

## Formulas

Mar-23

RUS = 7 CFR § 1710.114

### Equity - % of Assets

<b>YTD</b>	Margin + Equities - C36	25,836,019
<b>YTD</b>	Total Assets - C29	65,416,888

### Distribution Equity

<b>YTD</b>	Margin + Equities - C36	25,836,019
<b>YTD</b>	Total Assets - C29	65,416,888
<b>YTD</b>	Patronage Capital - C8	12,291,170

### Equity - % of Capitalization

<b>YTD</b>	Current Equity - C36	25,836,019
<b>YTD</b>	Current LT Debt - C43	35,024,094

### Current Ratio

<b>YTD</b>	TI. C & A Assets - C26	9,449,167
<b>YTD</b>	TI C & A Liabilities - C54	4,556,775

### General Funds Level

<b>YTD</b>	Non Utility Property - C6	-
<b>YTD</b>	Invest in Assoc, Other GF - C9	445,461
<b>YTD</b>	Other Invest. - C12	5,501
<b>YTD</b>	Special Funds - C13	-
<b>YTD</b>	Cash Gen. Funds - C15	83,117
<b>YTD</b>	Temporary Investments - C18	6,498,009
<b>YTD</b>	Prepayments Unapplied - C42	1,517,862
<b>YTD</b>	Total Utility Plant - C3	62,294,408

### Cash to Debt

<b>YTD</b>	Cash Gen. Funds - C15	83,117
<b>YTD</b>	Temporary Investments - C18	6,498,009
	CFC CTC's - Stat Report	221,958
<b>YTD</b>	Current LT Debt - C43	35,024,094

## Financial Reporting Ratios

### TIER

RUS = 1.25

**1.74**

<b>YTD</b>	Net Income - A29	222,073
<b>YTD</b>	Interest on LT Debt- A16	298,682

### DSC

RUS = 1.25

**1.12**

	Depreciation - A13	483,836
	Interest on LT Debt- A16	298,682
	Pat. Cap. or Margins - A29	222,073
<b>YE</b>	Prin. & Int. Pymts - N, d Total	893,308

### MDSC

CFC - 1.35

**1.09**

	Depreciation - A13	483,836
	Interest on LT Debt- A16	298,682
	Operating Income - A21	100,866
	Non-Op Margins - Int - A22*	85,138
	Patronage Capital - C8	12,291,170
	Pat Cap Cash Calc	8,810
	Prin. & Int. Pymts - N, d Total	893,308
	LT Lease Calculation*	-
	if C44 > 0.02 C36	-

### Operating TIER

RUS - 1.1

**1.34**

<b>YTD</b>	Operating Income - A21	100,866
	Interest on LT Debt- A16	298,682

### Operating DSC

RUS = 1.1

**1.00**

	Operating Income - A21	100,866
	Depreciation - A13	483,836
	Interest on LT Debt- A16	298,682
	Patron. Refund from G&T, other - A26+A27	-
		8,810
<b>YE</b>	Prin. & Int. Pymts - N, d Total	893,308
	Interest on LT Debt- A16	298,682
	LT Debt - other - C40	4,716,207
	sum A16+C40	5,014,889

**LANE-SCOTT ELECTRIC ENERGY SALES STATISTICS FOR MARCH 2023**

CLASS OF SERVICE	NO. RECEIVING SERVICE		kWh SOLD		AMOUNT BILLED		Y.T.D AVERAGE		SALE PRICE PER kWh Y.T.D.
	Y.T.D. AVG.	THIS MONTH	THIS MONTH	Y.T.D.	THIS MONTH	Y.T.D.	kWh USED	AMOUNT	
Residential Sales	2,227	2,227	1,738,857	5,700,574	\$251,640	\$823,171	853	\$123.21	14.44
Residential Sales-Seasonal	46	46	6,047	22,733	\$1,953	\$6,364			
Irrigation Sales	337	337	263,986	382,239	\$25,775	\$38,106			
Irrigation Horsepower Charges	0	0	0	0	\$312,600	\$312,600			
Small Commercial	1,852	1,850	4,560,358	13,078,019	\$549,366	\$1,631,046	2,353	\$293.51	12.47
Large Commercial	179	179	3,093,200	9,044,897	\$381,622	\$1,164,989	16,812	\$2,165.41	12.88
Public Street Lighting	13	13	34,827	104,481	\$5,288	\$16,225			
Public Building Sales	48	48	37,094	121,514	\$5,415	\$17,756			
Non-Domestic	1,064	1,063	170,683	569,427	\$42,575	\$135,663			
City of Dighton	1	1	653,161	2,049,002	\$35,682	\$122,391	683,001	\$40,797.00	5.97
Idle Services on rate 90	15	15	0	0	\$473	\$1,418			
Large Industrial	3	3	2,737,220	9,086,270	\$242,027	\$798,647	1,009,586	\$88,738.56	8.79
Total Energy Sales	5,786	5,782	13,295,433	40,159,156	\$1,853,943	\$5,066,958			12.62
Other Electric Revenue					(\$120,126)	(\$629,422)			
Total					\$1,733,817	\$4,437,536			

**SUBSTATION DATA**

Substation	(NCP)KW	kWh Purchased	Cost Per kWh	kWh Sold	Line Loss	Load Factor-P	Load Factor-S
Beeler-Sub 3	6,151	3,893,130		3,684,279	5.36%	85.07%	80.51%
Dighton-Sub 1 - 7200 West & North	1,498	978,063		903,300	7.64%	87.76%	81.05%
Dighton-Sub 2 - 14400 South	4,403	2,521,586		2,492,247	1.16%	76.98%	76.08%
Manning-Sub 4	5,301	3,040,774		2,898,686	4.67%	77.10%	73.50%
LS Seaboard-Sub 5	223	120,994		116,344	3.84%	72.93%	70.12%
Twin Springs Lo 7.6-Sub 7	263	120,958		109,094	9.81%	61.82%	55.75%
Twin Springs Hi 14.1-Sub 8	219	122,739		110,224	10.20%	75.33%	67.65%
City of Dighton	964	573,009	5.0100	653,161	-13.99%	79.89%	91.07%
City of Dighton - WAPA	136	80,152	3.6800		100.00%	79.21%	0.00%
Alexander 115	1,286	832,496		755,594	9.24%	87.01%	78.97%
Ness City 115	2,846	1,664,435		1,572,504	5.52%	78.61%	74.26%
Total	23,290	13,948,336	4.4400	13,295,433	4.68%	80.50%	76.73%

**RUS/CFC LOAN FUND TRANSACTIONS**

**MISC.**

**OTHER STATISTICS**

				Y.T.D	M.T.D.
Gross Obligation to RUS	\$ 54,111,889	General Fund Balance	\$82,817	Miles Energized	2046.83
Pymts Applied Against Principal	\$ 21,327,068	MMDA Investments	\$299,524	Density	2.82
Net Obligation to RUS	\$ 32,784,821	Cash Available at Month End	\$382,341	kWh Purchased	42,302,526
CFC Line of Credit	\$ -			kWh Sold (Inc. Office Use)	13,948,336
CoBank Line of Credit	\$ -	CFC Investments - CP, SN, MTN	\$6,198,485	Percent of Line Loss	13,303,644
CFC Note #9004-RUS refinance	\$ 5,018,491	CFC CTC's	\$221,958	Idle Services	5.59%
CFC Note #9006-RS Prepymt	\$ 48,605			Oper. Revenue Per kWh Sold	273
CoBank Note-Feb 21 Winter Event	\$ 961,996			Expense Per kWh Sold	11.11
				Income Per Mile	13.03
				Expense Per Mile	8.89
					847.07
					540.02

**ACCOUNT AGING**

	Current	30-89 Days	90 Plus
Irrigation Accounts Receivable	\$272,091		
Electric Accounts Receivable	\$1,397,649	\$23,691	\$19,192
Retail Accounts Receivable	\$79,984	\$2,173	\$5,540

2023-Line 25 - Non-Operating Margins

		January	February	March	April	May	June	July	August	September	October	November	December	TOTAL	
Rev.-Electrician & Mat.	415.1	\$80,406.06	\$80,617.12	\$87,367.08										\$248,390.26	415.1
Exp.-Electrician & Mat.	416.1/1.11	\$71,902.70	\$67,495.96	\$79,978.31										\$219,376.97	416.1/1.11
		\$8,503.36	\$13,121.16	\$7,388.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$29,013.29	
Rev.-Appliance Repair	415.2	\$24,233.07	\$34,176.82	\$18,421.54										\$76,831.43	415.2
Exp.-Appliance Repair	416.2/2.1	\$25,831.15	\$30,295.04	\$23,561.55										\$79,687.74	416.2/2.1
		(\$1,598.08)	\$3,881.78	(\$5,140.01)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$2,856.31)	
Rev.-Member Damages	415.3	\$0.00	\$2,179.11	\$0.00										\$2,179.11	415.3
Exp.-Member Damages	416.3	\$0.00	\$1,434.07	\$0.00										\$1,434.07	416.3
		\$0.00	\$745.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$745.04	
Finance Charges	415.5	\$106.76	\$98.88	\$151.78										\$357.42	415.5
MARGIN-Retail		\$7,012.04	\$17,846.86	\$2,400.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27,259.44	
Misc. Income	421.0	\$0.00	\$0.00	\$0.00										\$0.00	421.0
Gain on Disposal	421.1	\$0.00	\$0.00	\$0.00										\$0.00	421.1
Loss on Disposal	421.2	\$0.00	\$0.00	\$0.00										\$0.00	421.2
NET NON-OP MARGIN		\$7,012.04	\$17,846.86	\$2,400.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27,259.44	

	Current Month				YTD Total			
	Billed Hours	Unbilled Hours	Hourly Rate	Total Unbilled Rev	Billed Hours	Unbilled Hours	Hourly Rate	Total Unbilled Rev
Kalo	99.5	98.5	\$ 85.00	\$ 8,372.50	330	235.5	\$ 85.00	\$ 20,017.50
Michael	141.5	57	\$ 85.00	\$ 4,845.00	428.5	139	\$ 85.00	\$ 11,815.00
Mark	144	57	\$ 85.00	\$ 4,845.00	413.5	147	\$ 85.00	\$ 12,495.00
	385	212.5		\$ 18,062.50	1172	521.5		\$ 44,327.50

64.44%

69.21%

# 2023

**Maintenance Inspection Log** - to be completed monthly and copy submitted to Richard before the monthly Board meeting.

[illegible]

# Operations Report April 2023

- **Maintenance**

Refuse transformers and side taps.  
Work locate tickets system wide.  
Fix lights system wide.  
Replace meter loops at Dave Albers and Joey Boese's.  
Cut down old secondary at JD Erskin's.  
Fix broken primary jumper on Darren York's irrigation.  
Repair secondary at James Bergen's round top.  
Retired open secondary and replaced with triplex in alley behind Paul Seib's.  
Retired connect for Scott Blackburn and Finney Co Road Department.  
Set poles and built new regulator platform to replace the Brownell regulators.  
Framed poles and platform for Bartlett Grain in Healy.  
Changed out bad cutout on the Ehmke lease.  
Retired 9 spans for V phase line in the Utica area.

- **Pole Change Outs**

Changed out 2 junction poles on the east Mantina 3 phase.  
Changed out bad V phase pole at the park in Utica.  
Changed out 3 single phase poles by Carlynn Foos's feed lot.  
Changed out double circuit pole on the Magellan circuit.  
Changed out bad single phase pole by JD Erskin's.  
Changed out 10 single phase poles by Kerry Dinges's house.  
Changed out single phase pole for clearance across highway 283 in Hodgeman Co.  
Change out bad 3 phase pole in alley behind Mini Mart in Ness City.

- **Metering**

Reset and updated meter firmware.  
Built new meter programs with Landis & Gyr and Boarder States.

- **Other**

KEC monthly safety meeting.  
Monthly sub checks.  
Worked on and cleaned trucks.  
Worked CPR's and material sheets for the 1<sup>st</sup> quarter.  
Ben, Dal and Nate attended Heartland metering conference.  
Dal has completed his staking certification.

## **INFORMATION TECHNOLOGY REPORT**

### *IT/COMPLIANCE PROJECTS APRIL 2023*

1. Troubleshooting employee software and device issues, assisting in processes.
2. Employee devices and permission settings.
3. Work Management Operation Suite project.
4. iVue HR Connect/ESS platform transition project.
5. KEC IT Summit committee meeting planning.
6. AppSuite troubleshooting.

### *CYBERSECURITY/COMPLIANCE PROJECTS APRIL 2023*

1. Domain, GIS, and Remit server upgrades.
2. Federated Cybersecurity wire fraud procedures.
3. Employee Microsoft cybersecurity warning notification.
4. KnowBe4 employee trainings.
5. Veeam O365 backup set up.
6. Printer review security settings and permissions.
7. Computer updates.

# CYBERSECURITY REPORTS

## CYBERSECURITY TRAININGS - APRIL 2023

Phish Alert Button provides employees a safe way to forward email threats to the information technology department and deletes the email from the user's inbox to prevent future exposure. This allows the information technology to review the emails and determine additional security measures that should be taken if any.

### Phish Alert Button



28  
Installed

18  
Uninstalled

792  
Total Reported

21  
Simulated Emails

771  
Non-Simulated Emails

### Phish Alert Report Comparison

Last 30 days



[Download CSV](#)

Phishing emails are sent monthly to test employee's awareness when handling email correspondence. This helps the company to determine individual's performance handling of cybersecurity risk situations and provide additional trainings as needed.

### Emails Sent by Template

Template Name	Sent	Delivered	Reported	Clicked	Clicked %
YouTube: Video Showing CIA Searching Your Personal Data (Link)	1	1	0	0	0
YouTube: Your Friend Shared a Video With You - Angry Cat on a Skateboard (Link)	1	1	0	0	0
Facebook: Reminder: Confirm your Facebook account (Link)	1	1	0	0	0
Instagram: New login to Instagram from Mobile Safari WebView on Apple iPhone (Link)	1	1	0	0	0
LinkedIn Messaging: You have a quote request (Link)	1	1	0	0	0
Twitter: Twitter now supports 2FA on mobile devices and the web - Update Now! (Link)	1	1	0	0	0
Facebook: James Smith shared a link (Link)	1	1	0	0	0
TikTok: Ad account will soon run out of balance (Link)	1	1	0	0	0
LinkedIn: Invitation for LinkedIn Verified Badge (Link)	2	2	0	0	0

This report displays statistics for selected email templates used.

# Substation NCP and CP from Sunflower Determinants

peak

NCP KW			2023											
Substation	Recorder ID	Substation capacity (kVa)	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Beeler	SF02 BEELER	28000	6,355	6,354	6,151									
Dighton 14400	SF02 DIGH14400	28000	5,344	5,253	4,826									
Dighton 7200	SF02 DIGH7200	22400	2,309	2,452	2,266									
Manning	SF02 MANNING	25000	4,956	4,969	5,301									
Manning B	SF02 MANNINGB	7500	-	-	-									
LS Seaboard	SF02 SEABOARD	billing	265	264	223									
Twin Springs 14000	SF02 TSPRGS14	11300	262	258	219									
Twin Springs 7200	SF02 TSPRGS72	11300	158	163	263									
Dighton WAPA	SFWP DIGHTON	billing	156	138	136									
Dighton - West	SF02 DIGHTCTYW	1500	402	440	381									
Dighton - North	SF02 DIGHTCTYN	1500	461	434	387									
Dighton - South	SF02 DIGHTCTYS	1500	601	517	423									
City of Dighton	SFS2 DIGHCTY	billing	1,264	1,193	964									
Alexander 115 Sub	MK02 ALEXAN	20000	1,518	1,651	1,286									
Ness City 115 Sub	MK02 NESS115	20000	3,482	3,555	2,846									
Non-Coincidental Peak			27,533	27,641	25,672	0	0	0	0	0	0	0	0	0

CP KW			2023											
Substation	Recorder ID	Substation capacity (kVa)	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Beeler	SF02 BEELER	28000	5,413	5,648	5,619									
Dighton 14400	SF02 DIGH14400	28000	5,146	5,234	4,336									
Dighton 7200	SF02 DIGH7200	22400	2,262	2,452	2,148									
Manning	SF02 MANNING	25000	4,615	4,133	4,947									
Manning B	SF02 MANNINGB	7500	-	-	-									
LS Seaboard	SF02 SEABOARD	billing	232	255	162									
Twin Springs 14000	SF02 TSPRGS14	11300	242	198	181									
Twin Springs 7200	SF02 TSPRGS72	11300	134	127	189									
Alexander 115 Sub	MK02 ALEXAN	20000	1,406	1,413	1,207									
Ness City 115 Sub	MK02 NESS115	20000	3,482	3,533	2,789									
Sum of CP			22,932	22,993	21,578	0	0	0	0	0	0	0	0	0

City of Dighton NCP			2023											
Substation	Recorder ID	Substation capacity (kVa)	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Dighton WAPA	SFWP DIGHTON	billing	156	138	136	-	-	-	-	-	-	-	-	-
Dighton - West	SF02 DIGHTCTYW	1500	402	440	381	-	-	-	-	-	-	-	-	-
Dighton - North	SF02 DIGHTCTYN	1500	461	434	387	-	-	-	-	-	-	-	-	-
Dighton - South	SF02 DIGHTCTYS	1500	601	517	423	-	-	-	-	-	-	-	-	-
City of Dighton	SFS2 DIGHCTY	billing	1,264	1,193	964	-	-	-	-	-	-	-	-	-
			4500	1,464	1,391	1,191	0	0	0	0	0	0	0	0

Sunflower Billing Summary			capacity	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
City of Dighton @ 2% Subtract from WHM			CPKW	1,358	1,331	1,028									
Demand (off of CP )			178000	21,574	21,662	20,550									
Energy purchased				14,401,067	12,557,282	13,295,176									



## Richard McLeon

---

**From:** Nate Burns  
**Sent:** Monday, April 24, 2023 7:49 AM  
**To:** Richard McLeon  
**Subject:** Engineering update

**Follow Up Flag:** Follow up  
**Flag Status:** Flagged

This month we have been working with PSE on multiple projects. They are working on some refined setting on a couple of circuits to curtain some calorie rating in our ArcFlash study that were more than we would like. We have also been working with them on WindMil model updates to ease the update process with them. They are also evaluating a 1000kva spot load in the Shallow Water area for possible impacts for us. We have also been working with L & G and Border States on developing new meter programs to bring us in additional data. This will assist us going forward with analysis of line and load characteristics in the dynamic future ahead of us. I have had two site visits for prospective loads. One is for a gas recapture/injection facility in the Shallow Water area. This project is in the early stages of development. We have a study going with PSE on line effects and have materials quoted. The second one is a new Cellular tower just NE of Ness City. We have an initial design and I will be staking this project in this week for easement and contract preparation. We are continuing to replace reject poles as time and material allow.

*Nate Burns*

Engineering Coordinator  
Lane-Scott Electric  
(620) 397-5327 O  
(620) 397-8063 C (best)

## May Board Meeting – Member Service Report

### 1. Board nomination advertising included:

- a. Kansas Country Living in April
- b. April Bill Stuffer
- c. Radio Apr. 3 – Apr. 23 on stations 103.3, 101.9, 93.5, 104.7, 97.3, 98.1, 105.9 (Latin Country), 94.5, 1030AM, 100.9, 104.9/1240AM, 102.9/1340AM
- d. Social Media Ads on Facebook & Instagram – 4 times
- e. Facebook Local Community Facebook Pages
- f. Newspaper: Article and ad in the Dighton Herald, Ness County News, Scott Co. Record, Jetmore Republican, Rush County News, Garden City Telegram, Gove County Advocate. The article ran 1 time, the ads ran 4 weeks.
- g. SmartHub Webbanner ad
- h. Email Blast to all SmartHub users
- i. Included in the April Electronic E-Newsletter

2. CoBank Sharing Success Grants: We received 20 applications, the most we've received during an application period so far! The last two years we had 13 & 14. A committee of employees was formed to rank the applications. The winners submitted to CoBank for approval are as follows:

- a. USD 303 Ness City Schools – The grant will be used for two rolling trauma bags, Hi-Viz Easy-Roll First Aid Station, complete with supplies for emergencies that may occur at school or school events.
- b. Family Crisis Center, offers service to 7 counties in SW Kansas, being Finney, Greeley, Hamilton, Kearny, Lane, Scott & Wichita. The grant would be used to extend the services to send an advocate to Scott and Lane counties for support group for adult survivors and their child prevention advocate into the schools of both counties. The funds would help with mileage as well as supplies for support groups to make them as interactive as possible.
- c. American Legion 8<sup>th</sup> District Honor Guard – Provides military funeral services for fallen comrades, as many as 100 per year. The area covered is west of the Ness/Rush line to the Colorado state line and south of Hwy 96 to Oklahoma. The grant will be used to help defray expenses for all of the traveling to provide the services.
- d. Utica Rural Fire District – The fire district covers approximately 400 square miles covering parts of Ness, Lane, Trego and Gove counties. The grant will be used to outfit new volunteer firefighters with gear. Most of the structure bunker gear is outdated and needing replaced. The department is limited on funds through their county budget. They budget \$5,000-\$10,000 per year on new equipment, but they have just spent the last three years of funds on two new self-contained breathing apparatus (SCBA) equipment.

3. Scholarship Selection. The committee is currently working on selections. We had 32 applications this year!

4. The Member Satisfaction Survey has been completed with 250 responses. (Reports will be included if received in-time for the board meeting)

5. Our Annual Food Drive is underway! Elementary schools who are participating this year are Dighton, Western Plains (Ransom & Bazine), and Sacred Heart. Ness City opted not to participate.

6. Worked with Richard on creating an updated Interconnection application that is required of any renewable or distributive generation facility to connect to our system. I will also be creating a renewable energy resources webpage on our site that has the application, tariffs, and additional informative information available for our members.

7. Capital Credit Estate Retirement follow-up letters to turn in information by May 18<sup>th</sup>.

8. We will be hosting the Sunflower Electric Annual Meeting on May 16<sup>th</sup> and 17<sup>th</sup>. LSEC Trustees who would like to attend are welcome.

The agenda is:

May 16:

- 12:00 pm: We will be providing lunch and golf at the Scott City golf course on the 16<sup>th</sup>. RSVPs are needed for golf. Sunflower board members have been asked to RSVP to Sunflower, but if any other **LSEC Trustees would like to play, you can RSVP to me.**
- 6:30: Catered BBQ by Jesse Piedra at Lane-Scott Electric

May 17: Annual Meeting at St. Theresa Catholic Hall

- 7:30 – 8 am : Breakfast
- 8am – Annual Meeting
- 12 pm – Lunch

9. Normal monthly KCL, social media posts, website updates, new member e-mail series, newsletter e-blast, chamber communications, sponsorship/donation requests, communication plan updates, spending report, advertising.

## **April Warehouse Report**

### **Total Inventory Dollars on Hand for April:**

Line Material--\$364,703

Inventory Turns—0.691

Resale Material--\$175,517

Inventory Turns—1.871

### **Generac Update:**

Multiple quotes were given on Generac generators in April. Currently, we are caught up on installations. Focus will now turn to completing the services this Spring/Summer. We did experience some issues with a couple of new generators. A newly installed one wouldn't start, the problem ended up being a gas regulator on the generator. Later in the month, one that is less than 3 months old was having issues. After troubleshooting, it seemed to be the gas regulator again, we put a new one on and it didn't work either. It looks like there may be a bad batch of regulators that got sent out.

### **Electrician Update:**

We have continued to dwindle down our job list, focusing on a better response time to new calls. It is looking like we may finally be caught up in another month or two. This will be a huge step for the electricians as our response time in the past wasn't good. There aren't any big projects as of right now on the horizon so focus will remain on catching up.

### **HVAC Update:**

With the weather being milder, service calls slowed in April. Two new A/C units were installed and quotes for 3 more were given in April. Mark's focus will turn to season checks and generator servicing in May.

### **Line Material:**

We are starting to see some transformers trickle in, which is encouraging to see. Inventory availability hasn't changed much, it seems that every week a different item is hard to get. The Linemen have begun pole changeouts so we should start seeing better turns and our inventory dollars drop some. Additionally, our first load of ductile iron poles is expected to ship in May.