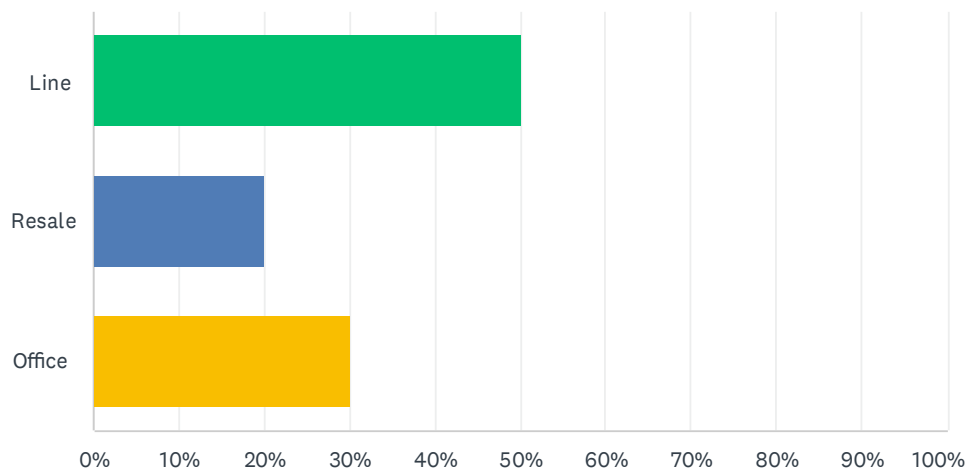


Q1 Which department do you primarily work in?

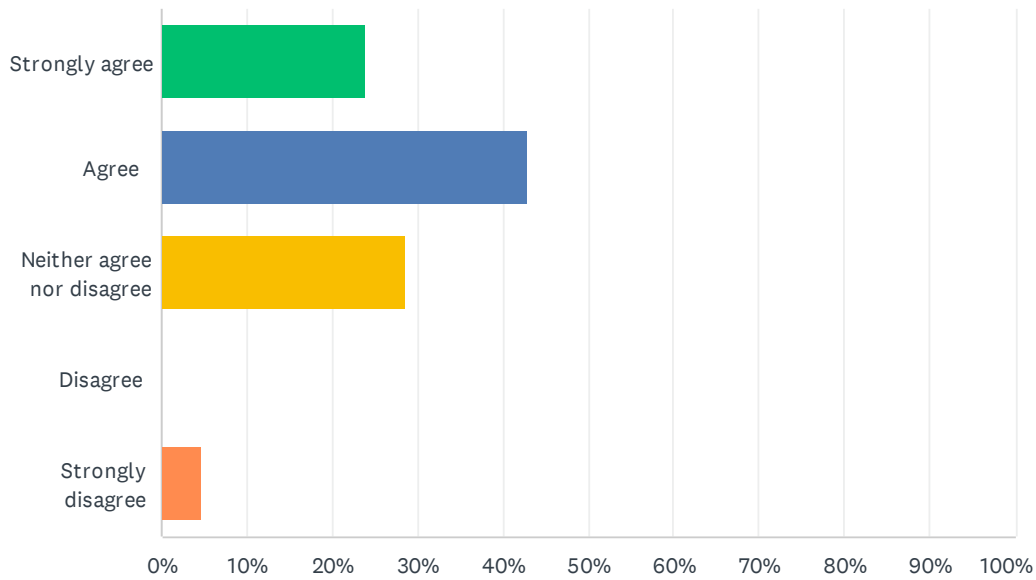
Answered: 20 Skipped: 1



ANSWER CHOICES	RESPONSES	
Line	50.00%	10
Resale	20.00%	4
Office	30.00%	6
TOTAL		20

Q2 I am satisfied with my opportunities for professional growth

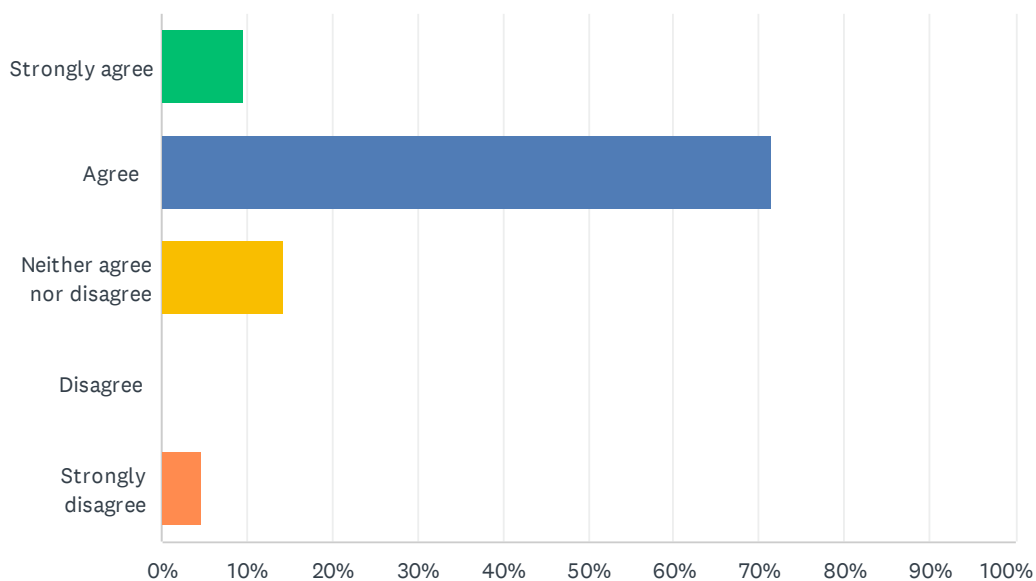
Answered: 21 Skipped: 0



ANSWER CHOICES	RESPONSES	
Strongly agree	23.81%	5
Agree	42.86%	9
Neither agree nor disagree	28.57%	6
Disagree	0.00%	0
Strongly disagree	4.76%	1
TOTAL		21

Q3 The cooperative is dedicated to my professional development

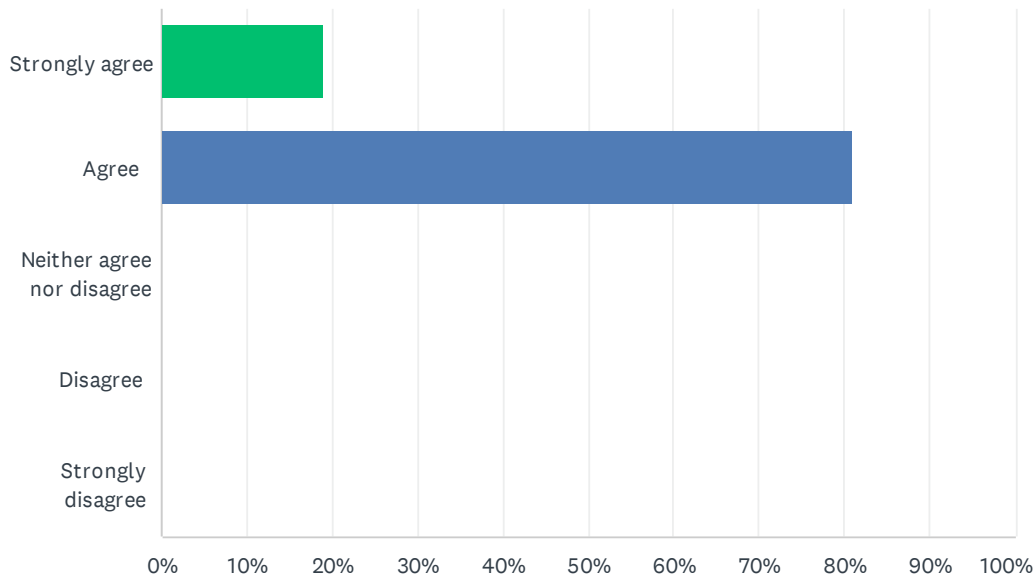
Answered: 21 Skipped: 0



ANSWER CHOICES	RESPONSES	
Strongly agree	9.52%	2
Agree	71.43%	15
Neither agree nor disagree	14.29%	3
Disagree	0.00%	0
Strongly disagree	4.76%	1
TOTAL		21

Q4 I am satisfied with the job-related training

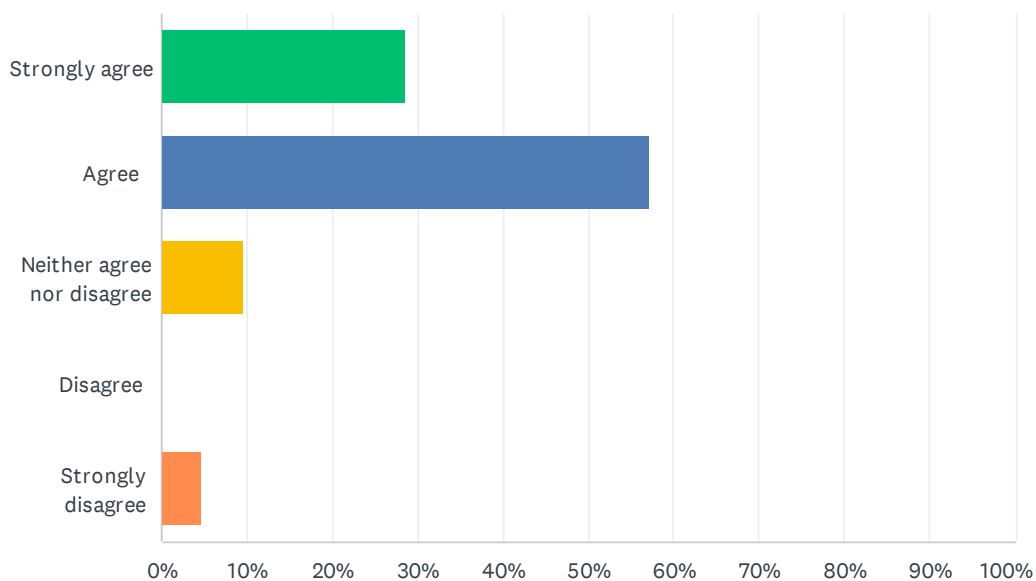
Answered: 21 Skipped: 0



ANSWER CHOICES	RESPONSES	
Strongly agree	19.05%	4
Agree	80.95%	17
Neither agree nor disagree	0.00%	0
Disagree	0.00%	0
Strongly disagree	0.00%	0
TOTAL		21

Q5 I have the opportunities to apply my talents and expertise.

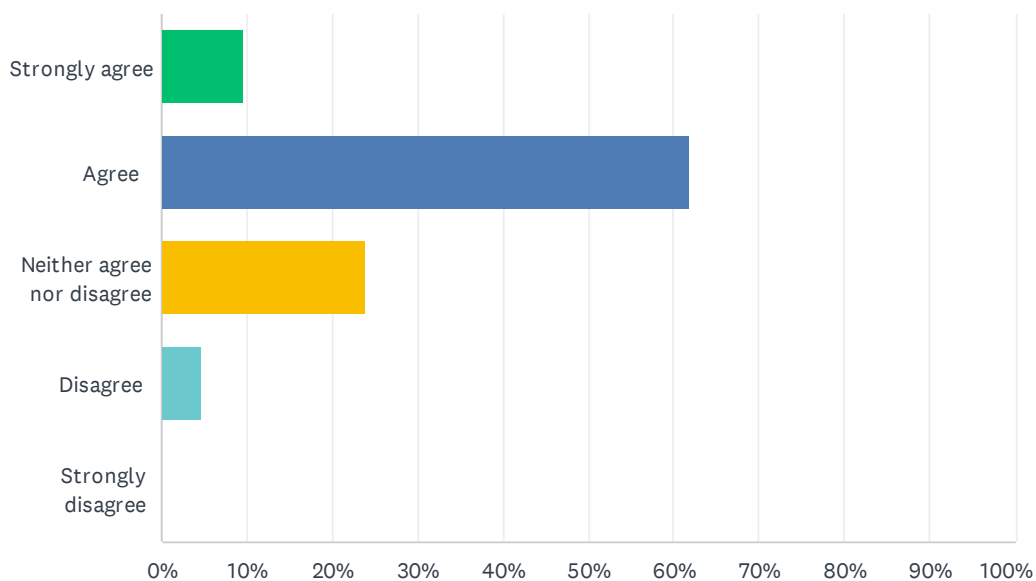
Answered: 21 Skipped: 0



ANSWER CHOICES	RESPONSES	
Strongly agree	28.57%	6
Agree	57.14%	12
Neither agree nor disagree	9.52%	2
Disagree	0.00%	0
Strongly disagree	4.76%	1
TOTAL		21

Q6 I enjoy coming to work.

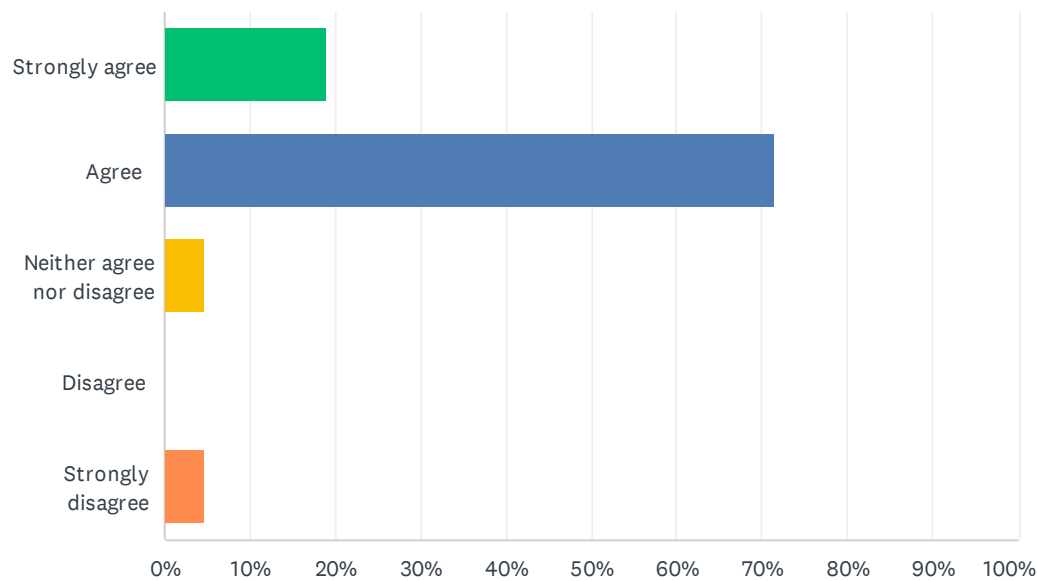
Answered: 21 Skipped: 0



ANSWER CHOICES	RESPONSES	
Strongly agree	9.52%	2
Agree	61.90%	13
Neither agree nor disagree	23.81%	5
Disagree	4.76%	1
Strongly disagree	0.00%	0
TOTAL		21

Q7 I feel involved in my work.

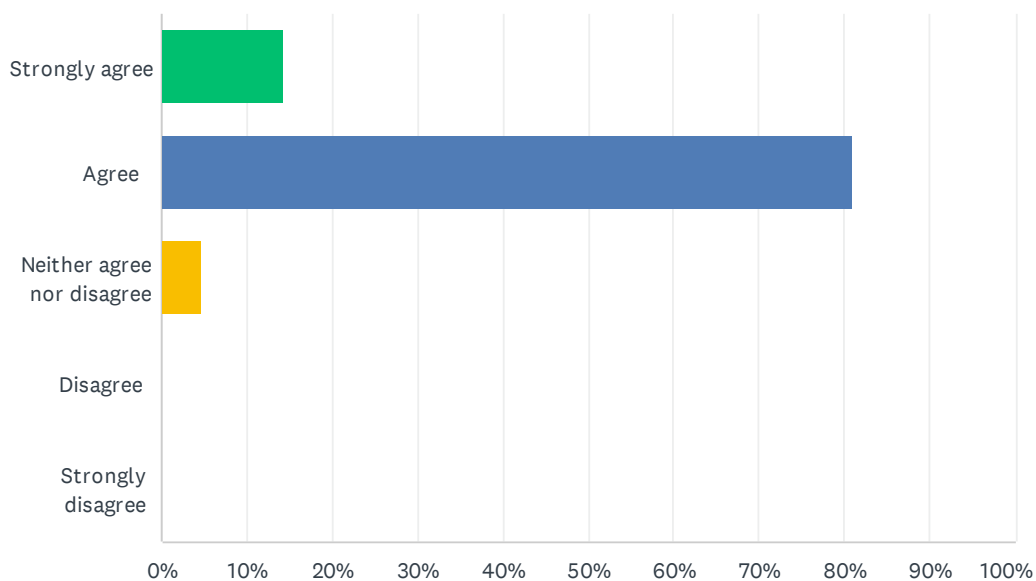
Answered: 21 Skipped: 0



ANSWER CHOICES	RESPONSES	
Strongly agree	19.05%	4
Agree	71.43%	15
Neither agree nor disagree	4.76%	1
Disagree	0.00%	0
Strongly disagree	4.76%	1
TOTAL		21

Q8 I am often so involved in my work that the day goes by very quickly.

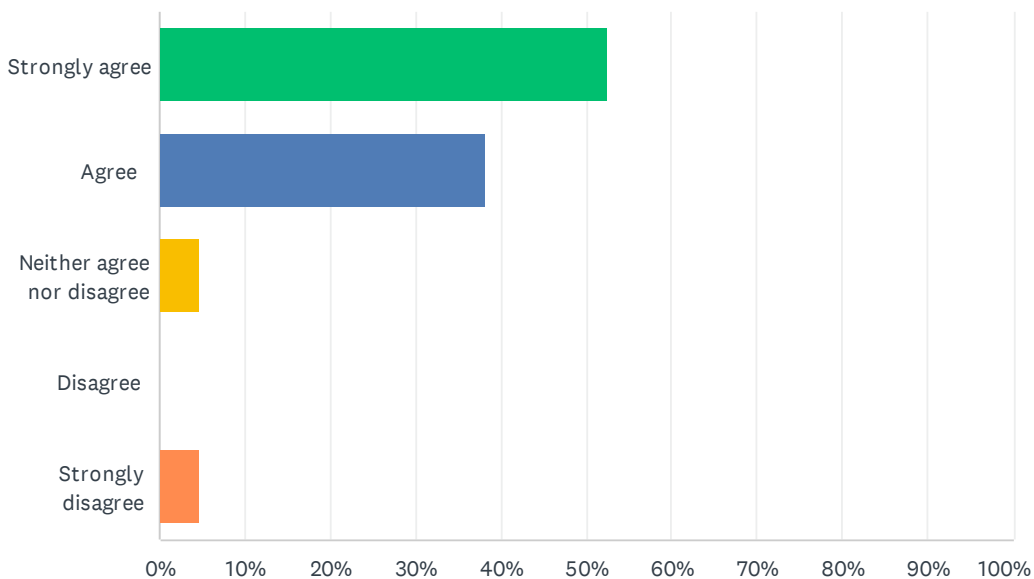
Answered: 21 Skipped: 0



ANSWER CHOICES	RESPONSES	
Strongly agree	14.29%	3
Agree	80.95%	17
Neither agree nor disagree	4.76%	1
Disagree	0.00%	0
Strongly disagree	0.00%	0
TOTAL		21

Q9 I am determined to give my best effort at work each day.

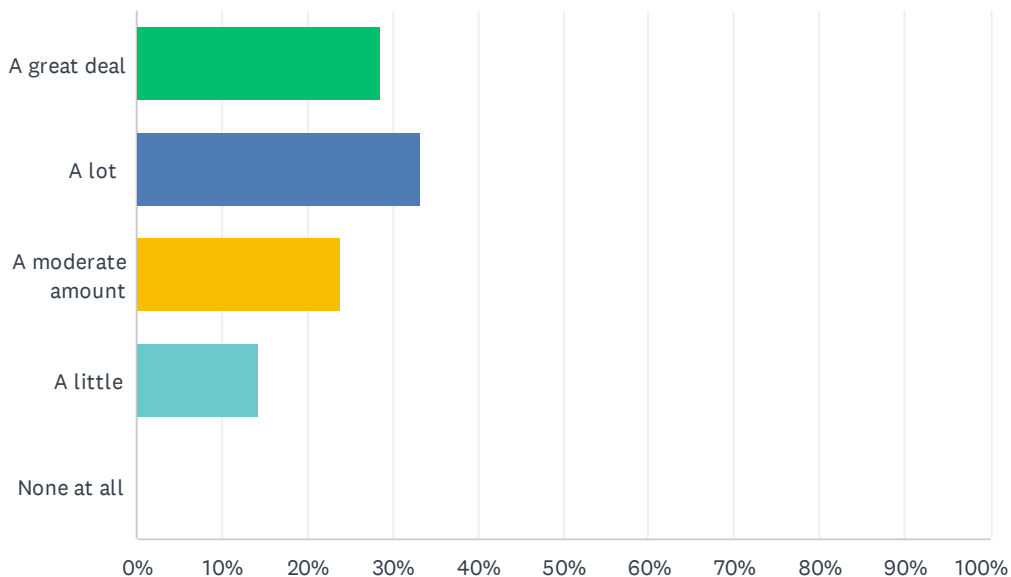
Answered: 21 Skipped: 0



ANSWER CHOICES	RESPONSES	
Strongly agree	52.38%	11
Agree	38.10%	8
Neither agree nor disagree	4.76%	1
Disagree	0.00%	0
Strongly disagree	4.76%	1
TOTAL		21

Q10 I feel employees in my department take the initiative to help other employees when the need arises.

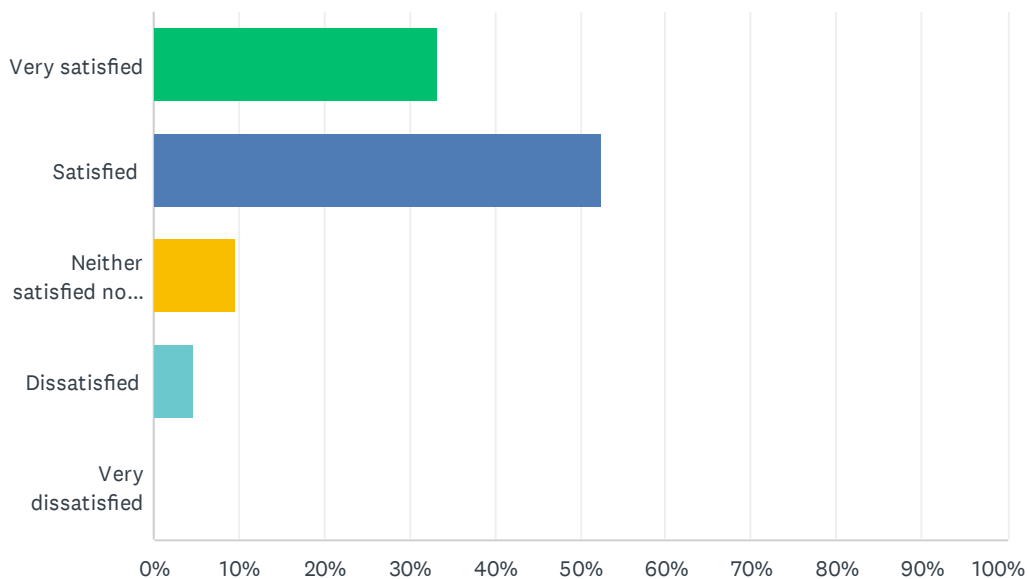
Answered: 21 Skipped: 0



ANSWER CHOICES	RESPONSES	
A great deal	28.57%	6
A lot	33.33%	7
A moderate amount	23.81%	5
A little	14.29%	3
None at all	0.00%	0
TOTAL		21

Q11 I am satisfied with my overall compensation.

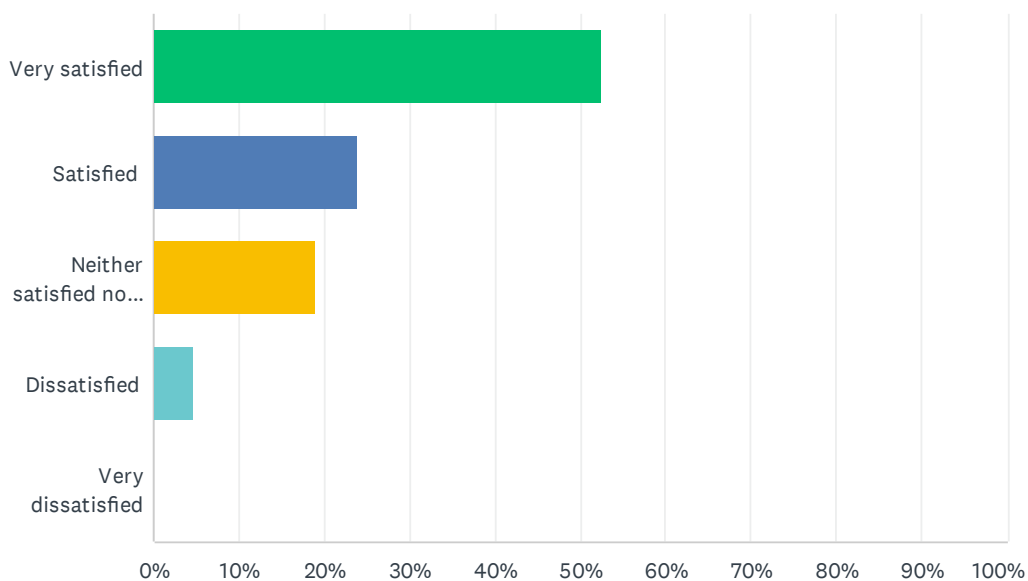
Answered: 21 Skipped: 0



ANSWER CHOICES	RESPONSES	
Very satisfied	33.33%	7
Satisfied	52.38%	11
Neither satisfied nor dissatisfied	9.52%	2
Dissatisfied	4.76%	1
Very dissatisfied	0.00%	0
TOTAL		21

Q12 I am satisfied with my overall healthcare benefits.

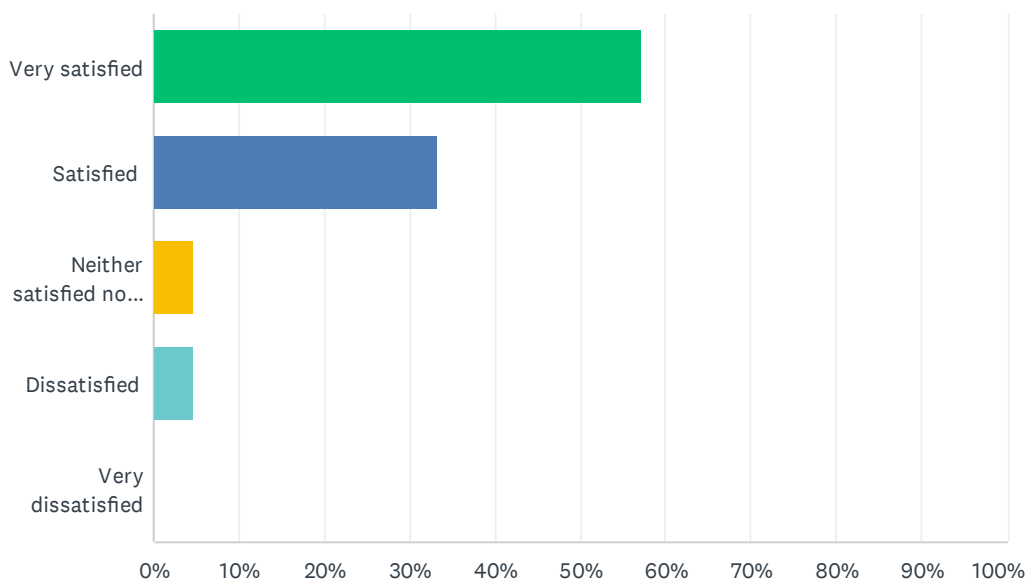
Answered: 21 Skipped: 0



ANSWER CHOICES	RESPONSES	
Very satisfied	52.38%	11
Satisfied	23.81%	5
Neither satisfied nor dissatisfied	19.05%	4
Dissatisfied	4.76%	1
Very dissatisfied	0.00%	0
TOTAL		21

Q13 I am satisfied with my retirement opportunities.

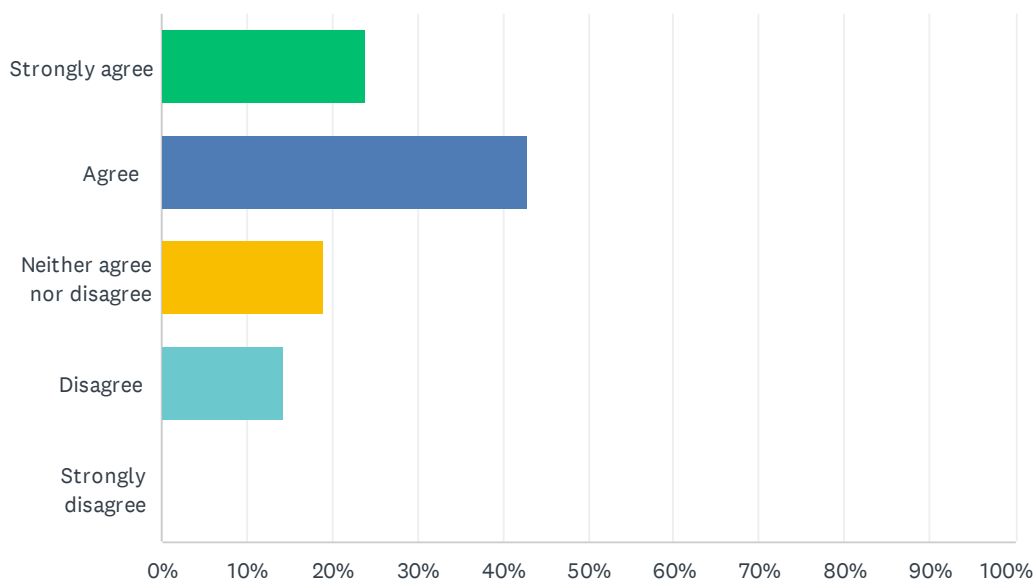
Answered: 21 Skipped: 0



ANSWER CHOICES	RESPONSES	
Very satisfied	57.14%	12
Satisfied	33.33%	7
Neither satisfied nor dissatisfied	4.76%	1
Dissatisfied	4.76%	1
Very dissatisfied	0.00%	0
TOTAL		21

Q14 Communication between senior leadership and employees is good.

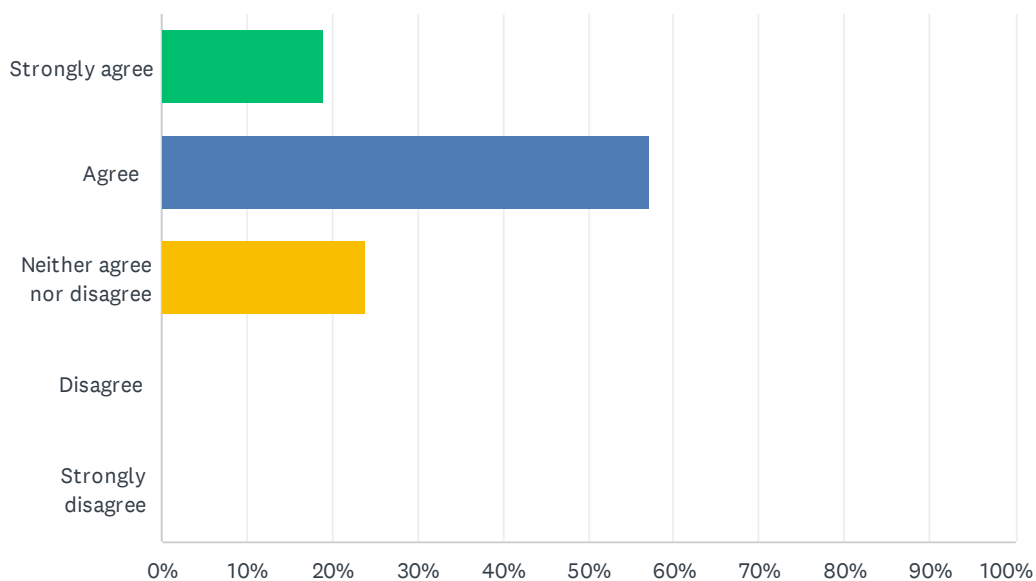
Answered: 21 Skipped: 0



ANSWER CHOICES	RESPONSES	
Strongly agree	23.81%	5
Agree	42.86%	9
Neither agree nor disagree	19.05%	4
Disagree	14.29%	3
Strongly disagree	0.00%	0
TOTAL		21

Q15 Management recognizes strong job performance.

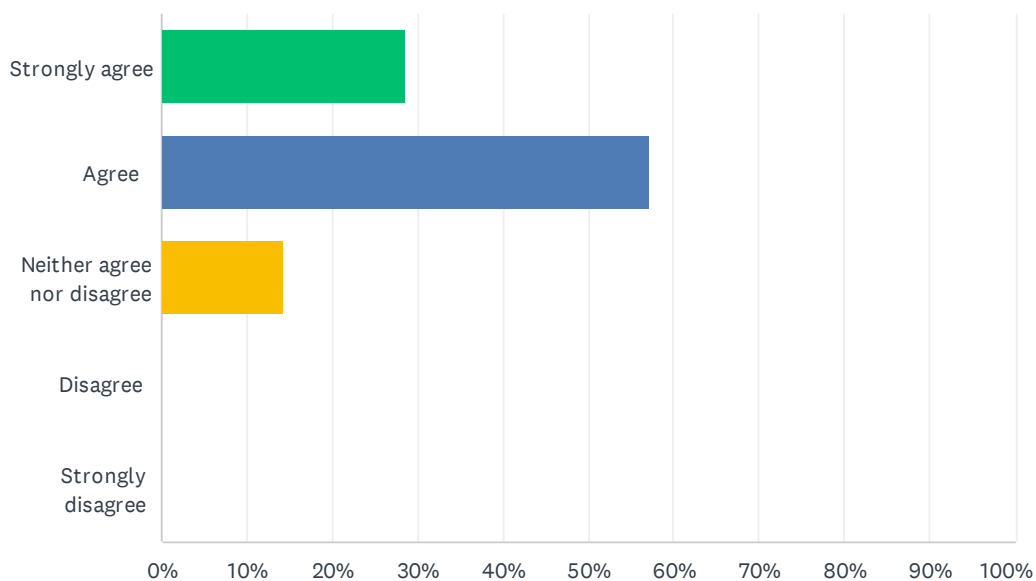
Answered: 21 Skipped: 0



ANSWER CHOICES	RESPONSES	
Strongly agree	19.05%	4
Agree	57.14%	12
Neither agree nor disagree	23.81%	5
Disagree	0.00%	0
Strongly disagree	0.00%	0
TOTAL		21

Q16 My direct supervisor and I have a good working relationship.

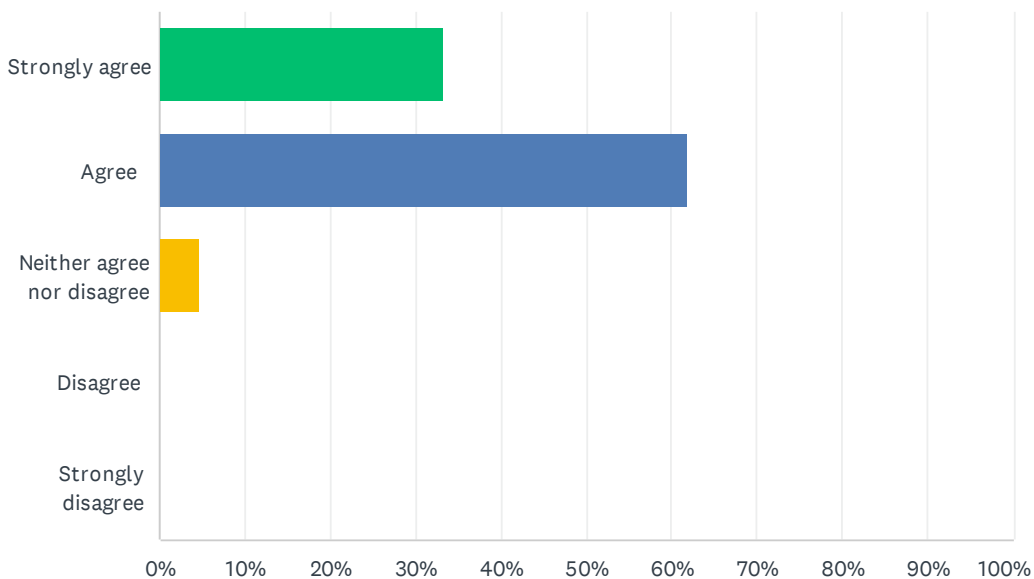
Answered: 21 Skipped: 0



ANSWER CHOICES	RESPONSES	
Strongly agree	28.57%	6
Agree	57.14%	12
Neither agree nor disagree	14.29%	3
Disagree	0.00%	0
Strongly disagree	0.00%	0
TOTAL		21

Q17 My co-workers and I have a good working relationship.

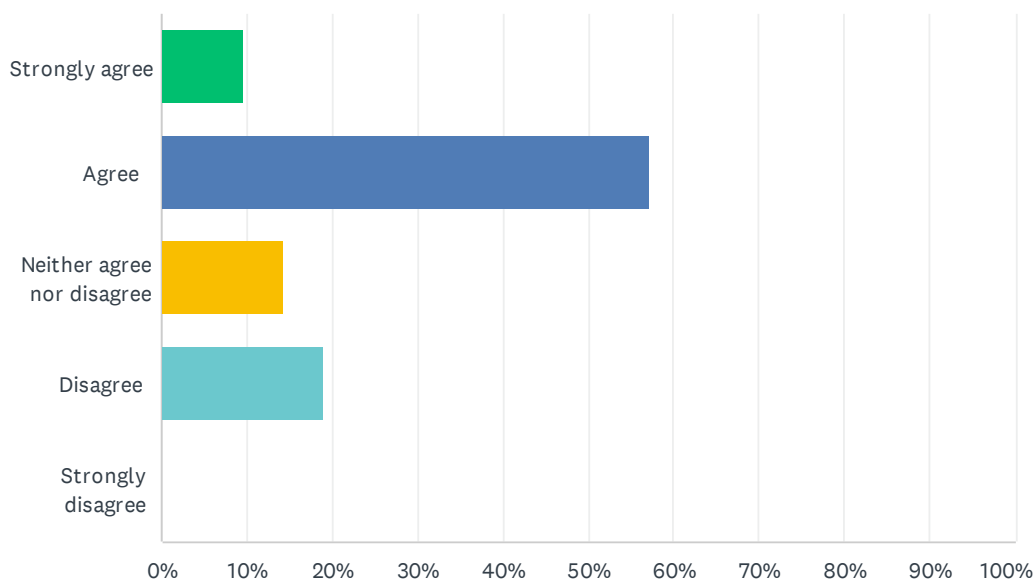
Answered: 21 Skipped: 0



ANSWER CHOICES	RESPONSES	
Strongly agree	33.33%	7
Agree	61.90%	13
Neither agree nor disagree	4.76%	1
Disagree	0.00%	0
Strongly disagree	0.00%	0
TOTAL		21

Q18 Employees treat each other with respect.

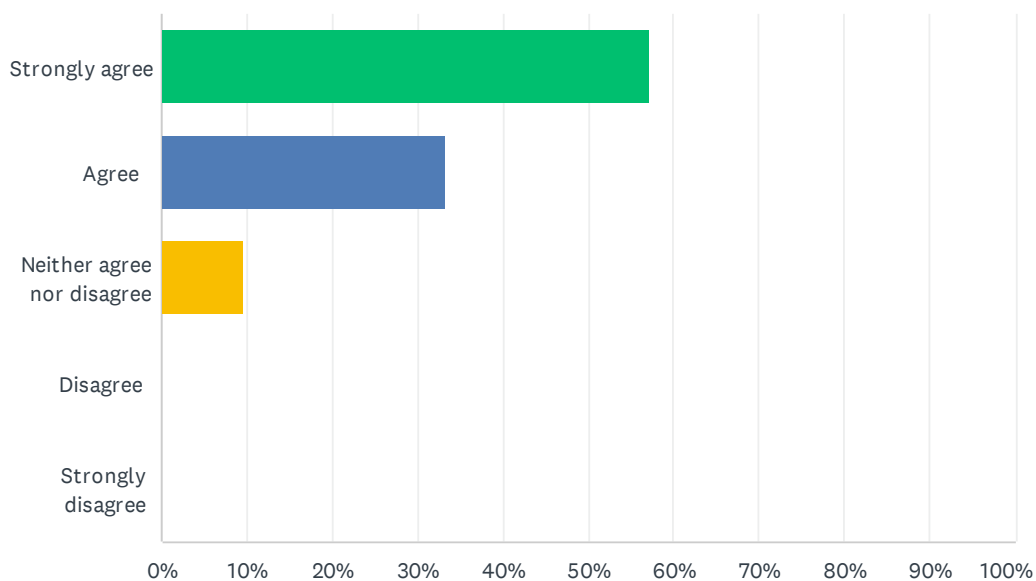
Answered: 21 Skipped: 0



ANSWER CHOICES	RESPONSES	
Strongly agree	9.52%	2
Agree	57.14%	12
Neither agree nor disagree	14.29%	3
Disagree	19.05%	4
Strongly disagree	0.00%	0
TOTAL		21

Q19 My cooperative has a safe work environment.

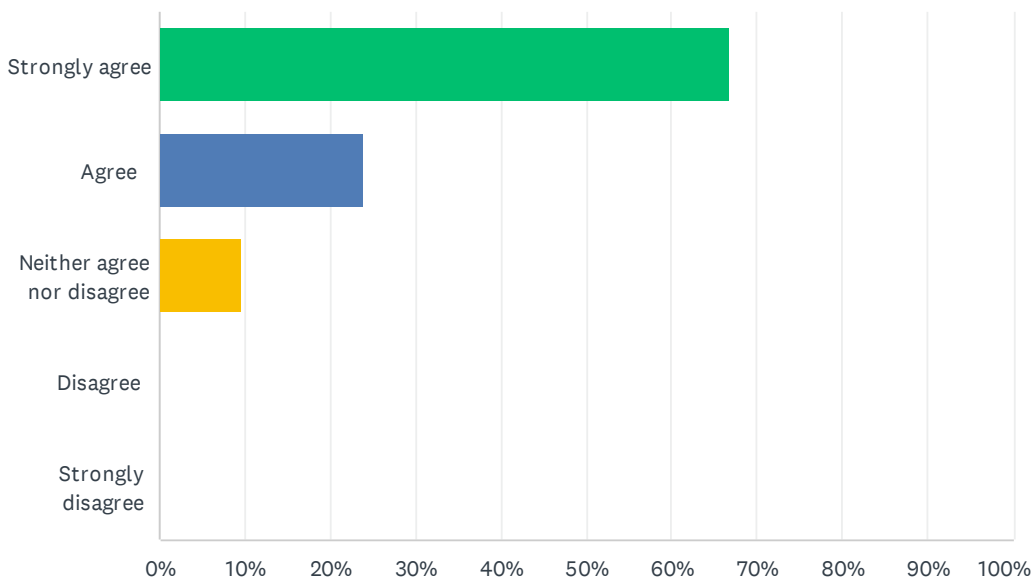
Answered: 21 Skipped: 0



ANSWER CHOICES	RESPONSES	
Strongly agree	57.14%	12
Agree	33.33%	7
Neither agree nor disagree	9.52%	2
Disagree	0.00%	0
Strongly disagree	0.00%	0
TOTAL		21

Q20 I feel safe working alongside my co-workers.

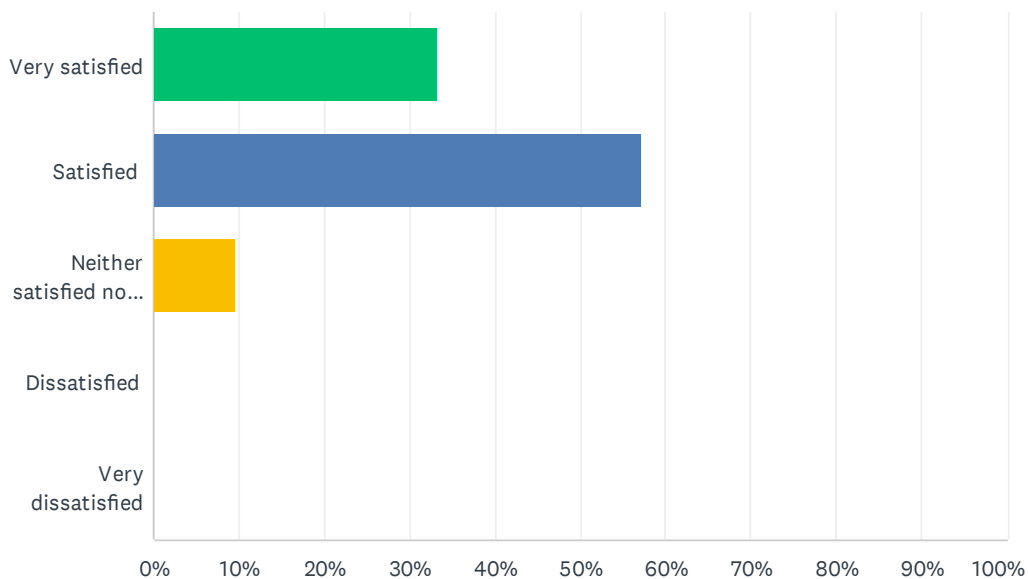
Answered: 21 Skipped: 0



ANSWER CHOICES	RESPONSES	
Strongly agree	66.67%	14
Agree	23.81%	5
Neither agree nor disagree	9.52%	2
Disagree	0.00%	0
Strongly disagree	0.00%	0
TOTAL		21

Q21 I am satisfied with my overall job security

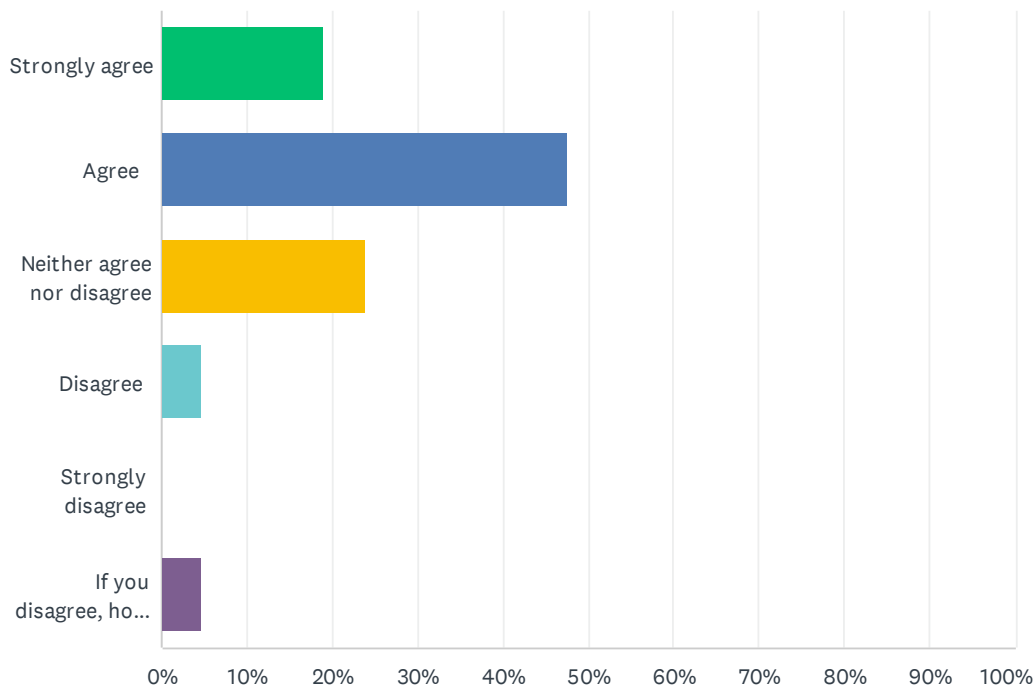
Answered: 21 Skipped: 0



ANSWER CHOICES	RESPONSES	
Very satisfied	33.33%	7
Satisfied	57.14%	12
Neither satisfied nor dissatisfied	9.52%	2
Dissatisfied	0.00%	0
Very dissatisfied	0.00%	0
TOTAL		21

Q22 Regarding the whistleblower policy, I feel comfortable reporting a violation.

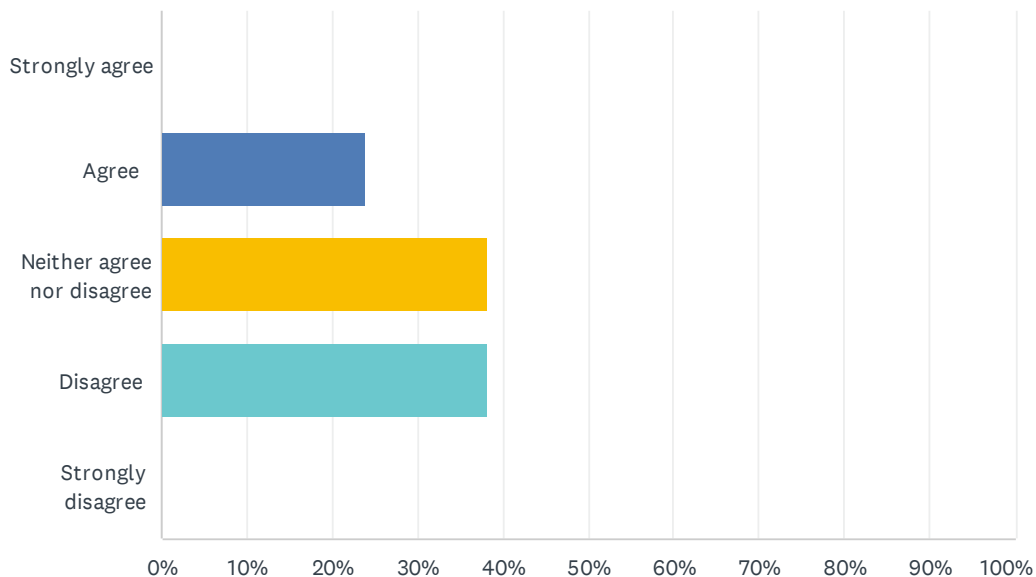
Answered: 21 Skipped: 0



ANSWER CHOICES	RESPONSES	
Strongly agree	19.05%	4
Agree	47.62%	10
Neither agree nor disagree	23.81%	5
Disagree	4.76%	1
Strongly disagree	0.00%	0
If you disagree, how can this be improved upon?	4.76%	1
TOTAL		21

Q23 I feel there are too few employees in my department to complete the work that needs to be done.

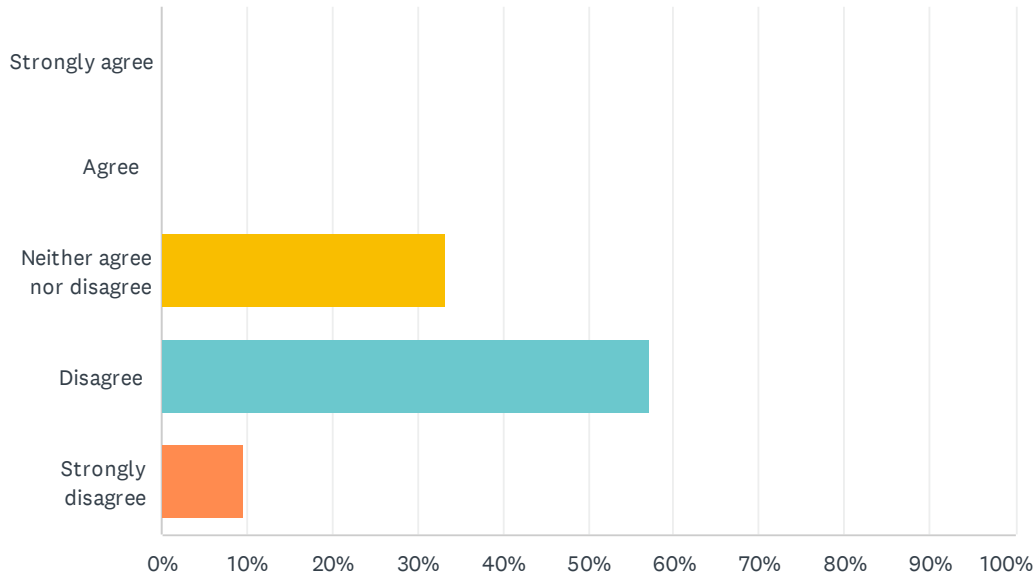
Answered: 21 Skipped: 0



ANSWER CHOICES	RESPONSES	
Strongly agree	0.00%	0
Agree	23.81%	5
Neither agree nor disagree	38.10%	8
Disagree	38.10%	8
Strongly disagree	0.00%	0
TOTAL		21

Q24 I feel there are too many employees in my department to complete the work that needs to be done.

Answered: 21 Skipped: 0



ANSWER CHOICES	RESPONSES	
Strongly agree	0.00%	0
Agree	0.00%	0
Neither agree nor disagree	33.33%	7
Disagree	57.14%	12
Strongly disagree	9.52%	2
TOTAL		21

LANE-SCOTT ELECTRIC ENERGY SALES STATISTICS FOR JANUARY 2022

CLASS OF SERVICE	NO. RECEIVING SERVICE		kWh SOLD		AMOUNT BILLED		Y.T.D AVERAGE		SALE PRICE PER kWh Y.T.D.
	Y.T.D. AVG.	THIS MONTH	THIS MONTH	Y.T.D.	THIS MONTH	Y.T.D.	kWh USED	AMOUNT	
Residential Sales	2,222	2,222	2,268,689	2,268,689	\$255,022	\$255,022	1,021	\$114.77	11.24
Residential Sales-Seasonal	47	47	9,766	9,766	\$2,050	\$2,050			
Irrigation Sales	333	333	31,659	31,659	\$2,622	\$2,622			
Small Commercial	1,866	1,866	4,723,323	4,723,323	\$480,630	\$480,630	2,531	\$257.57	10.18
Large Commercial	174	174	3,136,390	3,136,390	\$334,077	\$334,077	18,025	\$1,919.98	10.65
Public Street Lighting	13	13	35,946	35,946	\$4,513	\$4,513			
Public Building Sales	48	48	46,741	46,741	\$5,415	\$5,415			
Non-Domestic	1,064	1,064	230,810	230,810	\$37,436	\$37,436			
City of Dighton	1	1	765,429	765,429	\$54,319	\$54,319	765,429	\$54,319.00	7.10
Idle Services on rate 90	31	31			\$977	\$977			
Large Industrial	3	3	3,232,850	3,232,850	\$279,659	\$279,659	1,077,617	\$93,219.67	8.65
Irrigation Horsepower Charges	0	0							
Total Energy Sales	5,802	5,802	14,481,603	14,481,603	\$1,456,720	\$1,456,720			10.06
Other Electric Revenue					(\$17,518)	(\$17,518)			
Total					\$1,439,202	\$1,439,202			

SUBSTATION DATA

Substation	(NCP)KW	kWh Purchased	Cost Per kWh	kWh Sold	Line Loss	Load Factor-P	Load Factor-S
Beeler-Sub 3	6,064	3,973,401		3,764,591	5.26%	88.07%	83.44%
Dighton-Sub 1 - 7200	1,534	1,021,562		964,937	5.54%	89.51%	84.55%
Dighton-Sub 2 - 14400	4,523	3,065,778		3,088,903	-0.75%	91.10%	91.79%
Manning-Sub 4	4,794	2,765,967		2,682,106	3.03%	77.55%	75.20%
LS Seaboard-Sub 5	249	134,312		133,038	0.95%	72.50%	71.81%
Twin Springs Lo 7.6-Sub 7	179	94,796		87,628	7.56%	71.18%	65.80%
Twin Springs Hi 14.1-Sub 8	270	142,257		133,707	6.01%	70.82%	66.56%
City of Dighton	1,219	672,350	7.0600	672,350	0.00%	74.13%	74.13%
City of Dighton - WAPA	156	93,079	2.9400	93,079	0.00%	80.20%	80.20%
Alexander 115	2,162	667,839		942,579	-41.14%	41.52%	58.60%
Ness City 115	4,460	2,322,840		1,918,685	17.40%	70.00%	57.82%
Total	25,610	14,954,181	6.3100	14,481,603	3.16%	78.48%	76.00%

RUS/CFC LOAN FUND TRANSACTIONS

MISC.

OTHER STATISTICS

				Y.T.D	M.T.D.
Gross Obligation to RUS	\$ 54,111,889	General Fund Balance	\$56,281	Miles Energized	2046.39
Pymts Applied Against Principal	\$ 20,204,998	MMDA Investments	\$215,752	Density	2.84
Net Obligation to RUS	\$ 33,906,891	Cash Available at Month End	\$272,033	kWh Purchased	14,954,181
CFC Line of Credit	\$ -			kWh Sold (Inc. Office Use)	14,491,894
CoBank Line of Credit	\$ -	CFC Investments - CP, SN, MTN	\$5,695,511	Percent of Line Loss	3.09%
CFC Note #9004-RUS refinance	\$ 5,504,239	CFC CTC's	\$221,958	Idle Services	262
CFC Note #9006-RS Prepymt	\$ 285,206			Oper. Revenue Per kWh Sold	9.93
CoBank Note-Feb 21 Winter Event	\$ 1,956,849			Expense Per kWh Sold	11.32
				Income Per Mile	703.29
				Expense Per Mile	801.74

ACCOUNT AGING

	Current	30-89 Days	90 Plus
Irrigation Accounts Receivable	(\$59,460)	\$5	
Electric Accounts Receivable	\$1,354,418	\$13,131	\$8,916
Retail Accounts Receivable	(\$32,406)	\$3,851	\$9,736

2022-Line 25 - Non-Operating Margins

		January	February	March	April	May	June	July	August	September	October	November	December	TOTAL	
Rev.-Electrician & Mat.	415.1	\$41,610.26												\$41,610.26	415.1
Exp.-Electrician & Mat.	416.1/1.11	\$44,296.05												\$44,296.05	416.1/1.11
		(\$2,685.79)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$2,685.79)	
Rev.-Appliance Repair	415.2	\$13,226.33												\$13,226.33	415.2
Exp.-Appliance Repair	416.2/2.21	\$28,823.68												\$28,823.68	416.2/2.21
		(\$15,597.35)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$15,597.35)	
Rev.-Member Damages	415.3	\$0.00												\$0.00	415.3
Exp.-Member Damages	416.3	\$0.00												\$0.00	416.3
		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
Finance Charges	415.5	\$144.44												\$144.44	415.5
MARGIN-Retail		(\$18,138.70)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$18,138.70)	
Misc. Income	421.0	\$0.00												\$0.00	421.0
Gain on Disposal	421.1	\$0.00												\$0.00	421.1
Loss on Disposal	421.2	\$0.00												\$0.00	421.2
NET NON-OP MARGIN		(\$18,138.70)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$18,138.70)	

	Current Month				YTD Total			
	Billed Hours	Unbilled Hours	Hourly Rate	Total Unbilled Rev	Billed Hours	Unbilled Hours	Hourly Rate	Total Unbilled Rev
Kalo	94	89	\$ 85.00	\$ 7,565.00	94	89	\$ 85.00	\$ 7,565.00
Michael	138	57	\$ 85.00	\$ 4,845.00	138	57	\$ 85.00	\$ 4,845.00
Mark	128	57	\$ 85.00	\$ 4,845.00	128	57	\$ 85.00	\$ 4,845.00
	360	203		\$ 17,255.00	360	203		\$ 17,255.00

63.94%

63.94%

2022

Maintenance Inspection Log - to be completed monthly and copy submitted to Richard before the monthly Board meeting.

[illegible]

Operations Report February 2022.

- **Maintenance**

Refuse transformers and side taps system wide.

Fix yard lights system wide.

Locates in Ness and Rush County's.

Retired connect for Golden Belt Telephone, Nextech Wireless and Pickrell Drilling.

Changed out meter loop for Brandon Mitchel.

Monthly sub checks.

Changed out Bad poles on the Patchen tap, Canyon tap and in Bazine.

Patrolled line for blinking lights on Lane Co Feeders circuit. Found that birds were sagging wire to the point it was coming in contact with the neutral.

- **New Connects**

Set new pole and build new single phase connect for Venture Corp Lane Co Asphalt plant.

Build new 3 phase connect for American Warrior Ashley lease.

Build new 3 phase connect for Citadel Oil Ramsey lease.

Build new 3 phase connect for Palomino A Fist Full Of Dollars lease.

Build new V phase connect for Shakespeare Huck 2-6 lease.

Build new single phase connect for K&O Railroad.

Trenched in New primary underground and set pad mount transformer for Bondurant Grain at Laird elevator.

Trenched in Primary under ground in Scott Park and set single phase pad mount transformers for camper connects.

- **Metering**

Fix router north of Scott City.

Program new style 12s meters.

Reset and update firmware on meters.

- **Other**

Spread rock on north lot.

Installed emissions equipment on truck 174

Cleaned and organized linemen's room.

Hauled scrap wire to Garden City.

Monthly Safety meeting.

Altec changed out hose ribbon on Ben's truck.

INFORMATION TECHNOLOGY REPORT

*IT/COMPLIANCE PROJECTS **COMPLETED** AS OF FEBRUARY 2022*

1. SSL license issues resolved.
2. Battery backup replacement.
3. Troubleshooting employee software and device issues.
4. AppSuite Compass version updates.
5. AppSuite MapView TPK imagery and data file monthly update.

*IT/COMPLIANCE PROJECTS **IN PROGRESS** AS OF FEBRUARY 2022*

1. Board room screen set up quotes.
2. Security system network and servers.

Richard McLeon

From: Carrie Borell
Sent: Wednesday, February 16, 2022 5:41 PM
To: Richard McLeon
Cc: Ann Jennings
Subject: Email Incident Update

Richard,

Update:

I was able to confirm yesterday that the email Ann received was a credential harvesting email that occurred at 2:55:10pm. By detecting early, Ann and I had a good response time to mitigate the risk, and our recovery time was efficient.

After IT gained control back of the email account and reset the password. I had Ann then log into her email and reset the password again for an additional safety measure. Ann reported the Cylance system did not pop up any notification box that a file installation was attempted. IT also did not find a warning reported of any malicious executable file attempts. Ann's email folders were reviewed for suspicious activity and there was none identified during this period. Our intrusion detection system report did not identify any communication during this period via the URL harvesting website. The IDS did not identify any other user interaction with either website. The website domain URL has been blocked. IDS, vulnerability scanner, and antivirus software companies have been put on high alert of this attempt. This was an isolated incident to the employees Microsoft email only. This does not affect our company network directly.

Credential harvesting is where the attackers obtain the employees personal login information by providing a URL site that appears legit and then once they click on it the user is redirected from that site to a compromised credential harvesting site. Most attackers focus on gathering data on the individual by obtaining credential information like usernames, passwords, email addresses, and possible data on the employee. The attacker uses the known credentials to attempt assessing applications, websites, and possibly the employees Microsoft email again.

Ann is currently in the process of resetting all her applications and websites with a new secure username and password log in. Also, she is doing some email housekeeping and maintenance in her Outlook files.

Ann and I discussed the incident, reviewed suspicious flags, and the process of handling emails. We also discussed if I was providing appropriate training or if she felt I needed to make any improvements in our cyber awareness program that would help her when reviewing her emails. Ann will be provided additional KnowBe4 employee training to be completed. I appreciate Ann's quick response to notify me immediately upon identifying the issue. She worked with me to thoroughly explain the incident to help resolve this issue faster, helped wherever needed, and is taking actions to minimize this from occurring again.

Thank you to everyone for your patience and working together to efficiently minimize the risk. I truly appreciate it.

Sincerely,

Carrie Borell

Information Technology/Compliance



Lane Scott Electric

PO Box 758, Dighton, KS 67839



carrie.borell@lanescott.coop



620-397-5327

IT DEPARTMENT

CYBERSECURITY COMPLIANCE REPORT

*CYBERSECURITY/IT PROJECTS **COMPLETED** AS OF FEBRUARY 2022*

1. Aruba wireless network access point purchased. Current access points have connectivity issues, can no longer be upgraded and are a vulnerability on our system.
2. Nexpose vulnerability scan incorporated a reboot schedule for every Monday to free resources and improve efficiency and smooth running.
3. Call Capture Secure Payment IVR server upgrade and maintenance.
4. Ann Jennings's member cybersecurity awareness publishes to either KCL newsletter, social media, and/or the Lane Scott Electric website concerning:
 - LSEC Phone Scams
5. Firewall firmware update.
6. Cyber Defense Firewall upgrade quote.
7. Cyber Patch quote.
8. Notified of member DQ phone call scam and worked with member service for an awareness to our members.
9. Credential harvesting email mitigated risk.
10. Reviewing wire transfer and data security procedures.
11. Cybersecurity Insurance review and recommended cybercrime coverage.
12. Cybersecurity board policy and operating policy.
13. Manage Engine Desktop Central patching upgrade.
14. ASP iVue server monthly patching and updates.
15. Office 365 threat management daily review and risk mitigation.
16. Manage Engine Desktop Central patch management daily review and risk mitigation.
17. Cyber Detect Rapid 7 asset vulnerability management and risk mitigation.
18. Cyber Detect Insight end user vulnerability management and risk mitigation.
19. US Payment KIOSK monthly server patching and software upgrade.
20. Operations and domain server backups and alert warning daily review.
21. Applications and windows updates and patching.

*CYBERSECURITY/IT PROJECTS **IN PROGRESS** AS OF FEBRUARY 2022*

1. Wireless networking system and device replacement.

Richard McLeon

From: Nate Burns
Sent: Friday, March 11, 2022 8:31 AM
To: Richard McLeon
Subject: Engineering update

Richard,

This month we have received the remaining materials for several underground projects. Mother nature has been fickle on us getting very far along in between fits but the crew did complete the addition at the Laird elevator for Bondurant grain. IES also completed the overhead conversion for the Grigston elevator project. We have recently received the transformer and our crew has been relocating OCRs to accommodate the final feed. I am coordinating with Scott Coop's electrician on timing for transformer placement. We have also received BTI of Ness City's transformer and are also coordinating with their electricians. We continue to average 3-5 new oil well connects per month along with 2-3 new sheds or fence chargers. We are still completing these projects in our very timely fashion, but material issues may start slowing our completion times soon.

Thanks

Nate Burns

Engineering Coordinator
Lane-Scott Electric
(620) 397-5327 O
(620) 397-8063 C (best)

LANE-SCOTT ELECTRIC COOPERATIVE, INC.

Transformer Losses 1995-2020

[illegible]

Member Service Board Report
March 7, 2022 Board Meeting

1. Bylaw revisions: I need guidance from Joe regarding what needs to be signed and included with the Bylaws. Do we need a resigned Certificate of Secretary and/or Restate and Amended Articles of Incorporation? Once this is determined and any action taken, new bylaw books need to be printed.
2. Annual Meeting:
 - a. Caterer quote attached: *Board approval needed.*
 - b. Gift – Tumbler: *Board approval needed.* \$3,881.50 plus tax & shipping.
3. Rate Change Communication Material
 - a. Idle Service and Security Lighting letters to go to members with active rates in March
 - b. April Bill Stuffer Letter
 - c. Website content at <https://www.lanescott.coop/rate-schedule>
 - d. Graphics with links on SmartHub & LSEC website
 - e. Social Media graphics
4. Updated new rate documents:
 - a. New member brochure inserts (brochures will be updated once we use up the brochures we have left.)
 - b. Rates on website
 - c. Rate sheets, used internally and to given to members with their service agreement.
5. Cooperative Youth Leadership Camp recipients selected: Lilly Payne of Ransom and Mark Tucker, Dighton. They have been contacted and forms from KEC and our needed information has been requested.
6. Website and Smarthub Website revisions / updates
7. Normal monthly donation requests, KCL magazine, social media posts, new member e-mail series, analytics, newsletter e-blast.

John Ross Catering Quote

Like all industries, prices have gone up a little. Speaking with John after the dinner he was surprised at how little people looked or talked about the whole hog. The cost is significantly less if we eliminate it, or we can get two meats instead. The actual cost of a hog plus the time to cook it is quite a bit more. Additionally, we will have two serving lines this year instead of one.

2021 Actual Cost:

Whole Pig & Sides	\$13.75
Ice Cream	\$2.00
Serviceware	\$0.50

2022 Quotes: Excluding tip and sales tax

In addition to each of the following options add:

Serviceware:	\$0.75
Ice Cream:	\$2.50

We can substitute these for menu items for free or add them for these additional charges:

Sliced Sausage:	\$2.50
Sweet Corn Salad:	\$2.00
Potato Chips:	\$1.00

	Per plate	Plus service-ware & ice cream	Est. 450 people
#1 Whole Pig Option			
Whole Pig	\$14.25	\$17.50	\$7,875.00
Cheesy Spuds			
Cowboy Beans			
Cucumber Salad			
Spicy Slaw			
Watermelon			
Rolls			
Jam			
BBQ Sauce			
#2 Pulled Pork Option			
Pulled Pork	\$12.75	\$16.00	\$7,200.00
Cheesy Spuds			
Cowboy Beans			
Cucumber Salad			
Spicy Slaw			
Watermelon			
Rolls w/ Jam			
BBQ Sauce			
#3 Two Meat Option			
Pulled Pork	\$13.90	\$17.15	\$7,717.50
Sliced Sausage			
Cheesy Spuds			
Cowboy Beans			
Cucumber Salad			
Spicy Slaw			
Watermelon			
Rolls w/ Jam			
BBQ Sauce			

February Warehouse Report

Total Inventory Dollars on Hand for December:

Line Material--\$272,038

Inventory Turns—1.118

Resale Material--\$213,086

Inventory Turns—0.796

Line material \$ amount will go down once Grigston Line Build is complete. Resale material up due to Generac generators shipping but can't install because we are still waiting for transfer switches.

Generac Update:

One standby generator was installed in February, and our last portable we had in inventory was sold and installed as well. Additionally, two quotes for standby Generac generators were completed in February. Lead times for Generac are still a problem, with the standby generators continuing to be 40+ weeks and the portable generators have moved to 16+ weeks out. Interest has not slowed; on average we receive 2-3 calls a week inquiring about generators.

Inventory to be Billed/Future Margins:

11 Generac generators: \$99,000 average gross/\$27,500 average net margin

12,000' Duct: \$30,500 gross/\$10,000 net margin

1500' 1/0 Duct: \$5,284 gross/\$1750 net margin

Electrician Update:

The last few weeks of February saw some significant movement on the electrician backlogged job list. We are hopeful emergency calls will remain low so the list can get cleaned up even further in March. Lane County Feeders project on the New Mill is nearing, once this starts the electricians will be spending the majority of their time there. Material has started arriving to replace the camper boxes at the fairgrounds. We are expecting to have most of the material here for that project over the next 6-8 weeks.

HVAC Update:

Mark installed five new furnaces in the month of February, along with A/C and new ductwork for a house. Service calls remain high and with Spring quickly approaching, A/C

season will be coming up. Currently he is working to ensure everything is caught up before he has to go in for surgery.

Line Material:

Nothing much has changed on the line side. Transformers and meter cans are both still hard to find and both experiencing significant price increases. Rebuilt transformers have roughly doubled in price and I received notice that our meter cans will see a price increase of 6% effective immediately. Poles are apparently facing shortages as well as they are currently 6 weeks out from time of order. Communication and diligence will be important in the months to come to ensure we have adequate stock and that we are buying at the best prices we can.