

LANE-SCOTT ELECTRIC ENERGY SALES STATISTICS FOR DECEMBER 2023

CLASS OF SERVICE	NO. RECEIVING SERVICE		kWh SOLD		AMOUNT BILLED		Y.T.D AVERAGE		SALE PRICE PER kWh Y.T.D.
	Y.T.D. AVG.	THIS MONTH	THIS MONTH	Y.T.D.	THIS MONTH	Y.T.D.	kWh USED	AMOUNT	
Residential Sales	2,225	2,227	1,902,929	23,646,439	\$227,813	\$3,132,169	886	\$117.29	13.25
Residential Sales-Seasonal	44	37	9,613	98,456	\$1,920	\$24,857			
Irrigation Sales	337	337	49,117	8,852,968	\$3,860	\$805,661			
Irrigation Horsepower Charges	0	0	0	0	\$0	\$312,600			
Small Commercial	1,846	1,830	4,510,276	50,684,964	\$453,476	\$5,861,945	2,288	\$264.62	11.57
Large Commercial	177	175	3,108,739	35,977,074	\$320,166	\$4,270,626	16,922	\$2,008.76	11.87
Public Street Lighting	13	13	31,954	392,548	\$4,634	\$61,104			
Public Building Sales	48	47	37,366	410,637	\$4,679	\$59,173			
Non-Domestic	1,062	1,057	187,896	2,049,528	\$40,324	\$497,241			
City of Dighton	1	1	724,169	9,335,382	\$43,137	\$650,607	777,949	\$54,217.25	6.97
Idle Services on rate 90	14	14	0	0	\$441	\$5,451			
Large Industrial	3	3	3,357,730	38,204,550	\$235,093	\$3,031,555	1,061,238	\$84,209.86	7.94
Total Energy Sales	5,770	5,741	13,919,789	169,652,546	\$1,335,102	\$18,707,538			11.03
Other Electric Revenue					\$24,342	(\$871,050)			
Total					\$1,359,444	\$17,836,488			

SUBSTATION DATA

Substation	(NCP)KW	kWh Purchased	Cost Per kWh	kWh Sold	Line Loss	Load Factor-P	Load Factor-S
Beeler-Sub 3	5,900	3,871,156		3,643,033	5.89%	88.19%	82.99%
Dighton-Sub 1 - 7200 West & North	1,598	1,023,821		1,328,651	-29.77%	86.11%	111.75%
Dighton-Sub 2 - 14400 South	6,058	3,133,897		3,064,309	2.22%	69.53%	67.99%
Manning-Sub 4	5,341	2,829,575		2,316,709	18.13%	71.21%	58.30%
LS Seaboard-Sub 5	270	129,676		124,591	3.92%	64.55%	62.02%
Twin Springs Lo 7.6-Sub 7	152	76,947		67,956	11.68%	68.04%	60.09%
Twin Springs Hi 14.1-Sub 8	224	130,245		117,548	9.75%	78.15%	70.53%
City of Dighton	1,094	628,504	5.6400	628,504	0.00%	77.22%	77.22%
City of Dighton - WAPA	159	95,665	3.3800	95,665	0.00%	80.87%	80.87%
Alexander 115	1,384	873,555		793,830	9.13%	84.84%	77.09%
Ness City 115	3,102	1,811,179		1,738,993	3.99%	78.48%	75.35%
Total	25,282	14,604,220	5.0100	13,919,789	4.69%	77.64%	74.00%

RUS/CFC LOAN FUND TRANSACTIONS

MISC.

OTHER STATISTICS

				Y.T.D	M.T.D.
Gross Obligation to RUS	\$ 54,111,889	General Fund Balance	\$156,666	Miles Energized	2046.83
Pymts Applied Against Principal	\$ 21,805,807	MMDA Investments	\$277,133	Density	2.80
Net Obligation to RUS	\$ 32,306,082	Cash Available at Month End	\$433,799	kWh Purchased	178,928,075
CFC Line of Credit	\$ -			kWh Sold (Inc. Office Use)	169,743,777
CoBank Line of Credit	\$ -	CFC Investments - CP, SN, MTN	\$6,319,326	Percent of Line Loss	5.13%
CFC Note #9004-RUS refinance	\$ 4,719,496	CFC CTC's	\$221,958	Idle Services	305
CoBank Note-Feb 21 Winter Event	\$ 312,904			Oper. Revenue Per kWh Sold	10.51
				Expense Per kWh Sold	10.44
				Income Per Mile	664.17
				Expense Per Mile	591.54

ACCOUNT AGING

	Current	30-89 Days	90 Plus
Irrigation Accounts Receivable	(\$68,420)		
Electric Accounts Receivable	\$1,205,940	\$8,333	\$30,869
Retail Accounts Receivable	\$31,239	\$2,314	\$672

2023-Line 25 - Non-Operating Margins

		January	February	March	April	May	June	July	August	September	October	November	December	TOTAL	
Rev.-Electrician & Mat.	415.1	\$80,406.06	\$80,617.12	\$87,367.08	\$78,716.71	\$56,001.95	\$91,178.71	\$66,723.47	\$52,185.21	\$71,078.58	\$69,858.39	\$86,238.20	\$43,069.96	\$863,441.44	415.1
Exp.-Electrician & Mat.	416.1/1.11	\$71,902.70	\$67,495.96	\$79,978.31	\$66,968.49	\$49,784.36	\$84,100.28	\$51,409.71	\$46,076.58	\$57,278.44	\$62,362.17	\$69,209.92	\$49,034.45	\$755,601.37	416.1/1.11
		\$8,503.36	\$13,121.16	\$7,388.77	\$11,748.22	\$6,217.59	\$7,078.43	\$15,313.76	\$6,108.63	\$13,800.14	\$7,496.22	\$17,028.28	(\$5,964.49)	\$107,840.07	
Rev.-Appliance Repair	415.2	\$24,233.07	\$34,176.82	\$18,421.54	\$12,165.26	\$28,089.15	\$12,829.82	\$16,219.46	\$19,541.10	\$4,247.84	\$724.82	\$75.06	\$303.19	\$171,027.13	415.2
Exp.-Appliance Repair	416.2/2.21	\$25,831.15	\$30,295.04	\$23,561.55	\$19,729.36	\$25,882.89	\$21,735.20	\$16,197.01	\$18,156.07	\$13,272.91	\$3,940.88	(\$340.84)	\$8,475.83	\$206,737.05	416.2/2.21
		(\$1,598.08)	\$3,881.78	(\$5,140.01)	(\$7,564.10)	\$2,206.26	(\$8,905.38)	\$22.45	\$1,385.03	(\$9,025.07)	(\$3,216.06)	\$415.90	(\$8,172.64)	(\$35,709.92)	
Rev.-Member Damages	415.3	\$0.00	\$2,179.11	\$0.00	\$0.00	\$0.00	\$2,631.82	\$1,275.67	\$7,785.72	\$0.00	\$3,069.94	\$889.11	\$0.00	\$17,831.37	415.3
Exp.-Member Damages	416.3	\$0.00	\$1,434.07	\$0.00	\$0.00	\$946.70	\$1,985.68	\$1,672.73	\$5,250.36	\$0.00	\$2,812.34	\$1,580.71	\$0.00	\$15,682.59	416.3
		\$0.00	\$745.04	\$0.00	\$0.00	(\$946.70)	\$646.14	(\$397.06)	\$2,535.36	\$0.00	\$257.60	(\$691.60)	\$0.00	\$2,148.78	
Generac Warranty Parts & Labor	416.4	\$0.00	\$0.00	\$0.00	(\$734.67)	(\$17.45)	(\$822.48)	(\$245.04)	\$278.88	\$1,097.68	\$0.00	\$0.00	\$0.00	(\$443.08)	416.4
Finance Charges	415.5	\$106.76	\$98.88	\$151.78	\$190.94	\$34.70	(\$22.77)	\$99.85	\$93.05	\$134.45	\$63.32	\$66.14	\$59.16	\$1,076.26	415.5
MARGIN-Retail		\$7,012.04	\$17,846.86	\$2,400.54	\$3,640.39	\$7,494.40	(\$2,026.06)	\$14,793.96	\$10,400.95	\$6,007.20	\$4,601.08	\$16,818.72	(\$14,077.97)	\$74,912.11	
Misc. Income	421.0	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,923.75	\$0.00	\$3,923.75	421.0
Gain on Disposal	421.1	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	421.1
Loss on Disposal	421.2	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	421.2
NET NON-OP MARGIN		\$7,012.04	\$17,846.86	\$2,400.54	\$3,640.39	\$7,494.40	(\$2,026.06)	\$14,793.96	\$10,400.95	\$6,007.20	\$4,601.08	\$20,742.47	(\$14,077.97)	\$78,835.86	

	Current Month				YTD Total			
	Billed Hours	Unbilled Hours	Hourly Rate	Total Unbilled Rev	Billed Hours	Unbilled Hours	Hourly Rate	Total Unbilled Rev
Kalo	0	24	\$ 85.00	\$ 2,040.00	859	585.5	\$ 85.00	\$ 49,767.50
Michael	137.5	35.5	\$ 85.00	\$ 3,017.50	1742	562.5	\$ 85.00	\$ 47,812.50
Mark	0	24	\$ 85.00	\$ 2,040.00	1314.5	483	\$ 85.00	\$ 41,055.00
	137.5	83.5		\$ 7,097.50	3915.5	1631		\$ 138,635.00

62.22%

70.59%

2023

Maintenance Inspection Log - to be completed monthly and copy submitted to Richard before the monthly Board meeting.

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
1 Overhead lines												
<i>number/miles</i>	5,499	5,648	2,210	3,068	3,428	5,286	4,979	5,397	4,081	4,391	3,574	3,743
<i>cost</i>	\$83,234.00	\$65,848.00	\$21,239.00	\$31,566.00	\$36,206.00	\$44,333.00	\$45,293.00	\$38,608.00	\$35,601.00	\$41,993.00	\$32,032.00	\$45,828.00
2 Underground lines												
<i>number/miles</i>	125	160	275	297	170	299	180	285	235	215	449	216
<i>cost</i>	\$2,468.00	\$3,922.00	\$3,058.00	\$4,254.00	\$2,342.00	\$4,329.00	\$2,866.00	\$2,672.00	\$4,129.00	\$1,965.00	\$5,301.00	\$4,436.00
3 Poles												
<i>number inspected</i>	0	0	0	0	0	0	0	0	0	0	0	0
<i>cost</i>	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
4 Right-of-way												
<i>miles inspected</i>	0	25	160	36	20	20	69	80	255	30	75	0
<i>cost</i>	\$0.00	\$354.00	1279.00	\$1,154.00	\$76.00	\$336.00	\$998.00	\$415.00	\$2,796.00	\$1,062.00	\$338.00	\$0.00
5 Substations												
<i>number inspected</i>	15	15	15	15	15	15	15	15	15	15	15	15
<i>which ones?</i>	All	All	All	All	All	All	All	All	All	All	All	All
<i>cost</i>	\$3,576.00	\$4,243.00	\$6,011.00	\$1,846.00	\$4,910.00	\$5,214.00	\$2,072.00	\$171.00	\$4,418.00	\$7,492.00	\$6,933.00	\$4,754.00
6 DG Interconnections												
<i>number inspected</i>	0	0	0	0	0	0	0	0	0	0	0	0
<i>cost</i>	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
7 CT:PT Metering												
<i>number inspected</i>	0	0	All	0	0	0	0	0	0	0	0	0
<i>cost</i>	\$0.00	\$0.00	\$23,993.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
8 Line Clearances												
<i>miles inspected</i>	0	154	606	0	77	0	0	0	86	110	34	0
<i>cost</i>	\$0.00	\$1,688.00	\$4,483.00	\$0.00	\$1,404.00	\$0.00	\$0.00	\$0.00	\$371.00	\$1,152.00	\$2,641.00	\$0.00

Operations Report December 2023

- **Maintenance**

Refuse transformers and side taps.
Work locate tickets system wide.
Fix lights system wide.
Trim trees at Stan Fulmer's.
Added fuses to Lane Co Feeders water well.
Retired connects for Golden Belt, Penndennis fire station, and Robert Drees irrigation.
Retired 12 spans of 3-phase line at Lane Co Feeders.
Changed out bad regulator in the Ness City 115 substation.
Updated meter loops in Bazine.
Hung new control loops in McCracken for Christmas lights.
Installed cover-up in Brownell for road construction.
Fixed phase floaters on the Magellan Circuit.
Monthly sub checks.

- **Pole Change Outs**

Changed out 8, 3 phase poles north of Healy.
Changed out 1, 3 phase pole in Ransom.
Changed out 1, 3phase pole west for Danny Baker's.
Changed out 1 street light pole in Healy.
Change out 4 single-phase poles north of Shields on the county line.

- **New Connects**

Built new single phase connect for Chad Reinert's new shop.
Built new single phase connect for Ambercrombie Oil in Dighton.
Built new single phase connect for H-D Oil Service in Bazine.

- **Other**

Monthly safety meeting.
Worked on the arcing trailer.
Department planning meetings.
High voltage demo's for first responders.

Richard,

- PSE WindMil model data collection: In process all data requested has been delivered, Still awaiting findings.
- Conine Farms gas reclamation project: Ongoing 70%, Contracts and easements have been delivered. Still awaiting return of contracts.
- Meter inventory updates and re-programming: In Process – Ongoing 85%, <100 in stock meters left to update. Just got stated again prior to blizzard.
- 2022 pole testing replacements: In process. 95% Ness City 34.5kv and alley projects being re-staked for in-house replacements.
- 2023 Pole testing data delivery: In process – Ongoing 58% with 44 total red tagged. 21 set, 9 staked, 14 left to spot.
- Ness City Pool project: Warm weather has extended construction window for contractor, demo of old pool pushed until after first of year.
- 1st quarter CIAC updated pricing: Completed. Overhead line came down +/- 20% on avg. due to conductor pricing, Underground up +/- 20% also due to conductor.
- MDM training for 2024: Training set for the week of April 15th 2024.
- COSS data request: Year-end request completed, awaiting additional requests.
- Easement filings: Ongoing 20% Ness County 6 of 30 sections filed or in process.
- Year-end reports for Finance Dept: In Process 70%, working Substation asset revamp.

Nate Burns

Engineering Coordinator

Lane-Scott Electric

(620) 397-5327 O

(620) 397-8063 C (best)

Substation NCP and CP from Sunflower Determinants

NCP KW			2023												NCP % capacity (kW/kVa)	
Substation	Recorder ID	Substation capacity (kVa)	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		
Beeler	SF02 BEELER	28000	6,355	6,354	6,151	6,281	6,064	6,735	6,838	6,474	6,016	6,287	6,028	5,900	24.4%	
Dighton 14400	SF02 DIGH14400	28000	5,344	5,253	4,826	7,770	5,161	5,492	5,600	5,931	5,790	5,091	5,296	6,533	27.8%	
Dighton 7200	SF02 DIGH7200	22400	2,309	2,452	2,266	2,843	3,458	3,609	4,710	4,734	3,834	3,102	2,663	2,474	21.1%	
Manning	SF02 MANNING	25000	4,956	4,969	5,301	5,844	5,534	6,171	6,955	6,804	6,158	5,030	5,409	5,341	27.8%	
Manning B	SF02 MANNINGB	7500	-	-	-	-	-	-	-	-	-	-	-	-	0.0%	
LS Seaboard	SF02 SEABOARD	billing	265	264	223	211	204	205	245	220	218	250	273	270		
Twin Springs 14000	SF02 TSPRGS14	11300	262	258	219	201	245	305	336	346	329	260	229	224	3.1%	
Twin Springs 7200	SF02 TSPRGS72	11300	158	163	263	263	269	315	339	346	345	285	213	152	3.1%	
Dighton WAPA	SFWP DIGHTON	billing	156	138	136	155	154	185	218	176	136	147	153	159		
Dighton - West	SF02 DIGHTCTYW	1500	402	440	381	392	555	874	992	923	840	619	448	426	66.1%	
Dighton - North	SF02 DIGHTCTYN	1500	461	434	387	400	536	687	807	875	757	585	431	450	58.3%	
Dighton - South	SF02 DIGHTCTYS	1500	601	517	423	480	694	1,023	1,186	1,169	1,061	675	479	475	79.1%	
City of Dighton	SFS2 DIGHCTY	billing	1,264	1,193	964	1,096	1,593	2,449	2,684	3,732	2,495	1,763	1,072	1,094		
Alexander 115 Sub	MK02 ALEXAN	20000	1,518	1,651	1,286	1,227	1,515	2,148	2,521	2,201	5,136	1,506	1,292	1,384	25.7%	
Ness City 115 Sub	MK02 NESS115	20000	3,482	3,555	2,846	2,804	3,804	5,265	6,127	5,857	5,220	3,906	2,889	3,102	30.6%	
Non-Coincidental Peak			178000	27,533	27,641	25,672	29,967	29,786	35,463	39,558	39,788	38,335	29,506	26,874	27,984	16.6%
last year:				28,538	27,193	27,749	29,940	32,056	39,663	42,427	40,339	41,973	29,228	26,941	31,030	

CP KW			2023												CP % capacity (kW/kVa)
Substation	Recorder ID	Substation capacity (kVa)	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beeler	SF02 BEELER	28000	5,413	5,648	5,619	6,173	5,511	6,712	6,742	5,936	5,920	5,664	5,631	4,912	24.1%
Dighton 14400	SF02 DIGH14400	28000	5,146	5,234	4,336	4,704	3,553	5,414	5,317	5,386	5,688	4,540	3,949	4,944	20.3%
Dighton 7200	SF02 DIGH7200	22400	2,262	2,452	2,148	2,495	3,203	3,609	4,348	4,304	3,802	3,045	2,338	2,252	19.4%
Manning	SF02 MANNING	25000	4,615	4,133	4,947	4,712	4,283	5,604	5,887	6,422	6,055	4,915	4,107	3,760	25.7%
Manning B	SF02 MANNINGB	7500	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
LS Seaboard	SF02 SEABOARD	billing	232	255	162	173	187	180	216	193	203	156	183	186	
Twin Springs 14000	SF02 TSPRGS14	11300	242	198	181	165	207	299	300	303	295	231	154	179	2.7%
Twin Springs 7200	SF02 TSPRGS72	11300	134	127	189	250	235	304	289	314	319	158	122	100	2.8%
Alexander 115 Sub	MK02 ALEXAN	20000	1,406	1,413	1,207	1,120	1,245	2,067	2,303	2,090	1,974	1,493	1,077	1,241	11.5%
Ness City 115 Sub	MK02 NESS115	20000	3,482	3,533	2,789	2,804	3,281	5,265	6,127	5,728	5,161	3,815	2,385	2,870	30.6%
Sum of CP last year:		173500	22,932	22,993	21,578	22,596	21,705	29,454	31,529	30,676	29,417	24,017	19,945	20,444	13.8%
			21,386	22,911	21,891	21,886	25,536	30,818	31,865	31,441	27,203	20,679	21,277	19,552	

City of Dighton NCP			2023												NCP % capacity (kW/kVa)
Substation	Recorder ID	Substation capacity (kVa)	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Dighton WAPA	SFWP DIGHTON	billing	156	138	136	155	154	185	218	176	136	147	213	159	
Dighton - West	SF02 DIGHTCTYW	1500	402	440	381	392	555	874	992	923	840	619	448	426	66.1%
Dighton - North	SF02 DIGHTCTYN	1500	461	434	387	400	536	687	807	875	757	585	431	450	58.3%
Dighton - South	SF02 DIGHTCTYS	1500	601	517	423	480	694	1,023	1,186	1,169	1,061	675	479	475	79.1%
City of Dighton	SFS2 DIGHCTY	billing	1,264	1,193	964	1,096	1,593	2,449	2,684	3,732	2,495	1,763	1,072	1,094	
Non-Coincidental Peak		4500	1,464	1,391	1,191	1,272	1,785	2,584	2,985	2,967	2,658	1,879	1,358	1,351	41.8%
last year:			2,326	2,144	1,774	1,976	2,823	4,159	3,093	3,137	2,690	1,571	1,349	1,614	

Sunflower Billing Summary			capacity	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
City of Dighton @ 2% Subtract from WHM			CPKW	1,358	1,331	1,028	1,184	1,477	2,634	2,861	2,868	2,560	1,840	1,027	1,118	
Demand (off of CP)			178000	21,574	21,662	20,550	21,412	20,228	26,820	28,668	27,808	26,857	22,177	18,918	19,326	16.1%
Energy purchased				14,401,067	12,557,282	13,295,176	13,753,112	14,015,183	13,855,982	16,516,981	16,845,928	13,627,082	13,582,319	13,262,521	13,880,050	

INFORMATION TECHNOLOGY REPORT

IT/COMPLIANCE PROJECTS DECEMBER 2023

- 2024 Budget and Project Planning
- Audit Reports
- Rainmaker Leadership Training
- Work Management service order updates.
- Training room projector replacement project.
- SmartHub redesign project.
- Troubleshooting employee software and device issues, assisting in processes.

CYBERSECURITY REPORTS

CYBERSECURITY PROJECTS – DECEMBER 2023

- NISC TrustGrid ASP VPN programming preparation started for upgrade that will provide additional securities when using iVue applications.
- Employee awareness of Microsoft malicious email.
- Employee awareness of KnowBe Second Chance email attachment and URL risk.
- Backup record retention reviewed and updated.

January Board Meeting – Member Service Report

1. Youth Tour 2024: Continuing to work on promoting. Went to the Ness City high school to talk to the kids.
2. SmartHub Redesign: The upgrade is anticipated to happen on January 15.
3. Christmas LSEC Gift Certificates: We had \$1,120 donated for the general donation to put towards account of people we know needed assistance. The United Methodist Church in Utica donated \$1,000. There were several others who gave as a gift to a specific person.
4. Pay Ahead Power (Prepaid Billing): This will be ready to promote in February.
5. Scholarships: Working on communication materials, website, application, etc. They will be promoted in February with an April 1 deadline for applications.
6. I mailed LIHEAP information and applications to the churches and senior centers and updated our website.
7. Cost-of-Service Study: Beginning communication. Article in February KCL announcing the CSS.
8. Normal monthly KCL, social media posts, website updates, new member e-mail series, newsletter e-blast, chamber communications, sponsorship/donation requests, communication plan updates, spending report, advertising.

December 2023-January 2024—Diana Kuhlman - Human Resource Specialist

1. Dr. Heskett was here to give CDL medical certifications, and they are submitted to Kansas Department of Revenue.
2. The last section of lessons was assigned for the Rainmaker Leadership Training. Next zoom meeting with Bruce Tulgan will be on January 25, 2024.
3. Information for the Auditors and the COSS were submitted to Kathy and Rebecca.
4. Met with Richard and Chris for a planning meeting.
5. Chamber Bucks were delivered to Wanda and Liz at City office in Ness City.
6. Payroll reports for December.
7. Balanced W-2 Reconciliation Report.
8. Payroll adjustments on all benefits and deductions for 2024.
9. Process W-2's and 1099's.
10. Complete Life Insurance Imputed Spreadsheets.
11. Update Group Term Life values and run Group Term Life process in IVUE.
12. NRECA HR Compliance Questionnaire.
13. Worker's Compensation Audit.
14. Training: SHRM Certification Course and SWKS SHRM Meeting. Elected Legislative Director for SWKS, PIRC Meeting, Safety Meeting, First Aid and CPR.

December Warehouse Report

Total Inventory Dollars on Hand for December:

Line Material--\$356,821	Inventory Turns—0.550
Resale Material--\$193,448	Inventory Turns—1.100

Generac Update:

We had no new sales of generators in December, but did work on getting the 5 installed. We are continuing to expand our service agreements and continue to cover other service calls in the area. Looking at 2024, we will be exploring the new technologies Generac offers and gaining knowledge and expertise on this valuable addition to our business.

Electrician Update:

It was another great year on the electric side. Gross sales for the year will top \$860,000. Net Margins through November are at \$92,000. We are hopeful that 2024 will deliver similar results and we can keep this momentum going.

Line Material:

As of December, everything is stable and supplies aren't too hard to find. In talking with our pole vendor, it sounds like some very large jobs are going to be starting in the southern United States very soon. The amounts of poles demanded for these jobs are in the thousands. We will keep up with this to see if it is going to make our other supplies run tight once again.