Equi	ty - % of Assets	39.36%
YTD	Margin + Equities - C36	25,824,383
YTD	Total Assets - C29	65,613,538
Distr	ibution Equity	25.38%
YTD	Margin + Equities - C36	25,824,383
YTD	Total Assets - C29	65,613,538
YTD	Patronage Capital - C8	12,291,170
Equi	ty - % of Capitalization	41.10%
YTD	Current Equity - C36	25,824,383
YTD	Current LT Debt - C43	37,005,598
Curr	ent Ratio	3.46
YTD	TI. C & A Assets - C26	9,628,333
		2 722 772
YTD	TI C & A Liabilities - C54	2,783,558

Gen	eral Funds Level	14.53%
YTD	Non Utility Property - C6	-
YTD	Invest in Assoc, Other GF - C9	445,461
YTD	Other Invest C12	5,501
YTD	Special Funds - C13	-
YTD	Cash Gen. Funds - C15	33,856
YTD	Temporary Investments - C18	7,098,475
YTD	Prepayments Unapplied - C42	1,517,862
YTD	Total Utility Plant - C3	62,654,522
Casl	n to Debt	19.87%
YTD	Cash Gen. Funds - C15	33,856
YTD	Temporary Investments - C18	7,098,475
	CFC CTC's - Stat Report	221,958
YTD	Current LT Debt - C43	37,005,598

## Financial Reporting Ratios

Operating TIER

TIER	RUS = 1.25	1.48
YTD	Net Income - A29	241,887
YTD	Interest on LT Debt- A16	503,490
DSC	RUS = 1.25	1.04
	Depreciation - A13	807,717
	Interest on LT Debt- A16	503,490
	Pat. Cap. or Margins - A29	241,887
YE	Prin. & Int. Pymts - N, d Total	1,488,847
MDS	C CFC - 1.35	1.02
MDS	C CFC - 1.35  Depreciation - A13	<b>1.02</b> 807,717
MDS		
MDS	Depreciation - A13	807,717
MDS	Depreciation - A13 Interest on LT Debt- A16	807,717 503,490
MDS	Depreciation - A13 Interest on LT Debt- A16 Operating Income - A21	807,717 503,490 52,870
MDS	Depreciation - A13 Interest on LT Debt- A16 Operating Income - A21 Non-Op Margins - Int - A22*	807,717 503,490 52,870 141,813
MDS	Depreciation - A13 Interest on LT Debt- A16 Operating Income - A21 Non-Op Margins - Int - A22* Patronage Capital - C8	807,717 503,490 52,870 141,813 12,291,170
MDS	Depreciation - A13 Interest on LT Debt- A16 Operating Income - A21 Non-Op Margins - Int - A22* Patronage Capital - C8 Pat Cap Cash Calc	807,717 503,490 52,870 141,813 12,291,170 8,810

YTD	Operating Income - A21	•	52,870
	Interest on LT Debt- A16		503,490
		_	
Ope	rating DSC	RUS = 1.1	0.92
	Operating Income - A21		52,870
	Depreciation - A13		807,717
	Interest on LT Debt- A16		503,490
	Patron. Refund from G&T	, other -	-
	A26+A27		8,810
YE	Prin. & Int. Pymts - N, d T	otal	1,488,847
		•	
	Interest on LT Debt- A16		503,490
	LT Debt - other - C40	_	4,643,331
	sur	n A16+C40	5,146,821

RUS - 1.1

1.11

### LANE-SCOTT ELECTRIC ENERGY SALES STATISTICS FOR MAY 2023

	EIVING	I ELECTRIC I	INERCI SHEE		STORWINE 20		Y.T.D	SALE	
CLASS OF SERVICE	SERV		1,W/b	SOLD	A MOLINI	Γ BILLED		ERAGE	PRICE
CLASS OF SERVICE	Y.T.D.	THIS	THIS	JOLD	THIS	DILLED	kWh	EKAGE	PER kWh
	AVG.	MONTH	MONTH	Y.T.D.	MONTH	Y.T.D.	USED	AMOUNT	Y.T.D.
Residential Sales	2,226	2,225	1,583,006	8,688,417	\$230,879	\$1,269,572	781	\$114.06	14.61
Residential Sales-Seasonal	45	45	5,417	32,510	\$1,816	\$9,923		·	
Irrigation Sales	337	337	1,150,710	2,771,731	\$108,330	\$265,931			
Irrigation Horsepower Charges	0	-	-	0	\$0	\$312,600			
Small Commercial	1,851	1,848	4,149,586	21,241,274	\$492,168	\$2,610,922	2,295	\$282.08	12.29
Large Commercial	179	178	2,839,367	14,630,915	\$350,726	\$1,868,444	16,347	\$2,087.65	12.77
Public Street Lighting	13	13	31,954	168,870	\$5,168	\$26,697			
Public Building Sales	48	48	23,039	175,354	\$3,888	\$26,396			
Non-Domestic	1,064	1,063	146,584	851,531	\$39,417	\$213,703			
City of Dighton	1	1	667,191	3,307,620	\$42,914	\$201,314	661,524	\$40,262.80	6.09
Idle Services on rate 90	15	15	0	0	\$474	\$2,364			
Large Industrial	3	3	- ) )	15,735,450	\$255,764	\$1,380,993	1,049,030	\$92,066.20	8.78
Total Energy Sales	5,782	5,776	13,922,484	67,603,672	\$1,531,070	\$8,186,495			12.11
Other Electric Revenue					(\$234,679)	(\$1,125,317)			
Total					\$1,296,391	\$7,061,178			
			S	UBSTATION D	ATA				
Substation			(NCP)KW	kWh Purchased	Cost Per kWh	kWh Sold	Line Loss	Load Factor-P	Load Factor-S
Beeler-Sub 3			6,064	3,749,405		3,518,789	6.15%	83.11%	77.99%
Dighton-Sub 1 - 7200 West & North			2,367	1,357,241		1,243,944	8.35%	77.07%	70.64%
Dighton-Sub 2 - 14400 South			4,467	3,023,409		2,960,247	2.09%	90.97%	89.07%
Manning-Sub 4			5,534	3,197,748		3,038,524	4.98%	77.67%	73.80%
LS Seaboard-Sub 5			204	113,173		107,671	4.86%	74.57%	70.94%
Twin Springs Lo 7.6-Sub 7			269	144,398		129,711	10.17%	72.15%	64.81%
Twin Springs Hi 14.1-Sub 8			245	115,296		102,231	11.33%	63.25%	56.08%
City of Dighton			1,593	573,583	5.9900	667,191	-16.32%	48.40%	56.29%
City of Dighton - WAPA			154	93,608	3.5500	0	100.00%	81.70%	0.00%
Alexander 115			1,515	777,740		713,440	8.27%	69.00%	63.30%
Ness City 115			3,804	1,536,774		1,440,736	6.25%	54.30%	50.91%
Total			26,216	14,682,375	4.6300	13,922,484		75.28%	71.38%
RUS/CFC LOAN FUND T	RANSACT	IONS		MISC.			OTHER S	TATISTICS	
								Y.T.D	M.T.D.
Gross Obligation to RUS		, ,	General Fund Bala			Miles Energized		2046.83	
Pymts Applied Against Principal			MMDA Investmen			Density		2.82	
Net Obligation to RUS		32,784,821	Cash Available at	Month End		kWh Purchased		71,329,440	14,682,375
CFC Line of Credit	\$	-				kWh Sold (Inc. Of		67,394,600	13,928,395
CoBank Line of Credit	\$	-	CFC Investments -	- CP, SN, MTN	4 - ) - )	Percent of Line Lo	oss	5.52%	5.14%
CFC Note #9004-RUS refinance	\$		CFC CTC's			Idle Services		273	
CFC Note #9006-RS Prepymt	\$	433				Oper. Revenue Pe		10.48	9.31
CoBank Note-Feb 21 Winter Event	\$	818,411				Expense Per kWh	Sold	10.40	
						Income Per Mile			633.37
						Expense Per Mile			654.49
				ACCOUNT AG					
				rent	30-89	Days	90	) Plus	
	tion Accounts			\$51,450		\$1			
	etric Accounts			\$1,351,340		\$21,472			
Re	etail Accounts	Receivable		\$76,708		\$1,332		\$5,164	

### 2023-Line 25 - Non-Operating Margins

		January	February	March	April	May	June	July	August	September	October	November	December	TOTAL	
RevElectrician & Mat.	415.1	\$80,406.06	\$80,617.12	\$87,367.08	\$78,716.71	\$56,001.95							I	\$383,108.92 <b>4</b>	415.1
ExpElectrician & Mat.	416.1/.11	\$71,902.70	\$67,495.96	\$79,978.31	\$66,968.49	\$49,784.36								\$336,129.82 4	416.1/.11
·	•	\$8,503.36	\$13,121.16	\$7,388.77	\$11,748.22	\$6,217.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46,979.10	
		* - *	,	* ***	, ,	***	***	,	****	• • • • •	*****	,	• • • • • • • • • • • • • • • • • • • •		
RevAppliance Repair	415.2	\$24.233.07	\$34,176,82	\$18.421.54	\$12,165.26	\$28,089.15								\$117.085.84 <b>4</b>	415.2
ExpAppliance Repair	416.2/.21	\$25,831.15	\$30,295.04	\$23,561.55	\$19,729.36	\$25,882.89								\$125,299.99 4	416.2/.21
	•	(\$1,598.08)	\$3,881.78	(\$5,140.01)	(\$7,564.10)	\$2,206.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$8,214.15)	
RevMember Damages	415.3	\$0.00	\$2,179.11	\$0.00	\$0.00	\$0.00								\$2,179.11 <b>4</b>	
ExpMember Damages	416.3	\$0.00	\$1,434.07	\$0.00	\$0.00	\$946.70								\$2,380.77 <b>4</b>	416.3
		\$0.00	\$745.04	\$0.00	\$0.00	(\$946.70)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$201.66)	
Generac Warranty Parts & Labor	416.4	\$0.00	\$0.00	\$0.00	(\$734.67)	(\$17.45)								(\$752.12) 4	116.4
General Warranty Farts & Labor	710.7	ψ0.00	ψ0.00	ψ0.00	(ψ134.01)	(ψ17. <del>4</del> 3)							-	(ψ1 32.12)	710.7
Finance Charges	415.5	\$106.76	\$98.88	\$151.78	\$190.94	\$34.70								\$583.06 <b>4</b>	415.5
• • • •			•	•	•									***************************************	
	,	47.010.01	<b>0.17.0.10.00</b>	<b>*** *** *** ** ** ** ** </b>	00.040.00	<b>\$7.101.10</b>	00.00	<b>*</b> 0.00	20.00	40.00	<b>*</b> 0.00	***	20.00	000 004 00	
MARGIN-Retail		\$7,012.04	\$17,846.86	\$2,400.54	\$3,640.39	\$7,494.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$38,394.23	
Misc. Income	421.0	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00								\$0.00 4	421.0
Gain on Disposal	421.1	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00								\$0.00 4	421.1
Loss on Disposal	421.2	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00								\$0.00 4	421.2
	r														
NET NON-OP MARGIN		\$7,012.04	\$17,846.86	\$2,400.54	\$3,640.39	\$7,494.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$38,394.23	
	i	1				1	VTD	-4-1							
		Dille del Lecone		ent Month	-4-111-1:01- 4 B	Dille d Heeres	YTD 1								
Kala			Jnbilled Hours				Jnbilled Hours Ho		otal Unbilled Rev						
Kalo		110.5 145.5	85.5 52		. ,=	549 708	387.5 \$ 233 \$	85.00 85.00							
Michael		145.5	52	\$ 85.00 \$	4,420.00	708	233 \$	00.00	\$ 19,805.00						

64.60% 68.45%

Mark

2023

<u>Maintenance Inspection Log</u> - to be completed monthly and copy submitted to Richard before the monthly Board meeting.

	_	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
1	Overhead lines												
	number/miles	5,499	5,648	2,210	3,068	3,428							
	cost	\$83,234.00	\$65,848.00	\$21,239.00	\$31,566.00	\$36,206.00							
0	l local conserved the												
2	Underground lin	ies 125	160	275	297	170							
	cost	\$2,468.00		\$3,058.00		\$2,342.00							
	COST	φ <u>2,400.00</u>	φ3,922.00	φ3,036.00	φ4,254.00	φ <b>Ζ</b> ,34 <b>Ζ</b> .00							
3	Poles												
	number inspected	0	0	0	0	0							
	cost	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00							
	-												
4	Right-of-way												
	miles inspected	0	25	160		20							
	cost	\$0.00	\$354.00	1279.00	\$1,154.00	\$76.00							
5	Substations												
	number inspected	15	15	15	15	15	15	15	15	15	15	15	15
,	which ones?			All				All		All	All		All
	cost	-		\$6,011.00				Zui	/ All	/\li	/ \	/-\li	/\li
	555.	ψο,οι σ.σσ	Ψ 1,2 10.00	Ψο,στιισο	Ψ1,010.00	ψ 1,0 10.00			ı		<u>l</u>		
6	DG Interconnec	tions											
ı	number inspected	0	0	0	0	0							
	cost	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00							
	CT:PT Metering		ı				1		1		T		
ı	number inspected	0		All	0	0							
	cost	\$0.00	\$0.00	\$23,993.00	\$0.00	\$0.00							
8	Line Clearances	6											
	miles inspected	0	154	606	0	77							
	cost	\$0.00	\$1,688.00	\$4,483.00	\$0.00	\$1,404.00							
	<u>.</u>						J		•				ų.

## **Operations Report June 2023**

## Maintenance

Refuse transformers and side taps.

Work locate tickets system wide.

Fix lights system wide.

Change out bad transformer and meter loop at Lavern Carlson's and Mull Drilling Ummel lease.

Underground inspections in Scott and Finney Co.

Monthly sub checks.

Fix secondary and trim trees at the old Byrd Ranch.

Change out bad breakers at Brookover Feeders.

Opened connect for Craig Ellis to add disconnect to his irrigation.

Retired connect for American Warrior Dinges and Borger lease.

Retired platform station and cut over old Grigston elevator to the new pad mount.

Check blinking lights at Jo Sehl's in Ness City.

Fixed phase floaters on the Magellan circuit.

## Pole Change Outs

Changed out 3 3-phase junction poles in Bazine.

Changed out 2 3-phase dead-end poles and rebuilt connects at bank and city water well in Bazine.

Changed out 2 3-phase poles for clearance improvements on the Zenobia circuit.

Changed out 2 3-phase poles on the Hartman circuit.

Changed out 3 3-phase poles in Ness City.

Changed out 1 3-phase junction pole in McCracken.

Change out 2 3-phase junction poles in Alexander.

## Metering

Changed out bad meters system wide.

Updated firmware and meter programs for in stock meters.

Worked on routers and Brownell collector.

## Other

KEC safety meeting.

Worked on trucks.

Dropped off rubber goods at PET testing in Great Bend.

Briggs and Myers seminar.

Rainmaker Thinking leadership training.

## **INFORMATION TECHNOLOGY REPORT**

### IT/COMPLIANCE PROJECTS JUNE 2023

- Sunflower Consortium Meeting
- Myers-Briggs Assessment Workshop
- Rainmaker Leadership Training
- KEC IT Mentoring program.
- Work Management Operation Suite project workflow analysis and work groups.
- iVue HR Connect project.
- Employee Messenger Notification project.
- AppSuite Document Vault project.
- Identity and Assessment Project
- SmartHub Vote Now integration project
- GIS server transition project
- Troubleshooting employee software and device issues, assisting in processes.

## **CYBERSECURITY REPORTS**

### WEBSITE GOOGLE ANALYTIC REPORT - JUNE 2023

Below is the Google analytics report for the Lane Scott Electric website. This report reflects the number of users that are viewing our website information and the country the user is originating from. This provides insight of the other countries that are either researching information about our company or may be trying to determine a weakness in our website domain securities. Malicious entities use this data collection to attempt website hijacks, impersonation of a website, or to insert malicious codes within the URL or website itself.

	Country • +	↓ Users	New users	Engaged sessions	Engagement rate	Engaged sessions per user	Average engagement time
		<b>962</b> 100% of total	<b>862</b> 100% of total	<b>755</b> 100% of total	<b>56.9%</b> Avg 0%	<b>0.78</b> Avg 0%	<b>1m 12s</b> Avg 0%
1	United States	884	783	718	57.81%	0.81	1m 17s
2	United Kingdom	19	19	1	5.26%	0.05	0m 00s
3	India	12	11	8	57.14%	0.67	1m 04s
4	Canada	10	10	8	80%	0.80	0m 13s
5	Germany	9	9	0	0%	0.00	0m 01s
6	Nigeria	4	4	4	57.14%	1.00	0m 55s
7	Pakistan	4	4	2	50%	0.50	0m 07s
8	Brazil	2	2	0	0%	0.00	0m 01s
9	Indonesia	2	2	2	100%	1.00	0m 10s
10	Ireland	2	2	1	50%	0.50	0m 19s

		i							peak						
NCP KW									2023						NCP %
Substation	Recorder ID	Substation capacity (kVa)	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	capacity (kW/kVa)
Beeler	SF02 BEELER	28000	6,355	6,354	6,151	6,281	6,064								22.7%
Dighton 14400	SF02 DIGH14400	28000	5,344	5,253	4,826	7,770	5,161								27.8%
Dighton 7200	SF02 DIGH7200	22400	2,309	2,452	2,266	2,843	3,458								15.4%
Manning	SF02 MANNING	25000	4,956	4,969	5,301	5,844	5,534								23.4%
Manning B	SF02 MANNINGB	7500		-	-	-	-								0.0%
LS Seaboard	SF02 SEABOARD	billing	265	264	223	211	204								
Twin Springs 14000	SF02 TSPRGS14	11300	262	258	219	201	245								2.3%
Twin Springs 7200	SF02 TSPRGS72	11300	158	163	263	263	269								2.4%
Dighton WAPA	SFWP DIGHTON	billing	156	138	136	155	154								
Dighton - West	SF02 DIGHTCTYW	1500	402	440	381	392	555								37.0%
Dighton - North	SF02 DIGHTCTYN	1500	461	434	387	400	536								35.7%
Dighton - South	SF02 DIGHTCTYS	1500	601	517	423	480	694								46.3%
City of Dighton	SFS2 DIGHCTY	billing	1,264	1,193	964	1,096	1,593								
Alexander 115 Sub	MK02 ALEXAN	20000	1,518	1,651	1,286	1,227	1,515								7.6%
Ness City 115 Sub	MK02 NESS115	20000	3,482	3,555	2,846	2,804	3,804								19.0%
Non-Coincidential Pe	ak		27,533	27,641	25,672	29,967	29,786	0	0	0	0	0	0		0
CP KW				2023								CP %			
Substation	Recorder ID	Substation capacity (kVa)	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	capacity (kW/kVa)
Beeler	SF02 BEELER	28000	5,413	5,648	5,619	6,173	5,511								22.09

CP KW								2	2023						CP %
Substation	Recorder ID	Substation capacity (kVa)	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	capacity (kW/kVa)
Beeler	SF02 BEELER	28000	5,413	5,648	5,619	6,173	5,511								22.0%
Dighton 14400	SF02 DIGH14400	28000	5,146	5,234	4,336	4,704	3,553								18.7%
Dighton 7200	SF02 DIGH7200	22400	2,262	2,452	2,148	2,495	3,203								14.3%
Manning	SF02 MANNING	25000	4,615	4,133	4,947	4,712	4,283								19.8%
Manning B	SF02 MANNINGB	7500	-	-		-	-								0.0%
LS Seaboard	SF02 SEABOARD	billing	232	255	162	173	187								
Twin Springs 14000	SF02 TSPRGS14	11300	242	198	181	165	207								2.1%
Twin Springs 7200	SF02 TSPRGS72	11300	134	127	189	250	235								2.2%
Alexander 115 Sub	MK02 ALEXAN	20000	1,406	1,413	1,207	1,120	1,245								7.1%
Ness City 115 Sub	MK02 NESS115	20000	3,482	3,533	2,789	2,804	3,281								17.7%
Sum of C	P		22,932	22,993	21,578	22,596	21,705	0	0	0	0	0		) (	ງ

City of Dighton NCP				2023											NCP %
Substation	Recorder ID	Substation capacity (kVa)	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	capacity (kW/kVa)
Dighton WAPA	SFWP DIGHTON	billing	156	138	136	155	154	-	-	-	-	-	-	-	
Dighton - West	SF02 DIGHTCTYW	1500	402	440	381	392	555	-	-	-	-	-	-	-	37.0%
Dighton - North	SF02 DIGHTCTYN	1500	461	434	387	400	536	-	-	-	-	-	-	-	35.7%
Dighton - South	SF02 DIGHTCTYS	1500	601	517	423	480	694	-	-	-	-	-	-	-	46.3%
City of Dighton	SFS2 DIGHCTY	billing	1,264	1,193	964	1,096	1,593	-	-	-	-	-	-	-	
	•	4500	1,464	1,391	1,191	1,272	1,785	0	0	0	0	0	0	0	0.0%

# Sunflower Billing Summary City of Dighton @ 2% Subtract from WHM

Demand (off of CP) Energy purchased

capacity	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
•	1,358	1,331	1,028	1,184	1,477								
178000	21,574	21,662	20,550	21,412	20,228								12.2%
	14,401,067	12,557,282	13,295,176	13,753,112	14,015,183								

### **Richard McLeon**

From: Nate Burns

**Sent:** Thursday, June 29, 2023 10:33 AM

**To:** Richard McLeon **Subject:** Engineering update

### Richard,

This month we have been steadily replacing rejected poles. July should bring us down to the Ness City alley project and the Utica feeder out of the Ransom sub left to complete in August, when we are scheduled to receive our Iron poles. We received our "green light" letter from the FFA for the Ness City airport AWOS project and are coordinating with Amerine utility construction to do the boring. Along with our ongoing data deliveries to PSE, we have been working on impact studies of prospective new loads. A 1meg gas recapture facility in Southern Scott county, an 800KW new elevator facility in Bazine, and a most recently a new elevator facility along HWY 96 in Scott county for 1.5-1.8meg. I have located a source for habitat data for the Lesser Prairie Chicken. I have downloaded the most current data and will use it to build a map to check future construction impacts. This data will have to be downloaded annually due to the "live" links that we previously used being shut down due to security concerns. We continue to upgrade the program in our meters in the shop. The new program increases the data we retrieve from the meters to help us better analyze our load going forward. Currently we are deploying these meters through attrition and new connects. Once we have sufficient numbers re-programmed we will develop a strategy for direct deployment.

**Thanks** 

Nate Burns

Engineering Coordinator Lane-Scott Electric (620) 397-5327 O (620) 397-8063 C (best)

### July Board Meeting – Member Service Report

### 1. Annual Meeting:

- Voting: Everything is on-track. There is also a "Vote Now" button on SmartHub Mobile.
- Planning is well underway, so far no major hiccups.
- Heavy communication & advertising for trustee election and biographies.
- Dinner will be served at 6 pm for employees and trustees who would like to eat early.
- The schedule is as follows:

6 – 7:30 p.m. Free Fair Rides

6:30 p.m. Dinner – John Ross & Co. Signature Catering

7:30 p.m. Call to Order

Introduction of Guests

Report of Quorum

Approval of Minutes of 2022 Annual Meeting

Treasurer's Report

**Recognition of Employees and Trustees** 

Announcement of 2023 Continuing Education Scholarship Recipients

General Manager's Report

Guest Speaker – Lee Tafanelli, Kansas Electric Cooperatives, Inc. Chief

**Executive Officer** 

**Unfinished Business** 

**New Business** 

Announcement of Board of Trustee Election Results

Raffle Prizes will be drawn throughout the meeting

- 2. Member Satisfaction Survey Inside Information has completed the survey.
- 3. CoBank Sharing Success Article & Food Drive articles were sent to newspapers.
- 4. Made a Pole Top Rescue Demonstration video which is on our website and also on our YouTube Channel.
- 5. Normal monthly KCL, social media posts, website updates, new member e-mail series, newsletter e-blast, chamber communications, sponsorship/donation requests, communication plan updates, spending report, advertising.
- 6. Attended Rainmaker Training and Myers & Briggs / Emotional Intelligence training.

### **June Warehouse Report**

### **Total Inventory Dollars on Hand for June:**

Line Material--\$368,913 Inventory Turns—0.674

Resale Material--\$177,439 Inventory Turns—2.031

### **Generac Update:**

We sold one Generac generator in June and have 3 quotes outstanding with an additional 3 to visit the site and work up quotes. We have had multiple service calls as well. It is also approaching the time of year where we will be servicing several units. In between calls, Mark completed the Generac Powercell training (which is free); I hope to have Michael enrolled and the training completed on this as well before the year is over.

### **Electrician Update:**

Demand for the electricians remains high. With that said, we are doing our best to keep a balance between our larger jobs (which bring in more revenue) and our smaller jobs to keep everyone happy. We recently won a bid to change out all the lights to LED at the Lane County Fairgrounds Arena. This job will be high priority and will be completed before the Lane County Fair starts.

### **HVAC Update:**

We didn't install any new equipment in June and won't be for a while until we know more on when Mark will be out due to surgery. Service calls have kept Mark running and we will fill in slow times with generator services.

### **Line Material:**

Things are running smoothly on line materials, backorders are still very common but we're keeping an adequate stock to help mitigate the longer lead times. We are still waiting on one load of 40/2 poles & our iron poles to arrive.