

## Formulas

Oct-22

RUS = 7 CFR § 1710.114

### Equity - % of Assets **39.42%**

YTD	Margin + Equities - C36	25,717,891
YTD	Total Assets - C29	65,245,608

### Distribution Equity **25.72%**

YTD	Margin + Equities - C36	25,717,891
YTD	Total Assets - C29	65,245,608
YTD	Patronage Capital - C8	12,033,900

### Equity - % of Capitalization **42.26%**

YTD	Current Equity - C36	25,717,891
YTD	Current LT Debt - C43	35,132,685

### Current Ratio **2.03**

YTD	TI. C & A Assets - C26	8,900,937
YTD	TI C & A Liabilities - C54	4,395,032

### General Funds Level **13.18%**

YTD	Non Utility Property - C6	-
YTD	Invest in Assoc, Other GF - C9	445,461
YTD	Other Invest. - C12	5,501
YTD	Special Funds - C13	-
YTD	Cash Gen. Funds - C15	76,890
YTD	Temporary Investments - C18	5,160,950
YTD	Prepayments Unapplied - C42	2,451,342
YTD	Total Utility Plant - C3	61,781,334

### Cash to Debt **15.54%**

YTD	Cash Gen. Funds - C15	76,890
YTD	Temporary Investments - C18	5,160,950
	CFC CTC's - Stat Report	221,958
YTD	Current LT Debt - C43	35,132,685

## Financial Reporting Ratios

### TIER RUS = 1.25 **2.13**

YTD	Net Income - A29	1,208,601
YTD	Interest on LT Debt- A16	1,066,267

### DSC RUS = 1.25 **3.25**

	Depreciation - A13	1,566,930
	Interest on LT Debt- A16	1,066,267
	Pat. Cap. or Margins - A29	1,208,601
YE	Prin. & Int. Pymts - N, d Total	1,181,313

### MDSC CFC - 1.35 **3.14**

	Depreciation - A13	1,566,930
	Interest on LT Debt- A16	1,066,267
	Operating Income - A21	953,875
	Non-Op Margins - Int - A22*	72,122
	Patronage Capital - C8	12,033,900
	Pat Cap Cash Calc	44,306
	Prin. & Int. Pymts - N, d Total	1,181,313
	LT Lease Calculation*	-
	if C44 > 0.02 C36	-

### Operating TIER RUS - 1.1 **1.89**

YTD	Operating Income - A21	953,875
	Interest on LT Debt- A16	1,066,267

### Operating DSC RUS = 1.1 **3.07**

	Operating Income - A21	953,875
	Depreciation - A13	1,566,930
	Interest on LT Debt- A16	1,066,267
	Patron. Refund from G&T, other - A26+A27	44,306
YE	Prin. & Int. Pymts - N, d Total	1,181,313
	Interest on LT Debt- A16	1,066,267
	LT Debt - other Variance - C40	5,277,946
	sum A16+C40	6,344,213

**LANE-SCOTT ELECTRIC ENERGY SALES STATISTICS FOR OCTOBER 2022**

CLASS OF SERVICE	NO. RECEIVING SERVICE		kWh SOLD		AMOUNT BILLED		Y.T.D AVERAGE		SALE PRICE PER kWh Y.T.D.
	Y.T.D. AVG.	THIS MONTH	THIS MONTH	Y.T.D.	THIS MONTH	Y.T.D.	kWh USED	AMOUNT	
Residential Sales	2,220	2,227	1,371,196	21,385,824	\$229,526	\$2,838,828	963	\$127.88	13.27
Residential Sales-Seasonal	47	45	5,953	93,073	\$2,005	\$22,985			
Irrigation Sales	334	337	945,399	11,955,022	\$103,663	\$1,163,658			
Small Commercial	1,862	1,863	4,092,303	42,607,872	\$544,984	\$5,054,233	2,289	\$271.50	11.86
Large Commercial	175	175	2,828,414	27,885,234	\$391,452	\$3,520,394	15,971	\$2,016.26	12.62
Public Street Lighting	13	13	35,946	359,460	\$5,837	\$52,719			
Public Building Sales	48	48	22,192	347,800	\$4,166	\$50,168			
Non-Domestic	1,065	1,070	144,671	1,790,244	\$41,570	\$412,966			
City of Dighton	1	1	629,224	8,388,255	\$41,037	\$712,273	838,826	\$71,227.30	8.49
Idle Services on rate 90	20	16	0	0	\$504	\$5,133			
Large Industrial	3	3	2,494,600	28,348,400	\$252,147	\$2,647,474	944,947	\$88,249.13	9.34
Irrigation Horsepower Charges						\$303,560			
Total Energy Sales	5,787	5,798	12,569,898	143,161,184	\$1,616,891	\$16,784,391			11.72
Other Electric Revenue					\$393,798	\$1,468,479			
Total					\$2,010,689	\$18,252,870			

**SUBSTATION DATA**

Substation	(NCP)KW	kWh Purchased	Cost Per kWh	kWh Sold	Line Loss	Load Factor-P	Load Factor-S
Beeler-Sub 3	5,534	3,601,923		3,246,714	9.86%	87.48%	78.86%
Dighton-Sub 1 - 7200 West & North	1,873	1,155,047		1,019,423	11.74%	82.89%	73.15%
Dighton-Sub 2 - 14400 South	4,113	2,294,801		2,209,680	3.71%	74.99%	72.21%
Manning-Sub 4	5,267	3,252,059		3,058,280	5.96%	82.99%	78.04%
LS Seaboard-Sub 5	203	117,146		110,438	5.73%	77.56%	73.12%
Twin Springs Lo 7.6-Sub 7	445	247,968		220,633	11.02%	74.90%	66.64%
Twin Springs Hi 14.1-Sub 8	0	0		0			
City of Dighton	1,361	541,833	6.1900	541,833	0.00%	53.51%	53.51%
City of Dighton - WAPA	147	87,391	3.0200	87,391	0.00%	79.91%	79.91%
Alexander 115	3,563	778,529		705,419	9.39%	29.37%	26.61%
Ness City 115	3,580	1,469,374		1,370,087	6.76%	55.17%	51.44%
Total	26,086	13,546,071	5.0500	12,569,898	7.21%	69.80%	64.77%

**RUS/CFC LOAN FUND TRANSACTIONS**

**MISC.**

**OTHER STATISTICS**

				Y.T.D	M.T.D.
Gross Obligation to RUS	\$ 54,111,889	General Fund Balance	\$76,590	Miles Energized	2046.39
Pymts Applied Against Principal	\$ 20,853,936	MMDA Investments	\$202,917	Density	2.83
Net Obligation to RUS	\$ 33,257,953	Cash Available at Month End	\$279,507	kWh Purchased	152,175,296
CFC Line of Credit	\$ -			kWh Sold (Inc. Office Use)	143,228,677
CoBank Line of Credit	\$ -	CFC Investments - CP, SN, MTN	\$4,958,032	Percent of Line Loss	5.88%
CFC Note #9004-RUS refinance	\$ 5,214,641	CFC CTC's	\$221,958	Idle Services	268
CFC Note #9006-RS Prepymt	\$ 144,518			Oper. Revenue Per kWh Sold	12.74
CoBank Note-Feb 21 Winter Event	\$ 1,319,402			Expense Per kWh Sold	12.08
				Income Per Mile	982.55
				Expense Per Mile	655.18

**ACCOUNT AGING**

	Current	30-89 Days	90 Plus
Irrigation Accounts Receivable	\$90,658	\$8	
Electric Accounts Receivable	\$1,475,864	\$47,310	\$10,165
Retail Accounts Receivable	\$57,696	\$3,847	\$11,798

## 2022-Line 25 - Non-Operating Margins

		January	February	March	April	May	June	July	August	September	October	November	December	TOTAL	
Rev.-Electrician & Mat.	415.1	\$41,610.26	\$39,180.92	\$58,583.01	\$294,540.62	\$79,209.01	\$107,129.85	\$158,595.57	\$154,754.40	\$88,229.81	\$95,389.69			\$1,117,223.14	415.1
Exp.-Electrician & Mat.	416.1/1.11	\$44,296.05	\$40,880.21	\$51,002.11	\$270,371.75	\$71,541.70	\$73,861.66	\$123,288.25	\$116,635.10	\$75,326.17	\$76,385.95			\$943,588.95	416.1/1.11
		(\$2,685.79)	(\$1,699.29)	\$7,580.90	\$24,168.87	\$7,667.31	\$33,268.19	\$35,307.32	\$38,119.30	\$12,903.64	\$19,003.74	\$0.00	\$0.00	\$173,634.19	
Rev.-Appliance Repair	415.2	\$13,226.33	\$35,074.50	\$11,957.94	\$16,282.17	\$25,711.15	\$4,588.18	\$141.69	\$200.60	\$12,971.95	\$20,232.96			\$140,387.47	415.2
Exp.-Appliance Repair	416.2/2.21	\$28,823.68	\$28,034.21	\$20,145.35	\$23,972.95	\$19,638.93	\$9,216.82	\$11,129.62	\$5,105.18	\$16,831.96	\$19,814.49			\$182,713.19	416.2/2.21
		(\$15,597.35)	\$7,040.29	(\$8,187.41)	(\$7,690.78)	\$6,072.22	(\$4,628.64)	(\$10,987.93)	(\$4,904.58)	(\$3,860.01)	\$418.47	\$0.00	\$0.00	(\$42,325.72)	
Rev.-Member Damages	415.3	\$0.00	\$315.00	\$0.00	\$0.00	\$0.00	\$3,349.27	\$0.00	\$1,056.89	\$0.00	\$0.00			\$4,721.16	415.3
Exp.-Member Damages	416.3	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,226.05	\$0.00	\$1,155.45	\$0.00	\$0.00			\$2,381.50	416.3
		\$0.00	\$315.00	\$0.00	\$0.00	\$0.00	\$2,123.22	\$0.00	(\$98.56)	\$0.00	\$0.00	\$0.00	\$0.00	\$2,339.66	
Finance Charges	415.5	\$144.44	\$214.36	\$94.92	\$299.78	\$170.55	\$217.99	\$190.73	\$183.07	\$63.47	\$123.27			\$1,702.58	415.5
MARGIN-Retail		(\$18,138.70)	\$5,870.36	(\$511.59)	\$16,777.87	\$13,910.08	\$30,980.76	\$24,510.12	\$33,299.23	\$9,107.10	\$19,545.48	\$0.00	\$0.00	\$135,350.71	
Misc. Income	421.0	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	421.0
Gain on Disposal	421.1	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	421.1
Loss on Disposal	421.2	\$0.00	\$0.00	\$0.00	\$2,947.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			\$2,947.17	421.2
NET NON-OP MARGIN		(\$18,138.70)	\$5,870.36	(\$511.59)	\$19,725.04	\$13,910.08	\$30,980.76	\$24,510.12	\$33,299.23	\$9,107.10	\$19,545.48	\$0.00	\$0.00	\$138,297.88	

	Current Month					YTD Total				
	Billed Hours	Unbilled Hours	Hourly Rate	Total Unbilled Rev		Billed Hours	Unbilled Hours	Hourly Rate	Total Unbilled Rev	
Kalo	110.5	68.5	\$ 85.00	\$ 5,822.50		1327	574	\$ 85.00	\$ 48,790.00	
Michael	147.5	32.5	\$ 85.00	\$ 2,762.50		1574	349.5	\$ 85.00	\$ 29,707.50	
Mark	140	47	\$ 85.00	\$ 3,995.00		1058	658.5	\$ 85.00	\$ 55,972.50	
	398	148		\$ 12,580.00		3959	1582		\$ 134,470.00	

72.89%

71.45%

## 2022

**Maintenance Inspection Log** - to be completed monthly and copy submitted to Richard before the monthly Board meeting.

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
<b>1 Overhead lines</b>												
number/miles	3,986	4,684	2833	4765	6,871	4,659	4,176	5,453	3,003	4,378		
cost	\$39,879.00	\$48,956.00	\$28,990.00	\$38,752.00	\$55,134.00	\$37,531.00	\$36,823.00	\$47,724.00	\$30,219.00	\$42,019.00		
<b>2 Underground lines</b>												
number/miles	70	80	331	120	385	279	195	336	160	537		
cost	\$649.00	\$785.00	\$3,765.00	\$1,273.00	\$3,718.00	\$3,371.00	\$3,660.00	\$3,008.00	\$1,743.00	\$5,510.00		
<b>3 Poles</b>												
number inspected	0	0	1097	1706	0	0	0	0	0	0		
cost			\$15,664.00	\$24,360.00								
<b>4 Right-of-way</b>												
miles inspected	0	80	105	130	107	119	250	85	0	184		
cost	\$0.00	\$785.00	1749.00	\$1,944.00	\$998.00	\$899.00	\$1,510.00	\$1,248.00	\$0.00	\$1,064.00		
<b>5 Substations</b>												
number inspected	15	15	15	15	15	15	15	15	15	15		
which ones?	All	All	All	All	All	All	All	All	All	All		
cost	\$3,235.00	\$3,127.00	\$2,375.00	\$3,458.00	\$1,713.00	\$3,919.00	\$3,719.00	\$11,131.00	\$124.00	\$7,483.00		
<b>6 DG Interconnections</b>												
number inspected	0	0	0	0	0	0	0	0	0	40		
cost	\$0.00									\$77.00		
<b>7 CT:PT Metering</b>												
number inspected	0	0	0	0	0	0	0	0	0	0		
cost	\$0.00											
<b>8 Line Clearances</b>												
miles inspected	259	280	50	0	80	483	685	582	1,420	254		
cost	\$2,261.00	\$1,286.00	\$324.00	\$0.00	\$1,609.00	\$6,498.00	\$14,236.00	\$3,814.00	\$12,583.00	\$2,085.00		

# Operations Report November 2022

## ● Maintenance

Refused transformers and side taps.  
Worked locate tickets.  
Repaired crossarm braces on East Mantina 3 phase.  
Fixed lights system wide.  
Measured line height on Hwy 96 for oversized load coming through.  
Retired single phase connects for Neal Wilson and Cathouse.  
Retired single phase line in Ness and Gove Co.  
Retired 3 phase line by Brownell.  
Changed out meter loops at Mike Scheuerman's, Bill Danduran's and Vulgamore Land and Cattle.  
Disconnected service at Scott Blackburn's.  
Reconnected service for Wells Fargo in Scott Co.  
Checked connections and patrolled line for blinking lights at Kyle Spencer's and Alex Nichepor's.  
Changed out bad transformer at Lane Copeland's.  
Fixed secondary at Jason Ratliff's and Tim Sidebottom's.  
Trimmed trees at Berry Schwein's in Bazine.  
Changed out bad meters.  
Monthly Sub Checks.  
Planned outage in the Manning substation. Fixed hot spots and changed out bad switches.  
Fixed platform station and straightened poles north of Dighton.  
Converted 3 phase connect to single phase for Scott Corsair.

## ● Pole Change Outs.

Changed out lift pole for Gordon Breit.  
Set 2 A-4 poles on the Rufenacht single phase.  
Changed out bad V phase pole north of Manning.  
Changed out bad 3 phase pole by Alamota.  
Change out bad meter pole at Ty Panzner's.

## ● New Connects.

Built 5 spans of new single phase and built connect for Nick Henning's new house.  
Built new 3 phase connect for Palomino Ehmke Trust.

## ● Other

Monthly safety meeting.  
Hung Christmas lights in Healy, Ness City, Bazine, and McCracken.  
Yearly D.O.T inspections.

## **INFORMATION TECHNOLOGY REPORT**

### ***IT/COMPLIANCE PROJECTS COMPLETED AS OF NOVEMBER 2022***

1. Verifone electronic payment device TLSv1.2 (Transport Layer Security) certificate upgrade. Protocol helps systems communicate data over a secured layer in encrypted format which is understood only by the involved parties not by intruders.
2. Primary domain server quote, secondary domain server programming, and reviewed upgrade options and programming adjustments.
3. Telephone call center headset to decrease pains of existing injuries or developing future issues.
4. AppSuite Smart Tag deactivate permissions.
5. New employee security permissions set up
6. iVue 2.55 upgrade.
7. Color printer specs and quote.
8. Endpoint Central patching 2MFA resolutions.
9. Troubleshooting employee software and device issues.
10. ASP Server maintenance.
11. US Payment server patching.
12. Payment Gateway maintenance.
13. AppSuite 1.94.1 version updates.
14. AppSuite MapView TPK imagery and data file monthly update.

### ***IT/COMPLIANCE PROJECTS IN PROGRESS AS OF NOVEMBER 2022***

1. iVue Mosaic chart and report programming.
2. Work Management Operation Suite project scheduled to begin January 2023.
3. Mobile Radio Services meeting to gather information on router communication network and equipment requirements. Researching tower connectivity options with both Internet Service Providers.

# **CYBERSECURITY COMPLIANCE REPORT**

## ***CYBERSECURITY/IT PROJECTS COMPLETED AS OF NOVEMBER 2022***

1. Veeam backup server installed and programming in progress.
2. Ness office SonicWall firewall and Aruba wireless access point set up and programming.
3. Domain server securities and programming review.
4. Set up account with High Point Networks cybersecurity services.
5. Identified and troubleshoot security system alerts.
6. Renewal of certificate of validation for credit card PCI Compliance credit assessment.

## ***CYBERSECURITY/IT PROJECTS IN PROGRESS AS OF NOVEMBER 2022***

1. Establishing primary domain server with a secondary backup server setup. Establishing device backup diversity, redundancy and robust security for file share migration, network segmentation, device authentication, and user authentication. Business continuity resiliency during a disaster for backup of data recovery, access, and mobility.
2. Establishing a secondary GIS server to accomplish the same cybersecurity measurements as the domain server.
3. Veeam backup full management upgrade. Establishing backup diversity using multiple backup incremental timeframes. Building data redundancy with file encryption, immutable storage for airgap protection, and server replication. Business continuity resiliency to decrease disaster recovery time, protects against Ransomware, data quality, and data mobility. Provides third-party support.
4. Cyber Defense Firewall full management upgrade. Establishing device protection diversity with a primary and secondary firewall. Redundancy and robust security bundle for network and data protection. Business continuity resiliency during a disaster to provide high availability and protects against unauthorized alteration. Provides third-party support.
5. Federated Cybersecurity wire fraud procedures.
6. Cyber Patch full management upgrade.

## **IDENTIFY, ACCESS, AND MITIAGE RISK**

1. Third part threat factor notifications reviewed to determine if firewall or email securities need added, updated, or checked on or if company awareness email should be sent.
2. Office 365 email threat management daily review and risk mitigation.
7. Manage Engine Desktop Central patch management daily review and risk mitigation.
8. Cyber Detect Rapid 7 asset vulnerability management and risk mitigation.
9. Cyber Detect Insight end user vulnerability management and risk mitigation.
10. Cyber Detect Nexpose network vulnerability scan.
11. ASP iVue server monthly patching and updates.
12. US Payment KIOSK monthly backend server patching and software upgrade.
13. Operations and domain server backups, disk cleaner, and alert warning daily review.
14. Applications and windows updates and patching.

# Substation NCP and CP from Sunflower Determinants

									peak							
NCP KW			2022													NCP % capacity (kW/kVa)
Substation	Recorder ID	Substation capacity (kVa)	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		
Beeler	SF02 BEELER	28000	6,064	6,207	6,107	6,307	6,311	6,855	6,908	6,817	6,454	5,534			24.7%	
Dighton 14400	SF02 DIGH14400	28000	5,160	5,031	5,001	4,994	5,577	6,659	5,831	6,549	5,317	4,735			23.8%	
Dighton 7200	SF02 DIGH7200	22400	2,361	2,362	2,245	2,519	3,233	4,495	4,636	4,719	4,001	2,822			21.1%	
Manning	SF02 MANNING	25000	4,794	4,881	4,939	5,530	6,107	7,170	7,337	7,235	5,852	5,267			29.3%	
Manning B	SF02 MANNINGB	7500	-	-	-	-	-	-	-	-	-	-	-	-	0.0%	
LS Seaboard	SF02 SEABOARD	billing	249	258	254	195	216	242	260	231	215	203				
Twin Springs 14000	SF02 TSPRGS14	11300	270	273	236	220	299	391	384	348	325	-			3.5%	
Twin Springs 7200	SF02 TSPRGS72	11300	179	186	261	263	304	357	371	342	409	445			3.3%	
Dighton WAPA	SFWP DIGHTON	billing	156	138	136	155	154	185	218	176	136	147				
Dighton - West	SF02 DIGHTCTYW	1500	323	316	341	317	501	727	717	913	830	500			60.9%	
Dighton - North	SF02 DIGHTCTYN	1500	504	493	424	421	628	734	926	898	796	449			61.7%	
Dighton - South	SF02 DIGHTCTYS	1500	637	631	532	660	945	1,281	1,450	1,326	1,064	622			96.7%	
City of Dighton	SFS2 DIGHCTY	billing	1,219	1,240	1,099	1,220	1,789	2,609	2,931	2,772	2,549	1,361				
Alexander 115 Sub	MK02 ALEXAN	20000	2,162	1,597	1,500	2,893	1,646	2,347	2,335	2,162	6,572	3,563			32.9%	
Ness City 115 Sub	MK02 NESS115	20000	4,460	3,580	4,674	4,246	4,346	5,611	8,123	5,851	7,453	3,580			40.6%	
Non-Coincidental Peak			28,538	27,193	27,749	29,940	32,056	39,663	42,427	40,339	41,973	29,228	0	0		

CP KW			2022												CP % capacity (kW/kVa)
Substation	Recorder ID	Substation capacity (kVa)	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beeler	SF02 BEELER	28000	5,395	5,768	5,178	5,711	6,123	6,599	6,403	6,692	5,893	5,073		23.6%	
Dighton 14400	SF02 DIGH14400	28000	3,970	4,326	4,866	4,780	4,793	5,128	5,614	5,461	4,080	3,454		20.1%	
Dighton 7200	SF02 DIGH7200	22400	2,302	2,288	2,115	2,445	3,027	4,430	4,351	4,515	3,862	2,297		19.8%	
Manning	SF02 MANNING	25000	4,073	4,803	4,645	4,433	5,268	6,335	6,285	5,967	5,487	5,118		25.3%	
Manning B	SF02 MANNINGB	7500	-	-	-	-	-	-	-	-	-	-		0.0%	
LS Seaboard	SF02 SEABOARD	billing	198	225	217	167	183	207	241	216	202	182			
Twin Springs 14000	SF02 TSPRGS14	11300	217	214	191	195	278	337	354	336	297	-		3.1%	
Twin Springs 7200	SF02 TSPRGS72	11300	136	164	125	256	288	335	366	322	332	354		3.2%	
Alexander 115 Sub	MK02 ALEXAN	20000	646	1,543	-	1,293	1,523	2,055	2,219	2,081	1,989	1,239		11.1%	
Ness City 115 Sub	MK02 NESS115	20000	4,449	3,580	4,554	2,606	4,053	5,392	6,032	5,851	5,061	2,962		30.2%	
Sum of CP			21,386	22,911	21,891	21,886	25,536	30,818	31,865	31,441	27,203	20,679	0	0	

City of Dighton NCP			2022												NCP % capacity (kW/kVa)
Substation	Recorder ID	Substation capacity (kVa)	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Dighton WAPA	SFWP DIGHTON	billing	156	138	136	155	154	185	218	176	136	147	-	-	
Dighton - West	SF02 DIGHTCTYW	1500	323	316	341	317	501	727	717	913	830	500	-	-	60.9%
Dighton - North	SF02 DIGHTCTYN	1500	504	493	424	421	628	734	926	898	796	449	-	-	61.7%
Dighton - South	SF02 DIGHTCTYS	1500	637	631	532	660	945	1,281	1,450	1,326	1,064	622	-	-	96.7%
City of Dighton	SFS2 DIGHCTY	billing	1,219	1,240	1,099	1,220	1,789	2,609	2,931	2,772	2,549	1,361	-	-	
4500			1,464	1,440	1,297	1,398	2,074	2,742	3,093	3,137	2,690	1,571	0	0	60.9%

Sunflower Billing Summary			capacity	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
City of Dighton @ 2% Subtract from WHM			CPKW	1,329	1,368	1,145	1,283	1,859	2,718	2,950	2,947	2,624	1,366			
Demand (off of CP )			178000	20,057	21,543	20,746	20,603	23,677	28,100	28,915	28,494	24,579	19,313	0	0	
Energy purchased				14,188,752	12,585,333	13,012,284	12,943,820	14,440,521	15,886,273	17,586,432	16,720,211	13,506,563	12,916,848			



## **December 2022 Member Service Board Report**

1. Military Packages were mailed out to 11 active military members from our service territory.
2. Created December radio spot. It's a winter safety message.
3. Thanksgiving Giveaway contest concluded. Recipients were: one from Ness City, one from Utica, and one from Healy.
4. Working on sending out Christmas cards.
5. Christmas Gift Certificates are available again this year, for people who want to purchase electricity as a gift for a Lane-Scott member.
6. Worked on Estate Capital Credit Retirements and completed the report for approval.
7. Helped a lot with the Capital Credit general retirement process.
8. Paperless Billing Report: During our second month of the \$10 bill credit for going paperless, there were another 15 members sign-up for paperless and 32 new paperless accounts during the past month. This brings us to a total of 332 paperless members (39% of SmartHub users are paperless & 12.5% of All members) and 580 paperless accounts.
9. Normal monthly KCL, social media posts, website updates, new member e-mail series, newsletter e-blast, chamber communications, sponsorship/donation requests, communication plan updates, spending report, advertising.

## **November Warehouse Report**

### **Total Inventory Dollars on Hand for November:**

Line Material--\$265,182

Inventory Turns—0.921

Resale Material--\$255,795

Inventory Turns—1.762

### **Generac Update:**

We received a high number of inquiries on Generac generators in November. Installations are still moving forward as time permits. By the end of December, we will have all the generators set that we've been waiting on parts for. I worked with Ann Marie to put together bill-stuffers (to be sent out next Spring) to advertise Generac. Servicing generators has also kept us busy, as we had several that were due in the month of November

### **Inventory to be Billed/Future Margins:**

4 Generac generators: \$45,000 average gross/\$10,000 average net margin

12,000' Duct: \$30,500 gross/\$10,000 net margin

### **Electrician Update:**

The new mill work at LCF is still progressing. We had multiple calls for cattle waterers and electric fence issues this month. Calls continue to steadily come in for work with no sign of slowing in the foreseeable future. We are currently looking at bringing in a contractor to help the electricians on the larger jobs. This will enable us to get caught up on our call list quicker.

### **HVAC Update:**

November was a steady month for the HVAC side with the first cold spell hitting. Mark received several service calls for furnaces. One new furnace was sold as well in the month of November. He was also busy servicing generators and wrapping up season checks. We did see positive margins for the month of October on the HVAC side; we will continue to strive to make that the norm rather than the exception.

### **Line Material:**

Currently we are waiting on two loads of poles, which should be here in the first few weeks of December. We will probably have to turn around and order more loads as the lead time is still pushing 2-1/2 to 3 months. I am also hopeful that productions schedules do not change and that we will start receiving transformers by the end of December. Supplies still remain tight, with several vendors having long lead times and backorders.