.

Board action: The Sunflower Board ratified the amendments to the PPAs on Smoky I and Smoky II wind farms.

The Russell Solar Project continues to advance. Sunflower contracted the start of construction on the step-up transformer and qualified for the Investment Tax Credit. Real estate work included the completion of site due diligence, execution of mineral waivers, commencement of the first land lease development period, and title clean up. Development studies indicated no significant issues with the site. The project's Generator Interconnection Agreement (GIA) is in the SPP interconnection study queue, and study results are anticipated in October. Additional funds are needed to get Sunflower to the build versus buy decision point.

Board action: The Sunflower Board approved a \$240,000 budget increase for the Russell Solar Project.

Sunflower staff reviewed municipal agreements for the City of Norton and the City of Goodland.

Board action: The Sunflower Board approved the power supply contract extension as presented for the City of Norton.

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Board action: The Sunflower Board approved power supply contract options one and two, with flexibility as needed, for the City of Goodland.

Sunflower Renewable Energy Program marketing efforts are underway. The kick-off meeting with Sunflower and Member staff is April 22. Sunflower will get Member feedback on the draft branding graphics and marketing materials requested by Members. Community Solar and how Members want to coordinate surveys with their memberships will also be discussed.

Transmission Policy and Planning

Wind rich zones provide significant exports that benefit all of the Southwest Power Pool (SPP), not just the local zone. Studies show that 71% of the benefit from the five Notices to Construct (NTCs) for byway projects were in zones that do not pay any zonal cost in the Sunflower zone. Modeling indicates the adjusted production cost (APC) savings attributable to the five NTC facilities across the SPP region at approximately \$56 million (30-year net present value). The present value of the projected remaining revenue requirements of the five NTC facilities is approximately \$13 million.

The SPP's filing with the Federal Energy Regulatory Commission (FERC) for the Cost Allocation Waiver occurred in April with FERC's Order anticipated by June 10, 2021, and a requested effective date of June 14, 2021. To proactively prepare for a possible approval by FERC, Sunflower staff are developing documentation for the eight projects eligible for compensation. Total benefits for Sunflower are estimated at \$8.4 million.

Electric utilities should expect increased focus on FERC Order 2222, which addresses the use of Distributed Energy Resources (DERs) behind and in front of distribution meters. SPP members with fewer than 4 million MWhs in annual sales can opt out. Each Sunflower Member must decide what is in the best interest of its membership.

SPP has invited members to participate in the monthly discussions of FERC Order 2222. Members are asked to let Dr. Al Tamimi know if they will have representation on the calls, which are scheduled from May 2021 through April 2022.

The SPP Generation Interconnection (GI) queue has a backlog of 451 requests, totaling 79.862 MWs. The current assessment method would take SPP 3-4 years to clear the backlog, so SPP may hire consultants to mitigate the issue. Other mitigation measures are also being considered. Sunflower staff will provide more information at future Board meetings.

Technology Services

Sunflower owns, manages, and maintains a Wireless Macro Network enabling communication capabilities while avoiding costs with external wireless providers. Moving from the current configuration to a new "mesh" network configuration (which allows towers to communicate across the system versus only with adjacent towers) will improve redundancy, resiliency, and coverage. The installation of communication hardware and an additional wireless tower are expected to be completed in 2021 with a move to the new "mesh" network in the first quarter of 2022.

Member Services & External Affairs

Staff continue to actively work on a data center certification. We received positive press regarding our industrial site certification, the Dodge City Business Park. The Kansas Department of Commerce has requested to certify Sunflower's certified sites under the State's program.

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The 2021 Member Satisfaction Survey was distributed to Members via email on April 19.

Financials

Overall Member loads were down 5.11% from budget for the month and 3.90% year to date. Large industrial loads were down 0.02% from budget for the month and 1.51% year to date. Year-to-date operating expenses were up 27.60% from budget for the month and down 2.82% year to date. The Cold Weather Event caused an increase in the ECA of \$276.22/MWh over budget for the month of February and was the primary contributor to the increase in the year-to-date average member rate of \$141.81/MWh.

Cold Weather Event Update as of April 21

True-up of costs related to the February Cold Weather Event continue. The sum of current true-up is favorable for Sunflower. Another true-up will occur 120 days after the event, likely June 14-22. The Sunflower Board requested that Sunflower hold the current true-up revenue until the June action occurs.

Other:

Board action: The Sunflower Board selected Wes Campbell as the attendee and voting delegate for the CFC and NCSC annual meetings on June 14-16, 2021, in San Antonio, TX.

7. KEC Report

The KEC Oil and Gas Working Group was established by KEC CEO Lee Tafanelli. The purpose of the Working Group is to discuss responses to attacks on electric cooperatives by KIOGA and others. The group consists of:

Steve Epperson – Pioneer EC

Doug Jackson – Rolling Hills EC

Suzanne Lane – KEPCO

Richard McLeon – Lane-Scott EC

Pat Parke – Midwest Energy

Tom Ruth – Western EC

Mark Schiebe – Heartland EC

Doug Sheppard - KEC

Dennis Svanes – 3 Rivers EC

The Oil and Gas Working Group met virtually on April 22 to review and discuss various articles placed in The Sentinel, testimonies before the Kansas House and Senate, and KIOGA reports. Since SB 69 was introduced to study Kansas electric rates small energy producers in the Kansas have offered testimony 5 times and authored 11 publications. Most have dealt with high electric rates in Kansas.

Much of the information they have presented has been erroneous or omitted key facts.

The most recent attack dealt with the Winter Storm event and how utilities could have avoided the price hikes. Unfortunately, the April 5, 2021 Sentinel article (and related Senate testimony) represents a clear lack of knowledge of the electric market and speculates that the entire event could have been avoided with fixed-price gas contracts and prioritization of generating plants.

Lee has advised us not to respond directly as the group has not gained traction in the Kansas legislature. Instead, KEC has been tasked with preparing fact sheets that can be presented to legislators. In Lees opinion and experience we need to "take the high road" and educate the Legislators in the hallways.

I can send the e-mail with the article links to any Trustee that would like to review them.

8. General Manager's Report

A. Rates and Reliability Dashboard

Some rates are higher for March because the member chose to pay-off the Winter Storm excess. Most notably shown in "Sales for Resale – Other" (City of Dighton).

Rate Summary

| Residential |
|-----------------------------------|
| Residential - Seasonal |
| Irrigation |
| C&I 1000kVa or less |
| C&I over 1000 kVA |
| Public Street and Lighting |
| Other Sales to Public Authorities |
| Sales for Resale - Other |
| |

| Total | Sales | price | ner | kWh: |
|-------|-------|-------|-----|------|

| current month (\$/kWh | year to date (\$/kWh) |
|-----------------------|-----------------------|
| 0.1366 | 0.1229 |
| 0.2132 | 0.1932 |
| 0.0904 | 0.0900 |
| 0.1126 | 0.1094 |
| 0.0990 | 0.0997 |
| 0.1341 | 0.1296 |
| 0.1404 | 0.1323 |
| 0.3420 | 0.1452 |
| | |
| 0.1232 | 0.1111 |

| March 2021 | | | | | |
|------------|--------|--|--|--|--|
| SAIDI | 0.01 | Interruption DURATION / average for every member (hrs) | | | |
| SAIFI | 2.32 | Interruption FREQUENCY / Average # of Interruptions per customer | | | |
| CAIDI | 0.00 | Customer Average Interruption Duration Index - IF you are out, how long to expect (hrs). | | | |
| ASAI | 100.0% | Service Availability | | | |

B. Administration

- 1) Winter Storm Uri update.
 - a. There was an initial "true-up" that was about \$3 million in Sunflower's favor. The final "true-up" will be in late June and is expected to be \$5 million either way.
 - b. Several of the smaller oil producers have sent letters regarding the true-up. We are addressing these as they come in.
- 2) Audit. Last month I reported that there was an Audit adjustment for property taxes that increased operating margins allowing us to meet debt covenants. That was reversed with the last adjustment required by the Auditors. The final April 26, 2021 Year End Form 7 shows the following:

| TIER – 1.37 | (required 1.25) |
|--------------|-----------------|
| OTIER - 0.90 | (required 1.10) |
| DSC - 1.25 | (required 1.25) |
| ODSC - 1.19 | (required 1.10) |

I have notified Patty Klein with RUS and Mike Lewis with CFC that we did not make OPTIER and am waiting on their instructions for how to proceed.

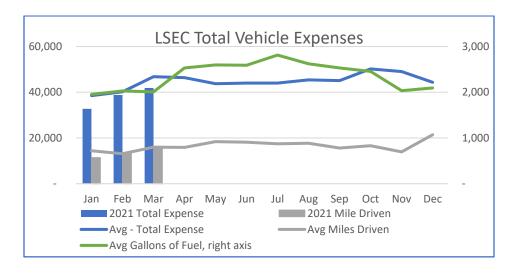
- 3) We are creating a Business Plan for the Retail Operations section.
- 4) We have had a few small energy producers complain about the Feb 21 Winter Storm Uri trueup. I am addressing these as they come in.
- 5) The Credit Card records are available for the Boards review.

C. Information Technology / Cybersecurity highlights (Carrie)

- 1) Cyber Detect Incident and Response Hyper-V server and software is 100% operational.
- 2) We are re-installing the MDMS module from NISC due to member demand.
- 3) Mobile VPN and firewall programming is 80% complete.

D. Operations highlights (Dave)

- 1) Construction items include:
 - a. Five new connects. Built line in Healy and McCracken for new house and shed.
 - b. Built two connects in Hodgeman county for water well and Communication Network.
 - c. Built three-phase connect in Lane county for an oil transfer pump.
- 2) Retirements. We Retired two three phase oil well connects in Hodgeman and Ness counties.
- 3) Maintenance items performed included:
 - a. Changed out clearance poles in Lane and Ness counties for oil tank batteries and Beeler elevator.
 - b. Pole, x-arm and anchor replacements Lane, Hodgeman, Finney, and Ness counties.
 - c. Tree trimming in Ness County.
- 4) Other items.
 - a. Substation inspections and spraying.
 - b. Tree trimming in Ness county.
 - c. Crew Safety Field visit from Federated Insurance.
 - d. Meeting with Guernsey for CWP.
 - e. Installed power line markers at Mark Ramsey's in Scott county.
- 5) We are doing a good job of controlling vehicle expenses and have been below the five-year average all year. LSEC has 21 vehicles (including the Power Wagon).



E. Engineering Report (Nate)

- 1) Staking for new construction. Four projects in McCracken, Healy, and two in Hodgeman County.
- 2) Construction Work Plan. Working with Guernsey to identify potential projects and get materials quotes.

3) Design Projects.

- a. The Scott Park project is moving forward slowly. The Park Service wants to add 50 amp plugs which will require an upgrade of the existing service into the park.
- b. American Warrior. They are located east of Bazine on the south side of the road. They are considering retrofitting the existing plant to extract Helium, self-generate with the gas by-product, and sell excess power generated to Lane-Scott or Sunflower. We will meet with Sunflower and American Warrior to discuss once we have received more load information from American Warrior.

F. Member Services highlights (Ann Marie)

- 1) Annual Meeting.
 - a. The Nominating Committee meets June 7th at 6:30 pm
 - b. Nominations will be open to qualified candidates for all positions up for election. Advertising will go out in May with a May 28th deadline to apply.
 - c. The Committee form will need to be revised to include the incumbent Trustee.
- 2) Scholarships. There were 41 applicants for the six \$1500.00 awards.
- 3) Success Sharing Program (with CoBank). We have received five applications and organizations have until June 1 to apply.

G. Finance overview (Kathy)

- 1) March posted a \$38,739 gain in Total Margins and a \$6,791 gain in Operating margins. Our sales were up and are closer to pre-COVID figures but in March they are offset by two expense Work Orders that were closed: The COVID-19 WO \$85,536 and the Radio Tower Engineering WO \$72,700. This added a total of \$158,236 with approx. \$126,610 to our controllable expenses and \$31,625.99 to Non-Operating margins.
- 2) Year to Date we have negative Operating and Total Margins of (\$267.280) and (\$253,785). The Feb 2021 Winter Storm contributed where we deferred over \$3,284,128.44 in Revenue for 42 months. This dropped our February Distribution Margins by about \$300,000 and is going to make our YTD financials and budget numbers look low for several months. Despite this, early indications are that we will be very close to Budget at year end.
- 3) Financial Ratios (Year to Date):
 - a. Equity as a % of Assets 34.23%
 - b. Distribution Equity 20.86%
 - c. General Funds Level 20.08%
 - d. Current Ratio 2.09
- 4) Billing Past Due (current April 26, 2021)
 - a. 30 day \$2,212.56
 - b. 60 day 732.21
 - c. 90 day 7,054.16 (\$3,512.69 is with OPCO, LLC.)

H. Warehouse Report (Scott)

This is a new report that I have tasked Scott Briand with preparing. It will include Updates on the Electricians and HVAC activity.

1) Inventory:

- a. Line Materials \$175,173.49. Turn Ratio: 1.361
- b. Resale Materials \$153,997.63. Turn Ratio: 0.618
- c. Generac. We received two generators in the month of April that were ordered last year, which leaves only one more to arrive that was ordered in 2020. The guys completed four generator estimates resulting in two more generators being sold (approximately \$17,000 in sales when they arrive). Lead times are still 27-30 weeks for the generators and issues in chip supply have set certain transfer switches back several weeks as well.
- 1) Border States. No new news.
- 2) Electrician Update. Lane County Feeders' addition plans are continuing to ramp up with the guys spending more time out there. Work in the Processing Barn has begun; in addition, 19 outdoor LED lights were ordered and installed this month with a profit of around \$3,000 on the lights alone. An estimate was given to D&A Farms for new grain bins resulting in a win on that job as well. This is another large job; parts and labor will put this job around \$40,000. Amongst the larger jobs there are still several smaller jobs calling in weekly.
- 3) HVAC Update. Mark sold two new AC units this month and continued to see furnace calls coming in as the temperature dropped for several days. Three 30' tube heaters were sold to Lane County Feeders and installation of them has begun. Several smaller service jobs were received and completed, and season checks will continue as we begin to consistently warm up.

I. Non-Operating Margins (Kathy and Rebecca)

- 1) Our year-to-date Non-Operating margins [Form 7, Part A, Lines 22(b) + Line 25(b) + Line 27(b)] is a \$13,495 gain.
- 2) Retail Services.
 - a. Initial figures posted a \$32,499.85 loss in March and a YTD loss of \$58,295.18.
 - i. Account 416.1 Electricians & Materials had \$22,002.28 of spread expenses.
 - ii. Account 416.2 Appliance Repair had \$4,647.92 of spread expenses.
 - b. Resale Hours (YTD). Billable hours represent 74.6% of total hours.
 - c. Outstanding Balances. (current April 26, 2021)
 - i. 30-60 day -\$ 2,629.71
 - ii. 60-90 day 3,347.62
 - iii. Over 90 day 1,847.32 (Black Dog 1,092.48)
- 3) Interest earned (YTD) \$50,193.
- 4) Other capital Credits and patronage Dividends (YTD) \$21,597

Respectfully submitted,

Richard McLeon, MBA General Manager

9. Old Business

Board Policy 524

The Drug and Alcohol-Free Workplace Policy revision is under development.

10. a. 2020 Lane-Scott Electric Cooperative Financial Audit Report

The Audit Report will be presented by Mr. Randy Robbins, CPA of Bolinger, Segars, Gilbert & Moss. Ms. Kathy Lewis will also attend the meeting.

Bolinger, Segars, Gilbert & Moss, L.L.P.

CERTIFIED PUBLIC ACCOUNTANTS PHONE: (806) 747-3806 FAX: (806) 747-3815

8215 NASHVILLE AVENUE

LUBBOCK, TEXAS 79423-1954

April 26, 2021

Board of Directors Lane-Scott Electric Cooperative, Inc. Dighton, Kansas

We have audited the financial statements of Lane-Scott Electric Cooperative, Inc. (the Cooperative) for the year ended December 31, 2020, and have issued our report thereon dated April 26, 2021. Professional standards require that we provide you with information about our responsibilities under generally accepted auditing standards and *Government Auditing Standards*, as well as certain information related to the planned scope and timing of our audit. We have communicated such information in our engagement letter dated August 18, 2020. Professional standards also require that we communicate to you the following information related to our audit.

Significant Audit Findings

Qualitative Aspects of Accounting Practices

Management is responsible for the selection and use of appropriate accounting policies. In accordance with the terms of our engagement letter, we will advise management about the appropriateness of accounting policies and their application. The significant accounting policies used by the Cooperative are described in the notes to the financial statements. No new accounting policies were adopted during year ended December 31, 2020. We noted no transactions entered into by the Cooperative during the year for which there is a lack of authoritative guidance or consensus. There are no significant transactions that have been recognized in the financial statements in a different period than when the transaction occurred.

We noted no transactions entered into by the Cooperative during the year for which there is a lack of authoritative guidance or consensus. There are no significant transactions that have been recognized in the financial statements in a different period than when the transaction occurred.

Accounting estimates are an integral part of the financial statements prepared by management and are based on management's knowledge and experience about past and current events and assumptions about future events. Certain accounting estimates are particularly sensitive because of their significance to the financial statements and because of the possibility that future events affecting them may differ significantly from those expected. The most sensitive estimates affecting the financial statements are the allowance for uncollectible accounts, and lives used to calculate depreciation on distribution plant in service. Management's estimates of the allowance for uncollectible accounts are based on historical activity and current regulatory actions. Management's estimate of the depreciation life used is based on industry accepted guidelines and the lives selected are within those guidelines. We evaluated the key factors and assumptions used to develop the allowance for uncollectible accounts, and accumulated depreciation and depreciation expense in determining that it is reasonable in relation to the financial statements taken as a whole.

Board of Directors Lane-Scott Electric Cooperative, Inc. April 26, 2021 Page 2

Difficulties Encountered in Performing the Audit

We encountered no significant difficulties in dealing with management in performing and completing our audit.

Corrected and Uncorrected Misstatements

Professional standards require us to accumulate all known and likely misstatements identified during the audit, other than those that are trivial, and communicate them to the appropriate level of management. Attached to this letter are the misstatements identified during the audit and corrected by management.

Disagreements with Management

For purposes of this letter, professional standards define a disagreement with management as a financial accounting, reporting, or auditing matter, whether or not resolved to our satisfaction, that could be significant to the financial statements or the auditor's report. We are pleased to report that no such disagreements arose during the course of our audit.

Management Representations

We have requested certain representations from management that are included in the management representation letter dated April 26, 2021.

Management Consultations with Other Independent Accountants

In some cases, management may decide to consult with other accountants about auditing and accounting matters, similar to obtaining a "second opinion" on certain situations. If a consultation involves application of an accounting principle to the Cooperative's financial statements or a determination of the type of auditor's opinion that may be expressed on those statements, our professional standards require the consulting accountant to check with us to determine that the consultant has all the relevant facts. To our knowledge, there were no such consultations with other accountants.

Other Audit Findings or Issues

We generally discuss a variety of matters, including the application of accounting principles and auditing standards, with management each year prior to retention as the Cooperative's auditors. However, these discussions occurred in the normal course of our professional relationship and our responses were not a condition to our retention.

Other Matters

With respect to the supplementary information accompanying the financial statements, we made certain inquiries of management and evaluated the form, content, and methods of preparing the information to determine that the information complies with accounting principles generally accepted in the United States of America, the method of preparing it has not changed from the prior period, and the information is appropriate and complete in relation to our audit of the financial statements. We compared and reconciled the supplementary information to the underlying accounting records used to prepare the financial statements or to the financial statements themselves.

Board of Directors Lane-Scott Electric Cooperative, Inc. April 26, 2021 Page 3

Restriction of Use

This information is intended solely for the use of the Board of Directors and management of the Cooperative and is not intended to be and should not be used by anyone other than these specified parties.

Very truly yours,

Certified Public Accountants

Bolinger, Segars, Silbert & Mass LLP

43976 - Lane-Scott Electric Cooperative, Inc. 43976 - 2020 Lane-Scott Electric Cooperative, Inc. 12/31/2020 017 - Annual Trial balance - 2 Year 017 - Adjusting Journal Entry Report Client: Engagement: Period Ending: Trial Balance:

Workpaper:

| Account | Description | W/P Ref | Debit | Credit |
|---|---|---------|------------|------------|
| Adjusting Journa | Il Entry JE # 1 reightliner from Capital Lease Property to Power Operated | | | |
| Equipment | reignamen from Capital Lease Property to Power Operated | | | |
| 396.000.0 | POWER OPERATED EQUIPMENT-D | | 308,509.77 | |
| 101.100.0 | PROP UNDER CAPITAL LEASE-DIG | | 300,309.11 | 308,509.77 |
| Total | THOI UNDER OAI TIAL LEAGE-DIG | | 308,509.77 | 308,509.77 |
| Adlination Income | 1 Fator 15 # 0 | | | |
| Adjusting Journa To adjust Sunflow | er patronage allocation | | | |
| 423.000.0 | G & T CAPITAL CREDITS | | 145,631.79 | |
| 123.100.0 | PATRONAGE CAPITAL-ASSOC OR | | • | 145,631.79 |
| Total | | | 145,631.79 | 145,631.79 |
| Adjusting Journa To reverse clearing | al Entry JE # 3 g of Unbilled Revenue account. | | | |
| 173.000.0 | ACCRUED UNBILLED REVENUE - LSEC | | 264,929.69 | |
| 449.000.0 | UNBILLED REVENUE - LSEC | | 13,300.48 | |
| 219.300.0 | UNBILLED REVENUE - LSEC | | • | 278,230.17 |
| Total | | | 278,230.17 | 278,230.17 |
| Adjusting Journa To reverse prior ye | al Entry JE # 4 ear unbilled revenue. | | | |
| 449.000.0 | UNBILLED REVENUE - LSEC | | 264,929.69 | |
| 173.000.0 | ACCRUED UNBILLED REVENUE - LSEC | | 201,020.00 | 264,929.69 |
| Total | | | 264,929.69 | 264,929.69 |
| Adjusting Journa To move unbilled i | al Entry JE # 5 revenue back to equity. | | | |
| 219.300.0 | UNBILLED REVENUE - LSEC | | 278,230.17 | |
| 201.100.0 | PATRONAGE CAPITAL CREDITS-L | | | 278,230.17 |
| Total | | | 278,230.17 | 278,230.17 |

43976 - Lane-Scott Electric Cooperative, Inc. 43976 - 2020 Lane-Scott Electric Cooperative, Inc. 12/31/2020 017 - Annual Trial balance - 2 Year 017 - Adjusting Journal Entry Report Client: Engagement:
Period Ending:
Trial Balance:

Workpaper:

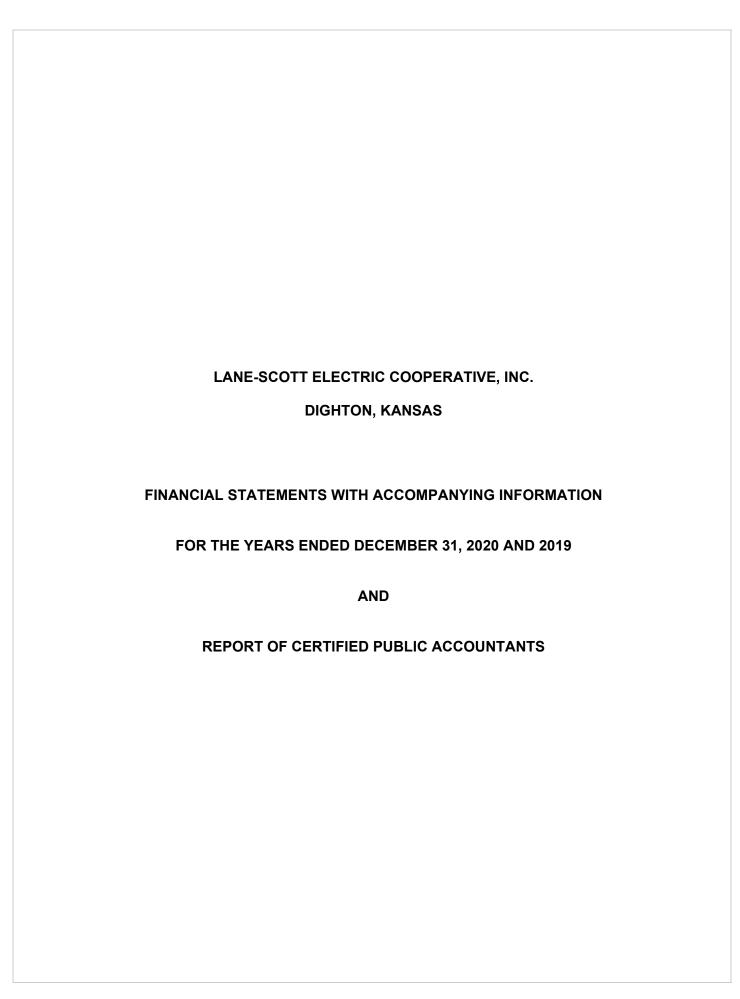
| Account | Description | W/P Ref | Debit | Credit |
|------------------------------------|------------------------------------|---------|--------------|--------------|
| Adjusting Journa To reclass LTD cu | <u> </u> | | | |
| 224.960.0 | CURRENT MATURITY - FFB | | 843,000.00 | |
| 224.980.0 | CURRENT MATURITY - CFC | | 556,000.00 | |
| 227.980.0 | CURRENT MATURITY - CAPITAL LEASE | | 79,000.00 | |
| 224.970.0 | FFB CURRENT MATURITY | | | 843,000.00 |
| 224.990.0 | CFC CURRENT MATURITY | | | 556,000.00 |
| 227.990.0 | CAPITAL LEASE CURRENT MATURITY | | | 79,000.00 |
| Total | | | 1,478,000.00 | 1,478,000.00 |
| Adjusting Journa To releass Powerb | al Entry JE # 1002 | | | |
| 10 1010000 1 OWOIL | 211 | | | |
| 232.000.0 | ACCOUNTS PAYABLE | | 743,907.26 | |
| 232.199.0 | ACCOUNTS PAYABLE - PURCHASED POWER | | | 743,907.26 |
| Total | | | 743,907.26 | 743,907.26 |

LANE-SCOTT ELECTRIC COOPERATIVE, INC. DIGHTON, KANSAS

FINANCIAL STATEMENTS WITH ACCOMPANYING INFORMATION FOR THE YEARS ENDED DECEMBER 31, 2020 AND 2019

AND

REPORT OF CERTIFIED PUBLIC ACCOUNTANTS



LANE-SCOTT ELECTRIC COOPERATIVE, INC. DIGHTON, KANSAS

FINANCIAL STATEMENTS WITH ACCOMPANYING INFORMATION FOR THE YEARS ENDED DECEMBER 31, 2020 AND 2019

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Bolinger, Segars, Gilbert & Moss, L.L.P.

CERTIFIED PUBLIC ACCOUNTANTS PHONE: (806) 747-3806 FAX: (806) 747-3815

8215 NASHVILLE AVENUE

Lubbock, Texas 79423-1954

Independent Auditor's Report

Board of Directors Lane-Scott Electric Cooperative, Inc. Dighton, Kansas

Report on the Financial Statements

We have audited the accompanying financial statements of Lane-Scott Electric Cooperative, Inc. (the Cooperative) which comprise the balance sheets as of December 31, 2020 and 2019, and the related statements of income and patronage capital, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Lane-Scott Electric Cooperative, Inc. as of December 31, 2020 and 2019, and the results of its operations and cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Accompanying Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The schedules of electric plant, accumulated provision for depreciation, other property and investments, patronage capital, FFB and CFC mortgage notes, and administrative and general expenses are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated April 26, 2021 on our consideration of Lane-Scott Electric Cooperative, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Lane-Scott Electric Cooperative, Inc.'s internal control over financial reporting and compliance.

Bolinger, Segars, Gilbert & Mars LLP

Certified Public Accountants

Lubbock, Texas

April 26, 2021

LANE-SCOTT ELECTRIC COOPERATIVE, INC.

Exhibit A

BALANCE SHEETS DECEMBER 31, 2020 AND 2019

ASSETS

| | December 31, | | | 31, |
|--|--------------|-----------------------|-----------|-------------------------|
| | _ | 2020 | | 2019 |
| UTILITY PLANT AT COST Electric Plant in Service | \$ | 61 045 026 | \$ | EC 040 692 |
| Construction Work in Progress | φ | 61,045,936 284,441 | φ | 56,940,682 2,924,099 |
| Electric Plant Acquisition Adjustment - Net of Accumulated Amortization | | (1,640,958) | | (1,740,715) |
| | \$ | 59,689,419 | \$ | 58,124,066 |
| Less: Accumulated Provision for Depreciation | • | 19,224,801 | • | 17,765,151 |
| · | \$ | 40,464,618 | \$ | 40,358,915 |
| OTHER PROPERTY AND INVESTMENTS. AT COST OF STATER VALUE | | | | |
| OTHER PROPERTY AND INVESTMENTS - AT COST OR STATED VALUE | \$ | 12,137,651 | c | 12,108,211 |
| Investments in Associated Organizations Other Investments | Φ | 5,501 | \$ | 5,501 |
| Other investments | \$ | 12,143,152 | \$ | 12,113,712 |
| CURRENT ASSETS | Ť- | 12,110,102 | Ť | ,, |
| Cash - General | \$ | 115,526 | \$ | 330,748 |
| Temporary Cash Investments | | 73,700 | | 151,865 |
| Short-Term Investments | | 5,900,910 | | 2,520,971 |
| Accounts Receivable - Energy (Less allowance for uncollectibles | | 4 400 770 | | 4 200 000 |
| of \$38,378 and \$40,807 for 2020 and 2019, respectively) Unbilled Revenue | | 1,420,779 | | 1,390,602 264,930 |
| Property Tax Adjustment - Undercollected | | 251,565 | | 179,807 |
| Materials and Supplies at Average Cost | | 328,131 | | 341,360 |
| Other Current and Accrued Assets | | 7,079 | | 4,680 |
| Total Current Assets | \$ | 8,097,690 | \$ | 5,184,963 |
| | _ | | _ | |
| DEFERRED CHARGES | \$_ | 578,382 | \$ | 778,909 |
| TOTAL ASSETS | \$_ | 61,283,842 | \$ | 58,436,499 |
| EQUITIES AND LIABILITIES | | | | |
| EQUITIES Patron and Conital | Φ. | 00 000 405 | Φ | 04 040 400 |
| Patronage Capital Other Equities | \$ | 22,009,165 392,374 | \$ | 21,618,403 474,141 |
| Total Equities | \$ | 22,401,539 | \$ | 22,092,544 |
| 10ta = 44.1100 | Ψ_ | 22,101,000 | Ψ_ | 22,002,011 |
| LONG-TERM DEBT | | | | |
| FFB Mortgage Notes Less Current Maturities | \$ | 29,696,484 | \$ | 26,245,398 |
| CFC Mortgage Notes Less Current Maturities | | 5,789,436 | | 6,345,346 |
| Capital Lease Obligations Less Current Maturities Other Long-Term Debt | | 231,413 | | 338,945 150,400 |
| Total Long-Term Debt | \$ | 35,717,333 | \$ | 33,080,089 |
| Total Long Total Book | Ψ_ | 00,717,000 | Ψ_ | 00,000,000 |
| CURRENT LIABILITIES | | | | |
| Current Maturities of Long-Term Debt | \$ | 1,478,000 | \$ | 1,348,000 |
| Accounts Payable - Purchased Power | | 743,907 | | 841,960 |
| Accounts Payable - Other | | 87,057 | | 239,473 |
| Power Cost Adjustment - Overcollected | | 80,301 | | 120,622 |
| Consumer Deposits | | 121,550 | | 112,413 |
| Accrued Taxes | | 455,923 | | 421,450 |
| Accrued Interest | | 21,141 | | 25,284 |
| Accrued Employee Compensated Absences | | 177,091 | | 154,664 |
| Total Current Liabilities | \$ | 3,164,970 | \$ | 3,263,866 |
| TOTAL EQUITIES AND LIABILITIES | \$ | 61,283,842 | \$ | 58,436,499 |
| See accompanying notes to financial statemen | nts. | | | |
| · · · - | | | | |

STATEMENTS OF INCOME AND PATRONAGE CAPITAL FOR THE YEARS ENDED DECEMBER 31, 2020 AND 2019

| | | | Dece | mber | 31. | | | |
|---|----|------------|-------|------|------------|-------|-----|-------------|
| | _ | 2020 | | | 2019 | | | Increase |
| | _ | Amount | % | | Amount | % | | (Decrease) |
| OPERATING REVENUES | | | | | | | | |
| Residential | \$ | 2,790,498 | 17.3 | \$ | 2,882,053 | 16.1 | \$ | (91,555) |
| Irrigation | | 1,083,574 | 6.7 | | 936,183 | 5.2 | | 147,391 |
| Small and Large Commercial | | 11,028,480 | 68.3 | | 12,684,904 | 70.8 | | (1,656,424) |
| Building & Lighting | | 101,299 | 0.6 | | 108,505 | 0.6 | | (7,206) |
| Sales for Resale | | 1,086,557 | 6.7 | | 985,566 | 5.5 | | 100,991 |
| Power Cost Adjustment | | 40,322 | 0.2 | | (120,622) | (0.7) | | 160,944 |
| Property Tax Adjustment | | 188,689 | 1.2 | | 179,807 | 1.0 | | 8,882 |
| Unbilled Revenue | | (264,930) | (1.6) | | (13,300) | (0.1) | | (251,630) |
| Other Sales to Public Authorities | _ | 99,637 | 0.6 | _ | 261,494 | 1.5 | _ | (161,857) |
| Total Operating Revenues | \$ | 16,154,126 | 100.0 | \$_ | 17,904,590 | 100.0 | \$_ | (1,750,464) |
| OPERATING EXPENSES | | | | | | | | |
| Purchased Power | \$ | 9,219,252 | 57.1 | \$ | 10,467,955 | 58.5 | \$ | (1,248,703) |
| Transmission - Operation | Ψ | 2,133 | 0.0 | Ψ | 6,366 | 0.0 | Ψ | (4,233) |
| Distribution - Operation | | 1,474,902 | 9.1 | | 1,308,661 | 7.3 | | 166,241 |
| Distribution - Maintenance | | 931,974 | 5.8 | | 687,659 | 3.8 | | 244,315 |
| Customer Accounts | | 211,622 | 1.3 | | 221,834 | 1.2 | | (10,212) |
| Customer Service and Information | | 47,090 | 0.3 | | 30,105 | 0.2 | | 16,985 |
| Selling Expenses | | 61,443 | 0.4 | | 55,317 | 0.3 | | 6,126 |
| Administrative and General | | 1,286,158 | 8.0 | | 1,411,037 | 7.9 | | (124,879) |
| Depreciation | | 1,749,790 | 10.8 | | 1,699,268 | 9.5 | | 50,522 |
| Amortization of Purchase Premium | | (99,758) | (0.6) | | (99,758) | (0.6) | | 0 |
| Other Interest | | 1,971 | 0.0 | | 3,355 | 0.0 | | (1,384) |
| Other Deductions | | 40,819 | 0.3 | | 14,349 | 0.1 | | 26,470 |
| Total Operating Expenses | \$ | 14,927,396 | 92.4 | \$ | 15,806,148 | 88.3 | \$ | (878,752) |
| OPERATING MARGINS - Before Fixed Charges | \$ | 1,226,730 | 7.6 | \$ | 2,098,442 | 11.7 | \$_ | (871,712) |
| FIXED CHARGES | | | | | | | | |
| Interest on Long-Term Debt | \$ | 1,337,470 | 8.3 | \$ | 1,316,760 | 7.4 | \$_ | 20,710 |
| OPERATING MARGINS (LOSS) - After Fixed Charges | \$ | (110,740) | (0.7) | \$ | 781,682 | 4.4 | \$ | (892,422) |
| G&T Capital Credits | | 392,903 | 2.4 | | 983,794 | 5.5 | | (590,891) |
| Other Capital Credits | | 47,965 | 0.3 | | 60,703 | 0.3 | _ | (12,738) |
| NET OPERATING MARGINS | \$ | 330,128 | 2.0 | \$ | 1,826,179 | 10.2 | \$_ | (1,496,051) |
| NON OPERATING MARQUIS (LOSS) | | | | | | | | |
| NON-OPERATING MARGINS (LOSS) | _ | | | _ | | | _ | |
| Interest Income | \$ | 240,316 | 1.5 | \$ | 256,084 | 1.4 | \$ | (15,768) |
| Non-Operating Loss - Other | | (89,719) | (0.6) | | (48,526) | (0.3) | | (41,193) |
| Loss on Disposition of Property | _ | 7,580 | 0.0 | _ | 11,398 | 0.1 | _ | (3,818) |
| | \$ | 158,177 | 1.0 | \$ | 218,956 | 1.2 | \$_ | (60,779) |
| NET MARGINS | \$ | 488,305 | 3.0 | \$ | 2,045,135 | 11.4 | \$_ | (1,556,830) |
| PATRONAGE CAPITAL - BEGINNING OF YEAR | | 21,618,403 | | | 19,660,473 | | | |
| Transfer to Other Equity - Prior Year Non-operating Margins | | (296,442) | | | (69,860) | | | |
| Transfer to Other Equity - Unbilled Revenue | | 264,930 | | | 13,300 | | | |
| Transfer to Other Equity - Current Year Operating Loss | | 110,740 | | | | | | |
| Patronage Capital Retirements | _ | (176,771) | | _ | (30,645) | | | |
| PATRONAGE CAPITAL - END OF YEAR | \$ | 22,009,165 | | \$ | 21,618,403 | | | |
| | *= | ,000,100 | | ~= | 2.,0.0,100 | | | |

See accompanying notes to financial statements.

Exhibit C

STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2020 AND 2019

| | | Decem | | nber 31, | | |
|---|-------------|-------------|----------|-------------|--|--|
| | | 2020 | _ | 2019 | | |
| CASH FLOWS FROM OPERATING ACTIVITIES | | | | | | |
| Net Margins | \$ | 488,305 | \$ | 2,045,135 | | |
| Adjustments to Reconcile Net Margins to Net Cash From | | · | • | , , | | |
| Operating Activities | | | | | | |
| Depreciation | | 2,186,433 | | 1,980,540 | | |
| Electric Plant Acquisition Amortization | | (99,758) | | (99,758) | | |
| Capital Credits | | (440,867) | | (1,100,492) | | |
| Deferred Charges | | 200,527 | | 169,504 | | |
| Power Cost Adjustment | | (40,321) | | 120,622 | | |
| Property Tax Adjustment | | (71,758) | | (179,807) | | |
| Accounts Receivable | | (30,177) | | 294,828 | | |
| Unbilled Revenue | | | | | | |
| | | 264,930 | | 13,300 | | |
| Inventories and Other Current Assets | | 10,831 | | 42,492 | | |
| Payables and Other Current Liabilities | _ | (188,575) | _ | (122,960) | | |
| Net Cash From Operating Activities | \$ | 2,279,570 | \$ | 3,163,404 | | |
| CASH FLOWS FROM INVESTING ACTIVITIES | | | | | | |
| Additions to Utility Plant | \$ | (1,945,804) | \$ | (4,994,266) | | |
| Plant Removal Costs Less Salvage and Other Credits | • | (246,575) | * | (168,391) | | |
| Investments in Associated Organization | | 411,427 | | 119,434 | | |
| Other Investments | | (3,379,939) | | (1,745,587) | | |
| Net Cash From Investing Activities | \$ <u> </u> | (5,160,891) | <u> </u> | (6,788,810) | | |
| Net Casiff for investing Activities | Ψ | (3,100,031) | Ψ_ | (0,700,010) | | |
| CASH FLOWS FROM FINANCING ACTIVITIES | | | | | | |
| | \$ | (104 115) | ф | (404 674) | | |
| RUS Advance Payment Activity - Net | Ф | (194,115) | \$ | (194,674) | | |
| Payments on Long-Term Debt - CFC | | (535,910) | | (553,599) | | |
| Advances on Long-Term Debt - FFB | | 4,555,483 | | 4,813,000 | | |
| Payments on Long-Term Debt - FFB | | (758,282) | | (587,550) | | |
| Payments on Long-Term Debt - Grant Funds | | (150,400) | | | | |
| Advances on Capital Lease Obligation | | | | 244,422 | | |
| Payments on Capital Lease Obligations | | (149,532) | | (102,700) | | |
| Other Equities | | (2,539) | | 19 | | |
| Retirement of Patronage Capital | | (176,771) | | (30,645) | | |
| Net Cash From Financing Activities | \$ | 2,587,934 | \$ | 3,588,273 | | |
| CHANGE IN CASH AND CASH EQUIVALENTS | \$ | (293,387) | \$ | (37,133) | | |
| | | | | | | |
| CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR | | 482,613 | _ | 519,746 | | |
| CASH AND CASH EQUIVALENTS - END OF YEAR | \$ | 189,226 | \$ | 482,613 | | |
| SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION | | | | | | |
| Cash Paid During the Year for: | | | | | | |
| Interest on Long-Term Debt | \$ | 1,340,511 | \$ | 1,317,050 | | |
| Income Taxes | \$ = | 0 | ς \$ | 0 | | |
| IIIOUIIIE TAXES | Φ | 0 | Φ= | U | | |

See accompanying notes to financial statements.

NOTES TO FINANCIAL STATEMENTS

1. Nature of Operations and Summary of Significant Accounting Policies

Nature of Operations

Lane-Scott Electric Cooperative, Inc. (the Cooperative) is a non-profit company organized to provide electric service at the retail level to primarily residential and commercial accounts in a designated service area. Power delivered at retail is purchased wholesale from Sunflower Electric Power Corporation (SEPC) and Mid-Kansas Electric Cooperative, Inc. (MKEC) each of which the Cooperative is a member. Any revenues earned in excess of costs incurred are allocated to members of the Cooperative and are reflected as patronage capital in the balance sheets.

System of Accounts

The accounting records of the Cooperative are maintained in accordance with the Rural Utilities Service (RUS) Uniform System of Accounts (USOA) as prescribed for RUS electric borrowers.

Electric Plant, Other Plant, Maintenance, and Depreciation

All plant is stated at the original cost of construction which includes the cost of contracted services, direct labor, materials, and overhead items. Contributions from others toward the construction of plant are credited to the applicable plant accounts.

When property, which represents a retirement unit, is replaced or removed, the average cost of such property as determined from the continuing property records is credited to electric plant and such cost, together with cost of removal less salvage, is charged to the accumulated provision for depreciation.

Maintenance and repairs, including the renewal of minor items of plant not comprising a retirement unit, are charged to the appropriate maintenance accounts, except that repairs of transportation and service equipment are charged to clearing accounts and redistributed to operating expense and other accounts.

Cash and Cash Equivalents

For purposes of the statements of cash flows, cash and temporary cash investments are considered cash and cash equivalents.

At December 31, 2020 and 2019, cash and cash equivalents consisted of:

| | December 31, | | | | |
|---|--------------|-------------------|----|--------------------|--|
| | | 2020 | | 2019 | |
| Money Market Temporary Investments Cash and Working Funds | \$ | 73,700 115.526 | \$ | 151,865 330,748 | |
| Total Cash and Cash Equivalents | \$ | 189,226 | \$ | 482,613 | |

NOTES TO FINANCIAL STATEMENTS

Accounts Receivable

In the normal course of business, the Cooperative recognizes accounts receivable for energy delivered and billed. The Cooperative considers a service delinquent if a payment is not received by the specified due date.

Allowance for Uncollectible Accounts

The Cooperative provides an allowance for doubtful accounts to recognize the portion of receivables considered uncollectible. The Cooperative accrues amounts monthly to the allowance. The allowance is estimated based on historical trends, aging of receivables, and review of potential bad debts. The Board of Directors reviews accounts written off annually. All payments received on an account after the account is written off are considered a recovery of the bad debt.

Inventories

Materials and supplies inventories are valued at average unit cost.

Electric Revenues from Contracts with Customers

Substantially all operating revenues and customer accounts receivables are derived from contracts with customers. Performance obligations related to the sale of energy are satisfied as energy is delivered to customers. The Cooperative recognizes revenue that corresponds to the price of the energy delivered to the customer. The measurement of energy sales to customers is generally based on the reading of their meters, which occurs on a systematic basis throughout the month. At the end of each month, amounts of energy delivered to customers since the date of the last meter reading are estimated, and the corresponding unbilled revenue is recognized. During 2020, the Cooperative updated their meter reading to read the customers' meters on the last day of the month and includes all billing through December 31 in its customer accounts receivable. Therefore, there is no accrued unbilled revenue for delivered power usage which has not been billed to customers. The amount of calculated unbilled revenue for power usage which has not been billed to customers at December 31, 2020 and 2019 amounted to \$0 and \$264,930, respectively.

The Cooperative's tariffs for electric service include adjustment clauses under which billings to customers are adjusted to reflect changes in the cost of purchased power. In order to match power cost and related revenues these amounts to be billed to consumers in subsequent periods are included with the revenue accrual described above.

The Cooperative does not recognize a separate financing component of its collections from customers as contract terms are short-term in nature. The Cooperative presents its revenues net of any excise or sales taxes.

Federal Income Taxes

The Cooperative is exempt from federal income taxes under Section 501(c)(12) of the Internal Revenue Code. More than 85% of the gross income is collected from members.

The Cooperative follows the "uncertain tax positions" provisions of accounting principles generally accepted in the United States of America. The primary tax position of the Cooperative is its filing status as a tax exempt entity. The Cooperative determined that it is more likely than not that its tax positions will be sustained upon examination by the Internal Revenue Service (IRS) and that all tax

NOTES TO FINANCIAL STATEMENTS

benefits are likely to be realized upon settlement with taxing authorities. The Cooperative files income tax returns in the U.S. federal jurisdiction and Kansas. The Cooperative is no longer subject to examinations by federal and state taxing authorities for years before 2017.

There were no penalties or interest recognized during years ended December 31, 2020 and 2019.

Group Concentration of Credit Risk

The Cooperative's headquarters facility is located in Dighton, Kansas. The service area includes members located in all or parts of an eight county area in Southcentral Kansas. The Cooperative records a receivable for electric revenues as billed on a monthly basis. The Cooperative may require a deposit from new members upon connection which is applied to unpaid bills and fees in the event of default. The deposit accrues interest annually and is returned to residential accounts along with accrued interest after one year of prompt payments. As of December 31, 2020 and 2019, deposits on hand totaled \$121,550 and \$112,413.

The Cooperative maintains its cash balances in institutions insured by the Federal Deposit Insurance Corporation (FDIC). The cash balances exceeded applicable insurance coverage at times during the year.

Patronage Capital Certificates

Margins are allocated to members annually, based on billings and usage of electricity. Distributions to members are made at the discretion of the Board of Directors in accordance with the bylaws, subject to the restrictions contained in long-term debt obligations.

Patronage capital from associated companies is recorded at the stated amount of the certificates. At the end of each year, the Cooperative receives a final allocation amount from Sunflower Electric Power Corporation. The Cooperative records the allocations as G & T capital credit income. The G & T patronage income recognized for the years ending December 31, 2020 and 2019 was \$392,903 and \$757,009, respectively.

At the end of each year, the Cooperative receives a final allocation amount from Mid-Kansas Electric Cooperative, Inc. The Cooperative records the allocations as G & T capital credit income. The G & T patronage income recognized for the years ending December 31, 2020 and 2019 was \$0 and \$226,785, respectively.

Use of Estimates in the Preparation of Financial Statements

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Reclassifications

Certain reclassifications have been made to the prior year's financial statements to conform to the current year's financial statement presentation. The reclassifications have no effect on net margins of the prior year.

NOTES TO FINANCIAL STATEMENTS

2. Assets Pledged

All assets are pledged as security for the long-term debt due to and under management of Federal Financing Bank (FFB) and National Rural Utilities Cooperative Finance Corporation (CFC).

3. Plant

The major classes of plant consisted of the following:

| | December 31, | | | |
|---------------------------------------|--------------|-------------|----|-------------|
| | | 2020 | | 2019 |
| Transmission Plant | \$ | 1,229,543 | \$ | 1,229,543 |
| Distribution Plant | | 53,814,747 | | 49,819,793 |
| General Plant | | 6,001,646 | _ | 5,891,346 |
| Total Plant in Service | \$ | 61,045,936 | \$ | 56,940,682 |
| Construction Work in Progress | | 284,441 | | 2,924,099 |
| Electric Plant Acquisition Adjustment | | (2,937,808) | | (2,937,808) |
| Acquisition Adjustment Amortization | | 1,296,850 | | 1,197,093 |
| Total Plant | \$ | 59,689,419 | \$ | 58,124,066 |

Provision for depreciation of plant is computed using straight-line rates as follows:

| Transmission Plant | 3.08% |
|-----------------------------------|----------------|
| Distribution Plant | 3.08 - 8.33% |
| General Plant | |
| Structures and Improvements | 3.34% |
| Office Furniture and Fixtures | 6.00% |
| Transportation Equipment | 20.00% |
| Tools, Shop, and Garage Equipment | 6.00% |
| Power-Operated Equipment | 10.00% |
| Communications Equipment | 5.00% |
| Miscellaneous Equipment | 6.00% - 20.00% |
| Laboratory Equipment | 6.00% |

Depreciation and amortization for the years ended December 31, 2020 and 2019 was \$2,186,433 and \$1,980,540, of which \$1,749,790 and \$1,699,268 was charged to depreciation expense and \$436,643 and \$281,272 was allocated to other accounts.

NOTES TO FINANCIAL STATEMENTS

The Cooperative, along with five other Kansas electric cooperatives, formed MKEC during the year ended December 31, 2005 to acquire the assets and customers of Aquila, Inc. – Kansas operations. In April of 2007, the Cooperative took responsibility for the billing and collection associated with the customers within its share of the new territories. On December 31, 2007, the Cooperative also took ownership of the electric plant assets involved in the transaction. The acquired assets, associated accumulated depreciation, and discount for amounts paid below the net book value of the assets were recorded on the books of the Cooperative. The discount was classified as an electric plant acquisition adjustment and is being amortized over a 30-year period supported by an engineering study conducted by an independent engineering consultant.

During the years ended December 31, 2020 and 2019, the Cooperative recognized amortization income of \$99,758 and \$99,758, respectively, associated with the electric plant acquisition adjustment.

The acquired transmission and distribution plant assets are depreciated based on the Acquila, Inc. original depreciation rates that were approved by the Kansas Corporation Commission.

4. Investments in Associated Organizations

Investments in associated organizations consisted of the following:

| | December 31, | | | | |
|--------------------------------------|--------------|------------|-----|------------|--|
| | | 2020 | | 2019 | |
| CFC | | | | _ | |
| Capital Term Certificates | \$ | 221,958 | \$ | 221,958 | |
| Patronage Capital | | 210,354 | | 198,527 | |
| Sunflower Electric Power Corporation | | | | | |
| Patronage Capital | | 10,309,168 | | 10,300,247 | |
| Mid-Kansas Electric Company, Inc. | | | | | |
| Patronage Capital | | 513,484 | | 513,484 | |
| Capital Contribution | | 57,847 | | 57,847 | |
| Contributed Capital | | 365,193 | | 365,193 | |
| Kansas Electric Cooperatives | | | | | |
| Patronage Capital | | 39,652 | | 39,652 | |
| Federated Rural Insurance | | | | | |
| Patronage Capital | | 186,482 | | 179,399 | |
| NISC | | | | | |
| Patronage Capital | | 63,433 | | 61,707 | |
| S&T Telephone | | | | | |
| Patronage Capital | | 109,656 | | 109,656 | |
| Other | | 60,424 | | 60,541 | |
| | \$ | 12,137,651 | \$_ | 12,108,211 | |

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LANE-SCOTT ELECTRIC COOPERATIVE, INC.

NOTES TO FINANCIAL STATEMENTS

5. Materials and Supplies

Materials and supplies consisted of the following:

| | | December 31, | | | |
|-------------------------------------|----|--------------------|----|--------------------|--|
| | _ | 2020 | _ | 2019 | |
| Electric Inventory Resale Inventory | \$ | 172,901 155,230 | \$ | 199,062 142,298 | |
| , | \$ | 328,131 | \$ | 341,360 | |

6. Deferred Charges

Deferred charges consisted of the following:

| | December 31, | | | |
|-----------------------------|--------------|---------|----|---------|
| | | 2020 | | 2019 |
| RS Plan Accelerated Funding | \$ | 401,752 | \$ | 562,453 |
| MKEC Pre-Acquisition Costs | | 150,512 | | 159,774 |
| Work Plans | | 12,550 | | 25,101 |
| Other | | 13,568 | | 31,581 |
| | \$ | 578,382 | \$ | 778,909 |

In 2013, the Cooperative elected to participate in the NRECA R&S Prepayment. The Cooperative's contribution was \$1,607,008 and is being amortized over 10 years. Amortization expense for the years ended December 31, 2020 and 2019 was \$160,701.

The pre-acquisition costs are related to the investment in MKEC. The original cost was \$277,870 and is to be amortized over 30 years. Amortization expense was \$9,262 for the years ended December 31, 2020 and 2019.

7. Return of Capital

Under the provisions of the mortgage agreements, until the equities and margins equal or exceed 30.00% of the total assets of the Cooperative, the return to patrons of capital contributed by them is limited generally to 25% of the patronage capital or margins received by the Cooperative in the prior calendar year. The equity and margins of the Cooperative represent 37% of the total assets at the balance sheet date. The Cooperative retired \$176,771 and \$30,645 during the years ended December 31, 2020 and 2019, respectively.

NOTES TO FINANCIAL STATEMENTS

8. Patronage Capital

| | | December 31, | | | |
|-----------------------------------|----|--------------------------------------|-----|--|--|
| | _ | 2020 | | 2019 | |
| Assigned Retired Assignable | \$ | 23,604,762 (2,472,872) 766,535 | \$_ | 21,119,585 (2,296,101) 2,794,919 | |
| | \$ | 21,898,425 | \$ | 21,618,403 | |

9. Other Equities

| | December 31, | | | |
|--------------------------------|--------------|---------|----|---------|
| | | 2020 | | 2019 |
| Other Equities | \$ | 515 | \$ | 324 |
| Unassigned Unbilled Revenue | | | | 264,930 |
| Non Operating Margins | | 296,442 | | |
| Retired Capital Credits - Gain | | 206,157 | | 208,887 |
| | \$ | 503,114 | \$ | 474,141 |

10. FFB Mortgage Notes

The following is a summary of long-term debt due to FFB and maturing at various times through 2047:

| | December 31, | | | |
|--|--------------|---------------------------|-----|---------------------------|
| | | 2020 | _ | 2019 |
| Fixed Rate Notes - 1.01% - 4.52% Advance Payments | \$ | 34,749,518 (4,210,034) | \$_ | 30,952,317 (4,015,919) |
| Less: Current Maturities | \$ | 30,539,484 843,000 | \$_ | 26,936,398 691,000 |
| | \$ | 29,696,484 | \$_ | 26,245,398 |

Principal and interest installments on the above notes are due quarterly. Annual maturities of long-term debt due FFB for the next five years are as follows:

| 2021 | \$ 843,000 |
|------|---------------|
| 2022 | 880,000 |
| 2023 | 962,000 |
| 2024 | 981,000 |
| 2025 | 993,000 |

NOTES TO FINANCIAL STATEMENTS

11. CFC Mortgage Notes

The following is a summary of long-term debt due to CFC and maturing at various times through 2034:

| | | December 31, | | | | |
|----------------------------------|----|--------------|-----|-----------|--|--|
| | | 2020 | _ | 2019 | | |
| Fixed Rate Notes - 3.60% - 4.30% | \$ | 6,345,436 | \$ | 6,881,346 | | |
| Less: Current Maturities | _ | 556,000 | _ | 536,000 | | |
| | \$ | 5,789,436 | \$_ | 6,345,346 | | |

Principal and interest installments on the above notes are due quarterly. Annual maturities of long-term debt due CFC for the next five years are as follows:

| 2021 | \$ 556,000 |
|------|---------------|
| 2022 | 576,000 |
| 2023 | 494,000 |
| 2024 | 398,000 |
| 2025 | 414,000 |

12. Capital Lease Obligations

The Cooperative leases vehicles from Farm Credit Leasing. The economic substance of the leases is that the Cooperative is financing the acquisition of the assets through the leases over their terms, and accordingly, they are reflected in the Cooperative's plant assets and long-term liabilities.

The following is an analysis of the book value of the leased assets included in plant at December 31, 2020, which are being depreciated over the life of the respective assets at straight-line rates:

| | December 31, | | | | |
|--------------------------------|--------------|---------|----|---------|--|
| | _ | 2020 | | 2019 | |
| Cost | \$ | 638,003 | \$ | 946,513 | |
| Less: Accumulated Depreciation | | 370,164 | | 544,477 | |
| | \$ | 267,839 | \$ | 402,036 | |

NOTES TO FINANCIAL STATEMENTS

The following is a schedule by years of the future minimum payments required under the leases with their present values at December 31, 2020:

| 2021 | \$ 109,850 |
|---|---------------|
| 2022 | 76,732 |
| 2023 | 36,951 |
| 2024 | 36,951 |
| 2025 - 2026 | 77,955 |
| | \$ 338,439 |
| Less: Current Maturities | 79,000 |
| Less: Amount Representing Interest | 28,026 |
| Present Value of Net Capital Lease Payments | \$ 231,413 |

13. Other Long-Term Debt

The following is a summary of other long-term debt:

| | December 31, | | | | |
|--|------------------|-----|---------|--|--|
| | 2020 | | 2019 | | |
| USDA Agriculture Rural Development Grant Less: Current Maturities | \$ | \$ | 150,400 | | |
| | \$ 0 | \$_ | 150,400 | | |

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During 2020, the Cooperative fully paid back the funds in the amount of \$150,400, respectively.

14. Short-Term Borrowing

The Cooperative has a \$4,000,000 line of credit for short-term financing with CFC at a variable interest rate. The Cooperative had \$0 and \$0 outstanding on this line of credit as of December 31, 2020 and 2019, respectively.

The Cooperative has a \$1,000,000 line of credit for short-term financing with CoBank at a variable interest rate. The Cooperative had \$0 and \$0 outstanding on this line of credit as of December 31, 2020 and 2019, respectively.

15. Litigation, Commitments and Contingencies

There is no litigation currently pending against the Cooperative which would have a material effect on the financial position of the Cooperative.

Under its wholesale power agreement, the Cooperative is committed to purchase its electric power and energy requirements from SEPC until March 31, 2052. Effective January 1, 2020, MKEC merged with SEPC. The surviving corporation will be SEPC.

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LANE-SCOTT ELECTRIC COOPERATIVE, INC.

NOTES TO FINANCIAL STATEMENTS

16. Pension Benefits

Narrative Description

The National Rural Electric Cooperative Association (NRECA) Retirement Security Plan (RS Plan) is a defined benefit pension plan qualified under Section 401 and tax-exempt under Section 501(a) of the Internal Revenue Code. It is considered a multi-employer plan under the accounting standards. The RS Plan sponsor's Employer Identification Number is 53-0116145 and the RS Plan Number is 333.

A unique characteristic of a multi-employer plan compared to a single employer plan is that all plan assets are available to pay benefits of any plan participant. Separate asset accounts are not maintained for participating employers. This means that assets contributed by one employer may be used to provide benefits to employees of other participating employers.

Plan Information

The Cooperative's contributions to the RS Plan in 2020 and 2019 represented less than five percent of the total contributions made to the RS Plan by all participating employers. The Cooperative made contributions to the RS Plan of \$527,576 and \$518,457 in 2020 and 2019, respectively. There have been no significant changes that affect the comparability of 2020 and 2019 contributions. Pension expense for the years ended December 31, 2020 and 2019, including amortization of RS prepayment, was \$688,277 and \$679,157, respectively.

For the RS Plan, a "zone status" determination is not required, and therefore not determined, under the Pension Protection Act (PPA) of 2006. In addition, the accumulated benefit obligations and plan assets are not determined or allocated separately by individual employer. In total, the RS Plan was over 80% funded on January 1, 2020 and January 1, 2019 based on the PPA funding target and PPA actuarial value of assets on those dates.

Because the provisions of the PPA do not apply to the RS Plan, funding improvement plans and surcharges are not applicable. Future contribution requirements are determined each year as part of the actuarial valuation of the plan and may change as a result of plan experience.

The Cooperative also provides a NRECA sponsored 401(k) savings deferred contribution plan for all employees. The Cooperative's contribution for the years ended December 31, 2020 and 2019 was \$82,120 and \$76,921, respectively.

17. Related Parties

The Cooperative is a member of SEPC and MKEC, both of which provide electric power and energy to their members. The Cooperative obtains all of its wholesale purchased power from these two entities which amounted to \$9,219,252 and \$10,467,955 for the years ended December 31, 2020 and 2019, respectively. Amounts included in accounts payable purchased power as of December 31, 2020 and 2019 were \$743,907 and \$702,535 due to SEPC and \$0 and \$139,425 due to MKEC, respectively.

NOTES TO FINANCIAL STATEMENTS

18. Subsequent Events

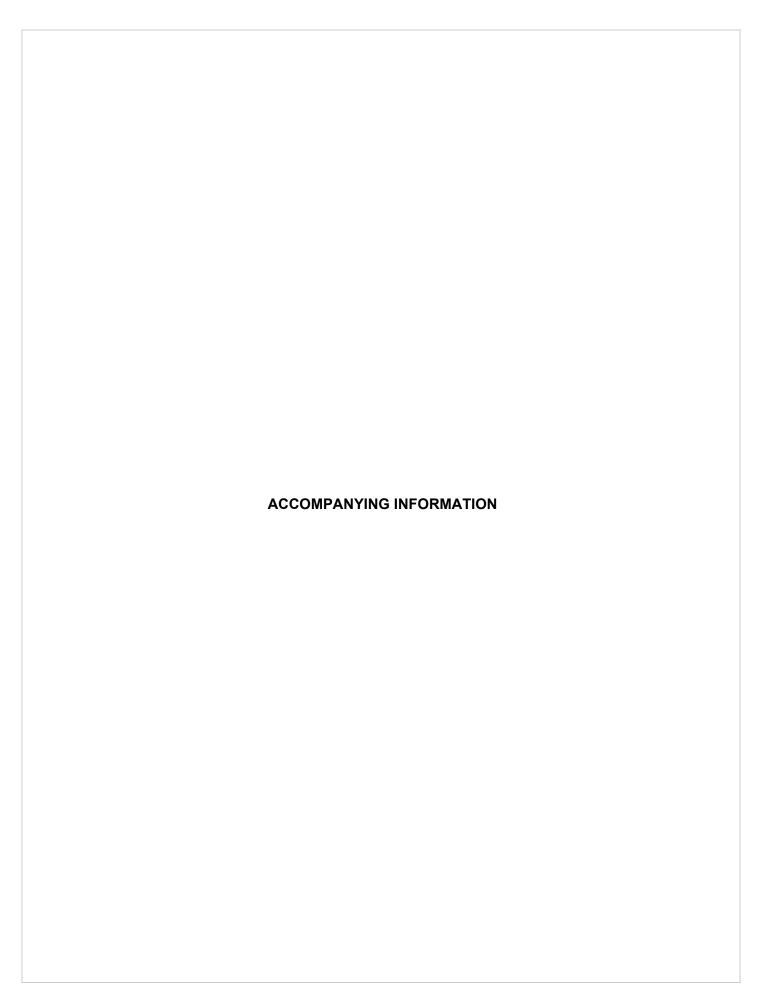
In mid-February 2021, severe winter storms impacted all of Southwestern Kansas, including the Cooperative's service territory. These winter storms created power disruptions at several major power production facilities throughout the state resulting in a severe shortage of electric power. At the same time, demand for energy was at an all-time high causing the cost of power to increase significantly. The Cooperative's wholesale power bill for February 2021 was \$4,023,888. The Cooperative borrowed a fixed rate long-term loan in the amount of \$3,000,000 from CoBank to assist with paying their power bill.

In March 2021, the Cooperative qualified for and received a loan pursuant to the Paycheck Protection Program, a program implemented by the U.S. Small Business Administration under the Coronavirus Aid, Relief, and Economic Security Act, from a qualified lender, First National Bank of Dighton, for an aggregate principal amount of \$619,088.

The Cooperative has evaluated subsequent events through April 26, 2021, the date which the financial statements were available to be issued.

19. Recently Issued Accounting Pronouncements

In February 2016, the FASB issued Accounting Standards Update 2016-02, *Leases*. The new standard establishes a right-of-use (ROU) model that requires a lessee to record a ROU asset and a lease liability on the balance sheet for all leases with terms longer than 12 months. Leases will be classified as either finance or operating, with classification affecting the pattern of expense recognition in the income statement. A modified retrospective transition approach is required for lessees for capital and operating leases existing at, or entered into after, the beginning of the earliest comparative period presented in the financial statements. The new standard is effective for nonpublic entities for fiscal years beginning after December 15, 2021. The Cooperative is evaluating the impact of the new standard on the financial statements.



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LANE-SCOTT ELECTRIC COOPERATIVE, INC.

Schedule 1

ELECTRIC PLANT FOR THE YEAR ENDED DECEMBER 31, 2020

| OLAGORIED ELECTRIC DI ANTIN GERVIOE | _ | Balance 1/1/2020 | _ | Transfers & Additions | _ <u>F</u> | Retirements | _ | Balance 12/31/2020 |
|---|-----|---------------------|-----------|-----------------------|------------|-------------|-------------|-----------------------|
| CLASSIFIED ELECTRIC PLANT IN SERVICE | | | | | | | | |
| Transmission Plant | | | | | | | | |
| Organization | \$ | 494 | \$ | | \$ | | \$ | 494 |
| Land and Land Rights | | 3,785 | | | | | | 3,785 |
| Structures and Improvements | | 29,361 | | | | | | 29,361 |
| Substation Equipment | | 679,350 | | | | | | 679,350 |
| Poles, Towers, and Fixtures | | 195,639 | | | | | | 195,639 |
| Overhead Conductors and Devices | _ | 320,914 | | | | | | 320,914 |
| Total | \$ | 1,229,543 | \$ | 0 | \$ | 0 | \$ | 1,229,543 |
| Distribution Plant | | | | | | | | |
| Land and Land Rights | \$ | 39,322 | \$ | 15,621 | \$ | | \$ | 54,943 |
| Structures and Improvements | Ψ | 58,333 | Ψ | 10,021 | Ψ | | Ψ | 58,333 |
| Substation Equipment | | 8,166,339 | | 2,770,526 | | (2,074) | | 10,938,939 |
| Poles, Towers, and Fixtures | | 14,014,563 | | 176,868 | | 152,810 | | 14,038,621 |
| Overhead Conductors and Devices | | 17,600,921 | | 1,066,075 | | 94,918 | | 18,572,078 |
| Underground Conduit | | 14,916 | | 1,000,070 | | 34,310 | | 14,916 |
| Underground Conductors and Devices | | 381,664 | | 54,085 | | 3,720 | | 432,029 |
| Line Transformers | | 5,660,360 | | 99,708 | | 3,720 | | 5,760,068 |
| Services | | 919,627 | | 10,510 | | 16,299 | | 913,838 |
| Meters | | 2,790,923 | | 84,788 | | 17,554 | | 2,858,157 |
| Installations on Consumer Premises | | 24,543 | | 04,700 | | 17,004 | | 24,543 |
| Street Lighting | | 148,282 | | | | | | 148,282 |
| Total | φ- | 49,819,793 | \$ | 4,278,181 | \$ | 283,227 | \$ - | 53,814,747 |
| Total | Ψ_ | 49,019,793 | Ψ_ | 4,270,101 | Ψ | 203,221 | Ψ_ | 55,614,747 |
| General Plant | • | | • | | • | | • | |
| Land and Land Rights | \$ | 36,728 | \$ | | \$ | | \$ | 36,728 |
| Structures and Improvements | | 2,722,966 | | | | | | 2,722,966 |
| Office Furniture and Equipment | | 399,026 | | 5,965 | | 1,201 | | 403,790 |
| Transportation Equipment | | 1,331,105 | | 22,225 | | | | 1,353,330 |
| Tools, Shop, and Garage Equipment | | 88,417 | | 6,662 | | | | 95,079 |
| Laboratory Equipment | | 43,844 | | | | | | 43,844 |
| Power Operated Equipment | | 1,140,697 | | 259,708 | | 194,700 | | 1,205,705 |
| Communications Equipment | | 57,041 | | | | | | 57,041 |
| Miscellaneous Equipment | _ | 71,522 | | 12,721 | | 1,080 | | 83,163 |
| Total | \$_ | 5,891,346 | \$_ | 307,281 | \$ | 196,981 | \$_ | 6,001,646 |
| Total Classified Electric Plant in Service | \$ | 56,940,682 | \$ | 4,585,462 | \$ | 480,208 | \$ | 61,045,936 |
| Construction Work in Progress for All Plant | _ | 2,924,099 | _ | (2,639,658) | | | _ | 284,441 |
| Total Utility Plant | \$ | 59,864,781 | \$ | 1,945,804 | \$ | 480,208 | \$ | 61,330,377 |

Schedule 2

ACCUMULATED PROVISION FOR DEPRECIATION FOR THE YEAR ENDED DECEMBER 31, 2020

| | _ | Balance 1/1/2020 | _ | Depreciation Accruals | _6 | Retirements and Transfers | | Balance 12/31/2020 |
|--|-----------|---|-----------|---|-----------|------------------------------------|--------------|---|
| Transmission Plant | \$_ | 880,268 | \$_ | 33,799 | \$_ | | \$_ | 914,067 |
| Distribution Plant | \$_ | 13,948,213 | \$_ | 1,737,591 | \$_ | 542,081 | \$_ | 15,143,723 |
| General Plant Structures and Improvements Office Furniture & Equipment Transportation Equipment Shop Equipment Lab Equipment Communications Equipment Power Operated Equipment Miscellaneous Equipment Total General Plant | \$ \$_ | 1,152,545 247,975 558,518 58,805 18,124 34,381 838,199 47,705 2,956,252 | \$ \$_ | (108,264) 63,820 179,919 4,489 2,336 4,665 256,724 11,354 415,043 | \$ \$_ | 1,201 184,958 394 186,553 | \$ - - | 1,044,281 310,594 738,437 63,294 20,460 39,046 909,965 58,665 3,184,742 |
| Total Classified Electric Plant in Service | \$ | 17,784,733 | \$ | 2,186,433 | \$ | 728,634 | \$ | 19,242,532 |
| Retirement Work in Progress | _ | (19,582) | _ | | _ | (1,851) | _ | (17,731) |
| | \$_ | 17,765,151 | \$_ | 2,186,433 | \$_ | 726,783 | \$_ | 19,224,801 |
| | | | | (1) | | (2) | | |
| (1) Charged to Depreciation Expense Charged to Clearing Accounts | | | \$_ | 1,749,790 436,643 | | | | |
| | | | \$_ | 2,186,433 | | | | |
| (2) Cost of Units Retired Add: Cost of Removal Less: Salvage Value and Other Credits | | | | | \$ | 480,208 257,633 (11,058) | | |
| Loss Due to Retirement | | | | | \$_ | 726,783 | | |

Schedule 3

OTHER PROPERTY AND INVESTMENTS DECEMBER 31, 2020 AND 2019

| | | December 31, | | | | |
|--|-----|--------------|----|------------|--|--|
| | | 2020 | | 2019 | | |
| INVESTMENTS IN ASSOCIATED ORGANIZATIONS | | | | | | |
| Patronage Capital/Memberships | | | | | | |
| Sunflower Electric Power Corporation | \$ | 10,309,168 | \$ | 10,300,247 | | |
| Mid-Kansas Electric Company, Inc. | | 513,484 | | 513,484 | | |
| Kansas Electric Cooperatives | | 39,652 | | 39,652 | | |
| National Rural Utilities Cooperative Finance Corporation | | 210,354 | | 198,527 | | |
| National Information Solutions Cooperative | | 63,433 | | 61,707 | | |
| S&T Telephone | | 109,656 | | 109,656 | | |
| Federated Rural Electric Insurance | | 186,482 | | 179,399 | | |
| Memberships/Other | | 60,424 | | 60,541 | | |
| Capital Term Certificates | | | | | | |
| National Rural Utilities Cooperative Finance Corporation | | 221,958 | | 221,958 | | |
| Other Contributions | | | | | | |
| Mid-Kansas Electric Company, Inc Contributed Capital | _ | 423,040 | _ | 423,040 | | |
| Total Investments in Associated Organizations | \$ | 12,137,651 | \$ | 12,108,211 | | |
| OTHER INVESTMENTS | \$ | 5,501 | \$ | 5,501 | | |
| | \$ | 12,143,152 | \$ | 12,113,712 | | |
| | · - | , -, - | | , -, | | |

Schedule 4

PATRONAGE CAPITAL DECEMBER 31, 2020

| Calendar Year | Ca | apital Credits Assigned | Capital Credits Assignable | Ca | apital Credits Retired | _ | Capital Credits Unretired |
|-----------------------------|----|----------------------------|----------------------------|----------------|---------------------------|----|------------------------------|
| 1961 - 1987 1988 1989 | \$ | 1,702,538 152,942 | \$ | \$ | 1,702,538 124,626 | \$ | 28,316 |
| 1990 | | | | | | | |
| 1991 | | | | | | | |
| 1992 | | | | | | | |
| 1993 | | 195,407 | | | 46,094 | | 149,313 |
| 1994 | | 136,050 | | | 32,941 | | 103,109 |
| 1995 | | 19,540 | | | 4,635 | | 14,905 |
| 1996 | | | | | | | |
| 1997 | | 101,027 | | | 22,461 | | 78,566 |
| 1998 | | 438,890 | | | 90,328 | | 348,562 |
| 1999 | | 865,737 | | | 78,560 | | 787,177 |
| 2000 | | 552,138 | | | 45,576 | | 506,562 |
| 2001 | | 586,850 | | | 46,071 | | 540,779 |
| 2002 | | 894,931 | | | 71,327 | | 823,604 |
| 2003 | | | | | | | |
| 2004 | | 445,392 | | | 27,965 | | 417,427 |
| 2005 | | 654,896 | | | 39,506 | | 615,390 |
| 2006 | | 249,907 | | | 14,509 | | 235,398 |
| 2007 | | 957,875 | | | 51,083 | | 906,792 |
| 2008 | | 761,198 | | | 31,506 | | 729,692 |
| 2009 | | 813,194 | | | 31,182 | | 782,012 |
| 2010 | | | | | | | |
| 2011 | | 1,254,464 | | | | | 1,254,464 |
| 2012 | | 1,397,098 | | | | | 1,397,098 |
| 2013 | | 1,985,150 | | | | | 1,985,150 |
| 2014 | | 2,044,951 | | | | | 2,044,951 |
| 2015 | | 794,168 | | | | | 794,168 |
| 2016 | | 1,498,600 | | | 4,514 | | 1,494,086 |
| 2017 | | 1,849,734 | | | 1,944 | | 1,847,790 |
| 2018 | | 1,503,392 | | | 3,577 | | 1,499,815 |
| 2019 | | 1,748,693 | | | 1,929 | | 1,746,764 |
| 2020 | | | 877,275 | <u> </u> | | | 877,275 |
| | \$ | 23,604,762 | 877,275 | <u> \$</u> | 2,472,872 | \$ | 22,009,165 |

Schedule 5

FFB AND CFC MORTGAGE NOTES DECEMBER 31, 2020

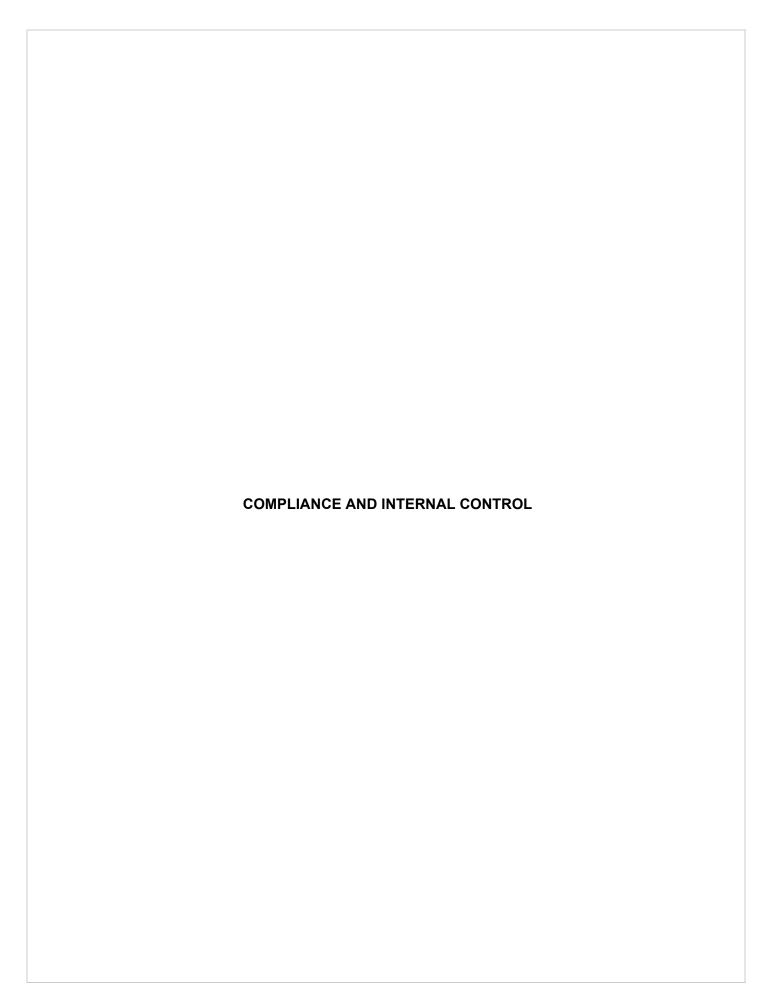
| Note Number | Advance Date | Date of Maturity | Interest Rate | _ | Principal Amount | Unadvanced | _! | Principal Repayments | _ | Net Obligation |
|----------------------|-----------------|---------------------|------------------|------|---------------------|------------|-----|-------------------------|-----|--------------------|
| FFB Mortgage Notes | | | | | | | | | | |
| FFB-1-1 | 2/23/2010 | 12/31/2043 | 4.52% | \$ | 3,973,000 | \$ | \$ | 592,499 | \$ | 3,380,501 |
| FFB-1-2 | 9/7/2010 | 1/3/2045 | 3.49% | | 900,000 | | | 156,905 | | 743,095 |
| FFB-1-3 | 1/21/2011 | 1/3/2045 | 4.24% | | 1,128,000 | | | 188,000 | | 940,000 |
| FFB-1-4 | 9/7/2011 | 1/3/2045 | 2.84% | | 3,206,718 | | | 534,453 | | 2,672,265 |
| FFB-1-5 | 3/13/2012 | 1/3/2045 | 2.78% | | 652,282 | | | 104,724 | | 547,558 |
| FFB-2-1 | 12/19/2013 | 12/31/2047 | 3.58% | | 6,208,937 | | | 629,478 | | 5,579,459 |
| FFB-2-2 | 12/19/2013 | 12/31/2047 | 3.58% | | 3,341,812 | | | 338,801 | | 3,003,011 |
| FFB-2-3 | 9/3/2014 | 12/31/2047 | 2.90% | | 2,539,105 | | | 257,420 | | 2,281,685 |
| FFB-2-4 | 9/3/2015 | 12/31/2047 | 2.69% | | 1,000,000 | | | 108,217 | | 891,783 |
| FFB-2-5 | 2/8/2016 | 12/31/2047 | 2.34% | | 1,312,209 | | | 140,014 | | 1,172,195 |
| FFB-2-6 | 9/22/2016 | 12/31/2047 | 2.09% | | 1,000,000 | | | 100,445 | | 899,555 |
| FFB-2-7 | 3/2/2018 | 12/31/2047 | 2.96% | | 713,659 | | | 41,299 | | 672,360 |
| FFB-2-8 | 4/25/2018 | 12/31/2047 | 3.08% | | 2,975,794 | | | 161,367 | | 2,814,427 |
| FFB-2-9 | 4/9/2019 | 12/31/2047 | 2.73% | | 1,000,000 | | | 35,502 | | 964,498 |
| FFB-2-10 | 7/31/2019 | 12/31/2047 | 2.34% | | 2,500,863 | | | 79,228 | | 2,421,635 |
| FFB-2-11 | 11/22/2019 | 12/31/2047 | 2.04% | | 1,312,137 | | | 35,120 | | 1,277,017 |
| FBB-2-12 | 5/12/2020 | 12/31/2047 | 1.09% | | 4,018,753 | | | 62,730 | | 3,956,023 |
| FBB-2-13 | 7/16/2020 | 12/31/2047 | 1.01% | | 536,731 | | | 4,280 | | 532,451 |
| | | | | | | | _ | | _ | |
| | | Total FFB | | \$_ | 38,320,000 | \$0 | \$_ | 3,570,482 | \$_ | 34,749,518 |
| | | | CFC Mo | rtga | ge Notes | | | | | |
| 9004-009 | 6/15/2012 | 11/30/2020 | 3.70% | \$ | 360,517 | \$ | \$ | 360,517 | \$ | |
| 9004-010 | 6/15/2012 | 11/30/2020 | 3.80% | Ψ | 374,201 | Ψ | Ψ | 300,517 | Ψ | 374,201 |
| 9004-010 | 6/15/2012 | 11/30/2021 | 3.85% | | 388,004 | | | | | 388,004 |
| 9004-012 | 6/15/2012 | 11/30/2023 | 3.90% | | 396,739 | | | | | 396,739 |
| 9004-013 | 6/15/2012 | 11/30/2024 | 4.00% | | 398,354 | | | | | 398,354 |
| 9004-013 | 6/15/2012 | 11/30/2025 | 4.05% | | 414,321 | | | | | 414,321 |
| 9004-015 | 6/15/2012 | 11/30/2026 | 4.15% | | 430,682 | | | | | 430,682 |
| 9004-016 | 6/15/2012 | 11/30/2020 | 4.20% | | 448,025 | | | | | 448,025 |
| 9004-017 | 6/15/2012 | 11/30/2027 | 4.20% | | 465,886 | | | | | 465,886 |
| 9004-017 | 6/15/2012 | 11/30/2029 | 4.20% | | 485,073 | | | | | 485,073 |
| 9004-019 | 6/15/2012 | 11/30/2029 | 4.25% | | 471,789 | | | | | 471,789 |
| 9004-019 | 6/15/2012 | 11/30/2030 | 4.25% | | 471,769 | | | | | |
| 9004-020 | 6/15/2012 | 11/30/2031 | 4.25% | | 472,394 | | | | | 472,394 491,740 |
| 9004-021 | 6/15/2012 | 11/30/2032 | 4.30% | | , | | | | | , |
| | 6/15/2012 | | 4.30% | | 484,496 | | | | | 484,496 156 736 |
| 9004-023 9006-001 | | 11/30/2034 | 4.30% 3.60% | | 156,736 | | | 1 100 004 | | 156,736 |
| 9000-001 | 6/28/2013 | 5/31/2023 | 3.00% | - | 1,657,000 | | - | 1,190,004 | - | 466,996 |
| | | Total CFC | | \$_ | 7,895,957 | \$0 | \$_ | 1,550,521 | \$_ | 6,345,436 |

Net obligation includes \$843,000 due FFB and \$556,000 due CFC payable within one year classified as current liabilities on the balance sheet.

Schedule 6

ADMINISTRATIVE AND GENERAL EXPENSES FOR THE YEARS ENDED DECEMBER 31, 2020 AND 2019

| | Dece | Increase | | | |
|-------------------------------------|--------------|--------------|--------------|--|--|
| | 2020 | 2019 | (Decrease) | | |
| Administrative and General Salaries | \$ 549,356 | \$ 640,239 | \$ (90,883) | | |
| Office Supplies and Expense | 59,189 | 55,759 | 3,430 | | |
| Outside Services Employed | 33,891 | 59,640 | (25,749) | | |
| Employee Education and Training | 173,768 | 185,433 | (11,665) | | |
| Employee Benefits | | 3,040 | (3,040) | | |
| Directors' Fees and Expenses | 76,460 | 91,015 | (14,555) | | |
| Annual Meeting Expense | 147,649 | 151,553 | (3,904) | | |
| Capital Credits Expense | 11,972 | 12,477 | (505) | | |
| Dues to Associated Organizations | 80,654 | 65,874 | 14,780 | | |
| Miscellaneous General Expense | 28,689 | 28,460 | 229 | | |
| Regulatory Commission Expense | 1,071 | 1,037 | 34 | | |
| Maintenance of General Plant | 123,459 | 116,510 | 6,949 | | |
| | \$ 1,286,158 | \$ 1,411,037 | \$ (124,879) | | |



Bolinger, Segars, Gilbert & Moss, L.L.P.

CERTIFIED PUBLIC ACCOUNTANTS PHONE: (806) 747-3806

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LUBBOCK, TEXAS 79423-1954

REPORT ON COMPLIANCE WITH ASPECTS OF CONTRACTUAL AGREEMENTS AND REGULATORY REQUIREMENTS FOR ELECTRIC BORROWERS

Independent Auditor's Report

Board of Trustees Lane-Scott Electric Cooperative, Inc. Dighton, Kansas

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audit contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Lane-Scott Electric Cooperative, Inc. (the Cooperative), which comprise the balance sheet as of December 31, 2020, and the related statements of income and patronage capital and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated April 26, 2021. In accordance with *Government Auditing Standards*, we have also issued our report dated April 26, 2021, on our consideration of the Cooperative's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. No reports other than the reports referred to above and our schedule of findings related to our audit have been furnished to management.

In connection with our audit, nothing came to our attention that caused us to believe that the Cooperative failed to comply with the terms, covenants, provisions, or conditions of their loan, grant, and security instruments as set forth in 7 CFR Part 1773, *Policy on Audits of Rural Utilities Service Borrowers*, §1773.33 and clarified in the RUS policy memorandum dated February 7, 2014, insofar as they relate to accounting matters as enumerated below. However, our audit was not directed primarily toward obtaining knowledge of noncompliance. Accordingly, had we performed additional procedures, other matters may have come to our attention regarding the Cooperative's noncompliance with the above-referenced terms, covenants, provisions, or conditions of the contractual agreements and regulatory requirements, insofar as they relate to accounting matters. In connection with our audit, we noted no matters regarding the Cooperative's accounting and records to indicate that the Cooperative did not:

Maintain adequate and effective accounting procedures;

Utilize adequate and fair methods for accumulating and recording labor, material, and overhead costs, and the distribution of these costs to construction, retirement, and maintenance or other expense accounts;

Reconcile continuing property records to the controlling general ledger plant accounts;

Clear construction accounts and accrue depreciation on completed construction;

Record and properly price the retirement of plant;

Seek approval of the sale, lease or transfer capital assets and disposition of proceeds for the sale or lease of plant, material, or scrap;

Maintain adequate control over materials and supplies;

Prepare accurate and timely Financial and Operating Reports;

Obtain written RUS approval to enter into any contract for the management, operation, or maintenance of the borrower's system if the contract covers all or substantially all of the electric system;

Disclose material related party transactions in the financial statements in accordance with requirements for related parties in generally accepted accounting principles;

Record depreciation in accordance with RUS requirements (See RUS Bulletin 183-1, Depreciation Rates and Procedures);

Comply with the requirements for the detailed schedule of deferred debits. See note 6;

Comply with the requirements for the detailed schedule of investments. See note 4 and supplementary information schedule 3.

The purpose of this report is solely to communicate, in connection with the audit of the financial statements, on compliance with aspects of contractual agreements and the regulatory requirements for electric borrowers based on the requirements of 7 CFR Part 1773, *Policy on Audits of Rural Utilities Service Borrowers and Grantees.* Accordingly, this report is not suitable for any other purpose.

Bolinger, Segars, Bilbert & Mass LLP

Certified Public Accountants

Lubbock, Texas

April 26, 2021

Bolinger, Segars, Gilbert & Moss, L.L.P.

CERTIFIED PUBLIC ACCOUNTANTS

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8215 NASHVILLE AVENUE

LUBBOCK, TEXAS 79423-1954

REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF THE FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Independent Auditor's Report

Board of Trustees Lane-Scott Electric Cooperative, Inc. Dighton, Kansas

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Lane-Scott Electric Cooperative, Inc., as of and for the year ended December 31, 2020, and the related notes to the financial statements, which collectively comprise Lane-Scott Electric Cooperative, Inc.'s basic financial statements, and have issued our report thereon dated April 26, 2021.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered Lane-Scott Electric Cooperative, Inc.'s internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Lane-Scott Electric Cooperative, Inc.'s internal control. Accordingly, we do not express an opinion on the effectiveness of Lane-Scott Electric Cooperative, Inc.'s internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether Lane-Scott Electric Cooperative, Inc.'s financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Balinger, Segars, Silbert & Mars LLP

Certified Public Accountants

Lubbock, Texas

April 26, 2021

According to the Paperwork Reduction Act of 1995, an agency may not conduct or sponsor, and a person is not required to respond to, a collection of information unless it displays a valid OMB control number. The valid OMB control number for this information collection is 0572-0032. The time required to complete this information collection is estimated to average 15 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. BORROWER DESIGNATION UNITED STATES DEPARTMENT OF AGRICULTURE KS0042

FINANCIAL AND OPERATING REPORT ELECTRIC DISTRIBUTION

RURAL UTILITIES SERVICE

PERIOD ENDED December 2020

BORROWER NAME

INSTRUCTIONS - See help in the online application.

The Lane-Scott Electric Cooperative, Inc.

This information is analyzed and used to determine the submitter's financial situation and feasibility for loans and guarantees. You are required by contract and applicable egulations to provide the information. The information provided is subject to the Freedom of Information Act (5 U.S.C. 552)

CERTIFICATION

We recognize that statements contained herein concern a matter within the jurisdiction of an agency of the United States and the making of a false, fictitious or fraudulent statement may render the maker subject to prosecution under Title 18, United States Code Section 1001.

> We hereby certify that the entries in this report are in accordance with the accounts and other records of the system and reflect the status of the system to the best of our knowledge and belief.

ALL INSURANCE REQUIRED BY PART 1788 OF 7 CFR CHAPTER XVII, RUS, WAS IN FORCE DURING THE REPORTING PERIOD AND RENEWALS HAVE BEEN OBTAINED FOR ALL POLICIES DURING THE PERIOD COVERED BY THIS REPORT PURSUANT TO PART 1718 OF 7 CFR CHAPTER XVII

(check one of the following)

| X All of the obligations under the RUS loan documents have been fulfilled in all material respects. | | There has been a default in the fulfillment of the obligations under the RUS loan documents. Said default(s) is/are specifically described in Part D of this report. |
|---|-----------|--|
| Richard McLeon | 4/26/2021 | |
| | DATE | |

PART A. STATEMENT OF OPERATIONS

| | | YEAR-TO-DATE | | |
|--|---------------|---------------|---------------|----------------|
| ITEM | LAST YEAR (a) | THIS YEAR (b) | BUDGET (c) | THIS MONTH (d) |
| Operating Revenue and Patronage Capital | 17,827,108 | 16,137,299 | 18,284,639 | 1,109,982 |
| 2. Power Production Expense | | | | |
| Cost of Purchased Power | 10,467,955 | 9,219,252 | 10,907,543 | 743,907 |
| 4. Transmission Expense | 6,366 | 2,133 | 7,493 | 257 |
| 5. Regional Market Expense | | | | |
| Distribution Expense - Operation | 1,308,661 | 1,474,902 | 1,380,044 | 126,210 |
| 7. Distribution Expense - Maintenance | 687,659 | 931,974 | 735,342 | 92,201 |
| Customer Accounts Expense | 221,835 | 211,622 | 226,437 | 20,166 |
| Customer Service and Informational Expense | 30,105 | 47,090 | 32,806 | 6,163 |
| 10. Sales Expense | 55,317 | 61,443 | 75,139 | 3,777 |
| 11. Administrative and General Expense | 1,411,038 | 1,286,157 | 1,384,710 | 97,075 |
| 12. Total Operation & Maintenance Expense (2 thru 11) | 14,188,936 | 13,234,573 | 14,749,514 | 1,089,756 |
| 13. Depreciation and Amortization Expense | 1,599,510 | 1,650,032 | 1,613,186 | 139,796 |
| 14. Tax Expense - Property & Gross Receipts | | | | |
| 15. Tax Expense - Other | | | | |
| 16. Interest on Long-Term Debt | 1,316,760 | 1,337,470 | 1,285,495 | 110,848 |
| 17. Interest Charged to Construction - Credit | | | | |
| 18. Interest Expense - Other | 3,355 | 1,971 | 3,633 | 162 |
| 19. Other Deductions | 14,349 | 40,819 | 15,873 | 1,785 |
| 20. Total Cost of Electric Service (12 thru 19) | 17,122,910 | 16,264,865 | 17,667,701 | 1,342,347 |
| 21. Patronage Capital & Operating Margins (1 minus 20) | 704,198 | (127,566) | 616,938 | (232,365) |
| 22. Non Operating Margins - Interest | 256,085 | 240,315 | 41,698 | 44,889 |
| 23. Allowance for Funds Used During Construction | | | | |
| 24. Income (Loss) from Equity Investments | | | | |
| 25. Non Operating Margins - Other | 40,353 | (65,313) | 60,000 | 17,890 |
| 26. Generation and Transmission Capital Credits | 983,794 | 392,903 | | (145,632) |
| 27. Other Capital Credits and Patronage Dividends | 60,703 | 47,965 | 73,127 | 4,209 |
| 28. Extraordinary Items | | | | |
| 29. Patronage Capital or Margins (21 thru 28) | 2,045,133 | 488,304 | 791,763 | (311,009) |

FINANCIAL AND OPERATING REPORT ELECTRIC DISTRIBUTION

INSTRUCTIONS - See help in the online application.

BORROWER DESIGNATION

KS0042

PERIOD ENDED

December 2020

Obligations Under Capital Leases - Noncurrent

Total Other Noncurrent Liabilities (44 + 45)

Accumulated Operating Provisions

Current Maturities Long-Term Debt Current Maturities Long-Term Debt

Current Maturities Capital Leases

Other Current and Accrued Liabilities

Total Current & Accrued Liabilities

Total Liabilities and Other Credits

(36 + 43 + 46 + 54 thru 56)

and Asset Retirement Obligations

Notes Payable

Accounts Payable

(47 thru 53)

Regulatory Liabilities

Other Deferred Credits

Consumers Deposits

- Economic Development

| INSTRUCTIONS - See help | in the offine application. | | | | | | |
|--|----------------------------|------------|---------------|---|--|---------------|---------------|
| | PART | B. DATA | ON TRANSMISSI | ON | AND DISTRIBUTION PLANT | | |
| YEAR-TO-DATE | | C | | | YEAR-TO-DATE | | |
| ITEM | LAST YEAR (a) | TH | IS YEAR (b) | | ITEM | LAST YEAR (a) | THIS YEAR (b) |
| 1. New Services Connected | 54 | | 55 | 5. | Miles Transmission | | |
| 2. Services Retired | 41 | | 51 | 6. | Miles Distribution – Overhead | 2,036.59 | 2,035.37 |
| 3. Total Services in Place | 6,040 | | 6,045 | 7. | Miles Distribution - Underground | 7.53 | 7.66 |
| 4. Idle Services (Exclude Seasonals) | 228 | | 246 | 8. | Total Miles Energized (5 + 6 + 7) | 2,044.12 | 2,043.03 |
| | • | | PART C. BAL | AN | CE SHEET | | |
| AS | SETS AND OTHER DEBI | TS | | LIABILITIES AND OTHER CREDITS | | | |
| Total Utility Plant in Service | | 58,108,127 | 30 | 30. Memberships | | 0 | |
| 2. Construction Work in Progress | | 284,441 | 31 | . Patronage Capital | | 21,480,182 | |
| 3. Total Utility Plant $(1+2)$ 58 | | 58,392,568 | 32 | 2. Operating Margins - Prior Years | | 0 | |
| 4. Accum. Provision for I | Depreciation and Amort. | | 17,927,950 | 33 | 33. Operating Margins - Current Year | | (127,566) |
| 5. Net Utility Plant (3 - 4) | | 40,464,618 | 34 | 34. Non-Operating Margins | | 912,307 | |
| 6. Non-Utility Property (I | Net) | | 0 | 35 | 35. Other Margins and Equities | | 136,614 |
| Investments in Subsidi | ary Companies | | 255,405 | 36 | 5. Total Margins & Equities (30 | thru 35) | 22,401,537 |
| 8. Invest. in Assoc. Org | - Patronage Capital | | 11,214,826 | 37 | 7. Long-Term Debt - RUS (Net) | | 0 |
| 9. Invest. in Assoc. Org | Other - General Funds | | 445,461 | 38 | 3. Long-Term Debt - FFB - RUS G | uaranteed | 33,906,778 |
| 10. Invest. in Assoc. Org. | Other - Nongeneral Funds | | 221,958 | 39. Long-Term Debt - Other - RUS Guaranteed | | 0 | |
| 11. Investments in Econon | nic Development Projects | | 0 | 40 | D. Long-Term Debt Other (Net) | | 5,745,003 |
| 12. Other Investments | | | 5,501 | 41 | . Long-Term Debt - RUS - Econ. I | Devel. (Net) | 0 |
| Special Funds | <u> </u> | | 0 | 42 | 2. Payments – Unapplied | | 4,210,034 |
| Total Other Proper (6 thru 13) | ty & Investments | | 12,143,151 | 43 | Total Long-Term Debt (37 thru 41 - 42) | | 35,441,747 |

115,401

5,974,610

1,183,826

236,952

328,131

(1,093)

259,737

578,382

61,283,840

8,097,689

100 45.

25 **46.**

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29.

Cash - General Funds

Temporary Investments

Notes Receivable (Net)

Renewable Energy Credits

Special Deposits

Prepayments

(15 thru 25)

Regulatory Assets

Other Deferred Debits

(5+14+26 thru 28)

Cash - Construction Funds - Trustee

Accounts Receivable - Other (Net)

Other Current and Accrued Assets

Total Assets and Other Debits

Accounts Receivable - Sales of Energy (Net)

Materials and Supplies - Electric & Other

Total Current and Accrued Assets

232,665

232,665

830,964

121,550

77,748

0

734,456

3,207,891

61,283,840

1,443,173

| UNITED STATES DEPARTMENT OF AGRICULTURE RURAL UTILITIES SERVICE FINANCIAL AND OPERATING REPORT ELECTRIC DISTRIBUTION | BORROWER DESIGNATION KS0042 | |
|---|------------------------------|--|
| INSTRUCTIONS - See help in the online application. | PERIOD ENDED December 2020 | |
| PART D. NOTES TO FIN | NANCIAL STATEMENTS | |
| | | |

| UNITED STATES DEPARTMENT OF AGRICULTURE RURAL UTILITIES SERVICE FINANCIAL AND OPERATING REPORT ELECTRIC DISTRIBUTION | BORROWER DESIGNATION KS0042 | |
|--|------------------------------|--|
| INSTRUCTIONS - See help in the online application. | PERIOD ENDED December 2020 | |
| PART D. CERTIFICATIO | N LOAN DEFAULT NOTES | |
| | | |

BORROWER DESIGNATION

KS0042

FINANCIAL AND OPERATING REPORT ELECTRIC DISTRIBUTION

INSTRUCTIONS - See help in the online application.

PERIOD ENDED

December 2020

PART E. CHANGES IN UTILITY PLANT BALANCE ADJUSTMENTS AND BALANCE RETIREMENTS PLANT ITEM BEGINNING OF YEAR ADDITIONS TRANSFERS END OF YEAR (a) **(b)** (c) (*d*) (e) (21,587) Distribution Plant 4,301,842 285,301 53,814,746 49,819,792 608,733 General Plant 2,185,140 7,058 2,603,949 196,982 Headquarters Plant 2,759,693 2,759,693 Intangibles 494 Transmission Plant 1,229,049 1,229,049 Regional Transmission and Market Operation Plant All Other Utility Plant (1,991,294) (308,510) (2,299,804) Total Utility Plant in Service (1 thru 7) 54,002,874 4,910,575 482,283 (323,039)58,108,127 2,924,100 Construction Work in Progress (2,639,659)284,441 Total Utility Plant (8 + 9) 56,926,974 2,270,916 482,283 (323,039) 58,392,568 PART F. MATERIALS AND SUPPLIES BALANCE BALANCE ADJUSTMENT ITEM BEGINNING OF YEAR **PURCHASED** SALVAGED USED (NET) SOLD END OF YEAR **(b)** (*d*) 2,955 Electric 199,062 269,975 23,990 320,623 2,458 172,901 Other 142,298 99,913 8,504 76,567 (1,910) 155,230 PART G. SERVICE INTERRUPTIONS AVERAGE MINUTES PER CONSUMER BY CAUSE ITEM POWER SUPPLIER MAJOR EVENT **PLANNED** ALL OTHER TOTAL (a) **(b) (c)** (d) 135.000 Present Year 12.000 147.000 Five-Year Average 204.840 241.920 28.320 8.760 PART H. EMPLOYEE-HOUR AND PAYROLL STATISTICS 1,087,093 Number of Full Time Employees Payroll - Expensed Employee - Hours Worked - Regular Time 46,474 Payroll - Capitalized 439,102 Employee - Hours Worked - Overtime 1,874 6. Payroll - Other 454,028 PART I. PATRONAGE CAPITAL **CUMULATIVE** THIS YEAR ITEM DESCRIPTION (a) (b) 1. Capital Credits - Distributions General Retirements 1,510,684 Special Retirements 1,074,715 176,771 Total Retirements (a + b)176,771 2,585,399 2. Capital Credits - Received Cash Received From Retirement of Patronage Capital by 383,982 Suppliers of Electric Power Cash Received From Retirement of Patronage Capital by 13,731 Lenders for Credit Extended to the Electric System Total Cash Received (a + b)397,713 PART J. DUE FROM CONSUMERS FOR ELECTRIC SERVICE 2. Amount Written Off During Year Amount Due Over 60 Days 14,107 3,082 ENERGY EFFICIENCY AND CONSERVATION LOAN PROGRAM Anticipated Loan Delinquency % Anticipated Loan Default % Actual Loan Default % Actual Loan Delinquency % Total Loan Delinquency Dollars YTD Total Loan Default Dollars YTD

FINANCIAL AND OPERATING REPORT ELECTRIC DISTRIBUTION

BORROWER DESIGNATION

KS0042

INSTRUCTIONS - See help in the online application

PERIOD ENDED

December 2020

| | PART K. kWh PURCHASED AND TOTAL COST | | | | | | | | |
|----|--|------------------|--|---------------------------|------------------|---------------|--------------------------------|--|---|
| No | ITEM | SUPPLIER CODE | RENEWABLE ENERGY PROGRAM NAME | RENEWABLE FUEL TYPE | kWh PURCHASED | TOTAL COST | AVERAGE COST (Cents/kWh) | INCLUDED IN TOTAL COST - FUEL COST ADJUSTMENT | INCLUDED IN TOTAL COST - WHEELING AND OTHER CHARGES |
| | (a) | (b) | (c) | (d) | (e) | (f) | (g) | (h) | (i) |
| 1 | Sunflower Electric Power Corp (KS0053) | 18315 | | | 164,012,270 | 9,213,252 | 5.62 | 3,045,479 | 2,181,123 |
| 2 | Wheatland Electric Coop, Inc (KS0051) | 20510 | | | | 6,000 | 0.00 | | |
| | Total | | | | 164,012,270 | 9,219,252 | 5.62 | 3,045,479 | 2,181,123 |

| UNITED STATES DEPARTMENT OF AGRICULTURE RURAL UTILITIES SERVICE FINANCIAL AND OPERATING REPORT ELECTRIC DISTRIBUTION | | BORROWER DESIGNATION KS0042 | | |
|--|---|------------------------------|--|--|
| INSTRU | CTIONS - See help in the online application | PERIOD ENDED December 2020 | | |
| | PART K. kWh PURCHA | SED AND TOTAL COST | | |
| No | | Comments | | |
| 1 | | | | |
| 2. | | | | |

| | PART L. LONG-TERM LEASES | | | | | |
|----|--------------------------|----------------------|---------|--|--|--|
| No | NAME OF LESSOR (a) | RENTAL THIS YEAR (c) | | | | |
| 1 | Farm Credit Leasing "CL" | Trucks | 149,533 | | | |
| 2 | Hineman | Radio Tower Site | 750 | | | |
| 3 | Peck | Substation Site | 150 | | | |
| | TOTAL | | 150,433 | | | |

| | TMENT OF AGRICULTURE ITIES SERVICE | BORROWER DESIGNATION KS0042 | |
|---|---------------------------------------|--|---|
| | PERATING REPORT DISTRIBUTION | PERIOD ENDED December 2020 | |
| INSTRUCTIONS - See help in the online app | olication. | | |
| | PART M. ANNUAL MEETIN | G AND BOARD DATA | |
| 1. Date of Last Annual Meeting | 2. Total Number of Members | 3. Number of Members Present at Meeting | 4. Was Quorum Present? |
| 7/14/2020 | 2,651 | 85 | Y |
| | | 7. Total Amount of Fees and Expenses for Board Members | 8. Does Manager Have Written Contract? |
| 87 | 9 | \$ 76,460 | Y |

RUS Financial and Operating Report Electric Distribution

Revision Date 2014

FINANCIAL AND OPERATING REPORT ELECTRIC DISTRIBUTION

BORROWER DESIGNATION

1,340,480

1,443,725

2,784,205

KS0042

INSTRUCTIONS - See help in the online application.

TOTAL

PERIOD ENDED
December 2020

| | PART N. LONG-TERM DEBT AND DEBT SERVICE REQUIREMENTS | | | | | | | |
|----|--|-------------------------------|---------------------------------------|--|------------------------------------|--|--|--|
| No | ITEM | BALANCE END OF YEAR (a) | INTEREST (Billed This Year) (b) | PRINCIPAL (Billed This Year) (c) | TOTAL (Billed This Year) (d) | | | |
| 1 | Rural Utilities Service (Excludes RUS - Economic Development Loans) | | | | | | | |
| 2 | National Rural Utilities Cooperative Finance Corporation | 5,745,003 | 272,600 | 535,910 | 808,510 | | | |
| 3 | CoBank, ACB | | | | | | | |
| 4 | Federal Financing Bank | 33,906,778 | 1,054,248 | 758,282 | 1,812,530 | | | |
| 5 | RUS - Economic Development Loans | | | | | | | |
| 6 | Payments Unapplied | 4,210,034 | | | | | | |
| 7 | Principal Payments Received from Ultimate Recipients of IRP Loans | | | | | | | |
| 8 | Principal Payments Received from Ultimate Recipients of REDL Loans | | | | | | | |
| 9 | Principal Payments Received from Ultimate Recipients of EE Loans | | | | | | | |
| 10 | Farm Credit Services | 232,665 | 13.632 | 149.533 | 163.165 | | | |

35,674,412

UNITED STATES DEPARTMENT OF AGRICULTURE

RURAL UTILITIES SERVICE

BORROWER DESIGNATION

KS0042

FINANCIAL AND OPERATING REPORT ELECTRIC DISTRIBUTION

PERIOD ENDED

INSTRUCTIONS - See help in the online application.

December 2020

| | PART O. POWER REQUIREME | NTS DATABASE - ANNUA | | |
|--|-------------------------------|----------------------|--|------------------------------|
| CLASSIFICATION | CONSUMER SALES & REVENUE DATA | DECEMBER (a) | AVERAGE NO. CONSUMERS SERVED (b) | TOTAL YEAR TO DATE (c) |
| 1. Residential Sales (excluding | a. No. Consumers Served | 2,230 | 2,231 | |
| seasonal) | b. kWh Sold | | | 24,225,25 |
| | c. Revenue | | | 2,763,68 |
| 2. Residential Sales - Seasonal | a. No. Consumers Served | 1,144 | 1,142 | |
| | b. kWh Sold | | | 2,101,90 |
| | c. Revenue | | | 397,09 |
| 3. Irrigation Sales | a. No. Consumers Served | 332 | 333 | |
| | b. kWh Sold | | | 9,174,14 |
| | c. Revenue | | | 1,083,57 |
| 4. Comm. and Ind. 1000 KVA or Less | a. No. Consumers Served | 1,836 | 1,837 | |
| | b. kWh Sold | | | 47,133,20 |
| | c. Revenue | | | 4,838,95 |
| 5. Comm. and Ind. Over 1000 KVA | a. No. Consumers Served | 191 | 189 | |
| | b. kWh Sold | | | 64,477,90 |
| | c. Revenue | | | 6,189,52 |
| 6. Public Street & Highway Lighting | a. No. Consumers Served | 13 | 13 | |
| | b. kWh Sold | | | 430,91 |
| | c. Revenue | | | 53,32 |
| 7. Other Sales to Public Authorities | a. No. Consumers Served | 49 | 49 | |
| | b. kWh Sold | | | 337,82 |
| | c. Revenue | | | 47,97 |
| 8. Sales for Resale - RUS Borrowers | a. No. Consumers Served | | | |
| | b. kWh Sold | | | |
| | c. Revenue | | | |
| 9. Sales for Resale - Other | a. No. Consumers Served | 1 | 1 | |
| | b. kWh Sold | | | 10,357,28 |
| | c. Revenue | | | 716,27 |
| 10. Total No. of Consumers (lines) | , | 5,796 | 5,795 | |
| 11. Total kWh Sold (lines 1b thru 9 | , | | | 158,238,43 |
| 12. Total Revenue Received From Electric Energy (lines 1c thru 9 | | | | 16,090,40 |
| 13. Transmission Revenue | | | | 46.00 |
| 14. Other Electric Revenue15. kWh - Own Use | | | | 46,89 |
| 16. Total kWh Purchased | | | | 79,15 164,012,27 |
| 17. Total kWh Generated | | | | 101,012,27 |
| 18. Cost of Purchases and Generation | | | | 9,221,38 |
| 19. Interchange - kWh - Net | | | | |
| 20. Peak - Sum All kW Input (Metered Non-coincident X Coincident X | 1) | | | 29,57 |

FINANCIAL AND OPERATING REPORT

KS0042

ELECTRIC DISTRIBUTION

PERIOD ENDED December 2020

INSTRUCTIONS - See help in the online application.

| PART P. ENERGY EFFICIENCY PROGRAMS | | | | | | |
|--|----------------------------|---------------------------|-----------------------------------|----------------------------|---------------------------|-----------------------------------|
| | | ADDED THIS YE | AR | TOTAL TO DATE | | |
| CLASSIFICATION | No. of Consumers (a) | Amount Invested (b) | Estimated MMBTU Savings (c) | No. of Consumers (d) | Amount Invested (e) | Estimated MMBTU Savings (f) |
| Residential Sales (excluding seasonal) | | | | | | |
| 2. Residential Sales - Seasonal | | | | | | |
| 3. Irrigation Sales | | | | | | |
| 4. Comm. and Ind. 1000 KVA or Less | | | | | | |
| 5. Comm. and Ind. Over 1000 KVA | | | | | | |
| 6. Public Street and Highway Lighting | | | | | | |
| 7. Other Sales to Public Authorities | | | | | | |
| 8. Sales for Resale – RUS Borrowers | | | | | | |
| 9. Sales for Resale – Other | | _ | | | | |
| 10. Total | | | | | | |

RUS Financial and Operating Report Electric Distribution

Revision Date 2014

FINANCIAL AND OPERATING REPORT ELECTRIC DISTRIBUTION INVESTMENTS, LOAN GUARANTEES AND LOANS

| BORROWER DESIGNATION | |
|----------------------|---|
| KS0042 | 2 |

PERIOD ENDED

December 2020

INSTRUCTIONS - Reporting of investments is required by 7 CFR 1717, Subpart N. Investment categories reported on this Part correspond to Balance Sheet items in Part C. Identify all investments in Rural Development with an 'X' in column (e). Both 'Included' and 'Excluded' Investments must be reported. See help in the online application.

| lo | DESCRIPTION | VESTMENTS (See Instruction INCLUDED | EXCLUDED | INCOME OR LOSS | RURAL |
|----|--|-------------------------------------|-------------|----------------|--------------------|
| | (a) | (\$) (b) | (\$) (c) | (\$) (d) | DEVELOPMENT (e) |
| 2 | Investments in Associated Organizations | (8) | (6) | (u) | (c) |
| | Patronage Capital-Rural Data Processing | 2,643 | | | |
| | Patronage Capital-Kansas Electric Coop | 20,430 | | | |
| | Patronage Capital-NiSC | 63,433 | | 1,726 | |
| | Patronage Capital-Garden City Coop | 4,067 | | (9) | X |
| | Patronage Capital-S & T Telephone Coop Assn | 102,255 | | | X |
| | MIdwest Energy | 794 | | (26) | X |
| | Patronage Capital-NRUCFC | | 210,354 | 11,827 | X |
| | NRUCFC-Capital Term Certificates | | 221,958 | | |
| | Membership-NRUCFC | | 1,000 | | |
| | Membership-NRECA | 10 | | | |
| | Membership-Midwest ACA | 25 | | | |
| | Membership-Sunflower Electric Power Corp. | 100 | | | |
| | Membership-NiSC | 50 | | | |
| | Membership-KEC | 10 | | | |
| | Membership-S & T Telephone Coop Assn | 5 | | | |
| | Common Stock-Federated Rural Electric Ins. | 150,966 | | 7,572 | |
| | Membership-SEP Corporation | 1,000 | | | |
| | Sunflower Electric Power Corp. | 303,000 | | | |
| | Building & Land Fund-KEC | 19,222 | | | |
| | Membership-NRTC | 1,000 | | | |
| | Golden Belt Telephone | 27,241 | | (82) | X |
| | Sunflower Electric Power Corp | 5,363 | | ì | |
| | Patronage Capital - Co-Bank | | 20,346 | | |
| | Patronage Capital-Sunflower Electric Power Corp | | 10,000,805 | 8,921 | |
| | Patronage Capital-HLS-Federated Rural Electric Ins | 35,516 | | (489) | |
| | Patronage Capital-HLS-S&T Telephone Coop Assn | 7,401 | | | X |
| | Patronage Capital-HLS-Pioneer Electric | 52 | | | |
| | Patronage Capital-HLS-Lane-Scott Electric | 971 | | | X |
| | Patronage Capital-HLS-New-Mac Electric | 471 | | | |
| | Patronage Capital-HLS-Intercounty Electric | 130 | | | |
| | Patronage Capital-HLS-Midwest Energy | 346 | | | |
| | Patronage Capital-HLS-Webster Electric | 77 | | | |
| | Patronage Capital-HLS-Barry Electric | 87 | | | |
| | MKEC - G&T Patronage Capital | | 513,484 | | |
| | MKEC LLC | 423,039 | | | |
| | Totals | 1,169,704 | 10,967,947 | 29,440 | |
| 4 | Other Investments | | | | |
| | Lane County Area Development Corp | 5,000 | | | X |
| | Garden City Coop | 500 | | | X |
| | Beeler Coop | 1 | | | X |
| | Totals | 5,501 | | | |
| 6 | Cash - General | | | | |
| | First National Bank-Dighton, Ks | | 1,245 | | |
| | First State Bank-Healy, Ks | 13,887 | 100,000 | | |
| | Working Funds | 270 | | | |
| | First State Bank-Healy, KsRevolving Loan Fund | | | | |
| | Totals | 14,157 | 101,245 | | |
| 7 | Special Deposits | | | | |
| _ | City of Dighton-Meter Deposit | 25 | | | |

FINANCIAL AND OPERATING REPORT ELECTRIC DISTRIBUTION INVESTMENTS, LOAN GUARANTEES AND LOANS

BORROWER DESIGNATION KS0042

PERIOD ENDED

December 2020

INSTRUCTIONS - Reporting of investments is required by 7 CFR 1717, Subpart N. Investment categories reported on this Part correspond to Balance Sheet items in Part C. Identify all investments in Rural Development with an 'X' in column (e). Both 'Included' and 'Excluded' Investments must be reported. See help in the online application.

| | PART Q. SECTION I. IN | VESTMENTS (See Instr | uctions for definitions of I | ncome or Loss) | |
|----|--|----------------------|------------------------------|----------------|--|
| | Totals | 25 | | | |
| 8 | Temporary Investments | | | | |
| | First National Bank-Dighton, Ks | | 59,587 | | |
| | First State Bank-Healy, Ks | | 14,113 | | |
| | NRUCFC Commercial Paper | | 5,900,910 | | |
| | Totals | | 5,974,610 | | |
| 9 | Accounts and Notes Receivable - NET | | | | |
| | Accts Rec-Resale & Electrician Service | 103,215 | | | |
| | Accts Rec-Contributions in aid of construction | 133,737 | | | |
| | Totals | 236,952 | | | |
| 11 | TOTAL INVESTMENTS (1 thru 10) | 1,426,339 | 17,043,802 | 29,440 | |

FINANCIAL AND OPERATING REPORT ELECTRIC DISTRIBUTION INVESTMENTS, LOAN GUARANTEES AND LOANS

BORROWER DESIGNATION KS0042

PERIOD ENDED

December 2020

INSTRUCTIONS - Reporting of investments is required by 7 CFR 1717, Subpart N. Investment categories reported on this Part correspond to Balance Sheet items in Part C. Identify all investments in Rural Development with an 'X' in column (e). Both 'Included' and 'Excluded' Investments must be reported. See help in the online application.

| | | PART Q. SECTION II. | LOAN GUARANTEES | | |
|----|---------------------------------------|---------------------|--------------------------|-----------------------------|----------------------|
| No | ORGANIZATION (a) | MATURITY DATE (b) | ORIGINAL AMOUNT (\$) (c) | LOAN BALANCE (\$) (d) | RURAL DEVELOPMENT |
| | TOTAL | (~) | (6) | (11) | (0) |
| | TOTAL (Included Loan Guarantees Only) | | | | |

FINANCIAL AND OPERATING REPORT ELECTRIC DISTRIBUTION INVESTMENTS, LOAN GUARANTEES AND LOANS

BORROWER DESIGNATION KS0042

PERIOD ENDED

December 2020

INSTRUCTIONS - Reporting of investments is required by 7 CFR 1717, Subpart N. Investment categories reported on this Part correspond to Balance Sheet items in Part C. Identify all investments in Rural Development with an 'X' in column (e). Both 'Included' and 'Excluded' Investments must be reported. See help in the online application

| CITA | CITIT | O B T | TTT | D 4 | TITO | |
|------|-------|-------|------|-----|------|---|
| - 5E | | UN | HII. | KA | ATIO | • |

RATIO OF INVESTMENTS AND LOAN GUARANTEES TO UTILITY PLANT
[Total of Included Investments (Section I, 11b) and Loan Guarantees - Loan Balance (Section II, 5d) to Total Utility Plant (Line 3, Part

2.44 %

| SECTION | IV. | LOANS |
|---------|-----|-------|
| | | |

| | | 2-01-011 | | | |
|----|-------------------------------------|-------------------|--------------------------|-----------------------|-----------------------------|
| No | ORGANIZATION (a) | MATURITY DATE (b) | ORIGINAL AMOUNT (\$) (c) | LOAN BALANCE (\$) (d) | RURAL DEVELOPMENT (e) |
| 1 | Employees, Officers, Directors | 2/15/2021 | 3,136 | 436 | X |
| 2 | Energy Resources Conservation Loans | | | | |
| | TOTAL | | 3,136 | 436 | |

10. b. 2020 Capital Credit Allocation

The Allocation of Capital Credits is addressed in the LSEC Bylaws, Article VII, Section 2. **Patronage Capital in Connection with Furnishing Cooperative Services** and in Board Policy 113 **Capital Credits**.

Board Policy 113 addresses Allocations as follows:

OBJECTIVE:

The objective of this Capital Credits Policy ("Policy") is to state the general policy of Lane-Scott Electric Cooperative, Inc., ("Cooperative") for allocating and retiring capital credits.

POLICY:

The Cooperative shall allocate and retire capital credits in a manner that:

- 1) is consistent with state and federal law;
- 2) is consistent with operating on a cooperative basis under federal tax law;
- 3) is fair and reasonable to the Cooperative's patrons and former patrons;
- 4) provides the Cooperative with sufficient equity and capital to operate effectively and efficiently; and
- 5) protects the Cooperative's financial condition. Subject to law, the Cooperative's articles of incorporation, and the Cooperative's bylaws, the allocation and retirement of capital credits are at the sole discretion of the Cooperative's Board of Trustees ("Board").

EXPECTATIONS:

- A. **Board Approval**. The Cooperative shall allocate and retire capital credits according to the manner, method, timing, and amount approved by the Board.
- B. **Operating Margin Allocations**. As required by the Cooperative's bylaws, for electric energy sales provided by the Cooperative on a cooperative basis during a fiscal year, the Cooperative shall allocate on a patronage basis to each patron during the fiscal year, the Cooperative's operating margins from providing the electric energy sales during the fiscal year. Capital credits allocated and credited to the Cooperative by its affiliated G&T cooperative in connection with the furnishing of electric energy to the Cooperative will be separately allocated on a patronage basis.
- C. **Operating Margin Loss Allocations**. For electric energy sales provided by the Cooperative on a cooperative basis, the Cooperative shall offset operating losses with the Cooperative's operating earnings from providing the electric energy sales during the next succeeding future fiscal year(s).
- D. **Non-Operating Allocations**. As approved by the Board, the Cooperative may use, retain, or equitably allocate the Cooperative's Non-Operating earnings.
- E. **Non-Operating Loss Allocations**. The Cooperative shall offset non-operating losses with the Cooperative's non-operating earnings during any fiscal year.

The Bylaws and Policy draw a distinction between Operating Margins and Non-Operating Margins. Operating Margins are allocated while Non-Operating Margins allocations are at the discretion of the Board.

The Audited Year End Form 7 (Part A Statement of Operations, column b) identifies 2020 items as follows:

| Line 21. Operating Margins | \$ -127,566 |
|--|----------------|
| Line 22. Non-Operating Margins – Interest | 240,315 |
| Line 25. Non-Operating Margins – Other | -65,313 |
| Line 26. Generation and Transmission Capital Credits | 392,903 |
| Line 27. Other Capital Credits and Patronage Dividends | 47,965 |

According to Policy:

| YEF7 Part A | Operating Margin Allocated | G&T Capital Credits (allocated seperately) | Non-Operating Margins (option to allocate) |
|-------------|----------------------------|---|---|
| Line 21 | \$ (127,566) | | |
| Line 22. | | | 240,315 |
| Line 25. | | | (65,313) |
| Line 26. | | 392,903 | |
| Line 27. | 47,965 | | |
| totals | \$ (79,601) | \$ 392,903 | \$ 175,002 |

The 2019 allocations were:

- 1. An allocation of \$764,901 in 2019 Operating Margins, and
- 2. An allocation of \$983,794 in 2019 Generation and Transmission Capital Credits.

COVID-19 affected Lane-Scott as well as Sunflower 2020 revenues. We request that the Board retain the \$175,002 of Non-Operating margins rather than allocating them. This will shift that amount to equity and help increase it. The loss in Operating margins will be offset in future years. I spoke with Randy Robbins at BSGM and the Auditors are okay with us doing whatever our Bylaws and Board Policies allow.

Therefore, staff requests that the Board approve:

- 1. No allocation of 2020 Operating Margins, and
- 2. An allocation of \$392,903 in 2020 Generation and Transmission Capital Credits.

10. c. Appoint Delegates to NCSC Annual Meetings

| The National Cooperative Services Corporation (NCSC) will hold its Annual Meetings in conjunction with |
|--|
| the CFC Forum on June 14^{th} in San Antonio to elect Directors to five seats. Bruce Mueller of Wheatland |
| Electric is a candidate for the District 4 seat in a contested election. Lane-Scott does not have to be present |
| to vote and has already received the mail-in ballot. The Ballot is due June 7 th . |

The 2020 CFC and NCSC Voting Delegate was Richard McLeon.

The 2020 CFC and NCSC Alternate Voting Delegate was Richard Jennison.

Staff requests that the Board appoint a Delegate and an Alternate to the NCSC Annual meeting.

LANE-SCOTT ELECTRIC COOPERATIVE, INC. DIGHTON, KANSAS

RESOLUTION 2021 0503

RESOLUTION of APPRECIATION for Mr. Larry Kraft

WHEREAS, Mr. Larry Kraft will retire as a Journeyman Lineman with the Lane-Scott Electric Cooperative, Incorporated on June 2, 2021 and

WHEREAS, he served the members of this Cooperative since re-starting his employment with the Lane-Scott Electric Cooperative, Incorporated on July 1, 2008.

NOTING, his concern for the well-being of the Cooperative, its employees, and its members made him an important part of the Cooperative, and

REALIZING, that he has assisted numerous members and communities through combined service of approximately 14 years come storm or shine, and

NOW, THEREFORE BE IT RESOLVED, that the Board of Trustees of the Lane-Scott Electric Cooperative Inc., expresses its sincere appreciation to Mr. Larry Kraft for his contributions to the growth, stability, and performance of the Cooperative: and

BE IT FURTHER RESOLVED that the Board of Trustees extends to Mr. Kraft its prayers for the blessings of peace, good health, and best wishes for the future.

CERTIFICATION OF THE SECRETARY

I, Paul Seib, Jr., certify that I am Secretary of the Lane-Scott Electric Cooperative, Inc. Board of Trustees. I further certify that the above is a true excerpt from the Board of Trustees meeting held on the 3rd day of May 2021, at which a quorum was present.

| Paul Seib, Jr., Secretary | |
|---------------------------|--|

(Seal)

10. e. General Manger Evaluation

Items to be presented during the Board meeting.

SAFETY PROGRAM

SAFETY PROJECTS **COMPLETED** AS OF APRIL 2021

- 1. Ann Jennings's member safety awareness publishes to either KCL newsletter, social media, and/or the Lane Scott Electric website concerning:
 - Safe Digging / 811
 - Work Zone Safety Video
 - Tree Planting Location
 - Farming/Call LSEC with Overhead Line Clearance Issues
 - Storms/Stay Back from Downed Electrical Equipment
 - Heads Up for Farm Safety
 - Stay Safe When Storms Roll In
 - Farm Safety
- 2. Diana Kuhlman submitted reports:
 - KEC Loss Control, Safety and Compliance System Monthly Statistical Report.
 - Employee pre-employee reports
 - FMCSA notification review.
- 3. KEC April safety meeting topics was concerning safety summary, avoiding property damage claims, supervisory responsibilities and liabilities, and professional conduct. April safety minutes are included in the board packet.
- 4. Scott Briand and Dal Hawkinson attended KEC Oil Spill Response and Remediation Workshop webinar.
- 5. Tailgate reports scanned to document vault.
- 6. CDL qualification folders scanned to document vault.

SAFETY PROJECTS IN PROGRESS AS OF APRIL 2021

- 1. Chris Terhune getting demo trailer build quote.
- 2. Emergency Action Plan (EAP) binder.
- 3. Disaster Recovery Plan (DRP binder.
- 4. Safety manual.

SAFETY SUMMARY

APRIL 2021 | VOL. 67 - NO. 4



INSIDE

- 1 Less and Less Near-Misses
- 2 Accident Summary
- 3 Accidents & Upcoming Events
- 4-8 Leading Change Through Faith Hope and Tough Love Part 2
- 8 Slow Down, Look Around: Work Zone Awareness Week April 26-30
- 9-10 S.A.F.E. Talk

SAFETY SUMMARY

Safety Summary is published monthly by the Loss Control, Safety & Compliance Department at Kansas Electric Cooperatives, Inc., Topeka, Kansas.

EDITOR: Larry Detwiler, Director, Loss Control, Safety & Compliance

LOSS CONTROL, SAFETY & COMPLIANCE COMMITTEE

CHAIRPERSON: Mark Scheibe, Heartland

Tim Diederich, Bluestem
Jim Currie, Brown-Atchison
Allen Zadorozny, Caney Valley
Kent Davis, CMS

Brian Lang, DSO

Chuck Goeckel, Flint Hills

Ralph Phillips, FreeState

Mark Scheibe, Heartland

Harold Hoss, Lane-Scott

Steve Epperson, Pioneer

Kirk Girard, Prairie Land

Marc Martin, Rolling Hills

Gene Scheer, Sedgwick County

Adam Myers, Twin Valley

Randy Quint, Victory

Tom Ruth, Western

Bruce Mueller, Wheatland

KEC STAFF LIAISONS

Larry Detwiler Lee Tafanelli

Less and Less Near-Misses

We target zero-injuries by using one of the long standing leading indicators for a safe workplace, near-miss reports. I've seen near-misses that report someone being hit in the hard hat by a falling tool – near-miss or direct hit? Another is forgetting to click into the attachment point with fall protection – near-miss or human error? In the case of near-miss reports you will find that some say yes to a report while others say, I don't think so. Both however tell us a story about the level of risk found in the workplace.

Seeing risk should result in less and less near-misses reported.

Reducing the risk is the intent of reporting a near-miss. But what if I don't have a near-miss to report because I don't work below others, therefore the falling tool is not a hazard. What if I have to be below the workers above me but a barricade is employed or during our job planning everyone is committed to using secured tools. In both cases the hazard is mitigated and risk is reduced. Hazard avoided... no near-miss report.

In the case of not being clipped in, the worker not remembering to "clipin" might also say, "I forgot to put my underwear on the morning." (I am sure someone reading this will say, "I go commando" ...please don't say it out loud.) The point is that when you value being properly secured to prevent a fall and if the team your working with has the same values it's likely that you will not forget or someone around you is going to speak up and say, "Hey buddy, clip in." Your response should be, thank you.

My point is that if you are properly focused on safety, quality, and then production, not to mention taking your time to practiced hazard mitigation you are likely going to have less near-miss



Carl Potter, CSP, CMC

reports. Shouldn't that be the goal? Less and less near misses?

An injury-free workplace is not one of "safety by chance." It is a workplace and worksites where attention is focused on recognizing, evaluating, and applying controls to a hazard that reduces the risk of an event happening. In my work I have seen worksites where you could lay odds that someone was going to get hurt, maimed, or killed because the attitude towards injuries was a crap-shoot because workers did not "see" the risk. Others seem to understand the risk and take action to reduce the risk because it is real to them.

If you want to see zero-injuries in your workplace then begin with worksite safety analysis. Identify what "could happen, then apply the proper mitigation to reduce the risk. Seeing the risk can lead to less nearmiss reporting because near-misses are avoided. Avoid near-misses by "seeing" the risk and you will create a workplace where it is difficult to get hurt.

Special thanks to Potter and Associates for allowing KEC to reprint this article.

SAFETY SUMMARY

Accident Summary January 2021

| | No Lost Time | Lost Time | Days Lost | Employees Full-time Part -time | | Hours Worked | Vehicles Used | Miles Driven | Vehicle Accidents |
|------------------|-----------------|--------------|--------------|-----------------------------------|-------|-----------------|------------------|-----------------|----------------------|
| 4 Rivers | 0 | 0 | 0 | 41 | 0 | 7,635 | 32 | 35,160 | 0 |
| Ark Valley | 0 | 0 | 0 | 15 | 0 | 1,930 | 13 | 9,404 | 0 |
| Bluestem | 0 | 0 | 0 | 31 | 0 | 5,583 | 28 | 21,613 | 0 |
| Brown-Atchison | 0 | 0 | 0 | 12 | 0 | 1,662 | 9 | 5,112 | 0 |
| Butler | 0 | 0 | 0 | 44 | 4 | 7,036 | 19 | 14,013 | 0 |
| Caney Valley | 0 | 0 | 0 | 17 | 0 | 2,966 | 16 | 11,855 | 0 |
| CMS | 0 | 0 | 0 | 33 | 0 | 5,056 | 22 | 23,155 | 0 |
| DSO | 0 | 0 | 0 | 30 | 0 | 4,801 | 26 | 23,233 | 0 |
| Doniphan | 0 | 0 | 0 | 7 | 0 | 1,024 | 4 | 1,755 | 0 |
| Flint Hills | 0 | 0 | 0 | 20 | 0 | 3,332 | 18 | 10,456 | 0 |
| FreeState | 1 | 0 | 0 | 78 | 2 | 11,415 | 42 | 46,784 | 2 |
| Heartland | 0 | 0 | 0 | 38 | 0 | 8,305 | 30 | 41,859 | 0 |
| KEC | 0 | 0 | 0 | 14 | 0 | 2,240 | 7 | 7,289 | 0 |
| KEPCo | 0 | 0 | 0 | 23 | 0 | 3,362 | 10 | 15,722 | 0 |
| Lane-Scott | 0 | 0 | 0 | 23 | 1 | 3,342 | 21 | 11,393 | 0 |
| Nemaha-Marshall | 0 | 0 | 0 | 14 | 1 | 2,426 | 10 | 9,452 | 0 |
| Ninnescah | 1 | 0 | 0 | 16 | 0 | 2,784 | 12 | 10,265 | 0 |
| Pioneer | 0 | 0 | 0 | 70 | 2 | 12,615 | 47 | 52,093 | 0 |
| Prairie Land | | | | | NO RE | PORT | | | |
| Rolling Hills | 0 | 0 | 0 | 41 | 1 | 6,004 | 40 | 45,040 | 2 |
| Sedgwick County | 0 | 0 | 0 | 19 | 0 | 2,789 | 16 | 8,073 | 0 |
| Southern Pioneer | | | | | NO RE | PORT | | | |
| Sumner-Cowley | | | | | NO RE | PORT | | | |
| Twin Valley | 0 | 0 | 0 | 13 | 1 | 2,136 | 12 | 9,715 | 0 |
| Victory | 0 | 0 | 3 | 70 | 0 | 11,766 | 40 | 35,264 | 0 |
| Western | 0 | 0 | 0 | 57 | 0 | 8,332 | 39 | 29,563 | 0 |
| Wheatland | 0 | 0 | 0 | 136 | 2 | NA | 104 | NA | 1 |
| Total | 2 | 0 | 3 | 862 | 14 | 118,541 | 617 | 478,268 | 5 |

^{*}Accident Previously Reported +Reflects Cumulative Lost Time



Accident Reports January 2021

January 2021

FREESTATE, MCLOUTH/TOPEKA

Vehicle accidents (2): No accident form

Lost Time: No

January 2021

FREESTATE, MCLOUTH/TOPEKA

Injury: N/A

Cause: Cooperative employee slipped

on ice. **Lost time:** No

January 2021

WHEATLAND, SCOTT CITY
Vehicle accident: No accident form

submitted.

Lost time: No

January 2021

ROLLING HILLS, BELOIT

Vehicle accidents (2): No accident form

Lost time: No

January 8, 2021

NINNESCAH, PRATT

Lineman

Injury: Laceration to left thumb. **Cause:** Cooperative employee was removing insulation on a covered conductor, knife slipped and cut

employee's hand. **Lost time:** No



Federated Near-Miss Reporting

Dear Safety Professional:

As you are aware, Federated launched a Near-Miss reporting program in December of 2015, encouraging employees to report any and all near-miss incidents experienced at the system or through interaction with the general public. Some of you have asked if we have received any reported incidents and the answer is yes, we have. For expediency, I am sending the reported incidents to you so you have an opportunity to discuss these incidents, with your employees as soon as possible. I will provide more information as it becomes available, and in the near future, you will have access to this information by accessing our website. Thank you.

R. COREY PARR

VP Safety & Loss Prevention

UPCOMING EVENTS

2021 WORKSHOPS

Oil Spill Response &
Remediation Workshop
(Virtual)
April 21, 22 & 27

Kansas Line Supervisors Roundtable Discussion April 23 (Solomon)

Safety Coordinators Roundtable May 7 (Solomon)

PCB/SPCC Seminar May 12 (Beloit)

KEC Hot Line Schools

September 8-10 (Pratt) September 14-16 (Manhattan)

Transformer Workshop

November 16-17 (Topeka)

Metering Workshop

November 18-19 (Topeka)

Speak Up!/Listen Up!

December 7 & 8 (Ulysses)
December 9 & 10 (Topeka)

SAFETY SUMMARY

As we discovered in the first part of this two-part series (see https:// incidentprevention.com/ip-articles/ leading-changethrough-faith-hope-andtough-love-part-i), people are fallible, sometimes lessons aren't learned, and improvements aren't always made. This can leave leaders and team members feeling frustrated or apathetic because they don't know how to right the ship. The simple truth is that your team should be able to succeed today and learn what they need to improve tomorrow. The simple solution is to speak from vision through faith and hope, and lead with tough love. However, simple rarely equals easy.

In the previous article, we discovered that if we have confident trust in our people, it leads to hope, which allows us to keep our current reality in proper perspective and stay future-focused — not yesterday-paralyzed. And with faith in our people solidified in our minds, we're now free to focus on hope and tough love.

So, without further ado, let's jump into the first part of the hope mindset.

Hope Mindset Part 1: YESTERDAY MATTERS

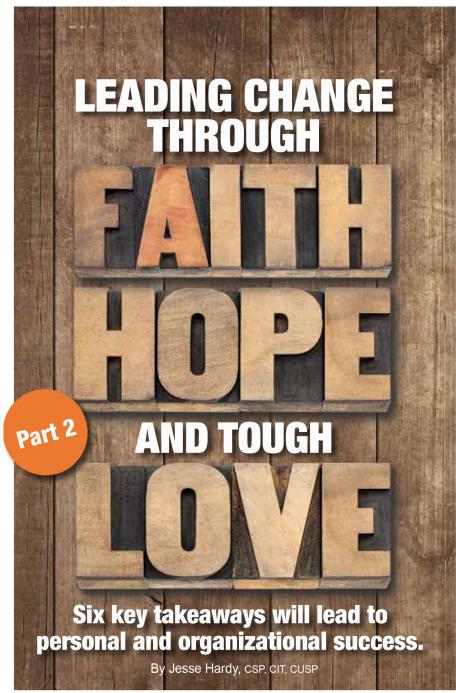
By reflecting on the past and applying lessons learned today, I see tomorrow through the lens of hope because I know that we're on a path of continuous improvement.

How do we achieve a hopeful mindset?

Hope Action Item 1: ASK

THESE FOUR QUESTIONS.

- 1. What's good? It can be tempting to only focus on the negative, but our most significant gains and improvements often come from doing more of what's already working well. Hope can be found by doubling down on that which has already created success.
- 2. What's missing? This may be a resource, procedure or some



form of tool required to do the job right and go home unharmed today. Hope for a better tomorrow can be increased by providing what's missing — the thing that's preventing us from creating the success we seek today — making tomorrow a better day.



Leading Change Through Faith Hope and Tough Love - Part 2

- 3. What's confusing? One aspect of confusion is the result of expectations that are not clear, concise and/or relevant. Additionally, it could be that the clearly defined expectations don't fit the situation or circumstances before me, and I'm confused about how to accomplish the mission. Hope is found in a clear message that aligns with the working reality and leads to continuous improvement tomorrow.
- 4. What's broken? Broken things, whether equipment, materials or tools, can keep us from reaching our potential today. By taking the time to identify and fix that which isn't operating as intended, we find hope in a tomorrow that will see greater efficiency and increased success.

As we ask, answer and address these four questions, please understand and respect one of the tenets of sustainable cultural change: meet your people where they are — not where you wish they were with the resources you wish they had — and don't overwhelm them with change. Prioritize! One of the key reasons organizations fail in continuous improvement and cultural change efforts is that they short-circuit the system. I often think along the lines of a scale from one to 10. If the group I want to influence is a four on that scale, I might give them a glimpse of what nine looks like so they see where we're heading, but we're going to focus on creating a plan to become a five or a six — not a nine. Then when we get to six, we'll see what we can do to move to seven, and so on. These incremental improvements create momentum instead of stress. They energize those you lead instead of burning them out.

Hope Mindset Part 2: TODAY MATTERS, SO ACT LIKE IT

Hope Action Item 2:

Remind your people that tomorrow's success is written today but may not be realized for quite a while.

Tomorrow's success is written today by taking

what you can get, using what you have and executing like Tom Brady. Now, it doesn't matter whether you like Tom Brady or even football in general — there's a lesson to be learned. We often look at successful people, like Tom Brady, and just assume they're not like us. "It was easy for them. They never faced any challenges like I do," but Brady tells a story about his college days in his book "The TB12 Method: How to Achieve a Lifetime of Sustained Peak Performance." To be brief, he was low on the depth chart when he joined the football team at the University of Michigan, and there were several others ahead of him on the bench, including the coach's son. Brady was down in the mouth, complaining about his lack of opportunity to be recognized and move up. He thought he wasn't getting a fair shot; he didn't have the resources needed to create the desired success, so he was giving it a ho-hum effort every day because why even try? When did things turn around for him? Well, he complained to a psychologist about only getting three practice snaps per day, and the psychologist told him that he should take the available opportunities and make the best of them. Furthermore, if he didn't make the most out of those three snaps, then shame on him for wasting what he had. That conversation changed everything. It was then that Brady realized if he wanted to be the starting quarterback, he'd have to start with those three snaps. So, he began treating each one like it was a crucial play in an actual game. The coaches noticed, and three snaps became six snaps — until Brady became the starter at Michigan and eventually transformed into the phenom we know today.

It's critical to be focused on impact, not recognition. Too often, we stop treating today like it matters because we don't see our labor's fruit within the time frame that we set for ourselves. We stop planting, watering and fertilizing seeds because nothing seems to be sprouting. But consider the Chinese bamboo plant about which the motivational speaker Zig Ziglar told a story. For the first five years,

Continued on page 6 ▶

SAFETY SUMMARY

Leading Change Through Faith Hope and Tough Love - Part 2 Continued from page 5>

the plant has to be tended with nothing to see in the form of results. Then, all of a sudden, it shoots up to 90 feet in six weeks. The question must be asked, did the plant really grow 90 feet in six weeks, or did it grow 90 feet in five years and six weeks? The point here is that you cannot and should not allow a lack of recognition — either externally or internally — to keep you and your team from making the most of today.

Hope Mindset Part 3: TOMORROW MATTERS, TOO

Hope Action Item 3: KEEP SIGHT OF YOUR PURPOSE.

Remember that people are counting on you to change their reality. They may not even know it. Those you lead and the industry you serve may not fully understand the vision for the future, but regardless of their level of recognition, that vision is the driving force for change leaders. Leadership expert Michael S. Hyatt reminds us that "You lose your way when you lose your why." This dedication to staying the course on the path before you is an extension of being impact-focused. By keeping your team focused on the vision and realizing the benefits of the change, they will gain the strength to persevere.

Leading with Tough Love

When I say "tough love," what likely comes to mind involves being brutally honest and maybe even harsh about the way you see someone else's reality today. However, for us, tough love is about leaders doing things under stress that may go against their natural style, and it engages the team in positive conflict. Plainly stated, tough love creates transformation when we appreciate, encourage and empower our team, especially in difficult times, because that's when they need our leadership the most.

Before we get too far into this section on tough love, there are two leadership action items that should be applied in the remaining mindsets:

Tough Love Action Item 1: SEE THE BEST/

DON'T ASSUME THE WORST.

It's funny how I judge myself by my intentions and others by their results. Tough-love leaders check the mirror before confronting their followers.

Tough Love Action Item 2: HAVE TOUGH CONVERSATIONS/DON'T SHY AWAY FROM CONFLICT.

This is crucial to continuous improvement and takes two forms: (1) providing clear direction and being open to questions and discussion, and (2) closing the performance gap between expected and actual performance. Now, let's move on to the first tough love mindset.

Tough Love Mindset Part 1: RESPECT

"I will treat everyone with respect because I work with great people."

This is tough as a leader because when things go wrong, my natural inclination may be to become verbally and psychologically abusive and defensive toward those who caused the problems. However, I can overcome these tendencies by remembering that:

- ▶ My people love, appreciate and are loyal to their families, co-workers and the company. They aren't making mistakes on purpose.
- ▶ My people perform demanding work in harsh environments, often with accelerated schedules and limited resources, which can lead to missed deadlines and increased stress and fatigue. The reality is that their failure and emotional instability may be due to the situations in which I put them.
- ▶ My people do their best to understand the objectives I give them and accomplish the mission every day within our standards of values and principles. If they're missing the mark, it may be because I gave them the wrong target and/ or tools with which to accomplish the mission.

It's critical to be focused on impact, not recognition. This keeps you moving forward, even when you don't yet see the fruits of your labors.

Tough Love Mindset Part 2: PATIENCE AND KINDNESS

"I will be patient and kind today, especially when mistakes are made, because I remember where I came from, and I believe that my people will make that same developmental journey if I persevere as a leader today."

It's tough as a leader to be patient and kind when my

Continued on page 7



Leading Change Through Faith Hope and Tough Love - Part 2 Continued from page 6>

people make mistakes, but perseverance will help me maintain emotional control, which helps keep me in a respectful mindset. Here are some key items to remember when it comes to patience and kindness:

- If my team failed, there's a good chance that I have an issue in the mirror or a system fault that set them up for failure.
- ▶ My people need to be met where they are, not where I think they should be, because only when I meet them where they are can I transform "I" and "them" into "we" and give my people a vision and a map that describe how to get from where we are to where we want to be.
- ▶ My people are works in progress at different levels of development. Until I can match my leadership style and performance expectations to their level, we will never achieve our full potential.
- ▶ My people are dedicated to continually improving themselves, the team and our company. If I provide the good seed, fertilizer, water and appropriate environment for growth, we will continually improve our working reality.
- ▶ Some of my people could grow to be better, faster and smarter than I am right now because they are smarter and more dedicated than I was at their stage in the game. If I set them up for even greater success, we will all win as they rise to the top.

Tough Love Mindset Part 3: FOCUS ON THE POSITIVE

"I will lead our continuous improvement process today, not by focusing on pulling weeds, but by watering and fertilizing the grass and allowing that good grass to spread and choke out any weeds that pop up."

This is tough as a leader because my natural desire is to give my attention to problems — not double down on good practices and encourage team ownership of their problem areas. I overcome my natural tendencies here by realizing that my team owns their working environment, sets operational and social norms, and takes care of any deviations from the norm. I know I've achieved success here when my frontline leaders are willing to come to me and say, "Boss, I'm not saying you have to fire the new guy, but we've decided he's not going to be able to work on our crew."

Tough Love Mindset Part 4: PROTECTIVENESS

"I will protect my people today — in real time as the need

arises — by teaching, mentoring and coaching; assigning work to their capabilities; and interceding for them if things go wrong."

This is tough because my natural tendency is to assume that my people know how to meet expectations and that they will improve on their own. When they make mistakes, I often want to blame them without first looking in the mirror to ask, "What's my contribution to this?" I overcome this by remembering the following:

- ▶ My people want to learn how to better accomplish the mission, and they look to me for guidance and resources.
- ▶ My people deserve the time that I invest in them, and I will give them the time they need to succeed.
- ▶ My people need me to assign them work that they're capable of completing with success.
- ▶ My people deserve and appreciate the difficult mentoring and coaching conversations I have with them to address performance expectation gaps, and they expect me to be honest.
- ▶ When my people make mistakes, they expect me to intervene for them with management.

Tough Love Mindset Part 5: SERVE AS A PROVIDER

"I will give my people the guidance, resources, encouragement and reassurance they need to succeed today."

This is tough because I naturally want my people to do the work without requiring my time or resource coordination efforts. I can overcome this as a tough-love leader if I remember that:

- ► My people will accomplish the mission today if I give them what they need.
- ▶ The team wants my input about their reality, planning and execution. Although I tell myself that they know what they're doing, and they would rather I just leave them alone, that usually is a belief that limits our success.
- ▶ My people need and deserve regular encouragement and reassurance, especially when situations are difficult.

Summary

In closing, when it comes to leading change through faith, hope and tough love, these six key takeaways will lead to personal and organizational success:

1. Know your people. This aligns them with your vision and

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SAFETY SUMMARY

Leading Change Through Faith Hope and Tough Love - Part 2 Continued from page 7

builds confidence that they'll make decisions that move everyone in the right direction.

- 2. Speak from vision, not reality. This keeps you focused on where you want to go, not where you are.
- Meet people where they are not where you think they should be with the resources you wish they had. This keeps you from overloading your current operations and burning your people out.
- Focus on impact, not recognition. This keeps you moving forward, even when you don't yet see the fruits of your labors
- 5. See the best instead of assuming the worst. This helps you focus on the good and not lose heart.
- 6. Have tough conversations. These conversations will help you define where you want to go and correct the course as you get lost along the way.

JESSE HARDY, CSP, CIT, CUSP, is executive vice president of health, safety, environment and quality for Ferrovial Services (www.ferrovial.com).

Special thanks to Incident Prevention for allowing KEC to reprint the article.

Slow down, look around: Work Zone Awareness Week April 26–30

When we imagine orange directional signs and work zones, road maintenance crews are typically what first come to mind. But other workers perform job duties near the road as well, including utility and tree-trimming crews.

Streets and highways are lined with power poles and electrical equipment, and narrow roadways often require crews like ours to place their equipment in traffic lanes. Their work is often taken for granted but benefits us all; and, like everyone, they deserve a safe workplace. Be alert to utility crews and other work zone workers for their safety as well as yours.

According to the National Work Zone Safety Information Clearinghouse, 672 fatal crashes and 755 deaths occurred in work zone crashes in 2018 (at the writing of this article, data was not available for 2019). Of those fatalities, 124 were workers. Many other work zone crashes result in injuries. An estimated 123,000 work zone crashes occurred in 2018, resulting in 45,000 people injured.

To help keep roadside crews safe:

- ► Keep a safe distance between your vehicle and traffic barriers, trucks, construction equipment, and workers.
- ▶ Be patient. Traffic delays are sometimes unavoidable, so allow time for unexpected setbacks in your schedule.
- ▶ Obey all signs and road crew flag instructions.
- ▶ Merge as instructed and be courteous to other drivers. In some work zones, signs recommend "zipper merging," with the goal to maximize a smooth flow of traffic.
- ▶ Use your headlights at dusk and during inclement weather
- ► Minimize distractions. Avoid activities such as operating a radio, cell phone, applying makeup and eating while driving.

Don't make the jobs of road workers, utility crews, tree trimmers and others who work near traffic more dangerous. Slow down when approaching a work zone and move over for first responders and work crews on the side of the road. This helps keep you safe as well. Drive safely.





*This document is not designed, written or intended for public consumption.

TOPIC - 25:

Distracted Driving

Incident Summary:

A young driver, distracted by social media, approached an intersection traveling at a high rate of speed and rear-ended a car that was stopped at the intersection. The young driver was killed on impact and three people in the other car were severely injured. The police believe she never knew what happened.

Discussion Points:

Have you ever noticed that when you're on the phone and watching television, you simply can't give both your full attention? That's because the brain cannot focus on more than one demanding task at a time, but rather 'toggles tasks'. Now imagine the danger this causes behind the wheel...

According to the National Highway Traffic Safety Administration, each day in the United States, approximately nine people are killed and more than 1,000 injured in crashes that are reported to involve a distracted driver.

A driver is distracted when their full attention is not focused on driving. People simply cannot multi-task, especially while driving, which is considered a demanding task.

Doing something else while you are driving puts extra demands on the driver, which will reduce driving capabilities. This lower standard of driving means that a driver is more likely to fail to anticipate hazards and accidents can occur due to being distracted.

Distracted drivers are less likely to stay in the appropriate lane, detect changes around them and respond appropriately. For example, those who drive while talking on the phone are also more likely to exceed the speed limit and not maintain a consistent speed. People often drive at lower speeds while texting, but their delayed reaction time, inability to maintain appropriate lane positions and assess traffic conditions makes texting while driving extremely dangerous.

When you are focused while driving, you can defend yourself against possible collisions caused by distracted drivers, drunk drivers, and inclement weather conditions. If you look ahead and keep your eyes moving, you will spot potential hazards more easily. Once you have identified a potential hazard and decided what to do, you can act accordingly.

For internal cooperative use only!

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SAFETY SUMMARY

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There are three main types of distraction:

- Visual: Taking your eyes off the road
 Looking at an electronic device, talking to a passenger or reading a billboard sign are all examples of visual
 distractions. It is proven that someone using an electronic device while driving is four times more likely to be
 involved in an accident.
- Physical: Taking your hands off the wheel
 Physical distractions are those that involve you taking your hands off the steering wheel. You may be eating, changing the radio, picking up something you dropped or combing your hair. The best way to stay free from physical distractions is by focusing on the road and using your hands to drive only!
- Mental: Taking your mind off of driving
 Mental distractions are known as 'cognitive distraction', this is when the driver is thinking about something else
 other than driving. Examples include; talking to a passenger, daydreaming or talking on a cell phone. When your
 mind is elsewhere, your attention to driving decreases.

Recommendations:

- Keep both hands on the steering wheel and always be aware of the conditions around you.
- Use electronic devices before you start to drive. If you must use them during your trip, pull over at a safe place.
- Don't eat and drive.
- Don't put on make-up or do your hair while driving.
- Make all necessary adjustments to the car, climate control and radio before driving.
- · Don't allow passengers to distract you.

Attentive drivers are able to avoid dangers on the road by using their safe driving practices.

Special thanks to Federated Rural Electric Insurance Exchange for allowing KEC to reprint the article.

LANE-SCOTT ELECTRIC COOPERATIVE, INC.

SAFETY MEETING

April 14, 2021

Chris Terhune called the meeting to order at 9:07am.

Minutes were read: Leighton Ayers made a motion to approve the March 10th minutes and Dellon Shelton seconded. Minutes were read and approved as printed.

Present: David Howard, Nate Burns, Kasey Jenkinson, Ben Mann, Chad Rupp, Chris Terhune, Larry Kraft, Myron Seib, Kevin Bradstreet, Leighton Ayers, Dellon Shelton, Scott Briand, Kalo Mann, Michael Pollock, Mark McCulloch, Kathy Lewis, Carrie Borell, Ann Marie Jennings, and Diana Kuhlman

Absent: Richard McLeon, Dal Hawkinson, Blake McVicker, and Rebecca Campbell

OIZ

OK

Truck report of inspections:

| 105 | Delion Shellon | UK |
|-----|----------------|----|
| 110 | Myron Seib | OK |
| 112 | Leighton Ayers | OK |
| 117 | Chris Terhune | OK |
| 123 | Mark McCulloch | OK |
| | | |

- 124 Michael Pollock Radio not working and transmission out.
- 132 Kevin Bradstreet OK
- 135 Nate Burns OK
- 136 Dellon Shelton OK
- 143 Michael Pollock OK
- 144 Kalo Mann
- 145 David Howard OK
- 150 Kasey Jenkinson Chip in windshield
- 173 Chad Rupp OK
- 174 Dal Hawkinson OK
- 191 Myron Seib OK
- 193 Myron Seib OK
- 200 Ben Mann OK
- 304 Michael Pollock OK
- 305 Myron Seib OK

Trailer and Equipment report of inspections:

| 502 | Myron Seib | OK |
|-------|------------|-----|
| 507 | Myron Seib | OK |
| C 1 C | M C 1 | OIZ |

- 515 Myron Seib OK 504 Chris Terhune OK
- 505 Chris Terhune OK
- 508 Chris Terhune OK
- 509 Chris Terhune OK
- 513 Chris Terhune OK
- 516 Chris Terhune OK
- 700 Chris Terhune OK
- 701 Chris Terhune OK 702 Chris Terhune OK
- 512 Scott Briand OK
- 514 Scott Briand OK

Warehouse, building, and pole yard inspections:

| Ness City Warehouse | Myron Seib | OK |
|-----------------------------------|--------------|----|
| Ness Pole Yard & Transformer Dock | Myron Seib | OK |
| Warehouse | Scott Briand | OK |
| Pole Yard & Transformer Dock | Scott Briand | OK |

Office Diana Kuhlman OK

Personal Tools: All Passed

Gloves Monthly Test Results: All Passed

Chris Terhune reported Kasey Jenkinson glove size needs changed and Blake McVicker PPE will be

renumbered.

Substation and Regulator Report: Ben Mann reported substation weed spraying is in progress.

PCB Report: None to report

Line Clearance: Alexander, Ness, and Finney

Accident and Near Misses: Myron Seib reported unknown person caught guy wire and broke the pole. Kasey Jenkinson reported distiller truck at Ranger Feed Yard forgot to lower the boom and it took down the 3-phase

and single phase lines.

Old Business:

- ♦ Chris Terhune reported Ferris Manufacturing is working on a quote for the demonstration trailer. Kalo Mann reported Terry Bernbeck was interested in a demonstration trailer demo being done at the May Day event when it is available. Chris Terhune reported Ness gate motherboard is in and Myron Seib said he could install it. New gate opener replacements are in to replace broken ones.
- Michael Pollock discussed SRS outage codes and retail call outs. The purpose of the outage codes is for SRS to document what caused the outage. This is provided to management for reporting and in addition provides awareness of recurrences that may be due to maintenance that is needed or work plans that may need to be considered. Retail is contacted by SRS because they know it is not an outage and a specific household issue and that is already documented on the ticket. Chris Terhune will talk to Richard McLeon to see if retail needs to report back to SRS what caused the issue.
- ♦ Kalo Mann reported that Lane County Feeders new feed mill contract was signed confirming build plans.
- Myron Seib reported HS padmount platform project has been approved and Nate Burns will be getting with them on implementation.

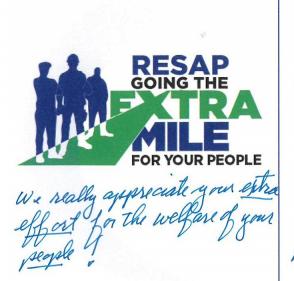
New Business:

- Chris Terhune reported the inspection form for 512 and 514 need to have first aid kit inspection added to
- ♦ Kalo Mann reported D&A Farms is adding two new grain bins south of town.
- ♦ Bruce McAntee with KEC discussed the safety summary, supervisor responsibilities and liabilities, professional conduct, and near miss awareness. Dellon Shelton read the less and less near-misses article and discussed near miss reporting goals and communication to reduce risk. Bruce McAntee discussed avoiding property damage claims by performing preventive (pro-active) and corrective (reactive) system maintenance. Administrative professional conduct and office ergonomics.
- Oil Spill workshop will be attended by Dal Hawkinson and Scott Briand in April.
- ◆ PCB training will be attended by Chris Terhune and Scott Briand in May.

| Meeting adjourned | |
|--------------------|------------------|
| Chris Terhune | Carrie Borell |
| Safety Coordinator | Safety Secretary |

We received the following card from NRECA and KEC on April 20th.





Richard -

Thank you so much for your participation in Rural Electric Safety Achievement Program (RESAP). Safety is the most important commitment we have to each other and to our cooperative staff.

We recognize participation in RESAP requires extra effort and focus above and beyond your primary commitment to safety. Your participation demonstrates – in a clear and visible way – that you care about the safety and welfare of your employees and will do what it takes to go the "extra mile for your people."

Thank you for your safety leadership and your extra effort. It is recognized and valued by us, your employees, and their families who await their safe return home each day.

Bud Branham Lang E. Welwele

<u>CYBERSECURITY - IT DEPARTMENT</u>

CYBERSECURITY/IT PROJECTS COMPLETED AS OF APRIL 2021

- 1. Cyber Detect and Cyber Detect Scan Hyper-V servers programmed, IDR software implemented, agent installation, and IDR IP port scan performed on DHCP devices.
- 2. ASP iVue server monthly patching and updates.
- 3. Lineman printer settings and security updates.
- 4. Microsoft Patch Tuesday webinar on updates implemented and cyber security vulnerabilities.
- 5. Office 365 threat management daily review and risk mitigation.
- 6. Desktop Central security management daily review and risk mitigation.
- 7. Mobile VPN and firewall programming.
- 8. CallCapture secure payments IVR 2.48 upgrade.
- 9. Secure Payments IVR 2.48 patch upgrade.
- 10. US Payment KIOSK monthly server patching.
- 11. Operations and domain server backups and alert warning daily review.
- 12. AppSuite Mapview TPK imagery and data file monthly update.
- 13. Applications and windows updates and patching.

CYBERSECURITY/IT PROJECTS IN PROGRESS AS OF APRIL 2021

1. Cyber Detect Intrusion Detection Response software training.

Richard McLeon

From: Nate Burns

Sent: Wednesday, April 28, 2021 1:43 PM

To: Richard McLeon **Subject:** Engineering update

Follow Up Flag: Follow up Flag Status: Flagged

This month we have staked in and made a few small connects a new house East of McCracken, a new shed in Healy, and a new loop for a cellular provider South of Ness City just into Hodgeman county, and a new water well connect in Hodgeman county. I have talked to several members about new connects but no decisions have been made yet. We had our kick-off meeting with Guernsey on our CWP analysis. We went over several scenarios including how to best feed the new Lane County Feeders addition. I have also been gathering information and material quotes for pricing of projects within the new CWP. I met with the representatives from Scott Park about their addition of 50a camper plugs again, and again we have come up with yet another design. The material quotes are still out on that project but I hope to have them back soon and be able to finalize a contract with them.

Nate Burns

Engineering Coordinator Lane-Scott Electric (620) 397-5327 O (620) 397-8063 C (best)

OUTAGE STATISTICS March 2021

| CATEGORY | 00 | CCURRENC | EES | TOTA | # of Meters | | |
|---------------------|----------|----------|-------|----------|-------------|-------|-----|
| | 14.4 KVA | 7.6 KVA | Total | 14.4 KVA | 7.6 KVA | Total | |
| PHASE FLOATER | | 1 | 1 | | 1 | 1 | 219 |
| BIRDS & ANIMALS | | | 0 | | | 0 | |
| TREES | | | 0 | | | 0 | |
| LIGHTNING\RAIN\WIND | 2 | | 2 | 5 | | 5 | 306 |
| ICE & WIND | | | 0 | | | 0 | |
| SNOW & WIND | | | 0 | | | 0 | |
| OCR OR FUSE FAILURE | | | 0 | | | 0 | |
| TRANSFORMER FAILURE | | | 0 | | | 0 | |
| BROKEN JUMPER | | | 0 | | | 0 | |
| PEOPLE CAUSED | 1 | | 1 | 1 | | 1 | 265 |
| BROKEN POLE | | | 0 | | | 0 | |
| POWER SUPPLY | | | 0 | | | 12 | |
| SCHEDULED | | 1 | | | | | 4 |
| MAJOR EVENT | | | | | | | |
| UNKNOWN | | | 0 | | | 0 | |
| TOTALS | 3 | 2 | 5 | 6 | 1 | 7 | 794 |

ANNUAL CONSUMER OUTAGE HOURS

| TOTALS | 2013 22,012 | 2014 27,418 | 2015 13,498 | 2016 19,195 | 2017 39,638 | 2018 16,319 |
|--------|--------------------|-----------------------|-----------------------|-----------------------|-----------------------|--------------------|
| | 2019 25,081 | 2020 14,179 | 2021 33 | | | |

| | | I. | ANE | -SCO | TTE | LECT | RIC (| COOF | PERA | TIV | E. IN | <i>C</i> . | | | | | |
|---------|------|------|------|------|------|------|--------|------|------|------|----------------|------------|------|--------|--------|----------|-------|
| | | | | | | | Losses | | | | 2, 1 1, | | | | | | |
| Voltage | 1995 | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | Total |
| 14.4 | 83 | 52 | 56 | 34 | 44 | 40 | 35 | 19 | 16 | 16 | 19 | 22 | 68 | 200 | 36 | 27 | 587 |
| 7.6 | 36 | 14 | 39 | 14 | 21 | 11 | 16 | 23 | 16 | 15 | 13 | 22 | 80 | 35 | 18 | 18 | 391 |
| Totals | 119 | 66 | 95 | 48 | 65 | 51 | 51 | 42 | 32 | 31 | 32 | 44 | 148 | 55 | 54 | 45 | 978 |
| Totals | 117 | - 00 | 70 | 10 | - 00 | | | | 32 | | | | 140 | | | 10 | |
| Voltage | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | | | | | | Total |
| 14.4 | 35 | 23 | 32 | 55 | 44 | 43 | 61 | 32 | 38 | 33 | 2 | | | | | | 398 |
| 7.6 | 17 | 15 | 20 | 30 | 19 | 33 | 34 | 37 | 25 | 29 | 2 | | | | | | 261 |
| Totals | 52 | 38 | 52 | 85 | 63 | 76 | 95 | 69 | 63 | 62 | 4 | 0 | 0 | 0 | 0 | 0 | 659 |
| | | | | | | | | | | | | | | Gı | and To | tal | 1637 |
| 2021 | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sept | Oct | Nov | Dec | | Totals | | | |
| 14.4 | 1 | 0 | 1 | Apı | way | Jun | Jui | Aug | БСР | Oct | 1101 | Dec | | 2 | | | |
| 7.6 | 1 | 0 | 1 | | | | | | | | | | | 2 | | | |
| Totals | 2 | 0 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 4 | | | |
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| | d a person is not required to respond to, a collection of information unless it displays a valid OMB |
|---|--|
| control number. The valid OMB control number for this information collection is 0572-0032. T response, including the time for reviewing instructions, searching existing data sources, gatherical control number. | The time required to complete this information collection is estimated to average 15 hours per ng and maintaining the data needed, and completing and reviewing the collection of information. |
| | BORROWER DESIGNATION KS0042 |
| | PERIOD ENDED _{March} 2021 |
| ELECTRIC DISTRIBUTION | BORROWER NAME The Lane-Scott Electric Cooperative, Inc. |
| DIGERAL CONTONIO C. 1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1. | |

This information is analyzed and used to determine the submitter's financial situation and feasibility for loans and guarantees. You are required by contract and applicable regulations to provide the information. The information provided is subject to the Freedom of Information Act (5 U.S.C. 552)

CERTIFICATION

We recognize that statements contained herein concern a matter within the jurisdiction of an agency of the United States and the making of a false, fictitious or fraudulent statement may render the maker subject to prosecution under Title 18, United States Code Section 1001.

We hereby certify that the entries in this report are in accordance with the accounts and other records of the system and reflect the status of the system to the best of our knowledge and belief.

ALL INSURANCE REQUIRED BY PART 1788 OF 7 CFR CHAPTER XVII, RUS, WAS IN FORCE DURING THE REPORTING PERIOD AND RENEWALS HAVE BEEN OBTAINED FOR ALL POLICIES DURING THE PERIOD COVERED BY THIS REPORT PURSUANT TO PART 1718 OF 7 CFR CHAPTER XVII

(check one of the following)

| All of the obligations under the RUS loan documents have been fulfilled in all material respects. | | There has been a default in the fulfillment of the obligations under the RUS loan documents. Said default(s) is/are specifically described in Part D of this report. |
|---|-----------|--|
| Richard McLeon | 4/26/2021 | |
| | DATE | |

PART A. STATEMENT OF OPERATIONS

| ITEM | LAST YEAR (a) | THIS YEAR (b) | BUDGET (c) | THIS MONTH (d) | |
|--|---------------|---------------|---------------|----------------|--|
| Operating Revenue and Patronage Capital | 4,074,444 | 4,044,765 | 4,263,370 | 1,695,928 | |
| 2. Power Production Expense | | | | | |
| 3. Cost of Purchased Power | 2,211,865 | 2,337,231 | 2,575,265 | 921,905 | |
| 4. Transmission Expense | 645 | 708 | 17,433 | 143 | |
| 5. Regional Market Expense | | | | | |
| 6. Distribution Expense - Operation | 366,968 | 306,794 | 237,499 | 117,607 | |
| 7. Distribution Expense - Maintenance | 180,904 | 318,902 | 174,999 | 139,831 | |
| 8. Customer Accounts Expense | 46,184 | 48,981 | 45,102 | 13,511 | |
| 9. Customer Service and Informational Expense | 7,220 | 22,293 | 9,361 | 6,501 | |
| 10. Sales Expense | 15,725 | 21,810 | 11,894 | 13,300 | |
| 11. Administrative and General Expense | 343,575 | 465,170 | 297,478 | 213,368 | |
| 12. Total Operation & Maintenance Expense (2 thru 11) | 3,173,086 | 3,521,889 | 3,369,031 | 1,426,166 | |
| 13. Depreciation and Amortization Expense | 400,486 | 458,237 | 432,466 | 152,985 | |
| 14. Tax Expense - Property & Gross Receipts | | | | | |
| 15. Tax Expense - Other | | | | | |
| 16. Interest on Long-Term Debt | 325,297 | 329,491 | 309,604 | 109,374 | |
| 17. Interest Charged to Construction - Credit | | | | | |
| 18. Interest Expense - Other | 485 | 39 | 628 | 13 | |
| 19. Other Deductions | 3,308 | 2,389 | 3,150 | 599 | |
| 20. Total Cost of Electric Service (12 thru 19) | 3,902,662 | 4,312,045 | 4,114,879 | 1,689,137 | |
| 21. Patronage Capital & Operating Margins (1 minus 20) | 171,782 | (267,280) | 148,491 | 6,791 | |
| 22. Non Operating Margins - Interest | 66,244 | 50,193 | 65,274 | 44,663 | |
| 23. Allowance for Funds Used During Construction | | | | | |
| 24. Income (Loss) from Equity Investments | | | | | |
| 25. Non Operating Margins - Other | (14,184) | (58,295) | 6,875 | (32,500) | |
| 26. Generation and Transmission Capital Credits | | | | | |
| 27. Other Capital Credits and Patronage Dividends | 18,198 | 21,597 | | 19,785 | |
| 28. Extraordinary Items | | | | | |
| 29. Patronage Capital or Margins (21 thru 28) | 242,040 | (253,785) | 220,640 | 38,739 | |

INSTRUCTIONS - See help in the online application.

FINANCIAL AND OPERATING REPORT ELECTRIC DISTRIBUTION

INSTRUCTIONS - See help in the online application.

BORROWER DESIGNATION

KS0042

PERIOD ENDED

March 2021

| | 7 | O-DATE | 1 | AND DISTRIBUTION PLANT | YEAR-TO | -DATE |
|---|--------------------------|---------------|-------|--|-------------------|---------------|
| ITEM | LAST YEAR (a) | THIS YEAR (b) | | ITEM | LAST YEAR (a) | THIS YEAR (b) |
| New Services Connected | 17 | 7 | 5. | Miles Transmission | (4) | (0) |
| | | | 6. | | | |
| 2. Services Retired | 15 | 6 | | Overhead | 2,036.59 | 2,035.37 |
| 3. Total Services in Place | 6,039 | 6,043 | 7. | Miles Distribution - | 7.53 | 7.66 |
| | 1,000 | | | Underground | | |
| 4. Idle Services | 235 | 247 | 8. | 9 | 2,044.12 | 2,043.03 |
| (Exclude Seasonals) | | DADT C DAI | A NIC | (5+6+7) | | |
| ACC | ETS AND OTHER DEBIT | PART C. BAL | ANC | | ND OTHER CREDITS | |
| Total Utility Plant in Ser | | 58,271,462 | 30. | | IND OTHER CREDITS | |
| Construction Work in Programme 2. | | 152,103 | 31. | | | 21,132,09 |
| 3. Total Utility Plant (1 | | 58,423,565 | _ | | | 150,664 |
| 4. Accum. Provision for D | | 18,361,762 | - | | ır | (267,280) |
| 5. Net Utility Plant (3 - | * | 40,061,803 | + - | | | 995,662 |
| 6. Non-Utility Property (N | | 0 | 35. | 1 6 6 | | 136,614 |
| 7. Investments in Subsidia: | | 219,889 | 36. | <u> </u> | thru 35) | 22,147,75 |
| 8. Invest. in Assoc. Org | | 10,935,796 | | | ти 33) | 22/11///3 |
| 9. Invest. in Assoc. Org | <u> </u> | 445,461 | 38. | <i>U '</i> | uaranteed | 33,688,17 |
| | Other - Nongeneral Funds | 221,958 | + | | | |
| 11. Investments in Economi | • | 0 | 40. | | | 8,424,93 |
| 12. Other Investments | | 5,501 | 41. | | Devel. (Net) | (|
| 13. Special Funds | | 0 | 42. | | | 4,251,55 |
| Total Other Property (6 thru 13) | y & Investments | 11,828,605 | 43. | Total Long-Term Debt (37 thru 41 - 42) | | 37,861,55 |
| 15. Cash - General Funds | | 43,189 | 44. | . Obligations Under Capital Leases | s - Noncurrent | 215,359 |
| 16. Cash - Construction Fur | nds - Trustee | 100 | 45. | Accumulated Operating Provision | ns | (|
| 17. Special Deposits | | 25 | 46. | | | 215,359 |
| 18. Temporary Investments | | 6,987,464 | 47. | | , | |
| 19. Notes Receivable (Net) | | 0 | 48. | | | 773,698 |
| 20. Accounts Receivable - S | Sales of Energy (Net) | 1,515,916 | | • | | 110 88 |
| 21. Accounts Receivable - 0 | | 166,588 | 49. | . Consumers Deposits | | 119,77 |
| 22. Renewable Energy Cred | | 0 | 50. | . Current Maturities Long-Term D | ebt | 2,251,67 |
| 23. Materials and Supplies - | | 329,178 | 51. | Current Maturities Long-Term D | | (|
| 24. Prepayments | | 93,061 | 52. | <u> </u> | S | 69,143 |
| 25. Other Current and Accre | ued Assets | 197,873 | 53. | | | 1,258,149 |
| 26. Total Current and A | | 9,333,394 | 54. | Total Current & Accrued Lia | | 4,472,440 |
| 27. Regulatory Assets | | 0 | 55. | · / | | (|
| 28. Other Deferred Debits | | 3,473,305 | 56. | <u> </u> | | |
| 29. Total Assets and Oth (5+14+26 thru 28) | er Debits | 64,697,107 | | Total Liabilities and Other C | redits | 64,697,107 |

IT/COMPLIANCE DEPARTMENT

IT/COMPLIANCE PROJECTS COMPLETED AS OF APRIL 2021

- 1. Researched iVue Mosaic dashboard quote.
- 2. Researched iVue Dashboard capabilities and limitations.
- 3. MDMS quote and project implementation initiated.
- 4. Networking, server room, and security system project planning.
- 5. TriState IT mentor biweekly 1st webinar topics: Administrative user login securities, IT troubleshooting resources, and IDR scan reporting. 2nd webinar topics: Cybersecurity training policies and procedures, employee/trustee on-boarding and off-boarding security procedures.
- 6. KEC IT Summit cybersecurity planning committee webinar.
- 7. Replacement printer installed.
- 8. Researched Verizon notification on collector usage.
- 9. Guernsey work plan project meeting.
- 10. Online Utility Exchange user permissions reviewed and amended.
- 11. Verifone payment device was installed and shipped back loaner device.
- 12. KnowBe4 Phish Alert reporting icon for Outlook Exchange emails.
- 13. Generac Firmware updates.
- 14. Microsoft webinar on software features, enhancements, upgrades, and securities.
- 15. Trustee antivirus software changed, patch management and IDR software installed.
- 16. Troubleshooting employee software and device issues.
- 17. NACHA account validation supplemental fraud detection for WEB ACH debits regulation programmed, and process set up.

IT/COMPLIANCE PROJECTS IN PROGRESS AS OF APRIL 2021

- 1. Domain drive partitioning programming.
- 2. Ivue bill printer software conversion from DOC1 software to Print Net software and billing is testing integration compatibility.
- 3. Payment arrangement record retention purging procedures.

I ANE-SCOTT FI ECTDIC ENERGY SALES STATISTICS FOR MARCH 2021

| | LAN | E-SCOTT | ELECTRIC EN | NERGY SALES | STATISTICS | FOR MARCH 2 | 2021 | | | |
|---------------------------------|----------------|--------------|-------------------|---------------|-------------------|--------------------|-----------|---------------|---------------|--|
| | NO. REC | EIVING | | | | | Ŋ | 7.T.D | SALE | |
| CLASS OF SERVICE | SERV | /ICE | kWh | SOLD | AMOUN' | Γ BILLED | AV | ERAGE | PRICE | |
| | Y.T.D. | THIS | THIS | | THIS | | kWh | | PER kWh | |
| | AVG. | MONTH | MONTH | Y.T.D. | MONTH | Y.T.D. | USED | AMOUNT | Y.T.D. | |
| Residential Sales | 2,229 | 2,227 | 1,595,472 | 5,715,497 | \$217,967 | \$702,390 | 855 | \$105.04 | 12.29 | |
| Residential Sales-Seasonal | 49 | 50 | 6,530 | 25,146 | \$1,889 | \$6,038 | | | | |
| Irrigation Sales | 332 | 331 | 126,857 | 173,676 | \$11,474 | \$15,634 | | | | |
| Small Commercial | 1,850 | 1,853 | 4,171,234 | 11,754,109 | \$469,801 | \$1,286,267 | 2,118 | \$231.76 | 10.94 | |
| Large Commercial | 178 | 177 | 2,663,206 | 8,197,043 | \$317,252 | \$938,457 | 15,379 | \$1,760.71 | 11.45 | |
| Public Street Lighting | 13 | 13 | 35,946 | 107,838 | \$4,819 | \$13,980 | | | | |
| Public Building Sales | 49 | 49 | 31,610 | 101,854 | \$4,437 | \$13,480 | | | | |
| Non-Domestic | 1,055 | 1,054 | 154,261 | 522,196 | \$32,387 | \$99,695 | | | | |
| City of Dighton | 1 | 1 | 651,059 | 2,105,328 | \$222,647 | \$305,640 | 701,776 | \$101,880.00 | 14.52 | |
| Idle Services on rate 90 | 38 | 38 | 0 | 0 | \$0 | \$0 | - | | | |
| Large Industrial | 3 | 3 | 2,763,270 | 7,799,320 | \$220,018 | \$655,875 | 866,591 | \$72,875.00 | 8.41 | |
| Irrigation Horsepower Charges | 0 | 0 | | 0 | \$267,015 | \$267,015 | · | • | | |
| Total Energy Sales | 5,797 | 5,796 | 12,199,445 | 36,502,007 | \$1,769,706 | \$4,304,471 | | | 11.79 | |
| Other Electric Revenue | | | , i | , , | (\$73,778) | (\$259,706) | | | | |
| Total | | | | | \$1,695,928 | \$4,044,765 | | | | |
| | | ı | S | UBSTATION D | | 4 1,0 1 1,1 00 | | | I | |
| Substation | | | (NCP)KW | kWh Purchased | Cost Per kWh | kWh Sold | Line Loss | Load Factor-P | Load Factor-S | |
| Beeler-Sub 3 | | | 6,083 | 3,752,143 | COSCI CI RIVII | 2,893,342 | 22.89% | 82.91% | | |
| Dighton-Sub 1 - 7200 | | | 1,523 | 914,527 | | 833,807 | 8.83% | 80.71% | | |
| Dighton-Sub 2 - 14400 | | | 3,835 | 2,440,967 | | 2,360,757 | 3.29% | 85.55% | 82.74% | |
| Manning-Sub 4 | | | 4,889 | 2,687,814 | | 2,520,208 | 6.24% | 73.89% | 69.29% | |
| LS Seaboard-Sub 5 | | | 181 | 100,752 | | 96,881 | 3.84% | 74.82% | 71.94% | |
| Twin Springs Lo 7.6-Sub 7 | | | 222 | 97,542 | | 85,541 | 12.30% | 59.06% | 51.79% | |
| Twin Springs Hi 14.1-Sub 8 | | | 219 | 117,700 | | 105,975 | 9.96% | 72.24% | 65.04% | |
| City of Dighton | | | 1.080 | 570,907 | 5.7100 | 570,907 | 0.00% | 71.05% | 71.05% | |
| City of Dighton - WAPA | | | 136 | 80,152 | 3.1600 | 80,152 | 0.00% | 79.21% | 79.21% | |
| Alexander 115 | | | 1,249 | 696,054 | 3.1000 | 714,539 | -2.66% | 74.90% | 76.89% | |
| Ness City 115 | | | 3,722 | 1,599,087 | | 1,937,336 | -21.15% | 57.75% | 69.96% | |
| Total | | | 23,139 | 13,057,645 | 5.0400 | 12,199,445 | 6.57% | 75.85% | | |
| RUS/CFC LOAN FUND T | RANSACT | IONS | 23,137 | MISC. | 3.0100 | 12,177,113 | | TATISTICS | 70.0070 | |
| Respere Eom (Fend 1 | KAT (SATE I | 10115 | 1 | WHISC. | | | OTHERS | Y.T.D | M.T.D. | |
| Gross Obligation to RUS | \$ | 54,111,889 | General Fund Bala | nce | \$42,883 | Miles Energized | | 2043.03 | 1,111,121 | |
| Pymts Applied Against Principal | | , , | MMDA Investmen | | \$834,666 | | | 2.84 | | |
| Net Obligation to RUS | , | | Cash Available at | | | kWh Purchased | | 38,873,327 | 13,057,645 | |
| CFC Line of Credit | \$ | ,, | minore ut | | \$0,7,019 | kWh Sold (Inc. Of | fice Use) | 36,524,511 | 12,205,348 | |
| CoBank Line of Credit | \$ | _ | CFC Investments - | CP, SN, MTN | \$6,152,798 | Percent of Line Lo | | 6.04% | | |
| CFC Note #9004-RUS refinance | \$ | | CFC CTC's | , , | | Idle Services | | 247 | | |
| CFC Note #9006-RS Prepymt | \$ | 422,157 | | | ţ==-,>00 | Oper. Revenue Per | kWh Sold | 11.07 | 13.89 | |
| CoBank Note-Feb 21 Winter Event | \$ | 3,000,000 | | | | Expense Per kWh | | 11.81 | 13.84 | |
| PPP Loan | | 619,088.00 | | | | Income Per Mile | | | 830.10 | |
| | - | , | | | | Expense Per Mile | | | 826.78 | |
| | | | | ACCOUNT AG | ING | T | | | 020.70 | |
| | | | | rent | | Days | Qi | 0 Plus | | |
| Irrioa | tion Accounts | s Receivable | | \$122,565 | 30-07 | 24,0 | , | . 160 | | |
| V | ctric Accounts | | | \$922,908 | | \$6,932 | \$6,259 | | | |
| | etail Accounts | | | \$50,945 | | \$3,966 | | | | |
| K | cam moodulli | , receivable | I | Ψ50,743 | | Ψ2,700 | \$1,815 | | | |

1. Annual Meeting:

- a. Nominating Committee Meeting June 7th at 6:30.
- b. Nominations open to members for all positions. Interested members are to contact Richard and will be vetted to adhere to bylaw policy prior to names being submitted to the nominating committee. The deadline for nominees is May 28th. Advertising will go out in all our communication channels in May.
- c. Joe To prepare the form for the committee to fill out and sign. It will need to be revised to include the incumbent from each district and nominees from each district.
- 2. \$1500 Scholarships: An internal selection committee of four employees are reviewing and ranking all applications. There were 41 applications received and 28 being considered after vetting for membership. Students will be notified in May.
- 3. Food Drive: We are challenging Western Plains Elementary and Dighton High Elementary to help stock the Lane County Food Bank and Ness County Food Bank in Ransom again. It's a class competition to see who can collect the most non-perishable items by May 7th. The class with the most items at each school will receive a pizza party and \$100 to go towards their classroom supplies.
 - *Ness City has a mobile food pantry rather than a local food bank.
- 4. Sharing Success Program: We have received 5 applications so far from local organizations. The deadline to apply is June 1.
 - Non-profit 501(c)(3) organizations and other 501(c)(3)'s such as schools, government organizations such as counties, municipalities, and their agencies or departments can apply. Use of the grants must be to benefit a community or communities who receive electric service from Lane-Scott or who's purpose benefits members of Lane-Scott.
- 5. Limestone Sign Update: Etched in Stone out of Great Bend is going to try to resurface our limestone sign.
- 6. May Bill Insert Feb. Winter Event Payment Options
- 7. Normal monthly KCL, social media posts, website updates, new member e-mail series, newsletter e-blast.

2021-Line 25 - Non-Operating Margins

| | | January | February | March | April | May | June | July | August | September | October | November | December | TOTAL |
|-----------------------|-----------|----------------|----------------|----------------|-------------------|----------------|-------------------|---------------|------------------|--------------|---------|--------------|--------------|---|
| RevElectrician & Mat. | 415.1 | \$21,979.30 | \$33,725.96 | \$36,603.65 | | | | | | | | | | \$92,308.91 415.1 |
| ExpElectrician & Mat. | 416.1/.11 | \$37,455.59 | \$33,719.44 | \$58,676.34 | | | | | | | | | | \$129,851.37 416.1 |
| | | (\$15,476.29) | \$6.52 | (\$22,072.69) | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | (\$37,542.46) |
| | | | | | | | | | | | | | | |
| RevAppliance Repair | 415.2 | \$18,124.45 | \$16,601.00 | \$10,552.30 | | | | | | | | | | \$45,277.75 415.2 |
| ExpAppliance Repair | 416.2/.21 | _ , , , | \$25,503.00 | \$21,943.61 | | | | | | | | | | \$69,395.80 416.2 |
| | | (\$3,824.74) | (\$8,902.00) | (\$11,391.31) | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | (\$24,118.05) |
| RevMember Damages | 415.3 | \$3,088.75 | \$0.00 | \$1,386.50 | | | | | | | | | | \$4.475.25 415.3 |
| ExpMember Damages | 416.3 | \$893.06 | \$0.00 | \$605.60 | | | | | | | | | | \$1,498.66 416.3 |
| | | \$2,195.69 | \$0.00 | \$780.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,976.59 |
| Finance Charges | 415.5 | \$117.64 | \$87.85 | \$133.25 | | | | | | | | | | \$338.74 415.5 |
| i manoo onargoo | 410.0 | ψ117.0-I | ψ07.00 | Ψ100.20 | | | | | | | | | | 410.0 |
| | | | | | | | | | | | | | | (************************************** |
| MARGIN-Retail | | (\$16,987.70) | (\$8,807.63) | (\$32,549.85) | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | (\$58,345.18) |
| | | | | | | | | | | | | | | |
| Misc. Income | 421.0 | \$0.00 | \$0.00 | \$0.00 | | | | | | | | | | \$0.00 421.0 |
| Gain on Disposal | 421.1 | \$0.00 | \$0.00 | \$50.00 | | | | | | | | | | \$50.00 421.1 |
| Loss on Disposal | 421.2 | \$0.00 | \$0.00 | \$0.00 | | | | | | | | | | \$0.00 421.2 |
| NET NON OR MARCIN | | (\$4C 007 70) | (60,007,00) | (\$20,400,05) | * 0.00 | #0.00 l | £0.00 | ¢0.00 | \$0.00 | #0.00 | ¢0.00 | #0.00 | #0.00 | (\$E0.00E.40) |
| NET NON-OP MARGIN | | (\$16,987.70) | (\$8,807.63) | (\$32,499.85) | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | (\$58,295.18) |
| | | | Curre | nt Month | | | YTD 1 | otal | 1 | | | | | |
| | | Billed Hours L | Inbilled Hours | Hourly Rate To | otal Unbilled Rev | Billed Hours L | Inbilled Hours Ho | ourly Rate To | tal Unbilled Rev | | | | | |
| Kalo | | 131 | 69 | \$ 85.00 \$ | 5,865.00 | 386 | 168 \$ | 85.00 \$ | 14,280.00 | | | | | |
| Michael | | 157 | 38 | \$ 85.00 \$ | 3,230.00 | 424.25 | 121.75 \$ | 85.00 \$ | 10,348.75 | | | | | |
| Mark | | 145 | 58.5 | \$ 85.00 \$ | 4,972.50 | 427 | 131.5 \$ | 85.00 \$ | 11,177.50 | | | | | |
| | | 433 | 165.5 | \$ | 14,067.50 | 1237.25 | 421.25 | \$ | 35,806.25 | | | | | |

72.35% 74.60%

2021-Line 25 - Non-Operating Margins with Spread accounts

| | | January | February | March | April | May | June | July | August | September | October | November | December | TOTAL |
|------------------------------|-----------------|------------------|------------------|-------------------|----------|--------|--------|--------|--------|-----------|---------|----------|---------------|--------------------------|
| RevElectrician & Mat. | 415.1 | \$21,979.30 | \$33,725.96 | \$36,603.65 | • | | | - | | | | | | \$92,308.91 |
| ExpElectrician & Mat. | 416.1/.11 | \$32,090.53 | \$29,681.24 | \$36,674.06 | | | | | | | | | | \$98,445.83 |
| Spranda | | | | | | | | | | | | | | |
| <u>Spreads</u> | ores | 1,521.41 | 533.35 | | | | | | | | | | | |
| Transporta | | 2,104.00 | 2,123.87 | 4,296.58 | | | | | | | | | | |
| | liday | | 2,123.07 | 4,290.30 | | | | | | | | | | |
| RS Prepayr | | 535.15 984.94 | 943.69 | 939.11 | | | | | | | | | | |
| Injuries & Dama | | 984.94 275.17 | 292.53 | 355.33 | | | | | | | | | | |
| Prepaid Property Insura | | | | | | | | | | | | | | |
| Workmans Comp Insura | | 168.48 | 168.48 | 168.48 | | | | | | | | | | |
| | | 129.05 | 129.05 | 129.05 | | | | | | | | | | |
| postage mac | | - | 32.87 | - | | | | | | | | | | |
| Close out WO 5478 & COVID-19 | | - | - | 16,512.68 | | | | | | | | | | |
| | edits | (353.14) | (185.64) | (398.95) | | | | | | | | | | |
| TOTAL SPREAD EXPENSES | | 5,365.06 | 4,038.20 | 22,002.28 | | | | | | | | | | \$31,405.54 |
| TOTAL expe | ense 416.1 | \$37,455.59 | \$33,719.44 | \$58,676.34 | | | | | | | | | | \$129,851.37 |
| Electricia | n / Resale Net | (\$15,476.29) | \$6.52 | (\$22,072.69) | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | (\$37,542.46) |
| | | | · | | <u> </u> | | · | · | · | | | | · · · | |
| RevAppliance Repair | 415.2 | \$18,124.45 | \$16,601.00 | \$10,552.30 | | | | | | | | | | \$45,277.75 |
| ExpAppliance Repair | 416.2/.21 | \$19,813.55 | \$23,215.03 | \$17,295.69 | | | | | | | | | | \$60,324.27 |
| | | | | | | | | | | | | | | |
| Spreads | | | | | | | | | | | | | | |
| | ores | | | . | | | | | | | | | | |
| Transporta | | 1,360.10 | 1,556.96 | 2,386.23 | | | | | | | | | | |
| | iday | 272.19 | - | - | | | | | | | | | | |
| RS Prepayr | | 559.10 | 651.09 | 451.12 | | | | | | | | | | |
| Injuries & Dama | | 163.44 | 212.20 | 180.43 | | | | | | | | | | |
| Prepaid Property Insura | | 168.48 | 168.48 | 168.48 | | | | | | | | | | |
| Workmans Compensation Insura | ince | 147.49 | 147.49 | 147.49 | | | | | | | | | | |
| postage mac | hine | - | 9.86 | - | | | | | | | | | | |
| Close out WO 5478 & COVID-19 | exp | - | - | 1,941.95 | | | | | | | | | | |
| Cre | edits | (535.16) | (458.11) | (627.78) | | | | | | | | | | |
| TOTAL SPREAD EXPENSES | | 2,135.64 | 2,287.97 | 4,647.92 | | | | | | | | | | \$9,071.53 |
| TOTAL expe | ense 416.2 | \$21,949.19 | \$25,503.00 | \$21,943.61 | | | | | | | | | | \$69,395.80 |
| HVAC / Applia | | | (\$8,902.00) | (\$11,391.31) | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | (\$24,118.05) |
| HVAC / Applia | iice Kepaii Net | (\$3,024.74) | (\$6,902.00) | (\$11,391.31) | φυ.υυ | \$0.00 | φυ.υυ | φυ.υυ | φυ.υυ | \$0.00 | \$0.00 | \$0.00 | \$0.00 | (\$24,116.05) |
| RevMember Damages | 415.3 | \$3,088.75 | \$0.00 | \$1,386.50 | | | | | | | | | | \$4,475.25 |
| ExpMember Damages | 415.3 416.3 | \$893.06 | \$0.00 \$0.00 | \$605.60 | | | | | | | | | | \$4,475.25 \$1,498.66 |
| Expweiliber Daillages | 410.3 | | | \$780.90 | \$0.00 | ቀስ ሳሳ | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ድስ ስስ | ድስ ሳሳ | ¢ 0.00 | |
| | | \$2,195.69 | \$0.00 | \$780.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,976.59 |
| Finance Charges | 415.5 | \$117.64 | \$87.85 | \$133.25 | | | | | | | | | | \$338.74 |
| i mance charges | 410.5 | φ117.04 | CÖ. 10¢ | φ133.25 | | | | | | | | | | φ330.74 |
| | MARGIN-Retail | (\$16,987.70) | (\$8,807.63) | (\$32,549.85) | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | (\$58,345.18) |
| · | WARGIN-RETAIL | (φ10,867.70) | (φο,ουι.03) | (ψ3∠,348.83) | φ0.00 | φυ.00 | φυ.υυ | φυ.00 | φ0.00 | φυ.00 | φυ.00 | φυ.00 | φυ.00 | (\$00,040.10) |
| Misc. Income | 421.0 | \$0.00 | \$0.00 | \$0.00 | | | | | | | | | | \$0.00 |
| | | | \$0.00 \$0.00 | \$0.00 \$50.00 | | | | | | | | | | |
| Gain on Disposal | 421.1 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$50.00 \$0.00 | | | | | | | | | | \$50.00 |
| Loss on Disposal | 421.2 | \$0.00 | \$0.00 | \$0.00 | | | | | | | | | | \$0.00 |
| | | | | | | | | | | | | | | |
| NET NO | N-OP MARGIN | (\$16.007.70) | (\$8.807.63) | (\$32.499.85) | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ¢0.00 | \$0.00 | (\$58,295.18) |
| NEINO | N-OP WARGIN | (Φ10,967.70) | (\$0,007.03) | (ჶ3∠,499.85) | φ0.00 | φυ.00 | φυ.00 | φυ.00 | \$0.00 | \$0.00 | φυ.00 | \$0.00 | \$0.00 | (ֆენ,∠ყე.18) |
| | | | | | | | | | | | | | | |
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Kalo Michael Mark

| | Curre | Nonth | | | YTI |) To | tal | | | | |
|--------------|----------------|--------------|------------|----|-------------------|--------------|----------------|-------|------------|----|------------------|
| Billed Hours | Unbilled Hours | Н | ourly Rate | To | otal Unbilled Rev | Billed Hours | Unbilled Hours | Ho | ourly Rate | To | tal Unbilled Rev |
| 131 | 69 | \$ | 85.00 | \$ | 5,865.00 | 386 | 168 | \$ | 85.00 | \$ | 14,280.00 |
| 157 | 38 | \$ | 85.00 | \$ | 3,230.00 | 424.25 | 121.75 | \$ | 85.00 | \$ | 10,348.75 |
| 145 | 58.5 | \$ | 85.00 | \$ | 4,972.50 | 427 | 131.5 | \$ | 85.00 | \$ | 11,177.50 |
| 433 | 165.5 | | | \$ | 14,067.50 | 1237.25 | 421.25 | | | \$ | 35,806.25 |
| | 72.35% | billa | ble | | | | 74.60% | billa | ble | | |

2021

<u>Maintenance Inspection Log</u> - to be completed monthly and copy submitted to Richard before the monthly Board meeting.

| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |
|------------------|-------------|-------------|-------------|-----|----------|-----|-----|-----|-----|-----|-----|----------|
| 1 Overhead lines | | ı | ı | | | | 1 | ı | | | | |
| number/miles | 5455 | | | | <u> </u> | | | | | | | |
| cost | \$61,750.00 | \$70,124.00 | \$68,255.00 | | | | | | | | | |
| 2 Underground li | nes | | | | | | | | | | | |
| number/miles | 0 | 0 | 30 / 322 | | | | | | | | | |
| cost | | | \$3,961.00 | | | | | | | | | |
| | | | | | | | | | | | | <u> </u> |
| 3 Poles | | | | | _ | _ | | | | | | |
| number inspected | 0 | 0 | 0 | | | | | | | | | |
| cost | | | | | | | | | | | | |
| 4 Right-of-way | | | | | | | | | | | | |
| miles inspected | 1 | 1 | 1 | | | | | | | | | |
| cost | \$3,750.00 | \$881.17 | 2,094.00 | | | | | | | | | |
| | | | | | | | | | | | | |
| 5 Substations | | ı | ı | | | | 1 | ı | | | | |
| number inspected | 15 | | | | <u> </u> | | | | | | | |
| which ones? | | All | All | | | | | | | | | |
| cost | \$7,610.00 | \$5,588.00 | \$3,653.00 | | | | | | | | | |
| 6 DG Interconne | ctions | | | | | | | | | | | |
| number inspected | 0 | 0 | 2 | | | | | | | | | |
| cost | | | \$170.00 | | | | | | | | | |
| 7 CT:PT Metering | ~ | | | | | | | | | | | |
| number inspected | 0 | 0 | 6 | | | | | | | | | |
| cost | 0 | 0 | \$510.00 | | | | | | | | | |
| 0031 | | l | ψ010.00 | | 1 | 1 | l | | | | | |
| 8 Line Clearance | | | | | _ | | | | | | | |
| miles inspected | 0 | 0 | | | | | | | | | | |
| cost | | | \$1,238.00 | | | | | | | | | |

OUTAGE STATISTICS April 2021

| CATEGORY | 00 | CCURRENC | ES | TOTA | L OUTAGE | E HRS. | # of Meters |
|---------------------|----------|----------|-------|----------|----------|--------|-------------|
| | 14.4 KVA | 7.6 KVA | Total | 14.4 KVA | 7.6 KVA | Total | |
| PHASE FLOATER | | 1 | 1 | | 2 | 2 | 186 |
| BIRDS & ANIMALS | | 1 | 1 | | 1 | 1 | 75 |
| TREES | | | 0 | | | 0 | |
| LIGHTNING\RAIN\WIND | | | 0 | | | 0 | |
| ICE & WIND | | | 0 | | | 0 | |
| SNOW & WIND | | | 0 | | | 0 | |
| OCR OR FUSE FAILURE | | 1 | 1 | | 3 | 3 | 405 |
| TRANSFORMER FAILURE | | | 0 | | | 0 | |
| BROKEN JUMPER | | | 0 | | | 0 | |
| PEOPLE CAUSED | | | 0 | | | 0 | |
| BROKEN POLE | | | 0 | | | 0 | |
| POWER SUPPLY | | | 0 | | | 0 | |
| SCHEDULED | | | 0 | | | 0 | |
| MAJOR EVENT | | | 0 | | | 0 | |
| UNKNOWN | | | 0 | | | 0 | |
| TOTALS | 0 | 3 | 3 | 0 | 6 | 6 | 666 |

ANNUAL CONSUMER OUTAGE HOURS

| TOTALS | 2013 22,012 | 2014 27,418 | 2015 13,498 | 2016 19,195 | 2017 39,638 | 2018 16,319 |
|--------|--------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| | 2019 25,081 | 2020 14,179 | 2021 39 | | | |

LANE-SCOTT ELECTRIC

RESALE OPEN BALANCE (60-90 days) as of 04/26/2021

| NAME | CURRENT | AMOUNT DUE | ACTION TAKEN | LA | ST PAYM | ENT |
|------------------------|---------|------------|------------------|----|---------|--------|
| | | | | | | |
| Greg Anderson | \$ | 86.28 | | | | |
| Black Dog Restaurant | \$ | 1,092.48 | | \$ | 500.00 | 15-Apr |
| Miken Farms | \$ | 531.94 | Transfer to Elec | | | 1-May |
| Araceli Navarro-Perez | \$ | 222.90 | | | | |
| Gordon Strickert | \$ | 20.03 | | | | |
| Marcellus House Moving | \$ | 3,346.34 | | | | |
| V&J Electric | \$ | 701.15 | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | \$ | 6,001.12 | | \$ | 500.00 | |

| | | I | ANE | -SCO | TTE | LECT | TRIC (| COOF | PERA | TIV | E. IN | C. | | | | | |
|---------|----------|------|----------|--------|------|------|--------|-------|------|------|-----------------|----------|------|--------------|--------|------------|-------|
| | | | | | | | Losses | | | | 2, 1 1 (| <u> </u> | | | | | |
| Voltage | 1995 | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | Total |
| 14.4 | 83 | 52 | 56 | 34 | 44 | 40 | 35 | 19 | 16 | 16 | 19 | 22 | 68 | 200 | 36 | 27 | 587 |
| 7.6 | 36 | 14 | 39 | 14 | 21 | 11 | 16 | 23 | 16 | 15 | 13 | 22 | 80 | 35 | 18 | 18 | 391 |
| Totals | 119 | 66 | 95 | 48 | 65 | 51 | 51 | 42 | 32 | 31 | 32 | 44 | 148 | 55 | 54 | 45 | 978 |
| Totals | | - 00 | 70 | | - 00 | | | | | | 02 | | 110 | | | | |
| Voltage | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | | | | | | Total |
| 14.4 | 35 | 23 | 32 | 55 | 44 | 43 | 61 | 32 | 38 | 33 | 2 | | | | | | 398 |
| 7.6 | 17 | 15 | 20 | 30 | 19 | 33 | 34 | 37 | 25 | 29 | 2 | | | | | | 261 |
| Totals | 52 | 38 | 52 | 85 | 63 | 76 | 95 | 69 | 63 | 62 | 4 | 0 | 0 | 0 | 0 | 0 | 659 |
| | | | | | | | | | | | | | | Gı | and To | tal | 1637 |
| 2021 | Jan | Feb | Mon | A n.u. | Mov | Tum | T1 | A 110 | Cont | Oct | Nov | Dog | | Totals | | | |
| 14.4 | Jan 1 | 0 | Mar 1 | Apr | May | Jun | Jul | Aug | Sept | Oct | Nov | Dec | | 2 | | | |
| 7.6 | 1 | 0 | 1 | | | | | | | | | | | 2 | | | |
| Totals | 2 | 0 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | ² | | | |
| Totals | _ | | _ | U | | | | | | | | | | | | | |
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April Warehouse Report

Total Inventory Dollars on Hand for April:

Line Material--\$175,173.49 Inventory Turns—1.361

Resale Material--\$153,997.63 Inventory Turns—0.618

Generac Update:

We received two generators in the month of April that were ordered last year, which leaves only one more to arrive that was ordered in 2020. The guys completed four generator estimates for members resulting in two more generators being sold (approximately \$17,000 in sales when they arrive). Lead times are still 27-30 weeks for the generators and issues in chip supply have set certain transfer switches back several weeks as well.

Border States:

There is not much new information on Border States this month. Pancho has not gotten back yet on additional information on how others are incorporating this process with their internal systems.

Electrician Update:

Lane County Feeders' addition plans are continuing to ramp up with the guys spending more time out there. Work in the Processing Barn has begun; in addition, 19 outdoor LED lights were ordered and installed this month with a profit of around \$3,000 on the lights alone. An estimate was given to D&A Farms for new grain bins resulting in a win on that job as well. This is another large job; parts and labor will put this job around \$40,000. Amongst the larger jobs there are still several smaller jobs calling in weekly.

HVAC Update:

Mark sold two new AC units this month and continued to see furnace calls coming in as the temperature dropped for several days. Three 30' tube heaters were sold to Lane County Feeders and installation of them has begun. Several smaller service jobs were received and completed, and season checks will continue as we begin to consistently warm up.